

**D A T E**

**DOMINICAN ANNUAL  
TOURISM EXCHANGE**

**2023**

**by ASONAHORES**



**ABRIL 26 - 27 - 28**  
**DELEGATE  
DIRECTORY**

## WHAT IS ASONAHORES?

Since its foundation on June 18, 1962. The Hotel & Tourism Association of the Dominican Republic, which was known until 2010 as the National Association of Hotels and Restaurants (ASONAHORES), has had as its purpose to be the leading entity in the Dominican Republic of the tourism industry, having as its main objective, the representation of the different actors of the tourism sector in front of local and international instances: promote the development of the tourism industry, and to seek cohesive action between the Government and the private sector.

### MISSION

To contribute effectively to the competitiveness and sustainable development of the tourism sector of the Dominican Republic, exceeding the expectations of service to our members, representing and promoting equitably the different actors that confirm the tourism activity.

### VISION

To be the leading entity in the private sector for the positioning of the Dominican Republic as one of the main tourist destinations in the world, through the continuous improvement of a consolidated offer that is competitive, differentiated, sustainable and of high quality.

### VALUES

Representativeness  
Integrity  
Transparency  
Continuity

    @asonahores



The Dominican Annual Tourism Exchange, DATE 2023, is organized by the Hotel and Tourism Association of the Dominican Republic, ASONAHORES, since 1999.

This iconic tourism event gathers the most important and relevant suppliers of the Dominican tourism product, among them mayor national and international hotel chains as well as tour operators, whom participate with over 500 delegates.

DATE was created to provide a professionally organized business exchange environment where International Wholesalers, Tour Operators, Incentive Groups, Airlines, and Charters Operators (Buyers) can conduct business meetings with the Dominican Republic's leading tourism suppliers. Come and join us yearly at DATE to discover why Dominican Republic has it all!

## ASONAHORES YEARLY EVENTS



Initiative that is developed together with the Dominican Restaurant Association (ADERES), with the objective of promoting the quality of the culinary art of Santo Domingo. Under this promotional platform, several activities are carried out, such as: the El Tenedor de la Gastronomía Dominicana award, a prize awarded to the most outstanding restaurants in different categories; the Restaurant Week, which encourages diners to visit several restaurants to taste a menu specially developed for the occasion; as well as Dinners & Theme parties held privately and/or open to the public, in which several restaurants present their offers in a pleasant and innovative way to the guests. SDQ Gastronómico is developed in the month of June and was carried out for the first time in 2017.



Activity carried out with the objective of presenting the investment opportunities in the tourism sector in the Dominican Republic. The first edition was held in November 2017 with the participation of important exponents of the governmental sector and tourism at an international level.



Held annually in September, it is recognized as the flagship activity of ASONAHORES for more than 30 years. The Commercial Exhibition is an event aimed at suppliers of goods and services or the national and international tourism industry with the purpose of exhibiting and launching its products, first hand, to buyers and directors of hotels and restaurants in the country, as well as to the range of related companies.





**DOMINICAN  
ANNUAL**

**D A T E**

**TOURISM  
EXCHANGE  
2023  
by ASONAHORES**



Abril 26, 2023

Estimados delegados,

Bienvenidos!

Desde Asonahores, reciban una calurosa bienvenida a la vigesimotercera versión del **Dominican Annual Tourism Exchange, DATE**, la feria turística más importante del Caribe insular.

Celebramos su participación en este productivo encuentro, convencidos de que los roles que desempeñan sus distinguidos participantes fortalecen la importante interacción que define esta la industria del turismo.

Asonahores, productor de distintas plataformas que consoliden la actividad turística, continua su compromiso de ofrecer un espacio que facilite el ejercicio de promoción y comercialización de nuestro destino; y como República Dominicana, ya forma parte de la historia reciente tras los méritos reconocidos por organismos internacionales; celebramos satisfechos, que, desde el esfuerzo conjunto realizado entre sectores público y privado, la industria se fortalezca desde un entorno propicio a la negociación y a la difusión de la más actualizada información sobre las novedades relacionadas a esta.

Durante los próximos días, esta jornada que compartiremos junto a mayoristas internacionales, los principales operadores turísticos del país, grupos de incentivos, aerolíneas, operadores chárteres, importantes representantes de la industria, y otros del aparato productivo nacional, serán recibidos para continuar robusteciendo la estrategia que nos ha definido en la apertura de un turismo seguro y responsable.

República Dominicana, les recibe a través, de su patrimonio cultural, su gastronomía, sus artesanías, las fortalezas que caracterizan los distintos polos turísticos, y en especial, sus excepcionales prestadores de servicios, quienes forman parte de un emblemático ejercicio de experiencias inagotables.

En la certeza de que continuaremos creciendo, agradecemos de antemano su participación en esta meta continua de crecimiento, innovación, y sostenibilidad, mientras les recibimos desde las bondades de nuestra tierra y la acogida de su gente.

Bienvenidos a DATE 2023!

**David Llibre**

Presidente



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TURISMO  
EN CADA RINCÓN



Punta Cana, República Dominicana

Estimados Delegados,

En nombre del Ministerio de Turismo de la República Dominicana, es un placer darle la más cordial bienvenida a nuestro hermoso país y al Dominican Annual Tourism Exchange (DATE). Agradecemos su presencia en este importante evento que reúne a líderes del sector turístico de todo el mundo.

Este intercambio anual es una oportunidad única para destacar la diversidad y riqueza del turismo en la República Dominicana. Es una plataforma donde los líderes de la industria pueden interactuar, compartir conocimientos y establecer relaciones comerciales que fomenten el crecimiento y la sostenibilidad del turismo en nuestro país.

Nos sentimos afortunados de tener la oportunidad de mostrarle todo lo que la República Dominicana tiene para ofrecer. Nuestro país es conocido por su belleza natural, su rica cultura y la calidez de su gente.

Le deseamos una experiencia enriquecedora y productiva en el D.A.T.E y esperamos que disfruten en nuestra isla bajo nuestro lema "Puedes ser lo que quieras ser en el lugar que lo tiene todo".

Atentamente,

**David Collado**  
Minister of Tourism



# PROGRAM LIST

## TUESDAY 25

### CREDENTIAL CLAIMING

**9:00am – 5:00pm** | Registration desk at Barceló Bávaro Convention Center.

**5:00pm** | Registration and Badge Collection.

**6:30pm** | Welcome cocktail sponsored by Hoteles Temptation Miches Resort.

**11:00pm** | Transfer to hotel.

## WEDNESDAY 26

### CREDENTIAL CLAIMING

**9:00am – 5:00pm** | Registration desk at Barceló Bávaro Convention Center.

**5:30pm** | Transfers available from the Bávaro Beach Hotel Lobby.

**7:30pm** | Opening Ceremony / DATE 2023. Dreams Flora Resort & Spa.

### OPENING CEREMONY

**7:30 pm** | Welcome remarks by the master of ceremony Mrs. Lorena Pierre.

**7:30pm – 7:40pm** | Opening remarks by the Executive Vice President of Asonahores, Mr. Andrés Marranzini Grullón.

**7:40pm – 7:45pm** | Words by the General Director Grupo Martinon, Dreams Flora Resort & Spa, by Mr. Gabriel Roca.

**7:45pm – 7:50 pm** | Remarks by the General Director of the Barceló Group in the Dominican Republic, Mr. Fernando Gómez.

**7:50pm– 8:00pm** | Words by the president of Asonahores, Mr. David Llibre.

### POSTHUMOUS RECOGNITIONS:

Mr. Enrique Martinón Armas – CEO Grupo Martinón. Receives: Enrique Martinón García.

Don Radhamés Martínez Aponte – former Vice Minister of Tourism. Receives: Mrs. Altagracia Álvarez vda. de Martínez, accompanied by her son Radhamés Martínez Álvarez.

**8:00pm – 8:10pm** | Words by the honorable Minister of Tourism Mr. David Collado.

**8:10pm – 8:15pm** | Official photos.

**11:00pm** | Transfer to the host hotel from the Dreams Flora Resort & Spa lobby.

## THURSDAY 27

**Start of the Business Rounds Gran Salón Bávaro, Convention Center Hotel Bávaro Beach Resort.**

**8:30am – 8:35am** | Ribbon Cutting – Official photo.

**8:35am – 9:00am** | Official tour – Convention Center.

**9:00am – 5:00pm** | Registration and Delivery of Credentials.

**9:00am – 6:00pm** | Full day of pre-arranged appointments.

**9:00am – 6:00pm** | Press Conferences. CODELPA Press Conference Room.

**12:35pm – 2:35pm** | Working lunch.

**1:30pm** | PRIVATE Lunch – Expanded Board of Directors.

**6:00pm** | Closing of workday.

**7:00 pm** | Transfer to the Cocktail sponsored by Katmandu Park – Punta Cana.

**7:30pm – 11:00pm** | Cocktail.

**11:00pm** | Transfer to the host hotel.

## FRIDAY THE 28TH

**9:00am – 6:00pm** | Full day of pre-arranged appointments. Great Bavarian Hall.

**9:00am – 6:00pm** | Press Conferences. CODELPA Press Conference Room.

**12:35pm – 2:35pm** | Working lunch.

**6:00pm** | Closing of workday. Closing toast, sponsored by Sol Bus Tours.





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# Seguimos comprometidos con el desarrollo turístico en la República Dominicana.

AFP Reservas ha impactado el sector turismo a través de los diferentes **fondos de inversión** con el aporte de más de **RD\$6,000 millones**, lo que contribuye con el desarrollo de unas **5,000 habitaciones hoteleras en distintos destinos turísticos**.

Los Fondos de Pensiones administrados por AFP Reservas, se invierten en vehículos como son los fondos de inversión que a su vez colocan estos recursos en proyectos y empresas que generan rentabilidad, lo que permite que los trabajadores puedan acceder a mejores pensiones.

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Barceló Santo Domingo



# República Dominicana

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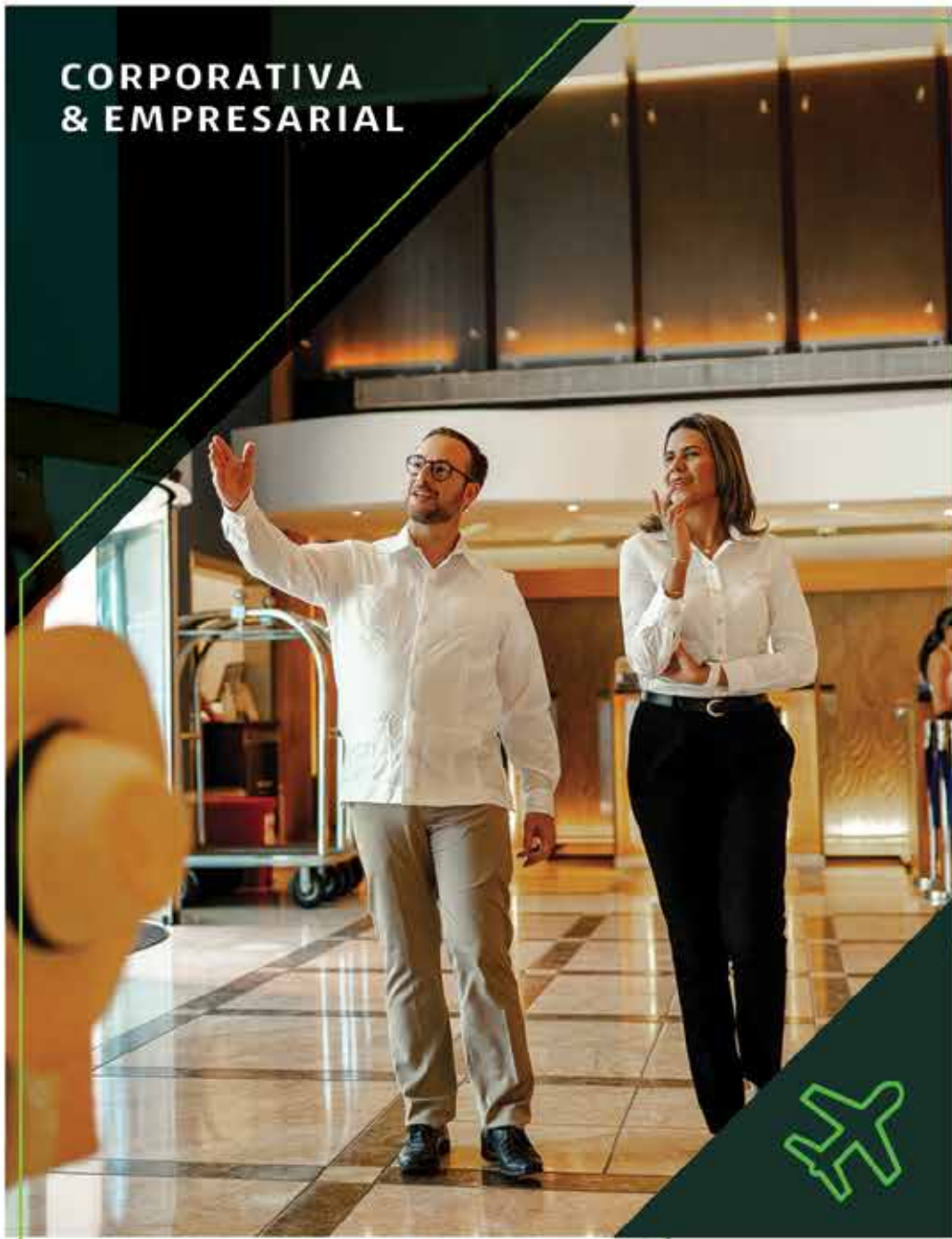
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# Energía que mueve el turismo en Miches

Foto por Fer Figheras

Conoce cómo hemos apoyado el desarrollo del turismo:



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# Seguimos comprometidos con el desarrollo turístico en la República Dominicana.

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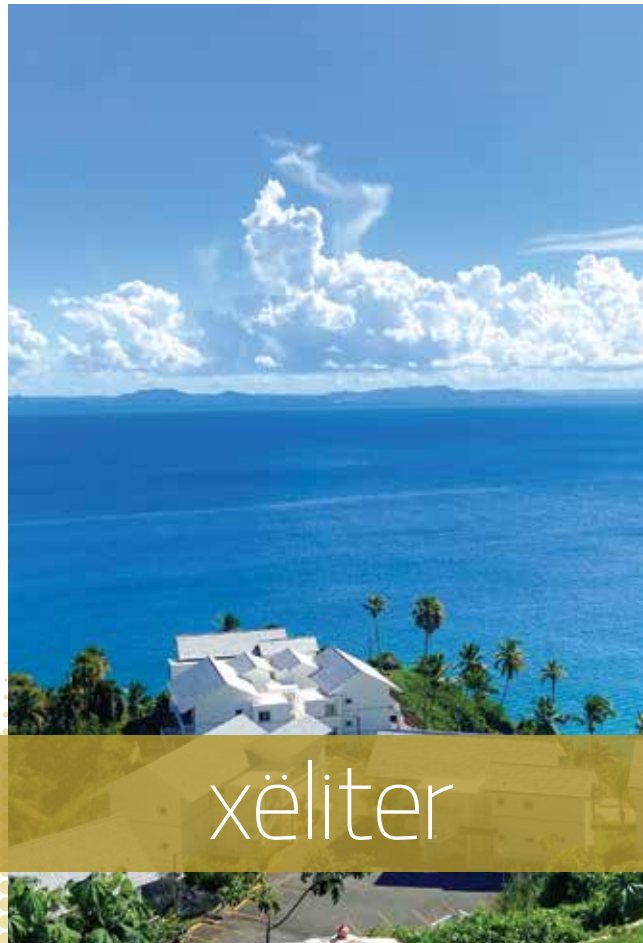


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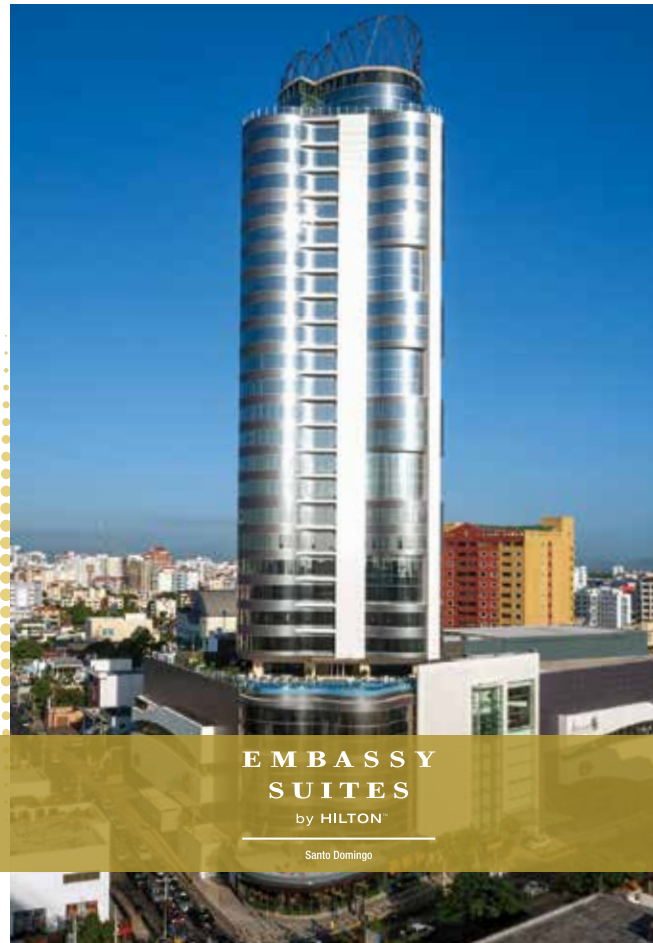




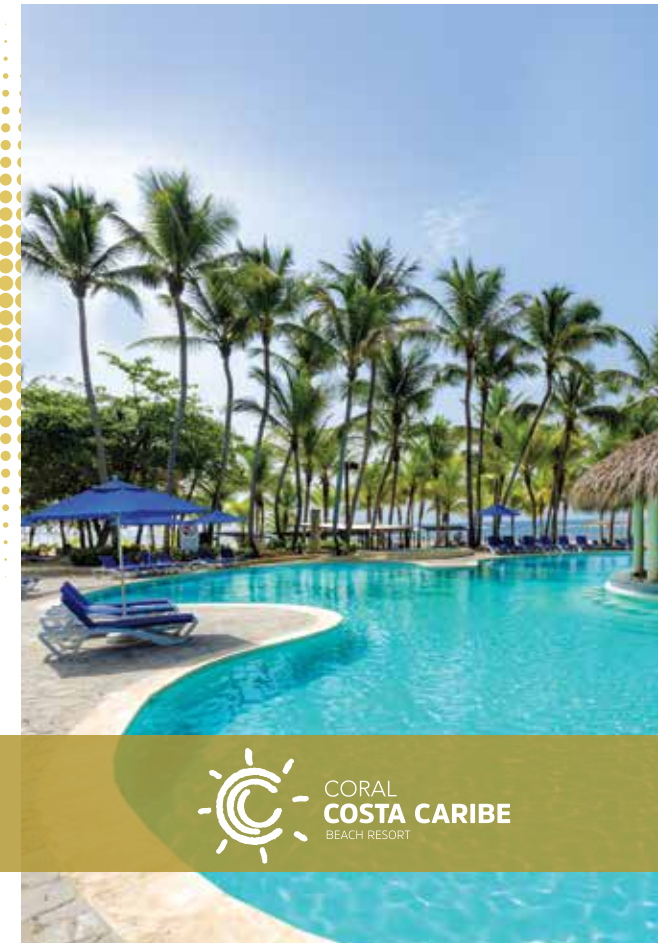
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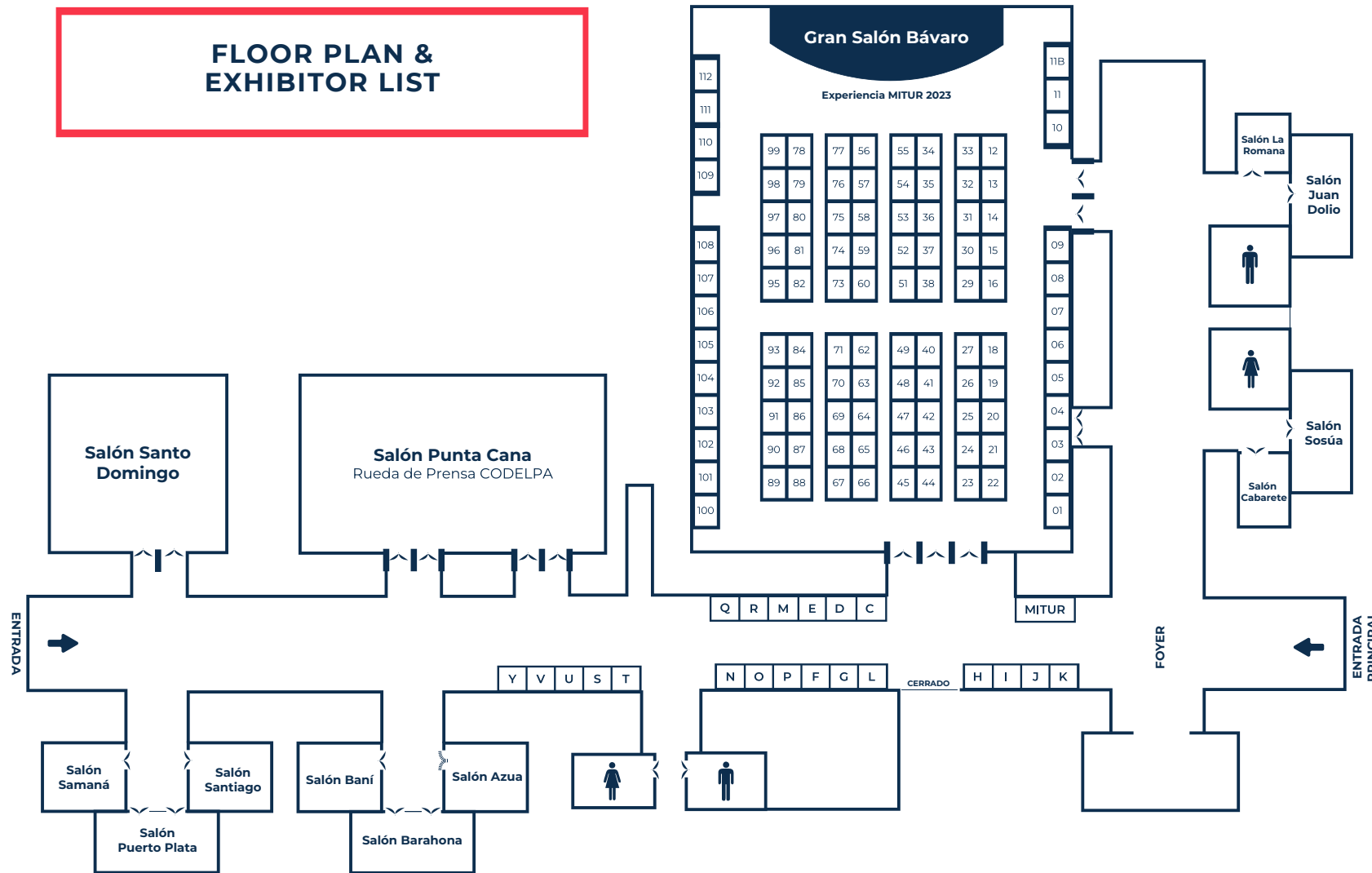


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# FLOOR PLAN & EXHIBITOR LIST



- A-B Ministerio de Turismo
- C-D Banco BHD
- E IMCA
- F Visanet
- G Banreservas
- H CEPM
- I Finamer
- J-K Banco Popular
- L Banreservas
- M IMCA
- N Caribbean Turf
- O BANDEX
- P Caribbean Turf
- Q-R United Petroleum
- S Jelouma Tours
- T Asoleste
- U Banesco
- V Guest Max
- W Solbus
- 1-4 Hyatt Inclusive Collection
- 5 Amerirent
- 6 Avis Budget
- 7 Alamo Car Rental
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PRESS ROOM



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## AC PUNTA CANA

**Address:** Avenida Barceló Km 9, Bávaro Boulevard Center. Punta Cana, 23301 Dominican Republic.  
**Telephone:** 1 809 4660003 Ext. 7017  
**URL:** www.espanol.marriott.com/hotels/travel/pujac-ac-hotel-punta-cana/  
**Email:** amata@acpuntacana.com

### Company description:

Ubicado justo en el centro de Punta Cana, AC Hotel Punta Cana, a pocos minutos de varias tiendas, restaurantes, opciones de entretenimiento y hermosas playas. Al terminar el día, visite AC Lounge para disfrutar de tapas deliciosas, cócteles caseros y cervezas artesanales. Nuestro gimnasio abierto las 24 horas le ayuda a mantenerse en forma con una selección de pesas y máquinas de entrenamiento cardiovascular, mientras que nuestra piscina al aire libre ofrece una vista panorámica al jardín.

### Company/organization description:

- ▶ Hotel

### Business specialties:

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ Sports Programs ▶ Other: Aerolíneas
- ▶ Technical Tours

### Types of accommodations:

- ▶ 5 Star ▶ Pet Friendly ▶ Hotel (101-300 rooms)
- ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Air-conditioning ▶ Room Service ▶ Meeting Facilities ▶ Meal Plans - AP ▶ Meal Plans - EP ▶ Meal Plans - MAP ▶ Meal Plans - FAP ▶ Facilities for the disabled ▶ Wifi

### Operating locations:

- ▶ Punta Cana

### Marketing services:

- ▶ Itinerary Planning ▶ Multilingual Staff ▶ Web Site
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

### Company size:

- ▶ \$1,000,000 - \$3,000,000

### Number of passengers handled:

- ▶ Over 20,000 paxs

### Delegate(s):

- ▶ Alba Mata, Jefe Comercial, amata@acpuntacana.com
- ▶ Gregoria Enke, VP Sales & Marketing, genke@egibusinessgroup.com
- ▶ Iker Aguirre
- ▶ Elena Sainz

## ADOPETUR

**Address:** Ave. Estados Unidos, Local Parque Empresarial, No. 304, Bávaro, La Altagracia 23301, Dominican Republic  
**Telephone:** 1 829 3840006  
**Email:** dir.ejecutivoadopetur@gmail.com

### Company description:

Adopetur is the association the represents the dominican Adventures Parks & Excursions operators in all mayor destination

### Company/organization description:

- ▶ Association

### Business specialties:

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ Sports Programs ▶ Technical Tours ▶ MICE

### Ground operator services:

- ▶ Multilingual Guides ▶ Tours

### Operating locations:

- ▶ Puerto Plata ▶ Punta Cana ▶ La Romana-Bayahibe
- ▶ Juan Dolio ▶ Boca Chica ▶ Samana ▶ Miches

### Marketing services:

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)

### Company size:

- ▶ Over \$5,000,000

### Number of passengers handled:

- ▶ Over 20,000 paxs

### Delegate(s):

- ▶ Yarin Casquero, Director Ejecutivo, dir.ejecutivoadopetur@gmail.com
- ▶ Carlos Medrano, Presidente, dir.ejecutivoadopetur@gmail.com

## ASOCIACIÓN DE HOTELES Y EMPRESAS TURÍSTICAS DE SAMANÁ (AHETSA/CTS)

**Address:** Plaza Bahía Príncipe Village, Local 41C, Samaná 32000, Dominican Republic  
**Telephone:** 1 809 6977462  
**Email:** fanjo\_05@hotmail.com

### Company description:

La asociación de Hoteles y Empresas Turísticas de Samaná y el Clúster Turístico de Samaná are non profit organizations that promote tourist development of Samaná.

### Company/organization description:

- ▶ Association

### Business specialties:

- ▶ Other: Promoción del destino

### Types of accommodations:

- ▶ 5 Star ▶ 4 Star ▶ 3 Star ▶ 2 Star ▶ Beachfront
- ▶ Cottages/Villas ▶ Resorts ▶ Gym ▶ Pet Friendly
- ▶ Tennis ▶ Bussiness center ▶ Adventure ▶ Hotel (50 rooms or less) ▶ Hotel (51-100 rooms) ▶ Hotel (101-300 rooms) ▶ Hotel (over 300 rooms) ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities
- ▶ Spa ▶ Air-conditioning ▶ Room Service ▶ Children's Programs ▶ Meeting Facilities ▶ All Inclusive ▶ Meal Plans - AP ▶ Meal Plans - EP ▶ Meal Plans - MAP ▶ Meal Plans - FAP ▶ Hotel or resort for adults only ▶ Facilities for the disabled ▶ Wifi ▶ Watersports

### Operating locations:

- ▶ Samana

### Marketing services:

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Web Site ▶ Visual Aids (Videos)

### Delegate(s):

- ▶ Persy Cortorreal, Asistente Dirección Ejecutiva AHETSA/CTS, persyestherco@gmail.com
- ▶ Fanny Jones, Directora Ejecutiva AHETSA, fanjo\_05@hotmail.com

## ALAMO, NATIONAL Y ENTERPRISE RENT A CAR

**Address:** Calle Haim Lopez-Penha no. 4, Ensanche Paraiso, Santo Domingo 11202, Dominican Republic  
**Telephone:** 1 809 562-1444 Ext. 3200  
**URL:** www.alamo.com.do, www.nationalcar.com.do, www.enterprise.com.do  
**Email:** j.muniz@motorplan.com.do

### Company description:

We are highly committed to provide the best mobility experience to individuals and businesses.

### Company/organization description:

- ▶ Rent A Car

### Business specialties:

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Sports Programs ▶ MICE

### Types of accommodations:

- ▶ Ground operator services:

### Operating locations:

- ▶ Santo Domingo ▶ Puerto Plata ▶ Punta Cana
- ▶ Santiago ▶ La Romana-Bayahibe ▶ Boca Chica

### Marketing services:

- ▶ Itinerary Planning ▶ Multilingual Staff ▶ Web Site
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

### Company size:

- ▶ Over \$5,000,000

### Number of passengers handled:

- ▶ Over 20,000 paxs



**Delegate(s):**

- ▶ Rosario Rodríguez, Supervisora de Ventas Zona Este, r.rodriguez@motorplan.com.do
- ▶ José Muñiz, Gerente de Ventas, j.muniz@motorplan.com.do
- ▶ María Toral, Gerente de Mercadeo, m.toral@motorplan.com.do

## AMERIRENT CAR RENTAL

**Address:** Avenida Independencia 1065 Zona Universitaria, Distrito Nacional 10103, Dominican Republic  
**Telephone:** 1 809 6870505 Ext. 8215  
**URL:** www.amerirentcarrental.com  
**Email:** asanz@amerirent.do

**Company description:**

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**Company/organization description:**

- ▶ Rent A Car

**Business specialties:**

- ▶ Other: Renta de vehículos

**Operating locations:**

- ▶ Santo Domingo ▶ Puerto Plata ▶ Punta Cana
- ▶ Santiago ▶ Boca Chica

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)

**Company size:**

- ▶ \$250,000 - \$500,000

**Number of passengers handled:**

- ▶ 3,000-5,000 paxs

**Delegate(s):**

- ▶ Awilda Sanz, Directora Comercial, asanz@amerirent.do
- ▶ Jose Soriano, jmsoriano@amerirent.do

## AMHSA MARINA HOTELS & RESORTS

**Address:** C/ Los Pinos No. 7, La Julia, Santo Domingo 10109, Dominican Republic  
**Telephone:** 1 809 562 7475  
**URL:** www.amhsamarina.com  
**Email:** fimberty@amhsamarina.com

**Company description:**

Amhsa Marina Hotels & Resorts is a Dominican company with more that 30 years of experience in the tourism industry and operates hotels under the all inclusive modality. Tose hotels are: Casa Marina Beach & Reef in Sosua and Grand Paradise Samaná in Las Galeras Samaná.

**Company/organization description:**

- ▶ Hotel Chain

**Business specialties:**

- ▶ Individual Travelers

**Types of accommodations:**

- ▶ 4 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Hotel (over 300 rooms) ▶ Restaurant on Property ▶ Wedding Facilities
- ▶ Spa ▶ Children's Programs ▶ All Inclusive ▶ Hotel or resort for adults only ▶ Facilities for the disabled
- ▶ Wifi ▶ Watersports

**Operating locations:**

- ▶ Puerto Plata ▶ Samana

**Marketing services:**

- ▶ Multiple Language Brochure(s) ▶ Multilingual Staff
- ▶ Web Site ▶ Overseas Sales Staff ▶ Visual Aids (Videos)

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ Floria Imbert, VP Sales & Marketing, fimberty@amhsamarina.com
- ▶ Cinthya Báez, Gerente de Mercadeo, cbaez@amhsamarina.com

## AMSTAR DMC SA

**Address:** Carretera Bávaro Km 2 ½, Amstar Business Center, Bávaro, La Altagracia 23000, Dominican Republic  
**Telephone:** 1 809 221 6626  
**Fax:** 1 809 455-1490  
**URL:** www.amstardmc.com  
**Email:** dnotley@amstardmc.com

**Company description:**

AMSTAR DMC provides world-class destination services to individuals, travel agencies, tour operators, corporations and meeting planners. We have a track record of 29 years delivering exceptional experience.

**Company/organization description:**

- ▶ Tour Operator

**Business specialties:**

- ▶ Individual Travelers ▶ Groups

**Ground operator services:**

- ▶ Group Transfers ▶ Private Transfers
- ▶ Event Planning ▶ Tours

**Operating locations:**

- ▶ Puerto Plata ▶ Punta Cana ▶ La Romana-Bayahibe

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Visual Aids (Videos)
- ▶ 24 Hour Operations

**Number of passengers handled:**

- ▶ 5,000 – 20,000 paxs

**Delegate(s):**

- ▶ Donna Notley, Managing Director DR, dnotley@amstardmc.com
- ▶ Andrés Rosario, gdelrosario@amstardmc.com

## ARAJET

**Address:** Ruta 66, Edificio Comercial Tercer Nivel Carga, AILA, Santo Domingo, Dominican Republic  
**Telephone:** 1 809 273 7772  
**URL:** https://www.arajet.com/es  
**Email:** geraldine.villasmil@arajet.com

**Company/organization description:**

- ▶ Airline

**Business specialties:**

- ▶ Individual Travelers

**Operating locations:**

- ▶ Santo Domingo ▶ Santiago

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)

**Delegate(s):**

- ▶ Alexandra Baret, Marketing Manager, alexandra.baret@arajet.com
- ▶ Geraldine Villasmil, geraldine.villasmil@arajet.com



## ARCHIPELAGO INTERNATIONAL HOTELS

**Address:** Boulevard Turístico Del Este, Plaza Bávaro Boulevard Center, La Altagracia, Bávaro, Higüey 23000, Dominican Republic  
**Telephone:** 52 772 7364405  
**URL:** www.archipelagointernational.com  
**Email:** oscar.m@archi.email

### Company description:

Southeast Asia's largest privately owned hospitality group With more than 40,000 rooms and residences in over 200 locations across Southeast Asia, the Caribbean, the Middle East and Oceania. A trusted hotel company with a long track record and a portfolio of 11 award-winning brands.

### Company/organization description:

► Hotel Chain

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► Technical Tours  
► MICE

### Types of accommodations:

► 5 Star ► 4 Star ► 3 Star ► Resorts ► Hotel (51-100 rooms)  
► Hotel (101-300 rooms) ► Hotel (over 300 rooms)  
► All Inclusive ► Meal Plans - AP ► Meal Plans - EP

### Operating locations:

► Santo Domingo ► Punta Cana ► Throughout the Island

### Marketing services:

► Itinerary Planning ► Web Site

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Miguel Goncalves, miguel.g@archi.email  
► Steve Patterson  
► Gerard Byrne  
► José Luis Leonardo, jose.l@archipelagointernational.com

## ASOCIACIÓN DE HOTELES DE SANTO DOMINGO

**Address:** C/ Presidente González, esq. Tiradentes, edif. La Cumbre, Naco, Santo Domingo 10124, Dominican Republic  
**Telephone:** 1 809 227 0306  
**Fax:** 1 809 227 0307  
**Email:** info@ahsd.com

### Company/organization description:

► Association

### Operating locations:

► Santo Domingo

### Delegate(s):

► Fabeth Martínez, Directora Ejecutiva, director@ahsd.com.do  
► Sherei Estévez, Coordinadora, info@ahsd.com.do  
► Katherine Rodríguez, Gerente general del Hotel Aladino, gerentegeneral@hotelaladino.com.do  
► Kevin Santelises, kevin.santelises@casasdelxvi.com

## ASOCIACIÓN DE HOTELES LA ROMANA-BAYAHIBE

**Address:** Av. Wayne Fuller, Plaza Giuseppe 2 Apto. 202, 2º, Dominicus- Bayahibe, Bayahibe 22000, Dominican Republic  
**Telephone:** 1 829 986-4115  
**Fax:** 1 8098330559  
**URL:** www.explorelaromana.com  
**Email:** direccion@explorelaromana.com

### Company/organization description:

► Association

### Operating locations:

► La Romana-Bayahibe

### Delegate(s):

► Ana García-Sotoca, AHRB/CTRB Executive Director, direccion@explorelaromana.com  
► Andrés Fernández Méndez, AHRB/CTRB President, direccion@explorelaromana.com

## ASOCIACIÓN DE HOTELES Y PROYECTOS TURISTICOS DEL ESTE PROFUNDO (ASOLESTE)

**Address:** Ave. España, Plaza Brisas, Local 205-206, Bávaro, La Altagracia 23000, Dominican Republic  
**Telephone:** 1 809 6880996  
**Fax:** 1 809 552-0105  
**URL:** www.puntacanaBávarohotels.com  
**Email:** presidencia@puntacanaBávarohotels.com

### Company description:

Committed to the development of the hotel and tourist industry of Punta Cana, Bávaro, Dominican Republic.

### Company/organization description:

► Association

### Business specialties:

► MICE

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Web Site

### Delegate(s):

► Janet Guerrero, Executive Director, dir@puntacanaBávarohotels.com  
► Lisa Crottogini, Asistente de Presidencia, asistencia@puntacanaBávarohotels.com

## ASHONORTE - ASOCIACIÓN DE HOTELES, RESTAURANTES Y EMPRESAS TURÍSTICAS DEL NORTE

**Address:** Calle Luis Ginebra #62, Puerto Plata 57000, Dominican Republic  
**Telephone:** 1 809 261 4441  
**URL:** www.ashonorte.com  
**Email:** director@ashonorte.com

### Company description:

Institución gremial que vela por el desarrollo y promoción del destino Puerto Plata

### Company/organization description:

► Association

### Business specialties:

► Other: Asociación hoteles y restaurantes

### Operating locations:

► Puerto Plata

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site

### Company size:

► Under \$250,000



**Delegate(s):**

- ▶ Kathy Morillo, Directora Ejecutiva, director@ashonorte.co
- ▶ Carlos Rodoli, Presidente ASHONORTE, c.rodoli@aerodom.com
- ▶ Ambra Attus, Directora Ejecutiva Cluster Turístico Destino Puerto Plata, Director@discoverpuertoplata.com
- ▶ Birgit Heinsen, Cluster Turístico destino Puerto Plata, Publicrelations@ocean-world.info
- ▶ Jakaira Cid, Directora Ventas, jcid@manurevatours.com

## AVIS BUDGET PAYLESS

**Address:** George Washington Avenue # 517, Zona Universitaria, Santo Domingo 10205, Dominican Republic  
**Telephone:** 1 809 4808884  
**Email:** d.suncar@avis.com.do

**Company description:**

Avis Budget Payless leading company in the vehicle rental mobility segment, with largest vehicle fleet in the country with more than 50 years of experience in the Dominican Republic developing short, medium and long-term rental mobility alternatives. Ask for more information about our corporate and leasing benefits.

**Company/organization description:**

- ▶ Rent A Car

**Business specialties:**

- ▶ Individual Travelers

**Operating locations:**

- ▶ Santo Domingo ▶ Puerto Plata ▶ Punta Cana
- ▶ Santiago ▶ La Romana-Bayahibe

**Marketing services:**

- ▶ Itinerary Planning ▶ Web Site ▶ Visual Aids (Videos)
- ▶ 24 Hour Operations

**Company size:**

- ▶ \$250,000 - \$500,000

**Number of passengers handled:**

- ▶ 3,000-5,000 paxs

**Delegate(s):**

- ▶ Donnys Suncar, Gerente General, d.suncar@avis.com.do
- ▶ Viviana Ruíz, Ejecutivo Corporativo, ejecutivocorporativo@avis.com.do
- ▶ Darwin Bonilla, Asesor Comercial Leasing, asesorcomercial@avis-budget.com.do

## BARCELÓ HOTELS & RESORTS RD

**Address:** Carretera Bávaro Km 1, Punta Cana, Higüey 23000, Dominican Republic  
**Telephone:** 1 809 686 5797  
**Fax:** 1 809 686 5220  
**URL:** www.barcelo.com  
**Email:** Bávaro.sales@barcelo.com

**Company/organization description:**

- ▶ Hotel ▶ Resort ▶ Hotel Chain

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Incentives ▶ MICE

**Types of accommodations:**

- ▶ 5 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Casino
- ▶ Tennis ▶ Bussiness center ▶ Hotel (over 300 rooms)
- ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Air-conditioning ▶ Room Service ▶ Children's Programs ▶ Meeting Facilities ▶ All Inclusive ▶ Wifi ▶ Golf
- ▶ Watersports

**Operating locations:**

- ▶ Santo Domingo ▶ Punta Cana

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Overseas Sales Staff

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ Juan Pérez, barcelo2@barcelo.com
- ▶ Francisco Álvarez, barcelo3@barcelo.com
- ▶ Zarina Montalvo, Bávaro.comercial-gte@barcelo.com
- ▶ Sagrario Cueto, Gerente de Ventas Occidental Caribe, caribe.sales@occidentalhotels.com
- ▶ Jennifer Nova, puntacana.ventas@occidentalhotels.com
- ▶ Pedro Pascual, Bávaro.sales@barcelo.com
- ▶ Jaume Vidal, barcelo4@barcelo.com

## BEST DAY TRAVEL, SRL

**Address:** Avenida Dra. Emely Vives, Vía Cabo Engaño, Punta Cana 23302, Dominican Republic  
**Telephone:** 1 809 9333500  
**URL:** www.bestday.com  
**Email:** rrodriguez@bestday.com

**Company description:**

We are the DMC of Grupo Despegar in Dominican Republic with the brands BDExperience and Gray Line. Started operations in 2013, offering a wide variety of excursions and Transportations in the country. Manage more than 300k passengers per year.

**Company/organization description:**

- ▶ Tour Operator

**Business specialties:**

- ▶ Individual Travelers

**Ground operator services:**

- ▶ Group Transfers ▶ Private Transfers
- ▶ Multilingual Guides ▶ Tours

**Operating locations:**

- ▶ Throughout the Island

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)
- ▶ 24 Hour Operations

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ Rosangel Rodríguez, Director de Destino, rrodriguez@bestday.com
- ▶ Fernando Soares, rrodriguez@bestday.com
- ▶ Juan Díaz, rrodriguez@bestday.com
- ▶ Eddy Arias, rrodriguez@bestday.com
- ▶ Berenice Coronado, otacoordinator@graylinedr.com
- ▶ Carolina Espiritusantos

## BLUE DIAMOND RESORTS

**Address:** Carretera Arena Gorda, Bávaro 23000, Dominican Republic  
**Telephone:** 1 809 2212121 Ext. 8821  
**Fax:** 1 809 221-2121 Ext. 8831  
**URL:** www.bluediamondresorts.com  
**Email:** lgrullon@bluediamondresorts.com

**Company description:**

Since its launch into the hospitality industry in 2011, Blue Diamond Resorts has risen to become the fastest growing resort group in the Caribbean. Blue Diamond Resorts provides luxury getaways for travelers of all ages in popular destinations across Mexico and the Caribbean like Cuba, the Dominican Republic, and Jamaica, as well as the adventure-filled Costa Rica and island paradises of St. Lucia, Antigua, and Grenada. With a vast portfolio of over 45 properties and 18,000 rooms.

**Company/organization description:**

- ▶ Hotel Chain

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Incentives ▶ MICE

**Types of accommodations:**

- ▶ 5 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Casino ▶ Tennis
- ▶ Bussiness center ▶ Hotel (over 300 rooms) ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa
- ▶ Air-conditioning ▶ Room Service ▶ Children's Programs
- ▶ Meeting Facilities ▶ All Inclusive ▶ Hotel or resort for adults only ▶ Wifi ▶ Watersports

**Operating locations:**

- ▶ Punta Cana



**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Overseas Sales Staff
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ Juan Pillier, Sales Manager, jpilier@bluediamondresorts.com
- ▶ Lucía Grullón, Commercial Director Dominican Republic, lgrullon@bluediamondresorts.com

## BLUEBAY VILLAS DORADAS

**Address:** Playa Dorada, Puerto Plata 57000, Dominican Republic

**Telephone:** 1 809 3203000 Ext. 7901

**Fax:** 1 809 412-0687

**URL:** www.bluebayresorts.com

**Email:** nmarte@bluebayresorts.com

**Company description:**

BlueBay Villas Doradas\*\*\*\* is an all inclusive exquisite resort for Adults Only located in the beachfront of Playa Dorada. The ideal setting to enjoy a relaxing holidays in the Caribbean, offering 245 cozy and comfortable rooms.

**Company/organization description:**

- ▶ Hotel

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ Sports Programs

**Types of accommodations:**

- ▶ 4 Star ▶ Resorts ▶ Gym ▶ Tennis ▶ Hotel (101-300 rooms)
- ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa ▶ Air-conditioning ▶ Room Service

- ▶ All Inclusive ▶ Hotel or resort for adults only ▶ Facilities for the disabled ▶ Wifi ▶ Golf ▶ Watersports

**Operating locations:**

- ▶ Puerto Plata

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Overseas Sales Staff
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ 5,000 – 20,000 paxs

**Delegate(s):**

- ▶ Natividad Marte, nmarte@bluebayresorts.com
- ▶ Greta Hidalgo, Sales Manager CAN & USA, GHidalgo@bluebayresorts.com

## CARIBBEAN LAKE PARK

**Address:** Ave. Barceló esq. Ave. Las Mercedes, Downtown Punta Cana, Bávaro 23302, Dominican Republic

**Telephone:** 1 829 7588860

**URL:** https://caribbeanlakepark.com

**Email:** ksenia@caribbeanlakepark.com

**Company description:**

Caribbean Lake Park is a thrilling water activities park that provides endless entertainment for the entire family. We offer a variety of activities, including wakeboarding, play lake, and more. Our park is designed to accommodate all ages and skill levels, with top-notch equipment and a professional team ensuring a safe and enjoyable experience. Guests can also enjoy our dining options and other amenities. Spend a day with loved ones at Caribbean Lake Park, and make unforgettable memories.

**Company/organization description:**

- ▶ Other: Actividades

**Business specialties:**

- ▶ Individual Travelers ▶ Groups
- ▶ Sports Programs ▶ MICE

**Operating locations:**

- ▶ Punta Cana

**Company size:**

- ▶ \$1,000,000 - \$3,000,000

**Number of passengers handled:**

- ▶ 5,000 – 20,000 paxs

**Delegate(s):**

- ▶ Eliana De Jesús María, Enc. Comercial, comercial@caribbeanlakepark.com
- ▶ Margarita Gil, Enc. Ventas, gerenteventas@caribbeanlakepark.com

## CARIBBEAN TOURS DOMINICANA

**Address:** Calle Padre Billini #355, Zona Colonial, Santo Domingo 10208, Dominican Republic

**Telephone:** 1 809 686-0278

**URL:** www.caribbeantraveltours.ch

**Email:** traveldesign.do@caribbeantraveltours.ch

**Company/organization description:**

- ▶ Tour Operator

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ Technical Tours

**Ground operator services:**

- ▶ Group Transfers ▶ Hotel Reservation Service
- ▶ Event Planning ▶ Tours

**Operating locations:**

- ▶ Santo Domingo ▶ Punta Cana ▶ La Romana-Bayahibe
- ▶ Juan Dolio ▶ Boca Chica

**Marketing services:**

- ▶ Itinerary Planning ▶ Multilingual Staff ▶ Web Site

**Delegate(s):**

- ▶ Jeymer Tormos, Head of Customer Experience, traveldesign.do@caribbeantraveltours.ch
- ▶ Angelo Rodríguez, Manager, jeymer.tormos@caribbeantraveltours.ch

## CASA DE CAMPO RESORT & VILLAS

**Address:** Carretera La Romana – Higuey, La Romana 22000, Dominican Republic

**Telephone:** 1 809 523-3333 Ext. 8171

**Fax:** 1 809 525-8547

**URL:** www.casadecampo.com.do

**Email:** k.mendez@cccampo.com.do

**Company description:**

Casa de Campo Resort & Villas offers unforgettable experiences with 7,000 acres of adventure. Enjoy a myriad of activities, beautifully appointed accommodations and amenities that cater to all ages. Whether you're planning a reunion or a golf getaway, Casa de Campo will exceed expectations. In the heart of this private-gated resort community, our variety of accommodations ranges from spacious hotel rooms to fully-staffed villa homes featuring up to ten bedrooms. Personal golf carts in all accommodations.

**Company/organization description:**

- ▶ Resort

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ Sports Programs ▶ Other: Bodas
- ▶ Technical Tours ▶ MICE

**Types of accommodations:**

- ▶ 5 Star ▶ Cottages/Villas ▶ Resorts ▶ Gym ▶ Tennis
- ▶ Bussiness center ▶ Adventure ▶ Hotel (over 300 rooms)
- ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa ▶ Air-conditioning ▶ Room Service
- ▶ Children's Programs ▶ Meeting Facilities ▶ All Inclusive
- ▶ Meal Plans - AP ▶ Meal Plans - EP ▶ Meal Plans - MAP
- ▶ Meal Plans - FAP ▶ Facilities for the disabled ▶ Wifi
- ▶ Golf ▶ Watersports

**Ground operator services:**

- ▶ Group Transfers ▶ Private Transfers ▶ Hotel Reservation Service ▶ Multilingual Guides ▶ Negotiation of Hotel Rates ▶ Event Planning ▶ Tours

**Operating locations:**

- ▶ La Romana-Bayahibe



**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Overseas Sales Staff
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ Richard Rodríguez, VP Sales & Marketing NA, rrodriguez@ccampo.com
- ▶ Nelly Humphreys, Channel Distribution Manager, n.humphreys@ccampo.com.do
- ▶ Kirsis Méndez, Directora de Ventas LATAM y Caribe, k.mendez@ccampo.com.do
- ▶ Marlen Pumarol, Leisure Sales Manager, m.pumarol@ccampo.com.do

## CATALONIA HOTELS & RESORTS

**Address:** Hotel Catalonia Bávaro Beach, Golf & Casino Resort, Bávaro, Punta Cana 23302, Dominican Republic  
**Telephone:** 1 809 412-0000 Ext. 7345  
**Fax:** 1 809 412-0001  
**URL:** www.cataloniacaribbean.com  
**Email:** dominicana.ventas@cataloniahotels.com

**Company description:**

Catalonia Hotels & Resorts is a chain of family hotels founded by the Vallet brothers. The company currently has 75 establishments in more than 20 different destinations: 57 hotels in Spain, one in Brussels, one in Berlin, one in Amsterdam, one in Porto, 9 resorts in the Caribbean (5 in the Dominican Republic and 4 in Mexico) and one city hotel in Santo Domingo.

**Company/organization description:**

- ▶ Hotel Chain

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ Sports Programs ▶ MICE

**Types of accommodations:**

- ▶ 5 Star ▶ 4 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Casino
- ▶ Tennis ▶ Hotel (101-300 rooms) ▶ Hotel (over 300 rooms)
- ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa ▶ Air-conditioning ▶ Room Service
- ▶ Children's Programs ▶ Meeting Facilities ▶ All Inclusive
- ▶ Meal Plans - AP ▶ Meal Plans - EP ▶ Hotel or resort for adults only ▶ Facilities for the disabled ▶ Wifi ▶ Golf
- ▶ Watersports

**Operating locations:**

- ▶ Santo Domingo ▶ Punta Cana ▶ La Romana-Bayahibe

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ Gianell Peña, Sales Director Catalonia Santo Domingo, santodomingo.dircomercial@cataloniahotels.com
- ▶ Smarlin Jiménez, Director Comercial Resorts
- ▶ Ilica Dominicana, dominicana.ventas@cataloniahotels.com
- ▶ Yania García, Gerente Ventas & Mercadeo Latinoamérica, caribe.ventaslatam@cataloniahotels.com

## CAYO LEVANTADO RESORT

**Address:** Arena Gorda – Macao, Sección Baigü, Bávaro - Punta Cana, Dominican Republic  
**Telephone:** 1 809 5521444 Ext. 13243  
**URL:** www.cayolevantadoresort.com  
**Email:** gerenteventascompbav@bahia-principe.com

**Company description:**

At Bahia Principe, we specialize in happiness. We like to ensure everything is just right for you down to the smallest details – even those you may not see but feel with your senses. With more than 40 years of dedication, passion and commitment to providing personalized service, we work together to create authentic and unique vacation experiences that allow our guests to

experience happiness. Dominican Republic, Mexico, Jamaica & Spain

**Company/organization description:**

- ▶ Hotel

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Incentives ▶ MICE

**Types of accommodations:**

- ▶ 5 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Tennis
- ▶ Hotel (101-300 rooms) ▶ Hotel (over 300 rooms)
- ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa ▶ Air-conditioning ▶ Room Service
- ▶ Children's Programs ▶ Meeting Facilities ▶ All Inclusive
- ▶ Hotel or resort for adults only ▶ Facilities for the disabled ▶ Wifi ▶ Golf ▶ Watersports

**Operating locations:**

- ▶ Punta Cana ▶ La Romana-Bayahibe ▶ Samaná

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)

**Company size:**

- ▶ Over \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ Lluisa Salord, General Manager, lsalord@bahia-principe.com
- ▶ Marisa González, Marketing, mgonzalez@bahia-principe.com
- ▶ Yudelky Pérez, Ventas Local, ventassd@bahia-principe.com
- ▶ Tamara Goris, Trade Marketing, tgoris@bahia-principe.com
- ▶ Cármen Pérez de Burgos, Trade Marketing, cperezdeburgos@bahia-principe.com
- ▶ Gricelda Tineo, Gerente de Ventas Bahía Principe Bávaro Resort, gerenteventascompbav@bahia-principe.com
- ▶ Susanne Roth, Sales Manager Dominican Republic, duceta@bahia-principe.com
- ▶ Alba Mingo, Mkt Manager, amingo@bahia-principe.com
- ▶ Malena Omoldi, momoldi@bahia-principe.com
- ▶ Dilcia Uceta, Gerente comercial Rep. Dominicana, duceta@bahia-principe.com

## CENTRO MÉDICO PUNTA CANA - GRUPO RESCUE

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**Address:** Avenida España, Ciudad Sanitaria Rescue Punta Cana, Bávaro 23000, Dominican Republic  
**Telephone:** 1 809 552 1506  
**URL:** www.centromedicopuntacana.com  
**Email:** imojica@gruporescue.com

**Company description:**

Red médica en los principales puntos turísticos de la Ilica Dominicana. Aceptamos la mayoría de los seguros internacionales. Call Center 24 horas 1 809 4RESCUE. Centro Médico Punta Cana es el primer hospital privado acreditado internacionalmente en el país por Accreditation Canada desde el 2019. Pionero en turismo de salud con la técnica Quimioterapia Regional Electiva del Prof. Karl Aigner de Alemania ahora en Punta Cana para tratamiento de pacientes con cáncer. Mas información www.centromedicopuntacana.com

**Company/organization description:**

- ▶ Other: Red médica de hospitales, centro de urgencias y consultorios en hoteles en puntos turísticos, Salud, Hospital Privado, Cura de Cáncer, Turismo de Salud

**Business specialties:**

- ▶ Other: Primer hospital privado acreditado internacionalmente por Accreditation Canada

**Operating locations:**

- ▶ Puerto Plata ▶ Punta Cana ▶ Santiago
- ▶ La Romana-Bayahibe

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)
- ▶ 24 Hour Operations

**Number of passengers handled:**

- ▶ 5,000 – 20,000 paxs

**Delegate(s):**

- ▶ Sr. Redondo, Jredondo@gruporescue.com
- ▶ Irma Mojica, Directora Mercadeo/Comunicación, imojica@gruporescue.com
- ▶ Dra. Daniela Mayer, Directora Médica División Internacional, dmayer@gruporescue.com



## CIUDAD COLONIAL SANTO DOMINGO

**Address:** Edificio Saviñón, calle Conde esq. José Reyes, 3er piso, Ciudad Colonial 10210, Dominican Republic  
**Telephone:** 1 829 545 1548 Ext. 7306  
**URL:** <https://www.mitur.gob.do/>  
**Email:** [me.cruz@mitur.gob.do](mailto:me.cruz@mitur.gob.do)

### Company description:

The City of Santo Domingo is our pride, and we are passionate about bringing awareness of the cultural and historical richness offered by the First City in The Americas. We help establish and strengthen commercial relationships among travel industry suppliers. We manage a high-quality business directory of Santo Domingo, and we can provide all the contacts to put together a complete experience in the city. Come discover why Santo Domingo should always be a must.

### Company/organization description:

► Hotel ► Association ► Other: oferta complementaria

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips

### Types of accommodations:

► Hotel (50 rooms or less)

### Operating locations:

► Santo Domingo

### Marketing services:

► Multiple Language Brochure(s) ► Web Site  
► Overseas Sales Staff

### Delegate(s):

► Melina Cruz Fersobe, Encargada Observatorio Turístico de la Ciudad Colonial, [me.cruz@mitur.gob.do](mailto:me.cruz@mitur.gob.do)  
► Amin Abel Santos, Coordinador General Programa Desarrollo de la Ciudad Colonial, [a.abel@mitur.gob.do](mailto:a.abel@mitur.gob.do)  
► Jaime Read, Coordinador Fortalecimiento Gestión Turística y Promoción de la Ciudad Colonial, [j.read@mitur.gob.do](mailto:j.read@mitur.gob.do)  
► Loftus Crespo, [l.otway@mitur.gob.do](mailto:l.otway@mitur.gob.do)

## COCO BONGO SHOW AND DISCO

**Address:** Carretera Barceló-Verón, Centro Comercial Downtown Punta Cana, Bávaro - Punta Cana 23000, Dominican Republic  
**Telephone:** 1 809 466-1111  
**URL:** [www.cocobongo.com.do](http://www.cocobongo.com.do)  
**Email:** [andrea@cocobongo.com.do](mailto:andrea@cocobongo.com.do)

### Company/organization description:

► Other: Centro de Espectaculos

### Business specialties:

► Individual Travelers ► Groups ► Incentives ► MICE

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Andrea Labadie, Dirección General, [andrea@cocobongo.com.do](mailto:andrea@cocobongo.com.do)  
► Isabel Geissier, Gerente de Ventas, [isabel@cocobongo.com.do](mailto:isabel@cocobongo.com.do)

## COLONIAL TOUR & TRAVEL

**Address:** Arzobispo Meriño No. 209, Zona Colonial, Santo Domingo 10212, Dominican Republic  
**Telephone:** 1 809 6885285 Ext. 108  
**Fax:** 1 809 6820964  
**URL:** [www.colonialtours.com.do](http://www.colonialtours.com.do)  
**Email:** [colonial@colonialtours.com.do](mailto:colonial@colonialtours.com.do)

### Company description:

Colonial Tours Caribbean DMC is a DMC (Destination Management Company) tour operator in the Dominican Republic, specialists in receptive tourism, groups and individuals, with extensive experience of more than 20 years in the tourism industry. We have branches in the main in Punta Cana, La Romana, Puerto Plata, Samaná, Boca Chica and our headquarter in Santo Domingo. We represent many international tour operators offering hotel services, transfers, excursions for groups and individuals throughout the Dominican Republic.

### Company/organization description:

► Tour Operator

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► Other: Operaciones charter ► Technical Tours ► MICE

### Types of accommodations:

► 5 Star ► 4 Star ► Meeting Facilities ► All Inclusive

### Ground operator services:

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Multilingual Guides ► Negotiation of Hotel Rates ► Event Planning ► Tours

### Operating locations:

► Santo Domingo ► Puerto Plata ► Punta Cana  
► Santiago ► La Romana-Bayahibe ► Juan Dolio  
► Boca Chica ► Jarabacoa ► Samana ► Barahona  
► Miches ► Throughout the Island

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► María Grazia Battaglia, CEO, [mariagrazia@colonialtours.com.do](mailto:mariagrazia@colonialtours.com.do)  
► Orlando De León Suero, General Manager, [colonial@colonialtours.com.do](mailto:colonial@colonialtours.com.do)  
► Daniel Lomas

## CORAL HOSPITALITY CORP.

**Address:** Ave. John F. Kennedy, Plaza Haché, Suite 201, Naco, Santo Domingo 10123, Dominican Republic  
**Telephone:** 1 809 5627625 Ext. 375  
**Fax:** 1 809 562 0660  
**URL:** [www.chc.do](http://www.chc.do)  
**Email:** [hmarrero@chc.do](mailto:hmarrero@chc.do)

### Company/organization description:

► Other: Vacation Rentals

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► Technical Tours ► MICE

### Types of accommodations:

► Beachfront ► Cottages/Villas ► Resorts ► Gym  
► Pet Friendly ► Tennis ► Bussiness center ► Adventure  
► Hotel (over 300 rooms) ► Restaurant on Property  
► Sports Facilities ► Wedding Facilities ► Air-conditioning  
► Children's Programs ► Meeting Facilities ► All Inclusive  
► Meal Plans - EP ► Facilities for the disabled ► Wifi

### Operating locations:

► Puerto Plata ► Punta Cana ► Juan Dolio ► Samana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Visual Aids (Videos)

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Carolina Paulino, Sales Manager, [cpaulino@chc.do](mailto:cpaulino@chc.do)  
► Ramón Tejeda, Director Corporativo de Mercadeo y Ventas, [hmarrero@chc.do](mailto:hmarrero@chc.do)  
► Estela Coiscou, Senior Revenue Manager, [ecoiscou@chc.do](mailto:ecoiscou@chc.do)



► Stephanie Rosario, Directora de Mercadeo y Ventas, Embassy Suites by Hilton Santo Domingo, stephanie.Rosario@Hilton.com

## DOMEX DMC

**Address:** Plaza Boulevard Center, Local No.8, 1er Nivel, Bávaro 23301, Dominican Republic  
**Telephone:** 1 809 5194650  
**URL:** <https://linktr.ee/domexdmc>  
**Email:** [juan.mota@domexdmc.com](mailto:juan.mota@domexdmc.com)

### Company/organization description:

► Tour Operator

### Business specialties:

► Individual Travelers ► Groups  
► Sports Programs ► MICE

### Ground operator services:

► Group Transfers ► Private Transfers  
► Event Planning ► Tours

### Operating locations:

► Punta Cana ► La Romana-Bayahibe

### Marketing services:

► Itinerary Planning ► Web Site

### Delegate(s):

► Juan Mota, General Manager, [juan.mota@domexdmc.com](mailto:juan.mota@domexdmc.com)  
► Alexandra Ortíz, Commercial Manager, [alexandra.ortiz@domexdmc.com](mailto:alexandra.ortiz@domexdmc.com)

## EUROPCAR

**Address:** Ave. Independencia No.354, Gazcue, Santo Domingo 11101, Dominican Republic  
**Telephone:** 1 809 6882121  
**URL:** [www.europcar.com.do](http://www.europcar.com.do)  
**Email:** [m.bobadilla@europcar.com.do](mailto:m.bobadilla@europcar.com.do)

### Company description:

Europcar is the best way to experience the incredible panoramas and the diverse landscapes of the country: the stunning beaches, mountains and cosmopolitan cities. Europcar offers a wide range of vehicles to fit your needs and budget, from compact cars for city trips to spacious SUVs for family vacations. So why wait? Book your car today and experience the freedom and flexibility to go where you want, when you want.

### Company/organization description:

► Rent A Car

### Business specialties:

► Incentives ► Technical Tours ► MICE

### Operating locations:

► Throughout the Island

### Marketing services:

► Itinerary Planning ► Multilingual Staff ► Web Site  
► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► 5,000 – 20,000 paxs

### Delegate(s):

► Yanany Tejeda, Ejecutiva de Movilidad, [y.tejeda@europcar.com.do](mailto:y.tejeda@europcar.com.do)  
► Miguel Bobadilla, Gerente Comercial, [m.bobadilla@europcar.com.do](mailto:m.bobadilla@europcar.com.do)

## FOUND TRIP TOUR OPERATOR

**Address:** Plaza Brisas de Bávaro, Suite 203, Punta Cana, Dominican Republic  
**Telephone:** 1 809 552-0627 Ext. 1002  
**Fax:** 1 809 552-0627  
**URL:** [www.foundtriptour.com](http://www.foundtriptour.com)  
**Email:** [saira.hernandez@foundtriptour.com](mailto:saira.hernandez@foundtriptour.com)

### Company description:

Found Trip Tour Operator is a premier travel agency offering exciting excursions, convenient transportation and fun activities in Dominican Republic. Personalized services, creative travel solutions, a dedication to details, and dynamic team distinguishes us from other Caribbean travel companies. Meeting & Events. Escape to the Dominican Republic to celebrate with us!

### Company/organization description:

► Tour Operator

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► MICE

### Ground operator services:

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Multilingual Guides ► Negotiation of Hotel Rates ► Event Planning ► Tours

### Operating locations:

► Santo Domingo ► Puerto Plata ► Punta Cana  
► Santiago ► La Romana-Bayahibe ► Juan Dolio  
► Boca Chica ► Jarabacoa ► Samana ► Barahona  
► Miches ► Throughout the Island

### Marketing services:

► Itinerary Planning ► Multilingual Staff ► Overseas Sales Staff ► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► 5,000 – 20,000 paxs

### Delegate(s):

► Saira Hernández, Directora General & Comercial, [saira.hernandez@foundtriptour.com](mailto:saira.hernandez@foundtriptour.com)  
► Loren Yoseti Alvarado, Supervisora de Servicios, [loralvarado@foundtriptouropoperator.com](mailto:loralvarado@foundtriptouropoperator.com)

## HARD ROCK HOTEL & CASINO PUNTA CANA

**Address:** Blv. Turístico del Este Km. 28 #74, Macao 23000, Dominican Republic  
**Telephone:** 1 809 6870000 Ext. 4242  
**URL:** <https://www.hardrockhotels.com/punta-cana/>  
**Email:** [madiaz@hrhcpuntacana.com](mailto:madiaz@hrhcpuntacana.com)

### Company description:

Our all inclusive paradise offers thrilling gaming action in the biggest and best casino in the Caribbean, exhilarating nightlife, tantalizing culinary options, large meeting facilities and amazing rooms, all infused with our legendary rock and roll vibe.

### Company/organization description:

► Hotel

### Business specialties:

► Individual Travelers ► Groups ► Incentives ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Pet Friendly  
► Casino ► Bussiness center ► Hotel (over 300 rooms)  
► Restaurant on Property ► Sports Facilities ► Wedding Facilities ► Spa ► Air-conditioning ► Children's Programs  
► Meeting Facilities ► All Inclusive ► Wifi ► Golf

### Operating locations:

► Punta Cana

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► María Díaz, Gerente de Ventas, [madiaz@hrhcpuntacana.com](mailto:madiaz@hrhcpuntacana.com)  
► Nestor García, Gerente de Ventas, [ngarcia@hrhcpuntacana.com](mailto:ngarcia@hrhcpuntacana.com)  
► Maria Díaz, Gerente de Ventas, [madiaz@hrhcpuntacana.com](mailto:madiaz@hrhcpuntacana.com)  
► Nestor Garcia, Gerente de Ventas, [ngarcia@hrhcpuntacana.com](mailto:ngarcia@hrhcpuntacana.com)



## HILTON WORLDWIDE

**Address:** 7930 Jones Branch Drive,  
McClean 22102, United States  
**Telephone:** 1 281 2024075  
**Email:** maira.briceno@hilton.com

### Company/organization description:

- ▶ Hotel Chain

### Business specialties:

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ MICE

### Types of accommodations:

- ▶ 5 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Bussiness center
- ▶ Hotel (over 300 rooms) ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa ▶ Air-conditioning ▶ Room Service
- ▶ Children's Programs ▶ All Inclusive ▶ Facilities for the disabled ▶ Wifi

### Operating locations:

- ▶ Punta Cana ▶ La Romana-Bayahibe

### Marketing services:

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Web Site ▶ Overseas Sales Staff

### Company size:

- ▶ Over \$5,000,000

### Number of passengers handled:

- ▶ Over 20,000 paxs

### Delegate(s):

- ▶ Sergi Ruiz, AMDOS, All-Inclusive, maira.briceno@hilton.com
- ▶ Beatriz Barbosa, Senior Manager All-Inclusive - Caribbean & Latin America Sales, beatriz.barbosa@hilton.com
- ▶ Maira Briceno, Director, Wholesale All-Inclusive Sales, maira.briceno@hilton.com
- ▶ Alfredo González, Director of Accounts – Leisure Caribbean & Latin America, Alfredo.Gonzalez2@hilton.com

## HOTEL CROWNE PLAZA SANTO DOMINGO / HOLIDAY INN SANTO DOMINGO

### Address:

George Washington 218 - Hotel Crowne Plaza,  
Gazcue, Santo Domingo 10208, Dominican Republic  
**Telephone:** 1 809 221-0000  
**Fax:** 1 809 221-1196  
**URL:** www.crowneplaza.com/santodomingo  
**Email:** masiel.santana@ihg.com

### Company/organization description:

- ▶ Hotel ▶ Hotel Chain

### Business specialties:

- ▶ Individual Travelers ▶ Groups

### Types of accommodations:

- ▶ 5 Star ▶ Gym ▶ Casino ▶ Bussiness center ▶ Hotel (101-300 rooms) ▶ Restaurant on Property ▶ Sports Facilities
- ▶ Wedding Facilities ▶ Air-conditioning ▶ Room Service
- ▶ Meeting Facilities ▶ Wifi

### Operating locations:

- ▶ Santo Domingo

### Marketing services:

- ▶ Itinerary Planning ▶ Multilingual Staff ▶ Web Site
- ▶ 24 Hour Operations

### Delegate(s):

- ▶ Masiel Santana, Directora de Mercadeo & Ventas de Crowne Plaza & Hotel Holiday Inn Santo Domingo, masiel.santana@ihg.com

## HOTEL PLAYA COLIBRÍ

**Address:** Calle Camaño Deñó, Playa Las Ballenas,  
Las Terrenas 32000, Dominican Republic  
**Telephone:** 1 809 2406434  
**URL:** www.hotelplayacolibri.com  
**Email:** reception@hotelplayacolibri.com

### Company/organization description:

- ▶ Hotel

### Business specialties:

- ▶ Individual Travelers

### Types of accommodations:

- ▶ 4 Star ▶ Cottages/Villas ▶ Adventure
- ▶ Hotel (50 rooms or less) ▶ Air-conditioning ▶ Wifi

### Operating locations:

- ▶ Samana

### Marketing services:

- ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)

### Delegate(s):

- ▶ Dionicia Francisco, Gerente, director@hotelplayacolibri.com
- ▶ Yury Mabial, Directora Comercial, comercial@hotelplayacolibri.com

## HOTELES HODELPA

**Address:** Ángel Severo Cabral #12, Ensanche Julieta,  
Santo Domingo 10130, Dominican Republic  
**Telephone:** 1 809 6831000  
**Fax:** 1 809 683 2303  
**URL:** www.hodelpa.com  
**Email:** jmaja@hodelpa.com

### Company description:

Welcome to HODELPA HOTELS, with over 25 years of experience in the industry, we have established ourselves as the premier choice for travelers seeking high-quality service accommodation in the country. Our hotel chain has the largest presence in the Dominican Republic, with over 1600 rooms in 4 destinations: Santiago, Santo Domingo, Puerto Plata, and Juan Dolio.

### Company/organization description:

- ▶ Hotel Chain

### Business specialties:

- ▶ Individual Travelers ▶ Groups
- ▶ Special Interest Trips ▶ Incentives
- ▶ Sports Programs ▶ Technical Tours ▶ MICE

### Types of accommodations:

- ▶ 5 Star ▶ 4 Star ▶ 3 Star ▶ Resorts ▶ Gym
- ▶ Pet Friendly ▶ Casino ▶ Tennis ▶ Bussiness center
- ▶ Adventure ▶ Hotel (51-100 rooms) ▶ Hotel (101-300 rooms) ▶ Hotel (over 300 rooms) ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa
- ▶ Air-conditioning ▶ Room Service ▶ Children's Programs
- ▶ Meeting Facilities ▶ All Inclusive ▶ Meal Plans - AP
- ▶ Facilities for the disabled ▶ Wifi ▶ Golf ▶ Watersports

### Operating locations:

- ▶ Santo Domingo ▶ Puerto Plata ▶ Santiago ▶ Juan Dolio

### Marketing services:

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Overseas Sales Staff
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

### Company size:

- ▶ Over \$5,000,000

### Number of passengers handled:

- ▶ Over 20,000 paxs

### Delegate(s):

- ▶ Yisel Miranda, E-Commerce Manager, jmaja@hodelpa.com
- ▶ Mario Pichardo, Web, Revenue And Channel Coordinator, revenuehno@hodelpa.com
- ▶ Jessica Aja, Directora de Mercadeo, jmaja@hodelpa.com
- ▶ Gina Núñez, Directora de Ventas & E-Commerce, gnunez@hodelpa.com
- ▶ Aura Núñez, Directora de Ventas / Banquetes & Eventos, adominguez@hodelpa.com
- ▶ Meicy Díaz, Dir. Ventas & Mercadeo. Contratacion Hodelpa Nicolas de Ovando Y Novus Plaza Hodelpa, mgarrido@hodelpa.com



## HYATT

**Address:** 3805 West Chester Pike,  
Newtown Sq, United States  
**Telephone:** 1 862 5965785  
**URL:** www.amrcollection.com/  
**Email:** jeffrey.martinez@hyattic.com

### Company description:

Life is a series of moments. What we do with each one matters. At Inclusive Collection, we believe every moment is worth celebrating. That's why we've designed the perfect places for you to celebrate the big things, the little things, and everything in between. Let our beautiful destinations become your special places.

### Company/organization description:

► Hotel ► Resort

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► MICE

### Types of accommodations:

► 5 Star ► 4 Star ► Resorts ► Gym ► Pet Friendly ► Tennis  
► Bussiness center ► Hotel (101-300 rooms) ► Hotel (over 300 rooms) ► Restaurant on Property ► Sports Facilities  
► Wedding Facilities ► Spa ► Air-conditioning ► Room Service ► Children's Programs ► Meeting Facilities ► All Inclusive ► Hotel or resort for adults only ► Facilities for the disabled ► Wifi ► Golf ► Watersports

### Operating locations:

► Puerto Plata ► Punta Cana ► La Romana-Bayahibe  
► Miches

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► María Detheodore, maria.detheodore@hyattic.com  
► Rachael Braccia, rachael.braccia@hyattic.com  
► Jeffrey Martínez, jeffrey.martinez@hyattic.com  
► Luis Núñez, luis.nunez@hyattic.com  
► Elsa Ramírez, elsa.ramirez@hyattic.com  
► Erenia González, egonzalez@dreamsresorts.com  
► Brian de Jesús, bdejesus@dreamsresorts.com  
► Edilenia Devarez, edevarez@dreamsresorts.com

## IBEROSTAR HOTELS & RESORTS

**Address:** Carretera Arena Gorda,  
Punta Cana 23000, Dominican Republic  
**Telephone:** 1 809 2216500  
**URL:** www.iberostar.com  
**Email:** yoanki.nieves@iberostar.com

### Company description:

A 100% family-owned Spanish company dedicated to the tourism sector for more than 60 years, whose origins date back to the shoe industry in 1877. With more than 100 4 and 5 star hotels on four continents. We strive to create a framework for responsible tourism that focuses on people, as the lifeblood of the business, and on the oceans through our Wave of Change movement, as an expression of our promise to future generations.

### Company/organization description:

► Hotel Chain

### Business specialties:

► Individual Travelers ► Groups ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Tennis ► Hotel (over 300 rooms) ► Restaurant on Property ► Sports Facilities ► Wedding Facilities ► Spa ► Air-conditioning ► Room Service ► Children's Programs ► Meeting Facilities ► All Inclusive ► Hotel or resort for adults only ► Wifi ► Golf

### Operating locations:

► Puerto Plata ► Punta Cana ► La Romana-Bayahibe

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Samuel Abreu, Coordinador de Mercadeo,  
promocion.latam.do@iberostar.com  
► Yoanki Nieves, Director de Marketing Latam,  
yoanki.nieves@iberostar.com

## IMPRESSIVE RESORTS & SPA

**Address:** Avenida Alemania # 108,  
El Cortecito, Higuey, Dominican Republic  
**Telephone:** 1 809 5521819  
**URL:** www.impressiveresorts.com  
**Email:** sales.puj@impressiveresorts.com

### Company description:

Escapese al paraíso Caribeño en Impressive Punta Cana, un resort en el Caribe Dominicano con todo incluido ubicado a 20 minutos del aeropuerto en Playa El Cortecito en Bávaro, Punta Cana. Una ubicación envidiable a pocos pasos de vibrantes destinos de compras y restaurantes, nuestro resort de 5 estrellas ofrece habitaciones amplias y modernas, una playa recientemente renovada que ha sido galardonada con la Certificación de Bandera Azul.

### Company/organization description:

► Hotel

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Casino ► Hotel (over 300 rooms) ► Restaurant on Property ► Sports Facilities ► Wedding Facilities ► Spa ► Air-conditioning ► Room Service ► Children's Programs ► Meeting Facilities ► All Inclusive ► Facilities for the disabled ► Wifi ► Watersports

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site  
► Visual Aids (Videos) ► 24 Hour Operations

### Delegate(s):

► Mariana Lascano, Gerente de Ventas USA Canada,  
sales.usacan.puj@impressiveresorts.com  
► Fernando García, Director Comercial,  
fernando.garcia@impressive-cist.com  
► Jonathan Dorville, sales.puj@impressiveresorts.com

## INSTITUTO DOMINICANO DE AVIACION CIVIL IDAC

**Address:** Avenida México esq. 30 de Marzo,  
Santo Domingo 0000, Dominican Republic  
**Telephone:** 1 8092744322 Ext. 3251  
**URL:** Idac.gob.do  
**Email:** paula.valverde@idac.gov.do

### Company description:

El Instituto Dominicano de Aviación Civil está a cargo de la supervisión y control de la aviación civil en la República Dominicana, excepto de las atribuciones conferidas por esta ley a la JAC y será responsable de ejercer las funciones que le son otorgadas por la ley 491-06, así como de la efectiva aplicación de los reglamentos, órdenes, normas y reglas que sean de su competencia.

### Company/organization description:

► Other: Institución Gubernamental

### Business specialties:

► Other: Aeronautica Civil

### Operating locations:

► Throughout the Island

### Delegate(s):

► Emmanuel Álvarez, paula.valverde@idac.gov.do  
► Luis Chávez, paula.valverde@idac.gov.do  
► Jorge Gil Cano  
► Hector Porcella



## INTERCARIBBEAN AIRWAYS

**Address:** Calle Juan Sánchez Ramírez esquina Máximo Gómez, Edificio Caribe 1er Piso, Gazcue, Santo Domingo 10205, Dominican Republic  
**Telephone:** 1 809 6886969 Ext. 209  
**URL:** www.intercaribbean.com  
**Email:** marketing@intercaribbean.com

### Company description:

interCaribbean Airways is the leading regional airline serving intra Caribbean flights to more destinations across the Caribbean islands than any other airline. A current and planned network of 16 countries and 22 destinations. The network stretches from Havana Cuba to the west, Bahamas to the north, Barbados to the east, and Guyana to the South.

### Company/organization description:

► Airline

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips

### Ground operator services:

► Multilingual Guides

### Operating locations:

► Santo Domingo ► Santiago

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos)

### Company size:

► \$1,000,000 - \$3,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Cristy Sardiñas, Agent - interCaribbean, marketing@intercaribbean.com  
► Carolina Torres, Marketing Coordinator, marketing@intercaribbean.com  
► Trevor Sadler, C.E.O, trevor.sadler@intercaribbean.com

## JERUMA TOURS

**Address:** Calle Don Elpidio Plaza Brianna local 7, Friusa Bávaro La Altagracia ► Ilica Dominicana, Bávaro 23301, Dominican Republic  
**Telephone:** 1 829 3633671  
**URL:** jeloumatour.com  
**Email:** jeloumaeic@gmail.com

### Company description:

We are in the tourism industry, providing services related to the industry. For example, making airline tickets reservation, providing ground transportation, and making excursions arrangement anywhere in our Tropical Paradise nation. Our company is very concerned about the environment and takes pride in protecting nature.

### Company/organization description:

► Tour Operator

### Ground operator services:

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Multilingual Guides ► Event Planning ► Tours

### Operating locations:

► Santo Domingo ► Puerto Plata ► Punta Cana  
► Santiago ► La Romana-Bayahibe ► Juan Dolio  
► Boca Chica ► Jarabacoa ► Samaná ► Barahona  
► Miches ► Throughout the Island

### Marketing services:

► Itinerary Planning ► Web Site ► Visual Aids (Videos)

### Company size:

► Under \$250,000

### Number of passengers handled:

► Less than 500 pax

### Delegate(s):

► Jerry Morillo, CEO, jeloumaeic@gmail.com  
► Calixto Ledon, Director General, c.robles@haciendatuko.com

## KAHKOW EXPERIENCE

**Address:** Calle Las Damas #102, Zona Colonial, Santo Domingo 23201, Dominican Republic  
**Telephone:** 1 809 5472166  
**Fax:** 1 809 560-6969  
**URL:** www.cacaotour.com  
**Email:** info@cacaotour.com

### Company description:

We are an establishment that focuses on educating our clients about cacao, its history and process. We have interactive experiences (tours and workshops). Our clients are able to enrich their knowledge, taste the fresh cacao fruit as well as the ability to participate in workshops where they make their own chocolate bar and soap (based on cacao butter)! We also have a shop where you can taste every kind of chocolate (drinks as well).

### Company/organization description:

► Other: Museo/Experiencias

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips

### Operating locations:

► Santo Domingo ► Other: San Francisco de Macoris

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos)

### Company size:

► \$500,000 - \$1,000,000

### Delegate(s):

► Ana Mañón Ortega, Coordinadora Administrativa, Ventas y Mercadeo, reserve@cacaotour.com  
► Darla Rivera, Auxiliar de Ventas y Mercadeo, mercadeo1@cacaotour.com

## KARISMA HOTELS & RESORTS

**Address:** Avenida Lope de Vega No. 19, Torre Pisa Suite 301, Santo Domingo, Dominican Republic  
**Telephone:** 1 809 687-2929  
**Fax:** 1 305 445-1075  
**URL:** www.karismahotels.com  
**Email:** jfeliz@karismahotels.com

### Company description:

At Karisma Hotels & Resorts we have completely reinvented the all-inclusive luxury travel experience. With our amazing properties in the most desirable locations around the world, with no surprises or extra costs, and a unique selection of our world-class gourmet Inclusive® food, Karisma offers you an unbeatable experience, no matter where your adventures take you.

### Company/organization description:

► Hotel ► Resort ► Hotel Chain

### Business specialties:

► Individual Travelers ► Groups ► Incentives ► MICE

### Types of accommodations:

► 5 Star ► Resorts ► Gym ► Hotel (over 300 rooms)  
► Sports Facilities ► Wedding Facilities ► Spa ► Air-conditioning ► Room Service ► Children's Programs  
► Meeting Facilities ► All Inclusive ► Facilities for the disabled ► Wifi

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Patricia Álvarez, Directora Regional de Ventas, Latam, Caribe y RD, palvarez@karismadominicana.com  
► Jorge Feliz, jfeliz@karismahotels.com



## KATMANDU

**Address:** Avenida Alemania Katmandu Punta Cana, Bávaro, Punta Cana 23000, Dominican Republic  
**Telephone:** 1 809 5521052 Ext. 4200  
**URL:** [puntacana.katmanduparks.com](http://puntacana.katmanduparks.com)  
**Email:** [comercial@katmanduparks.com](mailto:comercial@katmanduparks.com)

### Company description:

Join forces with fellow explorers in the Caribbean's first world-class theme park. Here, explorers of all ages chart their own unique course for adventure in incredible attractions, delectable dining, and first-rate retail experiences. Ride the Realms in the world's first Suspended Theater attraction and putt your way through 2 immersive 18-hole mini golf courses. Prepare for adventure on four different obstacle courses or challenge a mad mage to a thrilling blaster battle!

### Company/organization description:

► Other: Parque Tematico

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos)

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Alex Brito, Director Comercial, [abrito@katmanduparks.com](mailto:abrito@katmanduparks.com)  
► Carlina Gomez, Marketing Manager, [cgomez@katmanduparks.com](mailto:cgomez@katmanduparks.com)

► Simon Hirst, Chief Parks Officer, Operations & Expansion, [shirst@falconsbeyond.com](mailto:shirst@falconsbeyond.com)  
► Luis Silva, Sales Manager, [lsilva@katmanduparks.com](mailto:lsilva@katmanduparks.com)

## LIFESTYLE HOTELS & RESORTS

**Address:** P.O. Box 608, Lifestyle Tower/Cofresí Beach #1, Puerto Plata, Dominican Republic  
**Telephone:** 1 809 9707777  
**URL:** [www.lhvcresorts.com](http://www.lhvcresorts.com)  
**Email:** [damian.polanco@lhvcresorts.com](mailto:damian.polanco@lhvcresorts.com)

### Company/organization description:

► Hotel ► Resort

### Business specialties:

► Individual Travelers ► Groups

### Types of accommodations:

► 4 Star ► Beachfront ► Resorts ► Gym ► Casino ► Tennis  
► Bussiness center ► Hotel (over 300 rooms) ► Restaurant on Property ► Sports Facilities ► Wedding Facilities  
► Spa ► Air-conditioning ► Children's Programs ► Meeting Facilities ► All Inclusive ► Wifi ► Watersports

### Operating locations:

► Puerto Plata

### Delegate(s):

► Markus Wischenbart, President Lifestyle Holidays Vacation Club, [anja.krawczyk@lifestyleholidaysvc.com](mailto:anja.krawczyk@lifestyleholidaysvc.com)  
► Anja Krawczyk, Yohani.Casilla@lhvcresorts.com  
► Damián Polanco, Director of Sales & Marketing, [damian.polanco@lhvcresorts.com](mailto:damian.polanco@lhvcresorts.com)  
► Valeria Bedin Cespedes, Gerente Marketing, [marketing@lhvcresorts.com](mailto:marketing@lhvcresorts.com)

## LIVE AQUA BEACH RESORT PUNTA CANA

**Address:** Carretera Uvero Alto KM. 33, Punta Cana 23000, Dominican Republic  
**Telephone:** 1 809 9333071 Ext. 9118  
**URL:** [www.liveaqua.com](http://www.liveaqua.com)  
**Email:** [rosalia.martinez@posadas.com](mailto:rosalia.martinez@posadas.com)

### Company description:

Live aqua beach resort Punta Cana a space that has been designed to stimulate all the senses with countless details that involve in a space of stunning architecture and elegant finishes that blend calm and comfort, creating a perfect harmony with the environment, the sea and the beautiful beach.

### Company/organization description:

► Hotel ► Resort

### Business specialties:

► Individual Travelers ► Groups ► Incentives ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Hotel (over 300 rooms) ► Restaurant on Property ► Wedding Facilities  
► Spa ► Air-conditioning ► Room Service ► Meeting Facilities ► All Inclusive ► Hotel or resort for adults only  
► Facilities for the disabled ► Wifi

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

### Delegate(s):

► Verónica Williams, Sub Directora de Ventas, [veronica.williams@posadas.com](mailto:veronica.williams@posadas.com)  
► Rosalía Martínez, Gerente de Ventas, [rosalia.martinez@posadas.com](mailto:rosalia.martinez@posadas.com)  
► Pedro Parets  
► Holly Bode

## LOPESAN COSTA BÁVARO RESORT SPA & CASINO

**Address:** Playas de Bávaro, Punta Cana, Bávaro 23301, Dominican Republic  
**Telephone:** 1 809 5528828 Ext. 3413  
**Fax:** 1 809 552-6274  
**URL:** [www.lopesancostaBávaro.com](http://www.lopesancostaBávaro.com)  
**Email:** [comercial.lcb@lopesan.com](mailto:comercial.lcb@lopesan.com)

### Company description:

An unforgettable experience in the heart of Punta Cana. In one of the most exclusive areas of the heavenly beach at Bávaro Punta Cana, Lopesan Costa Bávaro Resort, Spa & Casino, invites you to enjoy a holiday that you'll never forget. Leisure, relaxation and fun all go hand in hand in our luxurious 5\* resort where our ENDLESS LUXURY (all inclusive) will make you enjoy a unique experience on the shores of the Caribbean.

### Company/organization description:

► Resort ► Hotel Chain

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Casino  
► Bussiness center ► Hotel (over 300 rooms)  
► Restaurant on Property ► Sports Facilities ► Wedding Facilities ► Spa ► Air-conditioning ► Room Service  
► Children's Programs ► Meeting Facilities ► All Inclusive  
► Hotel or resort for adults only ► Facilities for the disabled ► Wifi ► Watersports

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs



**Delegate(s):**

- ▶ Karina Argüello, Directora Comercial, karguello@lopesan.com
- ▶ Marisol Méndez, Directora de Revenue, mmendez@lopesan.com
- ▶ Carlos Jiménez, Gerente General, adelrosario@lopesan.com
- ▶ Raysa Feliz, Relaciones Institucionales, rfeliz@lopesan.com
- ▶ Elsi Cruz, Gerente de Ventas USA/ Canada, ecruz@lopesan.com
- ▶ Aidee Basora, Gerente E -Commerce, abasora@lopesan.com
- ▶ Jean Dorville, Gerente de Ventas LATAM /RD, jdorville@lopesan.com
- ▶ Andreas Patze, Gerente de Ventas Europa, apatze@lopesan.com

## MAJESTIC RESORTS

**Address:** Playa Bávaro-Punta Cana, Higüey 23000, Dominican Republic

**Telephone:** 1 809 221 9898

**Fax:** 1 809 468 4995

**URL:** www.majestic-resorts.com

**Email:** lsantos@majestic-resorts.com

**Company/organization description:**

- ▶ Hotel ▶ Resort

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Incentives

**Types of accommodations:**

- ▶ 5 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Hotel (over 300 rooms) ▶ Sports Facilities ▶ Wedding Facilities
- ▶ All Inclusive ▶ Wifi

**Operating locations:**

- ▶ Punta Cana

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site

**Delegate(s):**

- ▶ Ismenia Rodríguez, Gerente de Ventas & Marketing Latinoamerica, ismenia.rodriguez@majestic-resorts.com
- ▶ Paula Miller, Sales & Marketing Assistant, pmiller@majestic-resorts.com

## MEETING POINT DOMINICANA

**Address:** Cueva Taina, Local 1D. Residencial Cueva Taína, Calle Estados Unidos, Punta Cana 23301, Dominican Republic

**Telephone:** 1 829 7489342

**URL:** www.meeting-point.com

**Email:** nathalie.agramonte@meetingpointdominicana.com

**Company description:**

Established in 2014 is a subsidiary of Meeting Point International, a globally positioned company headquartered in Germany. We are a team of multinational and multicultural team with a huge destination knowledge and experience. We service clients with a team of multi-lingual professionals focusing our effort and expertise into ensuring that our B2B customers are empowered with competitiveness and efficiency by providing impeccable service and first-class management attention in a modern, unique and professional environment.

**Company/organization description:**

- ▶ Tour Operator

**Business specialties:**

- ▶ Individual Travelers ▶ Groups
- ▶ Special Interest Trips ▶ Incentives

**Ground operator services:**

- ▶ Group Transfers ▶ Private Transfers ▶ Hotel Reservation Service ▶ Multilingual Guides ▶ Negotiation of Hotel Rates ▶ Tours

**Operating locations:**

- ▶ Santo Domingo ▶ Puerto Plata ▶ Punta Cana
- ▶ La Romana-Bayahibe ▶ Juan Dolio ▶ Boca Chica
- ▶ Samana

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site

**Company size:**

- ▶ \$1,000,000 - \$3,000,000

**Number of passengers handled:**

- ▶ 5,000 – 20,000 paxs

**Delegate(s):**

- ▶ Nathalie Agramonte, Head of Commercial, nathalie.agramonte@meetingpointdominicana.com
- ▶ Sebastien Garcia, CEO Dom. Rep., sebastien.garcia@meetingpointdominicana.com

## MELIA HOTELS INTERNATIONAL

**Address:** Playas de Bávaro, Punta Cana 23000, Dominican Republic

**Telephone:** 1 809 6885000

**Fax:** 1 809 6885000 Ext. 8205

**URL:** www.melia.com

**Email:** markus.haack@melia.com

**Company description:**

Founded in 1956 in Mallorca (Spain), Meliá Hotels International operates more than 380 hotels throughout more than 40 countries, under the brands Gran Meliá Hotels & Resorts, Paradisus by Meliá, Falcon´s Resort by Meliá, ME by Meliá, Meliá Hotels & Resorts, The Meliá Collection, INNSIDE by Meliá and Sol by Meliá, plus a wide portfolio of affiliated hotels under the "Affiliated by Meliá" network. The group is one of the leading companies in resort hotels worldwide.

**Company/organization description:**

- ▶ Hotel Chain

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips
- ▶ Incentives ▶ Sports Programs ▶ MICE

**Types of accommodations:**

- ▶ 5 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Casino ▶ Tennis
- ▶ Bussiness center ▶ Hotel (over 300 rooms) ▶ Restaurant on Property ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa

- ▶ Air-conditioning ▶ Room Service
- ▶ Children's Programs ▶ Meeting Facilities
- ▶ All Inclusive ▶ Hotel or resort for adults only
- ▶ Facilities for the disabled ▶ Wifi ▶ Golf
- ▶ Watersports

**Operating locations:**

- ▶ Punta Cana

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Overseas Sales Staff
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

**Company size:**

- ▶ Over \$5,000,000

**Delegate(s):**

- ▶ Markus Haack, Leisure Sales America Senior Director & Business Partner Sales, markus.haack@melia.com
- ▶ Nashelly Tapia, Director of Sales, nashelly.tapia@melia.com
- ▶ Melani Aquino, melani.aquino@melia.com
- ▶ Alejandro García Díaz, alejandro.garcia.diaz@melia.com
- ▶ Rosa Milagros Basilio, rosa.basilio@melia.com
- ▶ Carolina Valentín, Marketing Coordinator Melia Caribe Tropical, carolina.valentin@melia.com



## M.Y. CARIBBEAN LUXURY TRAVEL

**Address:** Local 205, Plaza Costa Bávaro, Bávaro, Dominican Republic  
**Telephone:** 1 829 4523686  
**URL:** <https://www.mycaribbean.travel/date2023>  
**Email:** [info@mycaribbean.travel](mailto:info@mycaribbean.travel)

### Company description:

Experience our services to find out why we're the luxury leader.

### Company/organization description:

► Tour Operator ► Travel Agent

### Business specialties:

► Individual Travelers ► Groups  
► Special Interest Trips ► Incentives ► MICE

### Ground operator services:

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Multilingual Guides ► Event Planning

### Operating locations:

► Santo Domingo ► Punta Cana ► La Romana-Bayahibe

### Marketing services:

► Visual Aids (Videos) ► 24 Hour Operations

### Company size:

► \$500,000 - \$1,000,000

### Number of passengers handled:

► 500-1,000 paxs

### Delegate(s):

► Natalie Orlovska, Marketing Director, [natalie@mycaribbean.travel](mailto:natalie@mycaribbean.travel)  
► Anna Polyakova, Sales Director, [anna@mycaribbean.travel](mailto:anna@mycaribbean.travel)

## OTIUM INTERNATIONAL

**Address:** Ave. España, Plaza Brisas de Bávaro, Local 108, Bávaro 23000, Dominican Republic  
**Telephone:** 1 809 552-1003 Ext. 249  
**URL:** [www.otiumtour.com](http://www.otiumtour.com)  
**Email:** [cesar@otiumtour.com](mailto:cesar@otiumtour.com)

### Company description:

Otium International is a modern and dynamic company, provider of integral B2B solutions, specialized in the management of passengers and tourist destinations, both in the Dominican Republic and in Mexico. We have a consolidated structure since 1995 and a professional, multilingual, highly qualified team. We offer extensive operational and commercial experience through our personalized service that fits your needs, 24 hours a day, 365 days a year.

### Company/organization description:

► Tour Operator

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► Technical Tours ► MICE

### Ground operator services:

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Multilingual Guides ► Negotiation of Hotel Rates ► Event Planning ► Tours

### Operating locations:

► Throughout the Island

### Marketing services:

► Multiple Language Brochure(s) ► Multilingual Staff  
► 24 Hour Operations

### Company size:

► \$1,000,000 - \$3,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► César González, Presidente, [cesar@otiumtour.com](mailto:cesar@otiumtour.com)  
► Arline María Barrot, Directora Comercial, [comercial3@otiumtour.com](mailto:comercial3@otiumtour.com)

## PLAYA HOTELS & RESORTS/ SANCTUARY CAP CANA & HILTON LA ROMANA

**Address:** Carretera Los Melones, Bayahibe - La Romana, La Romana 23000, Dominican Republic  
**Telephone:** 1 809 2218880  
**URL:** [www.playaresorts.com](http://www.playaresorts.com)  
**Email:** [yperez@sanctuarycapcana.com](mailto:yperez@sanctuarycapcana.com)

### Company/organization description:

► Hotel Chain

### Business specialties:

► Individual Travelers ► Groups ► Incentives ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Casino  
► Bussiness center ► Hotel (over 300 rooms)  
► Restaurant on Property ► Wedding Facilities  
► Spa ► Air-conditioning ► Room Service ► Children's Programs ► Meeting Facilities ► All Inclusive ► Facilities for the disabled ► Wifi ► Watersports

### Operating locations:

► La Romana-Bayahibe

### Marketing services:

► Itinerary Planning ► Multilingual Staff  
► Web Site ► Visual Aids (Videos)

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Melani Mena, Gerente de Ventas, [melani.mena@playaresorts.com](mailto:melani.mena@playaresorts.com)  
► Yessica Pérez, Sales Manager, [yperez@sanctuarycapcana.com](mailto:yperez@sanctuarycapcana.com)  
► Grisel Cordones, Gerente de Ventas, [grisel.cordones@hyatt.com](mailto:grisel.cordones@hyatt.com)  
► Joan Fernández, Director Comercial, [joan.fernandez@playaresorts.com](mailto:joan.fernandez@playaresorts.com)  
► Angie Jiménez, Gerente de Ventas, [angie.jimenez@playaresorts.com](mailto:angie.jimenez@playaresorts.com)

► Angie Díaz, [adiaz@sanctuarycapcana.com](mailto:adiaz@sanctuarycapcana.com)  
► Roger Belletti, General Manager, [adiaz@sanctuarycapcana.com](mailto:adiaz@sanctuarycapcana.com)  
► Shirley Sánchez, Directora de Ventas, [shirley.sanchez@playaresorts.com](mailto:shirley.sanchez@playaresorts.com)  
► Anders Sparkhall, [anders@amgltd.biz](mailto:anders@amgltd.biz)  
► Darren Pearson  
► Rose Cosentino

## PRINCESS HOTELS & RESORTS

**Address:** Playas de Bávaro, Higüey 23301, Dominican Republic  
**Telephone:** 1 809 2212311  
**URL:** [www.princess-hotels.com](http://www.princess-hotels.com)  
**Email:** [contratos.Bávaro@princess-hotels.com](mailto:contratos.Bávaro@princess-hotels.com)

### Company/organization description:

► Hotel Chain

### Business specialties:

► Individual Travelers ► Groups ► Incentives ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Casino  
► Tennis ► Hotel (101-300 rooms) ► Hotel (over 300 rooms) ► Restaurant on Property ► Sports Facilities  
► Wedding Facilities ► Spa ► Air-conditioning  
► Room Service ► Children's Programs ► Meeting Facilities ► All Inclusive ► Hotel or resort for adults only  
► Facilities for the disabled ► Wifi ► Watersports

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos)

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs



**Delegate(s):**

► Hilda Guerrero, Ejecutiva de Ventas E-commerce, ecommerce.Bávaro@princess-hotels.com  
 ► Sandra Penalzoa, Gerente de Ventas de Latinoamerica, s.penalzoa@princess-hotels.com

## PUNTA CANA EXPERIENCE

**Address:** Ave. Italia, Plaza Shopping Center, Local 216, Bávaro / Punta Cana, Bávaro-Punta Cana 23301, Dominican Republic

**Telephone:** 1 809 4151538

**URL:** <https://puntacanaexperiences.com/>

**Email:** [gerencia@puntacanaexperiences.com.do](mailto:gerencia@puntacanaexperiences.com.do)

**Company description:**

Punta Cana Experience neft ga tours operador receptivo /emisivo somos una empresa moderna totalmente dedicada a ofrecer la mejor experiencia posible a nuestros clientes cubrimos un 95% en todas las excursiones de la isla, más transporte en todas las capacidades terrestres.

**Company/organization description:**

► Tour Operator

**Business specialties:**

► Individual Travelers ► Groups ► Incentives ► Sports Programs ► Other: CHARTER

**Ground operator services:**

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Multilingual Guides ► Negotiation of Hotel Rates ► Event Planning ► Tours

**Operating locations:**

► Santo Domingo ► Puerto Plata ► Punta Cana ► Santiago ► La Romana-Bayahibe ► Jarabacoa ► Samaná ► Miches

**Marketing services:**

► Itinerary Planning ► Multiple Language Brochure(s) ► Multilingual Staff ► Web Site ► Visual Aids (Videos) ► 24 Hour Operations

**Company size:**

► \$250,000 - \$500,000

**Number of passengers handled:**

► 5,000 – 20,000 paxs

**Delegate(s):**

► Neftali Lahoz García, Gerente General, gerencia@puntacanaexperiences.com.do  
 ► Tonia Sazalar, Comercial, comercial@puntacanaexperiences.com.do

## PUNTA CANA TRAVEL CLUB

**Address:** Boulevard Turístico Del Este, Av. España Plaza Bávaro Boulevard Center, Bávaro - Punta Cana, Dominican Republic

**Telephone:** 1 8292221158

**URL:** [www.puntacanatravel.club](http://www.puntacanatravel.club)

**Email:** [a.tejeda@puntacanatravel.club](mailto:a.tejeda@puntacanatravel.club)

**Company description:**

Tour Operador emisivo-receptivo especializado creando experiencias maravillosas en el Caribe ► localizados en Punta Cana, ► lica Dominicana. Conformados por un equipo de profesionales expertos en Turismo, orientados a proveer la más alta satisfacción y valores en las vacaciones de nuestros clientes ofreciéndoles la experiencia de disfrutar variedad en servicios VIP, creando vacaciones a la medida de sus necesidades con una variada selección de excursiones, ofertas y promociones en productos turísticos ► hotelería, traslados, eventos y ¡mucho más!

**Company/organization description:**

► Tour Operator

**Business specialties:**

► Individual Travelers ► Incentives ► MICE

**Ground operator services:**

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Multilingual Guides ► Negotiation of Hotel Rates ► Event Planning ► Tours

**Operating locations:**

► Punta Cana ► La Romana-Bayahibe ► Miches

**Marketing services:**

► Itinerary Planning ► Multiple Language Brochure(s) ► Multilingual Staff ► Web Site ► Visual Aids (Videos)

**Company size:**

► \$250,000 - \$500,000

**Number of passengers handled:**

► 500-1,000 paxs

**Delegate(s):**

► Aimee Tejeda, Directora Comercial, a.tejeda@puntacanatravel.club  
 ► Félix Belles, CEO Presidente, a.tejeda@puntacanatravel.club

## PUNTA CARACOL

**Address:** Jardin Frutal Punta Cana Resort & Club, Punta Cana 2300, Dominican Republic

**Telephone:** 1 809 9230521

**Email:** [comercial@wildonpuntacana.com](mailto:comercial@wildonpuntacana.com)

**Company/organization description:**

► Other: Excursion

**Business specialties:**

► Individual Travelers ► Groups ► Incentives

**Ground operator services:**

► Event Planning ► Tours

**Operating locations:**

► Punta Cana

**Marketing services:**

► Itinerary Planning ► Multilingual Staff ► Web Site

**Delegate(s):**

► Ricardo Fausey, Subgerente Comercial, ricardofausey@gmail.com  
 ► Emma Espinal, Gerente Comercial, comercial@wildonpuntacana.com  
 ► Carolina Betances, comercial@wildonpuntacana.com  
 ► Tomás Newton, comercial2@wildonpuntacana.com  
 ► Agustín Aresti, Agustin.arestizabal@swimhorsepuntacana.com

## PUNTACANA RESORT & CLUB

**Address:** Playa Blanca at Puntacana Resort & Club, Punta Cana, Higüey, La Altagracia 1083, Dominican Republic

**Telephone:** 1 809 959-2222

**Fax:** 1 809 959-2223

**URL:** [www.puntacana.com](http://www.puntacana.com)

**Email:** [ctorres@puntacana.com](mailto:ctorres@puntacana.com)

**Company description:**

Puntacana Resort & Club is home to the Caribbean's ultimate beach and golfing experience, Our magnificent Gated Beachfront Resort includes 3 miles of magnificent white sand beaches and 45 holes of championship golf, set on 15,000 acres of land. Our luxury accommodations in the Dominican Republic include the AAA Five Diamond award winning Tortuga Bay Hotel, The Westin Puntacana Resort & Club and The Estates Experience Home Rentals.

**Company/organization description:**

► Resort

**Business specialties:**

► Individual Travelers ► Groups ► Special Interest Trips ► Incentives ► Other: Golf, Tennis, Wellness ► MICE

**Types of accommodations:**

► 5 Star ► Beachfront ► Cottages/Villas ► Resorts ► Gym ► Pet Friendly ► Tennis ► Bussiness center ► Hotel (50 rooms or less) ► Hotel (101-300 rooms) ► Restaurant on Property ► Sports Facilities ► Wedding Facilities ► Spa ► Air-conditioning ► Room Service ► Children's Programs ► Meeting Facilities ► Meal Plans - AP ► Meal Plans - EP ► Meal Plans - FAP ► Wifi ► Golf ► Watersports

**Operating locations:**

► Punta Cana

**Company size:**

► Over \$5,000,000

**Number of passengers handled:**

► 5,000 – 20,000 paxs



**Delegate(s):**

- ▶ Sofía Espinal, sespinal@puntacana.com
- ▶ Lorena Lucas, Sales Manager, llucas@puntacana.com
- ▶ Carmen De Torres, Directora Ventas Hospitalidad, ctorres@puntacana.com
- ▶ Enna Hernández, kpeguero@puntacana.com

## RADISSON BLU PUNTA CANA

**Address:** Calle Marlyn S/N, Cabeza de Toro, Punta Cana, Dominican Republic

**Telephone:** 1 829 5288284

**URL:** radissonhotelsamericas.com/blu

**Email:** sales@radissonblupc.com

**Company description:**

Find the essentials—and then some—at Radisson Blu Punta Cana. With every reservation, guests enjoy all-inclusive amenities and family-friendly features such as fast and free Wi-Fi, savory on-site restaurants and bars, beach towels and lounge chairs, and accessibility perks for guests who need extra assistance. The variety of activities available to you in Punta Cana verges on endless.

**Company/organization description:**

- ▶ Resort

**Business specialties:**

- ▶ Individual Travelers ▶ Groups

**Types of accommodations:**

- ▶ 5 Star ▶ Beachfront ▶ Resorts ▶ Gym ▶ Pet Friendly
- ▶ Hotel (101-300 rooms) ▶ Restaurant on Property
- ▶ Sports Facilities ▶ Wedding Facilities ▶ Spa ▶ Air-conditioning ▶ Room Service ▶ Children's Programs
- ▶ Meeting Facilities ▶ All Inclusive ▶ Wifi

**Operating locations:**

- ▶ Punta Cana

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Web Site ▶ Overseas Sales Staff ▶ Visual Aids (Videos)

**Company size:**

- ▶ \$3,000,000 - \$5,000,000

**Number of passengers handled:**

- ▶ Over 20,000 paxs

**Delegate(s):**

- ▶ César Rodríguez, Gerente de Ventas, sales@radissonblupc.com
- ▶ Shanays Alberto, Groups, Events & Wedding Planner, scrucz@radissonblupc.com

## RADISSON HOTEL SANTO DOMINGO

**Address:** Calle Presidente Gonzalez #10, esq. Tiradentes, Santo Domingo 10124, Dominican Republic

**Telephone:** 1 809 541-6226

**URL:** www.radissonhotelsamericas.com

**Email:** geli@radissonsantodomingo.com

**Delegate(s):**

- ▶ Diana Dreyfous, Ejecutiva de Ventas, ddreyfous@radissonsantodomingo.com

## RANCHO GUACAMAYOS

**Address:** Calle Angel Peña No #8, Santo Domingo 42000, Dominican Republic

**Telephone:** 1 809 5599420

**URL:** guacamayoshotel.com/

**Email:** anthonymarte@guacamayoshotel.com

**Company description:**

We are a unique mountain hotel experience located in the very center of the country in the province of Monseñor Nouel, also nicknamed the Caribbean Spring. We offer lodging with 2 à la carte restaurants, 4 swimming pools, 60 rooms, a conference room, a disco and wedding rooms. within our gastronomy we offer dishes made with wild pig and jackfruit. Here you can enjoy adventures on trail and visits to beautiful water sources as it is Salto De Jima.

**Company/organization description:**

- ▶ Hotel

**Business specialties:**

- ▶ Individual Travelers ▶ Groups

**Types of accommodations:**

- ▶ 4 Star ▶ Cottages/Villas ▶ Bussiness center ▶ Hotel (51-100 rooms) ▶ Restaurant on Property ▶ Sports Facilities
- ▶ Wedding Facilities ▶ Air-conditioning ▶ Room Service
- ▶ Meeting Facilities ▶ Meal Plans - AP ▶ Meal Plans - MAP ▶ Meal Plans - FAP ▶ Wifi

**Operating locations:**

- ▶ Other: Bonao

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Web Site ▶ Visual Aids (Videos) ▶ 24 Hour Operations

**Company size:**

- ▶ Under \$250,000

**Number of passengers handled:**

- ▶ 5,000 – 20,000 paxs

**Delegate(s):**

- ▶ Anthony Marte, Lic., anthonymarte@guacamayoshotel.com
- ▶ Mercedes Colón, Encargada de Ventas, ventas@guacamayoshotel.com

## REEF JET

**Address:** Avenida España, Plaza Brisas de Bávaro # 405, Bávaro 23000, Dominican Republic

**Telephone:** 1 809 696-1448

**URL:** www.reefjet.com

**Email:** comercial@reefjet.com

**Company description:**

ReefJet, emerged in 2013, and is considered the first "Leisure Airline" in the Dominican Republic. Our operations are focused on the tourism industry, being the only airline to offer excursions by plane, weekly domestic flights and private flights to different parts of the Dominican Republic and the Caribbean.

**Company/organization description:**

- ▶ Airline

**Business specialties:**

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips

**Ground operator services:**

- ▶ Group Transfers ▶ Private Transfers ▶ Tours

**Operating locations:**

- ▶ Throughout the Island

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Web Site ▶ Overseas Sales Staff
- ▶ Visual Aids (Videos) ▶ 24 Hour Operations

**Company size:**

- ▶ \$250,000 - \$500,000

**Number of passengers handled:**

- ▶ 1,000- 3,000 paxs

**Delegate(s):**

- ▶ Gerraint Barrot, CEO, geraintbarrot@reefjet.com
- ▶ Rene Javier, Comercial, info@reefjet.com



## RENNY TRAVEL DMC

**Address:** Avenida Barcelo Meeting Point, Local B-05, Punta Cana 23000, Dominican Republic  
**Telephone:** 1 809 9315841  
**URL:** www.rennytravel.com  
**Email:** siomerqui@rennytraveldmc.com

### Company description:

RENNY DMC today is a well-known Tourism Agency (DMC) based in Punta Cana, recognized as being the most dynamic and fast-growing tourism company in the Dominican Republic, and specialized agency in Exhibitions Services, FIT & Groups Travel, Adventure, Transportation Services, Events, Incentive, Team Building, Leisure, Wedding Groups Services, Destination Weddings Including Hotels, Transfer, Tours, Excursions, Sites Visits & Inspections for Venues, Hotels, Resorts and many other programs, We focus on quality, personalized service, and customized products for your needs.

### Company/organization description:

► Tour Operator

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► MICE

### Types of accommodations:

► Hotel (50 rooms or less) ► Hotel (101-300 rooms)

### Ground operator services:

► Group Transfers ► Private Transfers ► Hotel Reservation Service ► Negotiation of Hotel Rates  
► Event Planning ► Tours

### Operating locations:

► Santo Domingo ► Puerto Plata ► Punta Cana  
► La Romana-Bayahib

### Marketing services:

► Web Site ► 24 Hour Operations

### Company size:

► \$3,000,000 - \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Ramon Ávila, CEO, info@rennytravel.com  
► Siomerquis Aquino, siomerqui@rennytraveldmc.com

## RIU HOTELS & RESORTS

**Address:** Arena Gorda, Bávaro, Punta Cana 23000, Dominican Republic  
**Telephone:** 1 809 7316816 Ext. 80560  
**URL:** www.riu.com  
**Email:** lcastellanos@riu.com

### Company/organization description:

► Hotel Chain

### Business specialties:

► Individual Travelers

### Types of accommodations:

► 5 Star ► 4 Star ► Resorts ► Hotel (over 300 rooms)  
► Restaurant on Property ► Air-conditioning ► Room Service ► Wifi

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Web Site ► Overseas Sales Staff  
► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Laura Castellanos, Sales Director Dominican Republic, lcastellanos@riu.com  
► Carlos Díaz, Sales Manager Punta Cana, cdiaz@riu.com

## SERENADE PUNTA CANA BEACH & SPA RESORT

**Address:** Carretera Cabeza de Toro, Cabeza de Toro, Punta Cana 23000, Dominican Republic  
**Telephone:** 1 809 5521700  
**URL:** www.serenadepuntacana.com  
**Email:** svazdekis@serenade.com.do

### Company description:

Located on the beachfront and with a privileged location, Serenade Punta Cana Beach & Spa Resort \*\*\*\*\* consist of 603 rooms and a range of privileged amenities and services, typical of a luxurious hotel. We are waiting for you and your whole family at Serenade Punta Cana, a beachfront resort on Cabeza de Toro beach.

### Company/organization description:

► Hotel

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Technical Tours ► MICE

### Types of accommodations:

► 5 Star ► Beachfront ► Resorts ► Gym ► Pet Friendly  
► Hotel (over 300 rooms) ► Restaurant on Property  
► Wedding Facilities ► Spa ► Air-conditioning ► Room Service ► Children's Programs ► Meeting Facilities  
► All Inclusive ► Facilities for the disabled ► Wifi

### Operating locations:

► Punta Cana

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Visual Aids (Videos)  
► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Number of passengers handled:

► Over 20,000 paxs

### Delegate(s):

► Spyros Vazdekis, Director Comercial, svazdekis@serenade.com.do  
► Francisco Romero

## SHERATON SANTO DOMINGO HOTEL

**Address:** 365 George Washington Avenue, Santo Domingo 10205, Dominican Republic  
**Telephone:** 1 809 2216666  
**URL:** www.marriott.com/sdqds  
**Email:** rmelgen@sheratonsantodomingo.com

### Company description:

Sheraton Santo Domingo is a hotel for business travelers, vacationing families and adventure seekers alike. Our contemporary hotel is ideally settled along one of the main avenues in the city just a few minutes away from Santo Domingo's historic Zona Colonial area. Also near the financial District Center and 27 KM distance to the SDQ Inter Airport. Step out onto your window to admire stunning views while the ocean breeze warmly welcomes you.

### Company/organization description:

► Hotel

### Business specialties:

► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► Technical Tours ► MICE

### Types of accommodations:

► 5 Star ► Gym ► Pet Friendly ► Hotel (101-300 rooms)  
► Restaurant on Property ► Sports Facilities ► Wedding Facilities ► Spa ► Air-conditioning ► Room Service  
► Meeting Facilities ► Meal Plans - AP ► Meal Plans - EP  
► Meal Plans - MAP ► Meal Plans - FAP ► Wifi

### Operating locations:

► Santo Domingo

### Marketing services:

► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Visual Aids (Videos)  
► 24 Hour Operations

### Company size:

► Over \$5,000,000

### Delegate(s):

► Raúl Melgen, Director de Ventas y Mercadeo, rmelgen@sheratonsantodomingo.com  
► César Oliva, Gerente General, coliva@sheratonsantodomingo.com



## SKY CANA

**Address:** Ave. Winston Churchill #1550, Plaza New Orleans, Suite 502, Santo Domingo, Dominican Republic  
**Telephone:** 34 620039348  
**URL:** skycana.com/  
**Email:** plopez@skycana.com

### Company/organization description:

- ▶ Airline

### Business specialties:

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips

### Operating locations:

- ▶ Santo Domingo ▶ Puerto Plata ▶ Punta Cana ▶ Santiago ▶ La Romana-Bayahibe

### Company size:

- ▶ Over \$5,000,000

### Number of passengers handled:

- ▶ Over 20,000 paxs

### Delegate(s):

- ▶ Lía Reyes, Comercial, lreyes@skycana.com
- ▶ Pablo López, Comercial, plopez@skycana.com
- ▶ Fabiola Morales, Mercadeo, fmorales@skycana.com
- ▶ Frank Díaz González, CEO, fdiaz@skycana.com
- ▶ Andrés Lora, alora@skycana.com
- ▶ Pedro Muñoz, pmuniz@skycana.com
- ▶ Fabiola Morales, fmorales@skycana.com

## SUNSET CARIBBEAN

**Address:** Andres Julio Aybar #25 Piantini, Santo Domingo 10127, Dominican Republic  
**Telephone:** 1 809 4228789  
**URL:** https://www.sunsetcaribbean.com.do/nosotros?lang=en  
**Email:** jacintofernandez@sunsetcorp.com.do

### Company/organization description:

- ▶ Tour Operator

### Business specialties:

- ▶ Individual Travelers ▶ Groups ▶ Special Interest Trips ▶ Incentives ▶ MICE

### Types of accommodations:

- ▶ 5 Star ▶ 4 Star ▶ 3 Star ▶ Beachfront ▶ Resorts ▶ All Inclusive

### Ground operator services:

- ▶ Group Transfers ▶ Private Transfers ▶ Hotel Reservation Service ▶ Multilingual Guides ▶ Negotiation of Hotel Rates ▶ Event Planning ▶ Tours

### Operating locations:

- ▶ Santo Domingo ▶ Punta Cana ▶ La Romana-Bayahibe ▶ Juan Dolio ▶ Boca Chica

### Marketing services:

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s) ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)

### Company size:

- ▶ \$1,000,000 - \$3,000,000

### Number of passengers handled:

- ▶ 1,000- 3,000 paxs

### Delegate(s):

- ▶ Jacinto Fernández Fernández, gerencia@sunsetco.com
- ▶ Alba Carrasco, comercial2@sunsetcaribbean.com.do

## TEMPTATION MICHES RESORT

**Address:** Carretera Miches Higüey km. 3.1, Miches, Dominican Republic  
**Telephone:** 52 998 1932221 Ext. 7114  
**URL:** temptation-experience.com  
**Email:** dhernandez@original-group.com

### Company/organization description:

- ▶ Resort

### Business specialties:

- ▶ Individual Travelers

### Types of accommodations:

- ▶ 4 Star ▶ Resorts ▶ Gym ▶ Hotel (over 300 rooms) ▶ Restaurant on Property ▶ Spa ▶ Air-conditioning ▶ Room Service ▶ All Inclusive ▶ Hotel or resort for adults only ▶ Wifi

### Operating locations:

- ▶ Miches

### Marketing services:

- ▶ Itinerary Planning ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos) ▶ 24 Hour Operations

### Delegate(s):

- ▶ Dania Hernández, Senior Sales Manager, dhernandez@original-group.com
- ▶ Alma Mendoza, Director of Sales, amendoza@original-group.com

## TROPICAL INCENTIVES DMC

**Address:** Edificio Conydra, 4ta Planta, Local 27, Km 5. Boulevard Turístico Punta Cana 23000, Dominican Republic  
**Telephone:** 1 849 4567036  
**URL:** www.tropicalincentives.com  
**Email:** mark.jordan@tropicalincentives.com

### Company/organization description:

- ▶ Tour Operator

### Business specialties:

- ▶ Individual Travelers ▶ Groups ▶ Incentives ▶ MICE

### Ground operator services:

- ▶ Group Transfers ▶ Hotel Reservation Service ▶ Multilingual Guides ▶ Event Planning ▶ Tours

### Operating locations:

- ▶ Santo Domingo ▶ Punta Cana ▶ La Romana-Bayahibe ▶ Miches

### Marketing services:

- ▶ Itinerary Planning ▶ Multilingual Staff ▶ Web Site ▶ Visual Aids (Videos)

### Delegate(s):

- ▶ Mark Jordan, Destination Manager, mark.jordan@tropicalincentives.com
- ▶ Nicole Valentín, Group Design & Planning Manager, nicole.valentin@tropicalincentives.com



## TURISSIMO CARIBE EXCURSIONES DR

**Address:** Carretera Friusa – RIU,  
Bávaro 130170983, Dominican Republic  
**Telephone:** 1 809 5520900 Ext. 224  
**Fax:** 1 809 5520908  
**URL:** www.turissimo.com  
**Email:** mitchell.musa@turissimo.com

**Company/organization description:**  
► Tour Operator

**Business specialties:**  
► Individual Travelers ► Groups  
► Special Interest Trips ► Incentives ► MICE

**Ground operator services:**  
► Group Transfers ► Private Transfers ► Hotel Reservation  
Service ► Multilingual Guides ► Event Planning ► Tours

**Operating locations:**  
► Puerto Plata ► Punta Cana ► La Romana-Bayahib  
► Juan Dolio ► Boca Chica ► Samana

**Marketing services:**  
► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

**Company size:**  
► Over \$5,000,000

**Number of passengers handled:**  
► Over 20,000 paxs

**Delegate(s):**  
► Sebastien Colle, Gerente Oficina Punta Cana,  
Sebastien.Colle@turissimo.com  
► Sigfrido Veras, Gerente De Ventas,  
Sigfrido.Veras@turissimo.com

## VH HOTELS & RESORTS

**Address:** Playa Dorada, Puerto Plata 57000,  
Dominican Republic  
**Telephone:** 1 809 3202111 Ext. 4704  
**URL:** www.vhhr.com  
**Email:** ycasilla@vhhr.com

**Company description:**  
VH Hotels & Resorts invites you to discover three  
distinctive Dominican Republic resorts, each with  
its very own style: Casa Colonial Beach Hotel & Spa,  
VH Atmosphere and Gran Ventana Beach Resort.  
Becoming ever since an icon of value and hospitality,  
with a great guest satisfaction and philosophy of  
services: "We care for our customers like only a family  
can. " With our slogan, Welcome to VH Hotels & Resorts,  
where you "Come as guests, leave as family!"

**Company/organization description:**  
► Hotel

**Business specialties:**  
► Individual Travelers ► Groups ► Special Interest Trips  
► Incentives ► Sports Programs ► Technical Tours ► MICE

**Types of accommodations:**  
► 4 Star ► Beachfront ► Resorts ► Gym ► Tennis ► Hotel  
(over 300 rooms) ► Restaurant on Property ► Wedding  
Facilities ► Spa ► Air-conditioning ► Room Service  
► Meeting Facilities ► All Inclusive ► Meal Plans - AP  
► Facilities for the disabled ► Wifi ► Golf ► Watersports

**Operating locations:**  
► Puerto Plata

Marketing services:  
► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Visual Aids (Videos)  
► 24 Hour Operations

**Company size:**  
► Over \$5,000,000

**Number of passengers handled:**  
► Over 20,000 paxs

**Delegate(s):**  
► Yohani Casilla, Sales Director, ycasilla@vhhr.com  
► Roberto Casoni, Vice Presidente Ejecutivo,  
rcasoni@vhhr.com

## VIK HOTELS GROUP

**Address:** White Sands, Carretera Arena Gorda,  
Bávaro-Punta Cana, Dominican Republic  
**Telephone:** 1 809 3316460 Ext. 6240  
**Fax:** 1 809 3316460 Ext. 6555  
**URL:** www.vikhhotels.com  
**Email:** r.petris@vikhhotels.com

**Company description:**  
Welcome to our "charming & distinctive" VIK hotel  
ARENA BLANCA and the "boutique & unique" VIK hotel  
CAYENA BEACH. This charming-chill out resort stands  
in sharp contrast to the mega resorts, offering a true  
Caribbean experience. The resort offers numerous  
activities, a choice of amenities and is perfect for a  
traveler that looks for smaller size all-inclusive resort.

**Company/organization description:**  
► Hotel ► Resort ► Hotel Chain

**Business specialties:**  
► Individual Travelers ► Groups

**Types of accommodations:**  
► 4 Star ► Beachfront ► Resorts ► Casino ► Tennis  
► Hotel (50 rooms or less) ► Hotel (over 300 rooms)  
► Restaurant on Property ► Sports Facilities ► Wedding  
Facilities ► Spa ► Air-conditioning ► Children's Programs  
► All Inclusive ► Wifi ► Watersports

**Operating locations:**  
► Punta Cana

**Marketing services:**  
► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

**Company size:**  
► Over \$5,000,000

**Number of passengers handled:**  
► 5,000 – 20,000 paxs

**Delegate(s):**  
► Robert Petris, Director Ventas - Americas,  
r.petris@vikhhotels.com  
► Beat Haberling, Sales Manager,  
b.haberling@vikhhotels.com

## VIVA WYNDHAM RESORTS

**Address:** Ave. Winston Churchill #1099,  
Torre Acropolis Piso 11, Santo Domingo 10148,  
Dominican Republic  
**Telephone:** 1 809 5626001 Ext. 262  
**URL:** www.vivaresorts.com  
**Email:** jcontreras@vivaresorts.com

**Company description:**  
Viva Wyndham Resorts offer all-inclusive resorts in  
the hottest destinations of the Caribbean. Our resorts  
feature a wide selection of restaurants to please all  
palates, ranging from a la carte Latin fusion to authentic  
Mexican flare. Buffet offer international cuisine and  
are open for breakfast, lunch and dinner. The specialty  
restaurants are available for dinner. Guests also receive  
unlimited beverages, cocktails and wine to pair their  
meals or to refresh during the day.

**Company/organization description:**  
► Hotel ► Resort

**Business specialties:**  
► Individual Travelers ► Groups

**Types of accommodations:**  
► 4 Star ► Beachfront ► Cottages/Villas ► Resorts  
► Gym ► Tennis ► Bussiness center ► Hotel (over 300  
rooms) ► Sports Facilities ► Wedding Facilities ► Spa  
► Air-conditioning ► Room Service ► Children's  
Programs ► Meeting Facilities ► All Inclusive  
► Hotel or resort for adults only ► Facilities for the  
disabled ► Wifi ► Watersports

**Operating locations:**  
► Puerto Plata ► La Romana-Bayahibe  
► Samana ► Miches

**Marketing services:**  
► Itinerary Planning ► Multiple Language Brochure(s)  
► Multilingual Staff ► Web Site ► Overseas Sales Staff  
► Visual Aids (Videos) ► 24 Hour Operations

**Company size:**  
► Over \$5,000,000



**Delegate(s):**

- ▶ Gilda Noboa, Directora de Ventas, gnoboa@vivaresortsusa.com
- ▶ Amanda Santana, Executive VP of Sales & Marketing
- ▶ Jaime Contreras, Jr. Contracting Manager, jcontreras@vivaresorts.com

## WHALAHOTELS

**Address:** Los Corales, El Cortecito, Bávaro, Punta Cana, Dominican Republic  
**Telephone:** 1 809 688-1612  
**URL:** www.whalahotels.com  
**Email:** dircomercial@hmhotels.net

**Company description:**

whalahotels, offers various hotels such as whala!bávaro 4\* is a holiday resort in Punta Cana (Dominican Republic) located just a stone's throw from Playa Bávaro, a truly spectacular 50 km-long beach lapped by the Caribbean, whala!bayahibe is located in Bayahibe, 1.4 km from Dominicus Beach, whala!bocachica in the Dominican Republic, an establishment where guests can enjoy an unforgettable stay with numerous amenities at your service and whala!urban punta cana, located in the Bávaro district of Punta Cana.

**Company/organization description:**

- ▶ Hotel Chain

**Business specialties:**

- ▶ Individual Travelers ▶ Groups

**Types of accommodations:**

- ▶ 4 Star ▶ Gym ▶ Hotel (101-300 rooms) ▶ Restaurant on Property ▶ Air-conditioning ▶ All Inclusive ▶ Wifi

**Operating locations:**

- ▶ Punta Cana ▶ Boca Chica

**Marketing services:**

- ▶ Itinerary Planning ▶ Multiple Language Brochure(s)
- ▶ Multilingual Staff ▶ Overseas Sales Staff

**Company size:**

- ▶ \$3,000,000 - \$5,000,000

**Number of passengers handled:**

- ▶ 5,000 – 20,000 paxs

**Delegate(s):**

- ▶ Diego Buades, Director Comercial, dircomercial@hmhotels.net
- ▶ Estelle Lavoine, Directora E-Commerce, direcommerce@hmhotels.net







## **SECTION TWO**

BUYER'S INDEX & PROFILES

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## ADSMUNDO

**Address:** El Golf 99 Piso –1  
Las Condes, Santiago, Chile  
**Telephone:** 56 2 387 7107  
**Fax:** 56 2 3877071 Ext. 107  
**URL:** www.adsmundo.cl  
**Email:** ecepeda@adsmundo.cl

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star

### Services required:

► Air Conditioning ► Airport Transfers

**Total clients handled last year:** ► Over 20,000

### Total clients to Dominican Republic

**last year:** ► Over 20,000

**Delegate(s):** ► Eugenia Cepeda, Sub Gerente de Producto & Contratación, ecepeda@adsmundo.cl

## ADVANTAGE WORLD TRAVEL

**Address:** 530 Avenida de la Constitución  
San Juan 00901, Puerto Rico  
**Telephone:** 1 787 7054430  
**Email:** mary@advantagetravel.net

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers  
► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star

### Services required:

► Air Conditioning ► Airport Transfers ► Children's Programs ► Wifi ► Adults Only

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic

**last year:** ► 1,000-3,000

### Delegate(s):

► Mary Cruz, Ventas y Desarrollo Comercial, mary@advantagetravel.net

## AERO

**Address:** Calle # 48 No. 630,  
La Plata, BA 190, Argentina  
**Telephone:** 54 115 2766783  
**Fax:** 54 221 4470101  
**URL:** www.aero.tur.ar  
**Email:** contratacion@aero.tur.ar

### Company description:

Somos la mayor Operadora Mayorista de Turismo de la provincia de Buenos Aires y una de las diez empresas que más factura a nivel nacional, según el ranking argentino de IATA. Nuestra solidez y seriedad están avaladas por una historia de más de cincuenta años en el negocio del turismo. Trabajamos principalmente sobre cuatro pilares: las personas, la tecnología, el marketing y el producto para darle a nuestros clientes (las agencias de viajes minoristas online y offline) las mejores propuestas turísticas y financieras, la más eficiente promoción, la última tecnología y el mejor soporte profesional para que puedan vender más y mejor.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Meal Plan Options ► Gym ► Watersport ► Room Service ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Silvina Ves Losada, Responsable de Marketing, silvina.veslosada@aero.tur.ar

## AIR CANADA VACATIONS

**Address:** 5925 Airport Road, Suite 700,  
Mississauga, ON L4V1W1, Canada  
**Telephone:** 1 905 6990896  
**Fax:** 1 905 405-1327  
**URL:** www.aircanadavacations.com  
**Email:** afacchini@vacv.com

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Ecotourism ► Groups ► Incentives  
► Individual Travelers ► MICE ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star ► Beachfront ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Banquet Facilities ► Business Center ► Car Rental ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Watersport ► Room Service ► Tennis ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Anna Facchini, Product Buyer, afacchini@vacv.com  
► Nancy Busato, nbusato@vacv.com

## ALANA TOURS

**Address:** CR 46CC CL 70 SUR 93 Int 401  
Sabaneta 055450 Colombia  
**Telephone:** 57 4 3233579356  
**URL:** www.alanatours.com  
**Email:** alexis@alanatours.com

### Company description:

Mayorista con oficina en Colombia y Venezuela y próximo inicio en Florida. Manejamos grupos, bodas y FIT para República Dominicana

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives  
► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Business Center ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Meal Plan Options ► Gym ► Watersport ► Room Service ► Sightseeing/Guided Tours ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► 3,000-5,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Alexis López Millares, Gerente General, alexis@alanatours.com

## ALIDAYS

**Address:** Via Adige 20 Milano 20135 Italy  
**Telephone:** 39 0287238400  
**Fax:** 39 39-02-551-7101  
**URL:** www.alidays.it  
**Email:** angela.quaranta@alidays.it

### Company description:

Alidays is a tour operator based in Milan, Italy, focused on the leisure travels. Our core concept is the tailor-made travel itineraries, to fit the specific needs of the individual customers. The project, centered since the foundation (2002) on a B2B market, was exclusively addressed to retail agencies. The original main product was North America extending progressively to cover, to date, all non-European continents.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Resorts

### Services required:

► Airport Transfers ► Meal Plan Options ► Sightseeing/Guided Tours ► Adults Only

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Ilaria De Nardi, Travel Specialist North America & Caribbean, ilaria.denardi@alidays.it

## ALL INCLUSIVE OUTLET

**Address:** 118 West Main Street  
Georgetown, KY 40324 United States  
**Telephone:** 1 859 6893694  
**URL:** www.allinclusiveoutlet.com  
**Email:** sarah.flook@allinclusiveoutlet.com

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Children's Programs ► Casino ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Gym ► Watersport ► Room Service ► Tennis ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Sarah Flook, Director of Product, Sarah.Flook@allinclusiveoutlet.com

## ALL WAYS TOURS

**Address:** Av. Manuel Batista Espinosa  
Torre IBC piso 7 Panamá 07110, Panamá  
**Telephone:** 507 66076871  
**URL:** allwaystours.com  
**Email:** andres@allwaystours.com

### Company description:

Somos una agencia de viajes mayorista enfocada en vacacional y corporativo, grupos medianos, mayormente nuestra cartera de clientes prefiere opciones todo incluido, con promedio de estadía de 4 noches, cliente en edades de rangos medios de 35 años.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► Seniors Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront ► Hotels (101-300 rooms) ► Hotels (over 300 rooms)

### Services required:

► Air Conditioning ► Airport Transfers ► Children's Programs ► Food & Beverage ► Meal Plan Options ► Wifi ► Adults Only

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Andres Rocca, andres@allwaystours.com



## ALMUNDO / CVC ARGENTINA

**Address:** Sánchez de Loria 2395, piso 7Sánchez de Loria 2395, piso 7 Buenos Aires, CF 1241 Argentina  
**Telephone:** 54 9 1137860654  
**Fax:** 54 11 53541200  
**URL:** www.almundo.com.ar  
**Email:** magali.pomponio@almundo.com

### Company description:

CVC Corp es el grupo de viajes y turismo más grande de las Américas, compuesto por las unidades de negocios que actúan con marcas distintas en los segmentos de viajes de vacaciones y ocio, viajes de negocios, además de cursos de lenguas e intercambios culturales en el exterior. Sus marcas están distribuidas en Argentina y Brasil abarcando en su totalidad los canales de ventas B2B (Mayoristas y grupos) Y B2C (Web, sucursales + 0800, programa de beneficios y fidelización).

### Company/organization description:

► OTA (Online Travel Agent) ► Tour Operator  
► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► Adventure Travel ► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star ► Beachfront ► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Children's Programs ► Wedding Facilities ► Handicapped Facilities ► Meal Plan Options ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Magali Pomponio, Key Account Manager, magali.pomponio@almundo.com

## ALUGARESYDESTINOS

**Address:** Alfredo Seiferheld 4780 Asuncion, Paraguay  
**Telephone:** 595 21615061  
**Email:** ilombardi@alugaresydestinos.com.py

### Company description:

Operadores mayoristas de turismo, venta de grupos de incentivos, bodas y pasajeros individuales.

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers  
► MICE ► Adventure Travel ► Special Interest Travel  
► Sports Programs ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star ► Beachfront ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Business Center ► Car Rental ► Children's Programs ► Wedding Facilities ► Casino  
► Meetings Facilities ► Food & Beverage ► Golf  
► Handicapped Facilities ► Laundry/Dry Cleaning  
► Meal Plan Options ► Gym ► Watersport ► Room Service  
► Sightseeing/Guided Tours ► Tennis ► Wifi ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Ivo Lombardi, ilombardi@alugaresydestinos.com.py

## AMADEUS

**Address:** Calle Héctor García Godoy #51, Santo Domingo 10510 Dominican Republic  
**Telephone:** 1 849 8534487  
**URL:** www.amadeus-hospitality.com  
**Email:** robin.herrebrugh@amadeus.com

### Company/organization description:

► Association

### Primary markets:

► Beach ► Dive Groups ► Groups ► Incentives

### Accommodations required:

► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms)

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Robin Herrebrugh, Director of Sales, robin.herrebrugh@amadeus.com

## AMERICAN AIRLINES VACATIONS

**Address:** 1 Skyview Drive Fort Worth, TX 76155 United States  
**Telephone:** 1 682 278-3823  
**URL:** www.aavacations.com  
**Email:** michelle.gay@aa.com

### Company description:

American Airlines Vacations is the in-house tour operator for American Airlines, Inc., offering air and hotel vacation packages to the Dominican Republic and throughout the world.

### Company/organization description:

► Tour Operator

### Primary markets:

► Individual Travelers

### Accommodations required:

► 5 Star ► 4 Star

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Michelle Gay, Product Manager, michelle.gay@aa.com  
► BJ Hemeng, Manager Global Product and Performance Strategy, bj.hemeng@aa.com

## ANEXTOUR SPAIN

**Address:** Parque Empresarial Bávaro,  
Local 318 Bavaro 23000 Dominican Republic  
**Telephone:** 1 8098334530 Ext. 1690  
**Fax:** 1 8098334530  
**URL:** www.anextour.com  
**Email:** dounia.benzerga@anextour.com

### Company description:

The international tour operator ANEX Tour was founded in 1996 with the goal of providing “affordable holidays with quality for everyone.” ANEX Tour, which has been one of the leading tour operators in the tourism industry for more than 25 years, offers a wide range of services in many parts of the world with its innovative perspective and commitment to quality. ANEX Tour continues to expand its offerings by adding new destinations every year and investing in tourism. The company places a strong emphasis on customer satisfaction, as reflected in its motto, “We have won millions of hearts” and works to provide the best possible service to guests in 47 countries. At ANEX Tour, we believe that everyone deserves an affordable holiday with quality. From the start, we have been committed to providing high-quality holiday options at affordable prices, and our goal is to ensure that our guests have the best possible experience and that customer satisfaction is maintained at the highest level.

### Company/organization description:

► Charter Operator ► Tour Operator

### Primary markets:

► Beach ► Groups ► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star ► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Business Center ► Wedding Facilities ► Food & Beverage ► Golf ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Room Service ► Adults Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Oya Yontem, Directora General,  
oya.yontem@anextour.com  
► Oguzhan Oral, Asistente de Contratación,  
oguzhan.oral@anextour.com  
► Dounia Benzerga, Directora de Contratación Américas,  
dounia.benzerga@anextour.com

## APPLE LEISURE GROUP / APPLE VACATIONS / TRAVEL IMPRESSIONS / CHEAP CARIBBEAN.COM

**Address:** 7 campus Blvd. Newtown Square,  
PA 19073, United States  
**Telephone:** 1 631 9127535  
**Fax:** 1 267 895-5182  
**URL:** www.appleleisuregroup.com  
**Email:** trodriguez@algvacations.com

### Delegate(s):

► Tania Rodríguez, Sr. Manager of Supplier Engagement for the Caribbean, trodriguez@algvacations.com  
► María Torres, Manager of Supplier Engagement for the Caribbean, mtorres1@algvacations.com

## ARKADYS TRAVEL LOGISTICS INC.

**Address:** 8097 NW 67 st Miami, FL 33166 United States  
**Telephone:** 1 786 9555787  
**Email:** arkadys.sans@arkadysvacation.com

### Company/organization description:

► Charter Operator ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers ► Golf Tours

### Accommodations required:

► All Inclusive

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Arkadys Sans, President, arkadys.sans@gmail.com  
► Alejandro Martínez, Vice President,  
arkadys.sans@arkadysvacation.com  
► Altinai Fuentes, President, arkadys.sans@  
arkadysvacation.com

## AVORIS TRAVEL

**Address:** Avenida Estados Unidos  
Plaza Turística Empresarial,  
Bávaro 23000, Dominican Republic  
**Telephone:** 1 809 913 9401 Ext. 2206  
**URL:** www.avoristravel.com  
**Email:** Kelvin.busil@avoristravel.com

### Company/organization description:

► Charter Operator ► Incentive Company ► Retail Agent  
► OTA (Online Travel Agent) ► Tour Operator ► Travel Agent Consortium ► Wholesaler

### Primary markets:

► Beach ► Dive Groups ► Ecotourism ► Groups  
► Incentives ► Individual Travelers ► MICE ► Technical Groups ► Adventure Travel ► Seniors Groups ► Special Interest Travel ► Sports Programs ► Students Groups  
► Golf Tours

### Accommodations required:

► 5 Star ► 4 Star ► 3 Star ► Beachfront ► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Business Center ► Wedding Facilities ► Casino  
► Meetings Facilities ► Food & Beverage ► Handicapped Facilities ► Meal Plan Options ► Watersport ► Room Service ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Kelvin Busil Robles, Gerente Contratación & Producto RD Jamaica, Bahamas, Antillas Menores & Costa Rica,  
Kelvin.busil@avoristravel.com



## AZABACHE

**Address:** Calle 50 entre Calles 45 y 47 # 432, Colonia Centro Mérida, YUC 97000 México  
**Telephone:** 52 999 9210000  
**URL:** www.azabachetour.com  
**Email:** n.chavarria@azabache.travel

### Company description:

Azabache es una agencia mayorista "B2B", somos una empresa sólida, creativa y ética. Integramos la mejor tecnología para realizar reservaciones en línea, brindando asesoría y soporte a las agencias de viajes afiliadas, con el objetivo de incrementar las ventas. Contamos con presencia en las principales zonas generadas de turismo en México, tanto nacional como internacional. Además de tener presencia en Latinoamérica en países como Brasil, Colombia, Costa Rica y Panamá. Ofrecemos a nuestra red de agencias diversidad de productos como, hoteles, tours, traslados, circuitos, cruceros en los principales destinos turísticos a nivel mundial. Nuestro profesionalismo, experiencia y solidez, nos permiten ofrecer un servicio personalizado y de calidad.

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Groups ► Incentives ► Individual Travelers ► MICE ► Technical Groups ► Adventure Travel ► Seniors Groups ► Special Interest Travel ► Sports Programs ► Students Groups ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Car Rental ► Children's Programs ► Wedding Facilities ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Watersport ► Room Service ► Sightseeing/Guided Tours ► Tennis ► Wifi ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Ada De La Rosa, Contracting Manager Caribbean, a.delarosa@azabache.travel  
► Cesareo Aponte, Director General, director@azabache.travel  
► Nhazra Chavarría, Chief Contracting Officer, n.chavarria@azabache.travel

## BESPOKE

**Address:** Goplanska 6A Warsaw 02-954 Poland  
**Telephone:** 48 668 469505  
**URL:** www.bespoke.com.pl  
**Email:** lukasz.klimczak@bespoke.com.pl

### Company description:

Bespoke event & incentive agency is a team of specialists, whose competences in the area of incentive marketing (MICE), motivational programs, new technologies and social media allow us to provide your company with effective consulting regarding how to increase sales and motivate employees in order to make your business even more successful. We consult our clients on how to effectively increase sales and motivate employees through. We work for global companies, with offices in Poland & Europe, like for example: accenture, AstraZeneca, BASF, Huawei, Canon, PWC, Sndoz, Novo Nordisk, Hitachi, Uniq, Bosch, and many more

### Company/organization description:

► Incentive Company ► Meeting Planner

### Primary markets:

► Groups ► Incentives ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Car Rental ► Wedding Facilities ► Meetings Facilities ► Laundry/Dry Cleaning ► Room Service ► Sightseeing/Guided Tours ► Wifi ► Adults Only

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Lukasz Klimczak, lukasz.klimczak@bespokeagency.pl

## BEST DEAL VACATIONS

**Address:** 780 NW 42 Avenue Suite 007 Miami, FL 33134 United States  
**Telephone:** 1 305 5594600  
**URL:** www.bestdealvacations.com  
**Email:** sales@bestdealvacations.com

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► MICE  
► Adventure Travel ► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Wedding Facilities ► Meetings Facilities  
► Watersport ► Adults Only ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Roberto Díaz, CEO, robert@bestdealvacations.com  
► Ángel Banos Castillo, Business Development Manager, angel@bestdealvacations.com

## BLD TOUR OPERATOR

**Address:** Altagracia No.3 La Romana 22000, Dominican Republic  
**Telephone:** 1 829 3540349  
**URL:** www.bldtours.com  
**Email:** knemer@bldtours.com

### Company description:

BLD es un tour operador receptivo con servicio personalizado en destino, con precios competitivos.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers  
► MICE ► Adventure Travel ► Seniors Groups ► Special Interest Travel ► Students Groups ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts

### Services required:

► Car Rental ► Children's Programs ► Wedding Facilities  
► Meal Plan Options ► Watersport

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Kemel Nemer, CEO, knemer@bldtours.com

## CANARY TECHNOLOGIES

**Address:** 450 9th St. 1st Floor San Francisco, CA 94103 United States  
**Telephone:** 1 831 4027299  
**URL:** canarytechnologies.com  
**Email:** cmarchena@canarytechnologies.com

### Company description:

Canary Technologies provides the hospitality industry's leading technology solutions for hotels, resorts and other lodging properties. Our products are specifically engineered for hoteliers by industry veterans and designed to help hotel operators grow into the future. - Get contracts signed effortlessly & increase bookings: Replace paper and PDF contracts with a streamlined online solution to get them signed quicker - Reduce fraud & chargebacks: Canary's PCI Level-1 and GDPR compliant authorization solution helps hoteliers avoid chargebacks and fraud - Save time at the front desk & increase guest satisfaction: Guests can seamlessly check-in online, upload their ID, and complete the registration forms, all from one unique link - Increase revenue with the leading upselling tool for hotels: Guests can easily browse and purchase add-ons from multiple stages in the guest journey. - Communicate with hotel guests at scale: Communicate with guests in their preferred channel with direct, AI, and broadcasted messages. - Boost reviews & save housekeeping time: Contactless Checkout guides only the happiest guests to leave a review on TripAdvisor and Google and increases 4- and 5-star reviews by up to 350%

### Company/organization description:

► Incentive Company

### Primary markets:

► Beach

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts

### Total clients handled last year:

► Over 20,000

### Delegate(s):

► Carla Marchena, Regional Sales Manager, cmarchena@canarytechnologies.com

## CARIBBEAN CHILE

**Address:** Santa Magdalena 75 Oficina 611 Santiago 7510038 Chile  
**Telephone:** 56 2 22934200  
**URL:** www.caribbeanchile.cl  
**Email:** aquintanilla@caribbeanchile.cl

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Individual Travelers  
► Seniors Groups ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Car Rental ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Watersport  
► Room Service ► Sightseeing/Guided Tours ► Tennis  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Aray Quintanilla, Gerente Comercial, aquintanilla@caribbeanchile.cl

## CATCO REPS

**Address:** Las Gardenias 154 Carabayllo, Lima, Perú  
**Telephone:** 51 1 959043115  
**URL:** www.catcoreps.com  
**Email:** gerencia@catcoreps.com

### Company description:

Nos esforzamos en brindar un buen servicio personalizado de calidad basado en principios de honestidad, respeto, liderazgo, compromiso, puntualidad, con comunicación asertiva y trabajo en equipo con profesionales calificados para ofrecer el mejor armado de productos, siempre con la mejor relación de costo-beneficio. En Catco Reps estamos alineados completamente con la propuesta de valor "trabajamos para que tu cliente regrese", por ello les ofrecemos a nuestras agencias un completo portafolio de paquetes turísticos con precios altamente competitivos con cobertura nacional e internacional.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Dive Groups ► Ecotourism ► Groups ► Incentives ► Individual Travelers ► MICE ► Adventure Travel ► Seniors Groups ► Special Interest Travel ► Sports Programs ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Business Center ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Room Service ► Sightseeing/Guided Tours ► Tennis  
► Wifi ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► 3,000-5,000



**Total clients to Dominican Republic last year:**

- ▶ 500-1,000

**Delegate(s):**

- ▶ Valeria Carretero, Gerente Comercial, gerencia@catcoreps.com
- ▶ Luis Fabián, Gerente General, fab235@hotmail.com

ente Comercial, aquintanilla@caribbeanchile.cl

## CELINA TOUR & TRAVEL

**Address:** 59 Golden Aster Ct Brisbane, CA 94005 United States  
**Telephone:** 1 415 4671363  
**URL:** www.celinastoursandtravel.com  
**Email:** celina.marasigan@gmail.com

**Company description:**

38 years of Experience. Travel Agency/Tour Operator/ MICE. We believe that Knowledge is Power. With Knowledge, we can offer and close the sale of the destination/product. One on one meeting is very important because we (buyer and seller) are able to size each other's chemistry as to whether we are a good fit or not. We work only with those whom we have met in person at Travel Markets or B2Bs. After 38 years, we have handled various types of job orders related to travel. We are now ready with Panama as a new destination for our groups. I am very much interested in experiencing more of the country and meet travel suppliers. I am sure you will agree with me that groups are harder to sell without proper experience.

**Company/organization description:**

- ▶ Incentive Company ▶ Meeting Planner
- ▶ Retail Agent ▶ Tour Operator ▶ Wholesaler

**Primary markets:**

- ▶ Beach ▶ Groups ▶ Incentives ▶ Individual Travelers
- ▶ MICE ▶ Adventure Travel ▶ Seniors Groups
- ▶ Special Interest Travel

**Accommodations required:**

- ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ Beachfront ▶ Bed and Breakfast ▶ Cottages/Villas ▶ Hotels (101-300 rooms)
- ▶ Resorts ▶ Room Only

**Services required:**

- ▶ Air Conditioning ▶ Airport Transfers ▶ Banquet Facilities ▶ Business Center ▶ Car Rental ▶ Wedding Facilities ▶ Meetings Facilities ▶ Food & Beverage
- ▶ Meal Plan Options ▶ Gym ▶ Watersport
- ▶ Room Service ▶ Sightseeing/Guided Tours ▶ Wifi ▶ Spa

**Total clients handled last year:**

- ▶ Under 1,000

**Total clients to Dominican Republic last year:**

- ▶ Under 500

**Delegate(s):**

- ▶ Celina del Prado Marasigan, Managing Director, celina.marasigan@gmail.com

## CHECKINMAYORISTA

**Address:** Jr. Monte Rosa 233 Oficina 906 Surco - Chacarilla Santiago de Surco 2060459634 Perú  
**Telephone:** 51 5114800288 Ext. 10  
**URL:** checkinmayorista.com  
**Email:** producto@checkinmayorista.com

**Company description:**

Somos una empresa, con más de 15 años de experiencia en la negociación, contratación, atención personalizada, desarrollo de productos y tecnología. Brindamos nuestros productos y servicios turísticos complementándonos en la entrega de nuestra plataforma digital de primer nivel. Trabajamos con excelentes relaciones interpersonales y generamos valores importantes para nuestros clientes las agencias de viajes, proveedores y socios. Ponemos a su disposición una amplia gama de ofertas, opciones y contenidos a través de nuestra plataforma digital siendo confiable, segura, flexible y potente.

**Company/organization description:**

- ▶ Wholesaler

**Primary markets:**

- ▶ Beach ▶ Groups ▶ Incentives ▶ Individual Travelers
- ▶ Adventure Travel ▶ Students Groups

**Accommodations required:**

- ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ Beachfront ▶ Resorts

**Services required:**

- ▶ Air Conditioning ▶ Airport Transfers ▶ Children's Programs ▶ Wedding Facilities ▶ Casino ▶ Food & Beverage ▶ Handicapped Facilities ▶ Meal Plan Options
- ▶ Gym ▶ Watersport ▶ Room Service ▶ Sightseeing/Guided Tours ▶ Wifi ▶ Adults Only ▶ Pet Friendly ▶ Spa

**Total clients handled last year:**

- ▶ 1,000-3,000

**Total clients to Dominican Republic last year:**

- ▶ 1,000-3,000

**Delegate(s):**

- ▶ Víctor Ruíz Ganoza, Gerente General, producto@checkinmayorista.com

## CIT TOURS

**Address:** 7007 Islington Ave. Suite 205 Woodbridge, L4L4T5, ON L4L 4T5 Canada  
**Telephone:** 1 905 264-0158  
**Fax:** 1 905 264-9189  
**URL:** www.cittours.ca  
**Email:** jf@cittours.ca

**Company description:**

With a presence of over 40 years in the North American market, CIT Tours has earned its reputation as an expert in creating custom vacations!

**Company/organization description:**

- ▶ Tour Operator

**Primary markets:**

- ▶ Beach ▶ Groups ▶ Golf Tours

**Accommodations required:**

- ▶ 5 Star ▶ 4 Star ▶ 3 Star ▶ Beachfront ▶ Hotels (101-300 rooms) ▶ Hotels (over 300 rooms) ▶ Resorts

**Services required:**

- ▶ Air Conditioning ▶ Airport Transfers ▶ Golf ▶ Meal Plan Options ▶ Sightseeing/Guided Tours ▶ Wifi ▶ Adults Only

**Total clients handled last year:**

- ▶ 3,000-5,000

**Total clients to Dominican Republic last year:**

- ▶ 500-1,000

**Delegate(s):**

- ▶ Joseph Fazari, Product/Group Corodinator, jf@cittours.ca

## CLASSIC VACATIONS

**Address:** 5669 Snell Avenue San Jose,  
CA 95138 United States  
**Telephone:** 1 408 7944741  
**Fax:** 1 408 7943499  
**URL:** www.classicvacations.com  
**Email:** mmorgan@classicvacations.com

### Company description:

Classic Vacations is a wholesaler that gives Travel Advisors access to unparalleled products and services. Classic Vacations is a full-service resource for Travel Advisors, providing product expertise and superb customer care. Whether discovering a destination's natural beauty, architectural marvels, delicious cuisine, indulgent spas, great golf, or local culture, Classic makes it easy for Advisors to coordinate the myriad of details that make an unforgettable vacation, including competitive first-class airfares, private jets, exceptional resorts and villas, exciting tours, and outstanding ground services.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Business Center ► Car Rental ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Watersport ► Room Service ► Sightseeing/Guided Tours ► Tennis ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Mie Morgan, Product Manager,  
mmorgan@classicvacations.com

## COLONIAL TOUR & TRAVEL

**Address:** Arzobispo Meriño No. 209, Zona Colonial  
Santo Domingo 10212, Dominican Republic  
**Telephone:** 1 809 6885285 Ext. 108  
**Fax:** 1 809 6820964  
**URL:** www.colonialtours.com.do  
**Email:** colonial@colonialtours.com.do

### Delegate(s):

► Rosa Laureano, Commercial Director,  
Contracting@colonialtours.com.do

## CONNECTYOUTRAVEL

**Address:** 121 Winding Wood Lane Sayreville,  
NJ 08872 United States  
**Telephone:** 1 809 9938344  
**Email:** jeannette@connectyoutravel.com

### Company description:

Luxury Incentive Travel from USA German  
Tour operator (Individual FIT)

### Company/organization description:

► Incentive Company ► Tour Operator

### Primary markets:

► Beach ► Individual Travelers ► MICE

### Accommodations required:

► 5 Star

### Services required:

► Air Conditioning ► Meetings Facilities ► Room Service

### Total clients handled last year:

► Under 1,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Jeannette Dye, jeannette@connectyoutravel.com

## CTB MAYORISTA DE TURISMO

**Address:** Tomás Ordoñez y Honorato  
Vásquez Cuenca 010107 Ecuador  
**Telephone:** 593 98 4918301  
**URL:** https://ctbvijando.com/  
**Email:** rcabrera@ctbvijando.com

### Company description:

Somos una agencia de viajes Mayorista, especializada en viajes al caribe, este año hemos trabajado de la mano con arajet, generando grandes bloqueos a Santo Domingo, somos especialistas en el mercado Leisure, FIT, sin embargo el objetivo es ofrecer el mercado MICE. Tenemos oficinas en las 3 ciudades principales de Ecuador, y oficina propia en la ciudad de Bogotá, Colombia, hemos unificado nuestras operaciones tanto para tener mejores negociaciones con proveedores y con conectividad aérea.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► Seniors Groups ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Business Center  
► Meetings Facilities ► Food & Beverage ► Handicapped  
Facilities ► Laundry/Dry Cleaning ► Gym ► Watersport  
► Room Service ► Wifi ► Adults Only

### Total clients handled last year:

► 3,000-5,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Edwin Roberto Cabrera Arias,  
CEO Founder,  
rcabrera@ctbvijando.com  
► Graciela Brito Guerrero,  
GERENTE GENERAL,  
gerencia@ctbvijando.com

## CVC CORP

**Address:** Rua Catequese,  
227 - 11 andar Santo André, SP 09090 Brazil  
**Telephone:** 55 11 987710397  
**URL:** www.cvccorp.com.br  
**Email:** vivianamaral@cvccorp.com.br

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach

### Accommodations required:

► All Inclusive

### Services required:

► Children's Programs

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Vivian Amaral, Vivianamaral@cvccorp.com.br



## DAYBLINK GPO

**Address:** 1595 Spring Hill RdSte.  
300 Vienna, VA 22182 United States  
**Telephone:** 1 703 8691309  
**URL:** dayblinkgpo.com  
**Email:** michael.wong@dayblink.com

### Company description:

DayBlink GPO is the first and only luxury hospitality-focused global procurement services provider. With deep hospitality expertise and purchasing power, we leverage billions in spend to negotiate contracts with a curated selection of vendors on behalf of hundreds of hoteliers. Our most notable areas of focus are distribution, rate parity, sustainability and technology.

### Company/organization description:

► Association ► OTA (Online Travel Agent)  
► Travel Agent Consortium ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► MICE

### Accommodations required:

► 5 Star ► 4 Star ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Michael Wong, Founder /  
CEO, michael.wong@dayblink.com

## DELTA VACATIONS

**Address:** 700 South Central Ave. Atlanta,  
GA 30354-1923 United States  
**Telephone:** 1 651 289-8643  
**Fax:** 1 651 367-8500  
**URL:** www.deltavacations.com  
**Email:** sschuldt@deltavacations.com

### Company description:

About Us With more than 50 years in business, Delta Vacations — a Delta Air Lines company — is one of the largest vacation providers in the U.S. We deliver elevated, all-in-one, customized and flexible vacation experiences designed for SkyMiles® Members. With Delta Vacations, SkyMiles Members and Travel Advisors can choose memorable getaways that feature Delta's notable flight service to more than 330 destinations in 67 countries worldwide, combined with expertly curated hotels and activities, to truly Go Beyond the Flight. Our dedication to providing outstanding support and service — from planning and booking to traveling and beyond — has earned Delta Vacations numerous industry awards, including the Stevie Awards and Travel Weekly's Readers' Choice Awards. With deep industry expertise, our leadership and teams across the country go above and beyond to provide our customers, our partners and our people with an experience that matters. As a company, Delta Vacations is intentionally working toward being a more inclusive brand by promoting and reflecting the various beliefs, cultures and experiences of our people, travelers and Travel Advisors in all we do.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Ecotourism ► Individual Travelers

### Accommodations required:

► 5 Star ► 4 Star ► 3 Star

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Sara Schuldt, Senior Product Manager,  
sschuldt@deltavacations.com

## DER TOURISTIK

**Address:** Humboldtstrasse 140-144  
Colonia 51149 Germany  
**Telephone:** 1 809 586-4075  
**Fax:** 1 809 586-4073  
**URL:** www.dertouristik.com  
**Email:** rolf.eckstein@dertouristik.com

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Incentives ► Seniors Groups ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels  
(51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over  
300 rooms) ► Resorts ► Room Only

### Services required:

► Golf ► Handicapped Facilities ► Wifi ► Adults Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Rolf Eckstein, Contracting Manager Dominican  
Republic & Mexico, rolf.eckstein@dertouristik.com

## DESTIFY

**Address:** 29 E Madison St Suite 400 Chicago,  
IL 60602 United States  
**Telephone:** 1 312 7158747  
**URL:** destify.com  
**Email:** maria@destify.com

### Company description:

Destify is the next-level destination wedding company, helping couples plan destination weddings with our unique technology. We help couples create meaningful memories with no stress. Over the past five years, we have booked over five thousand destination weddings.

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)

### Services required:

► Air Conditioning ► Banquet Facilities ► Wedding  
Facilities ► Food & Beverage ► Meal Plan Options ► Wifi

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► María Ragusa, Sales and Marketing Manager,  
maria@destify.com

## DINGUS

**Address:** Plaza Punta Tulum Local B21 y B22 Cancún, QROO 77500 México  
**Telephone:** 52 998 2603878  
**URL:** www.dingus.es  
**Email:** comercial@dingus.es

### Company description:

Dingus ofrece la única solución 360 del mercado en comercialización de propiedades turísticas. Desde la tarifa, hasta el cobro de la reserva.

### Primary markets:

► Beach

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Cottages/Villas ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms)

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► José Luis Tovilla, Sales Representative Latam, joseluis.tovilla@dingus.es  
► David Delgado, Connectivity Specialist, david.delgado@dingus.es  
► Rodrigo Hernández, Sales Manager, rodrigo.hernaiz@dingus.es

## DISCOVER MAYORISTA

**Address:** Av. Andrés Reyes 338 Of San Isidro, Lima, Perú  
**Telephone:** 51 1 952902418  
**Email:** producto@discovermayorista.com

### Company description:

Mayorista basado en Perú, en la búsqueda de nichos nuevos de negocios, tratando ser siempre distinto al resto de las propuestas.

### Company/organization description:

► Charter Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► Hotels (101-300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Luis García Mailhe, Gerente General, producto@discovermayorista.com

## DNATA, THE EMIRATES GROUP

**Address:** Airport Road, Al Garhoud, PO Box 1515 Dubai United Arab Emirates  
**Telephone:** 971 971 4316666  
**URL:** www.dnatatravel.com  
**Email:** ariel.fabregas@dnata.com

### Company description:

We are a family of consumer and business-to-business travel brands that sit within the dnata Group, itself backed by the Emirates Group. Collectively more than three million people choose one of our brands for their holidays each year. Our brands span the full spectrum of travel products and services. We work across the long and short haul sectors with expertise in aviation, accommodation, cruising, car hire and every ancillary industry. We're as at home in luxury as we are in low-cost, and in building technologies as we are in bricks and mortar travel agencies. And, as members of the global dnata Group, we're part of a network that spans 85 countries and employs 41,000 people, who are driven by a shared vision to be the most admired air and travel services provider in the world.

### Company/organization description:

► Retail Agent ► OTA (Online Travel Agent) ► Tour Operator ► Travel Agent Consortium ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront ► Cottages/Villas ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Ariel Fabregas, Market Manager - Americas & The Caribbean, ariel.fabregas@dnata.com

## DORA THILLET EVENTS

**Address:** Villas de Carraizo 159 Calle 46 San Juan 00926-9172 Puerto Rico  
**Telephone:** 1 787 363 6300  
**URL:** www.dorathilletevents.com  
**Email:** info@dorathilletevents.com  
Nichos: **Bodas Destino, Eventos Corporativos**

### Company/organization description:

► Meeting Planner

### Primary markets:

► Beach ► Groups ► Incentives ► MICE ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► Beachfront ► Cottages/Villas  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Airport Transfers ► Banquet Facilities ► Business Center  
► Car Rental ► Wedding Facilities ► Meetings Facilities  
► Food & Beverage ► Golf ► Handicapped Facilities ► Gym  
► Watersport ► Room Service ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Dora Thillet, Owner, info@dorathilletevents.com  
► Jesill Ayala, Photographer, info@dorathilletevents.com



## E-VACATIONS, CORP

**Address:** Plaza Cupey Gardens.  
Edificio Oeste C-1 San Juan 00926 Puerto Rico  
**Telephone:** 1 787 2921100  
**URL:** www.evacationspr.com  
**Email:** mjimenez@evacationspr.com

### Company description:

E-Vacations es una empresa turística con más de 20 años en el mercado de Puerto Rico. Nuestro principal destino que ofrecemos al mercado puertorriqueño es la República Dominicana por la gran variedad de hoteles todo incluido en adición a las atracciones turísticas del país. Todos los veranos movemos una operación de vuelos charters para Punta Cana y en pasados años a Puerto Plata.

### Company/organization description:

► Charter Operator ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Groups ► Incentives ► Individual Travelers ► Adventure Travel ► Seniors Groups ► Special Interest Travel ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Room Service ► Sightseeing/Guided Tours ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Manuel Jiménez, Presidente,  
mjimenez@evacationspr.com

## ELEGANCE TOURS, INC.

**Address:** Calle William Jones 1061 S2  
San Juan 00925 Puerto Rico  
**Telephone:** 1 787 2816665  
**URL:** www.facebook.com/fancyvoyagetours  
**Email:** etourspr@gmail.com

### Company/organization description:

► Wholesaler

### Primary markets:

► Groups ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Car Rental ► Children's Programs ► Wedding Facilities ► Casino ► Food & Beverage ► Golf ► Handicapped Facilities ► Meal Plan Options ► Gym ► Room Service ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Lory Santana, Presidenta, etourspr@gmail.com

## EL MUNDO A TUS PIES VIAJES

**Address:** Berta Correa 1683, Santiago, Chile  
**Telephone:** 56 9 90932807  
**URL:** www.elmundoatuspies.cl  
**Email:** liliana@elmundoatuspies.cl

### Company description:

El mundo a tus pies viajes, operador de Chile, se dedica a venta principalmente de Grupos: estudiantes, deportivos, adultos, entre otros. También contamos con un área de FIT. Nuestros principales destinos de ventas son Brasil, México, EEUU, Aruba, Rep. Dominicana, entre otros.

### Company/organization description:

► Retail Agent ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives ► Seniors Groups ► Sports Programs ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Resorts

### Services required:

► Air Conditioning ► Food & Beverage ► Wifi

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Liliana Cares, liliana@elmundoatuspies.cl

## EXPEDIA, INC

**Address:** Av Alemania, Torre Masa Business  
District Suite 205 Punta Cana 00000  
Dominican Republic  
**Telephone:** 1 809 2273028  
**Fax:** 1 809 227-3028  
**URL:** www.expedia.com  
**Email:** pgallego@expediagroup.com

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Beach ► Ecotourism ► Individual Travelers ► Adventure Travel ► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star ► Beachfront ► Bed and Breakfast ► Cottages/Villas ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Business Center ► Car Rental ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Watersport ► Room Service ► Sightseeing/Guided Tours ► Tennis ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Miriam Hernández, Director, Market Management Caribbean, pgallego@expediagroup.com  
► Jhonny Estrella, Associate Market Manager, Caribbean, jestrella@expediagroup.com  
► Violeta Vargas, Sr. Business Development Manager Caribbean Media Solutions, vwargas@expediagroup.com  
► Mariel Polanco, Market Manager, Caribbean, mpolanco@expedia.com  
► Ricardo Williams, Associate Market Manager, Caribbean, ricawilliams@expediagroup.com

- ▶ Robert Cruz, Associate Market Manager, Caribbean, robcruz@expediagroup.com
- ▶ Camilo Torres, Area Manager, camtorres@expediagroup.com
- ▶ Edgar Beltré, Associate Market Manager, Caribbean, ebeltre@expediagroup.com
- ▶ Martina Heusinger, Area Manager Caribbean, mheusinger@expediagroup.com
- ▶ Carrie Wilder, Senior Director, Market Management, carwilder@expediagroup.com
- ▶ Salim Arkuch, Vice President Market Management, LATAM, sarkuch@expediagroup.com

## EXPERTIA TRAVEL

**Address:** Av. José Pardo 801, Miraflores 018, Perú  
**Telephone:** 51 1 99168700  
**URL:** www.destinosmundialesperu.com  
**Email:** pamela.leon@expertiatravel.com

**Company description:**  
 B2B scale built over technology, travel expertise, and human touch

**Company/organization description:**  
 ▶ Tour Operator ▶ Wholesaler

**Primary markets:**  
 ▶ Beach ▶ Dive Groups ▶ Groups ▶ Incentives ▶ Individual Travelers ▶ MICE ▶ Adventure Travel ▶ Special Interest Travel ▶ Sports Programs ▶ Students Groups ▶ Golf Tours

**Accommodations required:**  
 ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ 3 Star ▶ 2 Star  
 ▶ Beachfront

**Services required:**  
 ▶ Air Conditioning ▶ Airport Transfers ▶ Banquet Facilities  
 ▶ Business Center ▶ Car Rental ▶ Children's Programs  
 ▶ Wedding Facilities ▶ Meetings Facilities ▶ Food & Beverage ▶ Golf ▶ Handicapped Facilities ▶ Meal Plan Options ▶ Gym ▶ Watersport ▶ Room Service ▶ Tennis  
 ▶ Wifi ▶ Adults Only ▶ Pet Friendly ▶ Spa  
 Total clients handled last year:  
 ▶ 3,000-5,000

**Delegate(s):**  
 ▶ Angela Moromizato, Producto, angela.moromizato@expertiatravel.com  
 ▶ Pamela León, Product Manager, pamela.leon@expertiatravel.com

## FLIGHT CENTRE TRAVEL GROUP

**Address:** 5 Paragon Drive, Suite 200 Montvale, NJ 07645 United States  
**Telephone:** 1 201 9343829  
**Fax:** 1 201 934-3541  
**Email:** favrec@us.flightcentre.com

**Company/organization description:**  
 ▶ Retail Agent ▶ Tour Operator ▶ Wholesaler

**Primary markets:**  
 ▶ Beach ▶ Groups ▶ Incentives ▶ Individual Travelers  
 ▶ Students Groups

**Accommodations required:**  
 ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ 3 Star ▶ Beachfront  
 ▶ Bed and Breakfast ▶ Resorts ▶ Room Only

**Services required:**  
 ▶ Airport Transfers ▶ Wedding Facilities ▶ Casino ▶ Food & Beverage ▶ Golf ▶ Handicapped Facilities ▶ Laundry/Dry Cleaning ▶ Gym ▶ Room Service ▶ Sightseeing/Guided Tours ▶ Wi-Fi ▶ Adults Only ▶ Spa

**Total clients handled last year:**  
 ▶ Over 20,000

**Total clients to Dominican Republic last year:**  
 ▶ Over 20,000

**Delegate(s):**  
 ▶ Christina Favre, Contracting Manager Procurement Americas, favrec@us.flightcentre.com  
 ▶ Michelle Ellis, Team Leader Procurement Americas, michelle.ellis@us.flightcentre.com

## FIGUEROA GROUP

**Address:** Centro Comercial Plaza Peñuelas Suite B-60 Peñuelas 00624 Puerto Rico  
**Telephone:** 1 787 453 5990  
**Fax:** 1 787 690 5990  
**URL:** http://www.figueroagrouppr.com/  
**Email:** acisclofigueroa@yahoo.com

**Company/organization description:**  
 ▶ Tour Operator

**Primary markets:**  
 ▶ Beach ▶ Incentives ▶ Individual Travelers  
 ▶ Adventure Travel ▶ Special Interest Travel

**Services required:**  
 ▶ Air Conditioning ▶ Wedding Facilities  
 ▶ Food & Beverage ▶ Gym ▶ Wifi

**Total clients handled last year:**  
 ▶ 3,000-5,000

**Delegate(s):**  
 ▶ Acisclo Figueroa, Presidente, acisclofigueroa@yahoo.com

## FREE WAY SRL OPERADOR MAYORISTA DE TURISMO

**Address:** Córdoba 1452 Piso 3 Rosario, SF 2000 Argentina  
**Telephone:** 54 341 4868416  
**Fax:** 54 341 512 0000  
**URL:** www.freeway.com.ar  
**Email:** mponce@freeway.com.ar

**Company description:**  
 Operador Mayorista de viajes con mas de 40 años dedicados a ofrecer servicios turísticos en todo el mundo. Somos una empresa Argentina que nació en la ciudad de Rosario y hoy posee oficinas en las principales ciudades del país: Buenos Aires, Córdoba, La Plata, Mar del Plata, Tucuman, Bahia Blanca, Salta y Mendoza. con mas de 100 funcionarios dedicados a la atención personalizadas de mas de 1000 agencias de viajes minoristas de toda Argentina.

**Company/organization description:**  
 ▶ Tour Operator ▶ Wholesaler

**Primary markets:**  
 ▶ Beach ▶ Incentives ▶ Individual Travelers

**Accommodations required:**  
 ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ Beachfront ▶ Hotels (51-100 rooms) ▶ Hotels (101-300 rooms) ▶ Hotels (over 300 rooms) ▶ Resorts

**Services required:**  
 ▶ Air Conditioning ▶ Banquet Facilities ▶ Business Center  
 ▶ Children's Programs ▶ Wedding Facilities ▶ Casino  
 ▶ Meetings Facilities ▶ Food & Beverage ▶ Golf  
 ▶ Handicapped Facilities ▶ Laundry/Dry Cleaning  
 ▶ Meal Plan Options ▶ Gym ▶ Watersport ▶ Room Service  
 ▶ Sightseeing/Guided Tours ▶ Tennis ▶ Wifi ▶ Adults Only  
 ▶ Pet Friendly ▶ Spa

**Total clients handled last year:**  
 ▶ Over 20,000

**Total clients to Dominican Republic last year:**  
 ▶ 5,000-20,000

**Delegate(s):**  
 ▶ Mariano Vilella, Gerente de Ventas, mvillella@freeway.com.ar



## FTI GROUP

**Address:** Landsberger Strasse 88  
Munich 80339 Germany  
**Telephone:** 49 89 25253463  
**Fax:** 49 89 25258115  
**URL:** www.fti.de  
**Email:** andreas.gutsche@meetingpointdominicana.com

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Incentives ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers  
► Food & Beverage ► Golf

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Gutsche Andreas, Sr, andreas.gutsche@meetingpointdominicana.com  
► Manuel Morales, Sr, manuel.morales@fti.de

## GLOBAL AGENTS

**Address:** Calle Rufino Torres 2 Torrelodones,  
ON 28250 Spain  
**Telephone:** 34 629 671271  
**URL:** https://globalagents.net/  
**Email:** ysedano@globalagents.net

### Company description:

We are a one-stop-shop online B2B portal where travel agents can find all the information relevant to the travel industry. Our platforms provide all the information on hotels, destinations, rent-a-cars, cruises, airlines and other travel industry suppliers in one place to facilitate sales.

### Primary markets:

► Beach ► Individual Travelers ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts ► Room Only

### Total clients handled last year:

► Under 1,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Yolanda Sedano, Director of Operations,  
ysedano@globalagents.net  
► Richard Kirby, Managing Director,  
rkirby@globalagents.net

## GOOL TRAVEL

**Address:** B 361 W Flager Street Miami,  
FL 33144 United States  
**Telephone:** 1 305 3055275  
**URL:** www.gooltravel.com  
**Email:** eduardo@gooltravel.com

### Company description:

Operador de vuelos charters en el verano  
Miami - Punta Cana

### Company/organization description:

► Association ► Charter Operator ► Tour Operator

### Primary markets:

► Beach ► Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Gym ► Watersport ► Room Service ► Tennis ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Eduardo Castillo, CEO, eduardo@gmail.com  
► Yenerly Mota, Hotel Contracts, yenerly@gooltravel.com

## GTT

**Address:** Junin 107 y Malecón Edificio Torres  
del Río Guayaquil Guayas, Ecuador  
**Telephone:** 593 9 87668913  
**URL:** www.dreamandtravel.com  
**Email:** regina.baque@gtt.ec

### Company description:

Estamos interesados , en tarifas buenas , económicas, con sistema todo incluido, para operación charter y operaciones individuales. Hoteles con entretenimiento familiar, colegiales etc.

### Company/organization description:

► Charter Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers  
► MICE ► Sports Programs ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Children's Programs ► Wedding Facilities ► Meetings Facilities ► Food & Beverage ► Watersport ► Room Service ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► 3,000-5,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Lourdes Tutiven, Lcda en Turismo, regina.baque@gtt.ec

## HB TRAVEL CONSULTANTS INC.

**Address:** Avenida Muñoz Rivera 1002 Cond. Olimpo Plaza Suite 208 San Juan 00927 Puerto Rico  
**Telephone:** 1 787 7651700  
**URL:** www.hbtravelpr.com  
**Email:** hbenero@hbtravelpr.com

### Company description:

HB Travel Consultants fue establecida en el 1995 en Puerto Rico y actualmente somos el unico Mayorista y Tour Operador que trabaja exclusivamente a traves de las Agencias de Viaje autorizadas en Puerto Rico. Contamos con un departamento MICE especializado en eventos medicos y otro departamento de Turismo Receptivo.

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Incentives ► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities ► Business Center ► Children's Programs ► Wedding Facilities ► Meetings Facilities ► Golf ► Handicapped Facilities ► Meal Plan Options ► Gym ► Room Service ► Adults Onl

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Héctor Benero, Presidente, hbenero@hbtravelpr.com  
► Gilberto Puig, Vice Presidente, gilberto.puig@gmail.com

## HOPPER

**Address:** 265 Franklin Street, Suite 1702 Boston, MA 02110 United States  
**Telephone:** 1 954 270-7389  
**URL:** hopper.com  
**Email:** gbenjamin@hopper.com

### Company description:

Hopper is the leading mobile, closed-user booking experience in travel. With over 70 million downloads - making us the most downloaded travel app in North America - we leverage the unique capabilities of the mobile platform to engage our customers in a conversation. Hopper has partnered with Capital One to develop a smarter booking experience â€œ Capital One Travel. The new portal pairs Hopperâ€™s best-in-class technology and capabilities with Capital Oneâ€™s customer-first, digital approach. In short, Hopper is revolutionizing how millions of people book their travel.

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts ► Room Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Guilene Benjamin, Market Manager, gbenjamin@hopper.com  
► Erick Correa Sintora, Market Manager, ecorrea@hopper.com  
► Donna Karnes, Regional Director Caribbean, dkarnes@hopper.com

## HOTELBEDS

**Address:** Avenida Tulum 286 Cancún, QROO 77504 México  
**Telephone:** 52 998 1442421  
**URL:** www.hotelbeds.com  
**Email:** angarcia@hotelbeds.com

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Individual Travelers  
► Adventure Travel ► Special Interest Travel  
► Sports Programs ► Students Groups ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts ► Room Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Ana Claudia García Pérez, Contracting Manager, angarcia@hotelbeds.com  
► Natalia Dral, Regional Manager Caribe, ndral@hotelbeds.com  
► Gisela Blok, Regional Director LATAM, gisela.blok@hotelbeds.com  
► Diana Cuen Kruger, BTB Contracting Manager, d.cuen@hotelbeds.com  
► Maribel Calderón Mendieta, Regional Contracting Manager, mcalderon@hotelbeds.com

## HURB

**Address:** João Cabral de Mello Neto, 400, 7º andar Rio de Janeiro, RJ 22775057 Brasil  
**Telephone:** 55 21 987011020  
**URL:** https://www.hurb.com  
**Email:** antonio.feliciano@hurb.com

### Company description:

Somos una OTA y Operadora de Brasil. En 2022 enviamos más de 12,700 Pax a República Dominicana y esperamos enviar más de 20,000 Pax en 2023.

### Company/organization description:

► OTA (Online Travel Agent) ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Groups ► Individual Travelers  
► Adventure Travel ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Children's Programs  
► Food & Beverage ► Meal Plan Options

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Antonio Feliciano, Ejecutivo de cuentas, antonio.feliciano@hurb.com



## ICP GROUP S.A.

**Address:** Aleja Wilanowska 303A  
Warszawa 02665 Poland  
**Telephone:** 48 605157904  
**Fax:** 48 22 5488111  
**URL:** www.icpgroup.pl  
**Email:** kmichniewicz@icpgroup.pl

### Company description:

ICP - Incentive Concept Poland, a MICE and Luxury Travel company from Poland, We work closely with High End and a wide range of corporate clients from various industries: insurance, automotive, FMCG, financial, pharmaceutical, construction, agriculture, etc. Our services cover all aspects of meetings, incentives and memorable trips from the planning stage to the last day of the event. I had the pleasure to be a part of the International Board of SITE - (Society for Incentive Travel Excellence), a global association of incentive travel organizers in the world.

### Company/organization description:

► Incentive Company ► Meeting Planner

### Primary markets:

► Beach ► Incentives ► Individual Travelers  
► MICE ► Adventure Travel

### Accommodations required:

► 5 Star ► 4 Star ► Beachfront ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Airport Transfers ► Food & Beverage ► Watersport  
► Sightseeing/Guided Tours ► Adults Only ► Spa

### Total clients handled last year:

► Under 1,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Krzysztof Michniewicz, CEO, kmichniewicz@icpgroup.pl

## INTERLINE VACATIONS - PERX GROUP

**Address:** 12708 Riata Vista Cr.Suite A-125 Austin, TX 78727 United States  
**Telephone:** 1 512 6914522  
**Fax:** 1 512 691 4598  
**URL:** www.perx.com  
**Email:** jaime@perx.com

### Company description:

Perx provides Opaque rates for Travel Industry personnel.

### Company/organization description:

► Retail Agent ► OTA (Online Travel Agent)  
► Travel Agent Consortium

### Primary markets:

► Groups ► Incentives ► Individual Travelers

### Accommodations required:

► All Inclusive ► Beachfront

### Services required:

► Air Conditioning ► Wedding Facilities ► Meetings Facilities ► Food & Beverage ► Adults Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Jaime Edwards, VP Product , jaime@perx.com

## INTERNATIONAL TRAVEL TEAM PERU - LIMA

**Address:** Calle Libertadores 532 Lima 01 Perú  
**Telephone:** 51 993191063  
**URL:** https://www.internationaltravelteam.com/  
**Email:** producto@internationaltravelteam.com

### Company description:

Somos una mayorista enfoca en el trato personalizado y Boutique para nuestros clientes. Buscamos ampliar dicho ámbito con buenas alianzas.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers  
► Adventure Travel ► Special Interest Travel  
► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront  
► Bed and Breakfast ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Children's Programs ► Wedding Facilities ► Meetings Facilities ► Food & Beverage ► Gym ► Room Service  
► Tennis ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Priscila García, producto@internationaltravelteam.com

## INTERVAL INTERNATIONAL

**Address:** 6262 Sunset Drive Miami, FL 33143 United States  
**Telephone:** 1 305 925-7062  
**Fax:** 1 305 668-3466  
**URL:** www.resortdeveloper.com  
**Email:** dmitri.pekhterev@intervalintl.com

### Company description:

Interval International is an operating segment of Marriott Vacations Worldwide (NYSE: VAC). Lider in vacation ownership, vacation exchange, rentals etc.

### Company/organization description:

► OTA (Online Travel Agent) ► Tour Operator

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Cottages/Villas ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Dmitri Pekhterev, AVP, Central & South America, Resort Sales & Service, dmitri.pekhterev@intervalintl.com

## ITAPARICA TOUR

**Address:** Av. Tancredo Neves, nº 2539, Ed. CEO - Torre Nova Iorque, Sala 2903 Salvador, BA 41820-021 Brazil  
**Telephone:** 55 71 999310233  
**URL:** www.itaparicatour.net.br  
**Email:** produto@itaparicatour.com

### Company description:

Somos un tour operador con 40 años de experiencia. Estamos ubicados en Brasil. Vendemos destinos brasileños e internacionales, principalmente el Caribe. Ofrecemos a nuestros clientes servicios de alta calidad. Este es el secreto de nuestro éxito. Somos premiados anualmente por las principales cadenas hoteleras y hemos buscado ampliar cada vez más nuestra oferta a los clientes. Trabajamos con tecnología de Juniper. Estamos emocionados de participar en este evento y hacer nuevas asociaciones.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Children's Programs  
► Wedding Facilities ► Food & Beverage

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► María Claudia Costa, Product Manager, produto@itaparicatour.com

## JETSET VACATIONS

**Address:** 360 Long Beach Rd Oceanside, NY, NY 11572 United States  
**Telephone:** 1 414 3318532  
**Fax:** 1 516 726-8262  
**URL:** www.jetsetvacations.com  
**Email:** Karen@jetsetvacations.com

### Company description:

Jetset Vacations is a full-service tour operator servicing both FIT and group clients. We offer 25 destinations throughout Mexico, the Caribbean and Latin America, including Costa Rica and Panama with ongoing evaluation and new business development. Jetset Vacations provides 24/7 booking capability on their website. What Sets JetSet Vacations Apart: · Distinctive Marketplace Viewpoint · Comprehensive, but user-friendly booking engine · Expert and timely English-speaking Customer Care · Marketing partnership with travel agents · Quality marketing opportunities for resort partners within a variety of media · Substantial distribution nationwide, but enhanced in targeted markets · Unique destination offerings and product lines

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers  
► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Cottages/Villas ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Karen Zeniecki, Director of Sales, Marketing and Strategic Partnerships, Karen@jetsetvacations.com

## JUMBO TOURS GROUP

**Address:** Gran Vía Asima 4A 2º.  
Poligono Son Castelló Gran Vía Asima 4A 2º.  
Poligono Son Castelló Palma de Mallorca,  
QROO 07009 Spain  
**Telephone:** 34 971211100  
**Fax:** 34 971 211105  
**URL:** www.jumbotours.com  
**Email:** jonatan.casacuberta@jumbotours.com

### Company description:

JTG - Jumbo Tours Group, división DMC internacional, forma parte de Alpitour World. Alpitour World es una de las corporaciones turísticas líder en Europa, y un precursor dentro del sector turístico italiano. El Grupo lo conforman los principales operadores turísticos del país, el principal canal de distribución, ya que abarca más de 2.500 agencias de viajes, la compañía hotelera Voi Hotels y la aerolínea Neos. Con más de 45 años de experiencia en el sector y un profundo conocimiento de los destinos en los que operamos, en Jumbo Tours Group, contamos con un equipo humano que está especialmente preparado y listo para garantizar una experiencia perfecta e inolvidable a todos nuestros clientes. El compromiso y trabajo, así como la constante evolución y apuesta por la tecnología, nos permite atender a más de 2.400.000 clientes al año y representar a los principales y más prestigiosos operadores turísticos del sector internacional. El Grupo tiene una facturación anual superior a los 2.000 millones de euros.

### Company/organization description:

► Charter Operator ► Incentive Company  
► OTA (Online Travel Agent) ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Groups ► Incentives ► Individual Travelers ► MICE ► Adventure Travel ► Seniors Groups  
► Special Interest Travel ► Sports Programs ► Students Groups ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts ► Room Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Gabriel Fiol, Director Américas, jonatan.casacuberta@jumbotours.com  
► Jonatan Casacuberta, Américas Expansion & Managing Director, jonatan.casacuberta@jumbotours.com  
► Juan José Leyba, Senior Contract Manager Mexico & Caribbean, juanjose.leyba@jumbotours.com  
► Manuel Muñoz, Director Oficina, manuel.munoz@jumbotours.com

## KARAVEL – PROMOVACANCES

**Address:** 20 Rue de L'Echiquier CS 40109  
Paris 75468 France  
**Telephone:** 33 1 48 01 26 49  
**Fax:** 33 1 73 02 76 05  
**URL:** www.promovacances.com  
**Email:** egrijalvo@karavel.com

### Delegate(s):

► Elodie Grijalvo, Jefa de Producto, egrijalvo@karavel.com  
► Anne Goffaux, delegation.repdom@fram.fr



## KEKAS TRAVEL AGENCY

**Address:** 9485 SW 72 St Suite A 290 Miami, FL United States  
**Telephone:** 1 305 6393408  
**URL:** www.facebook.com/Kekastravel/  
**Email:** keka@kekastravel.com

### Company description:

Nuestros clientes están siguiendo nuestros productos al caribe por más de 20 años. Son familias de 4 a 6 personas. No solo trabajamos el pick de la temporada estamos colocando pasajeros durante todo el año.

### Company/organization description:

► Retail Agent ► OTA (Online Travel Agent) ► Travel Agent Consortium

### Primary markets:

► Beach ► Groups ► Adventure Travel ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star

### Services required:

► Air Conditioning ► Airport Transfers ► Children's Programs ► Food & Beverage ► Gym ► Watersport ► Sightseeing/Guided Tours ► Wifi ► Adults Only

### Total clients handled last year:

► 3,000-5,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► María Morales, President, keka@kekastravel.com

## KEYTEL GLOBAL

**Address:** Calle Xaudaro, 24 Madrid 08012 Spain  
**Telephone:** 34 932 681010  
**URL:** keytel.com  
**Email:** vicenc.pascual@keytel.com

### Company/organization description:

► Travel Agent Consortium ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers  
► MICE ► Technical Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts ► Room Only

### Services required:

► Air Conditioning ► Meetings Facilities ► Food & Beverage ► Golf ► Meal Plan Options ► Room Service  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Diego López, Regional Development Manager, diego.lopez@beds4travel.com  
► Vicenc Pascual, Regional Director, vicenc.pascual@keytel.com

## LOGITRAVEL

**Address:** Calle Paraguay 2141 Oficina 402 Montevideo, Uruguay  
**Telephone:** 1 829 4461216  
**URL:** www.logitravel.com  
**Email:** israel.medina@traveltino.com

### Company description:

Traveltino es el operador turístico global online parte de Logitravel Group. La compañía fue fundada con el objetivo de suministrar a las muchas marcas del grupo de la contratación de los productos necesarios para la confección de viajes a precios competitivos. Nos esforzamos para ofrecer a nuestros clientes la tecnología más avanzada. Producto de viaje en una sola conexión.

### Company/organization description:

► Retail Agent ► OTA (Online Travel Agent) ► Tour Operator ► Travel Agent Consortium ► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts ► Room Only

### Services required:

► Air Conditioning ► Food & Beverage ► Golf  
► Handicapped Facilities ► Meal Plan Options  
► Gym ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Israel Medina, israel.medina@traveltino.com

## MAXITRAVEL MAYORISTA DE TURISMO

**Address:** Av. Diego de Almagro N32-27 y Whympertorres Whymper Piso 5 Ofi 502 Quito 170518 Ecuador  
**Telephone:** 593 2 2520932  
**URL:** www.maxitravel.ec  
**Email:** asistentegerencia@chartersecuador.com.ec

### Company description:

Maxitravel Mayoristas de Turismo S.A. es la mayorista líder en Charters hacia el exterior desde Ecuador brindando eficiencia, calidad de productos, mejor precio y lo más importante el profesionalismo de sus colaboradores. Hemos transportado más de 500.000 pasajeros en los últimos 15 años de los cuales un aproximado de 56.000 pasajeros se han dirigido a República Dominicana. Abarcamos diversos destinos en el caribe como son: Aruba, Curazao, Punta Cana, Jamaica, México, Crucero por El Caribe y Las Antillas Sur, Miami & Orlando, Florida & Crucero, Isla Margarita, Puerto Plata, Lima & Cuzco, Cartagena, Panamá.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► Seniors Groups  
► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Hotels (101-300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Children's Programs ► Food & Beverage ► Laundry/Dry Cleaning ► Gym ► Watersport  
► Room Service ► Wifi

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Fidel Murgueytio Moncayo, Gerente General, asistentegerencia@chartersecuador.com.ec

## MINISTERIO DE TURISMO

**Address:** 85 Uxbridge Road London  
W5 5TH United Kingdom  
**Telephone:** 44 20 37940661  
**URL:** www.godominicanrepublic.com  
**Email:** s.cambiaso@mitur.gob.do

### Company description:

Dominican Republic Tourist Office  
in the United Kingdom

### Company/organization description:

► Association

### Primary markets:

► Beach ► Dive Groups ► Ecotourism ► Groups  
► Incentives ► Individual Travelers ► MICE  
► Adventure Travel ► Golf Tours

### Accommodations required:

► All Inclusive ► Beachfront  
► Bed and Breakfast ► Resorts

### Delegate(s):

► Mercedes Castillo, Directora Francia,  
mercedescastillo@orange.fr  
► Sabrina Cambiaso, Directora Inglaterra,  
s.cambiaso@mitur.gob.do  
► Carmen Willig, Sub-Director OPT Francia,  
carmen-willig@orange.fr

## MUNDITUR

**Address:** Calle 76 # 54-11 Of.901 Calle 76 # 54-11 Of.901  
Barranquilla 800115201 Colombia  
**Telephone:** 57 301 2645477  
**URL:** www.munditursas.com  
**Email:** roberto@munditursas.com

### Company description:

Munditur es una Agencia Mayorista con sede principal en la ciudad de Barranquilla, Colombia y con operadores, representantes en todo Colombia y Sur America. Somos un equipo profesional, con experiencia en el mercado de grupos y convenciones,teniendo como objetivo principal su completa satisfacción y el éxito de su evento, desde un gran seminario, congreso hasta un viaje de negocios o de placer. Contamos con el Aval de Procolombia, ProBarranquilla y la Oficina de Turismo de la Alcaldía de Barranquilla y la Gobernación del Atlántico, entre otras entidades. Estamos certificados por SITE (Society for Incentive travel) y temenos entadarizados nuestros procesos para ofrecer servicios de calidad, entre otros.

### Company/organization description:

► Meeting Planner ► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers  
► MICE ► Adventure Travel ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► Beachfront ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Car Rental ► Wedding Facilities  
► Casino ► Meetings Facilities ► Food & Beverage  
► Golf ► Sightseeing/Guided Tours ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Roberto Gómez, Gerente de Ventas,  
roberto@munditursas.com

## MUNDO TOTAL O & L REPRESENTACIONES S.A.C.

**Address:** La Cuesta 170 Lima 15083 Perú  
**Telephone:** 51 1 989239686  
**URL:** www.mundototalreps.com  
**Email:** lilisalas@mundototalreps.com

### Company description:

Somos mayorista con más de 19 años en el rubro, solo atendemos el mercado emisoro, principalmente a todo el caribe.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Groups ► Incentives ► Individual Travelers ► MICE ► Adventure Travel ► Seniors Groups  
► Special Interest Travel ► Sports Programs  
► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Cottages/Villas ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Airport Transfers ► Business Center ► Car Rental  
► Children's Programs ► Wedding Facilities ► Casino  
► Handicapped Facilities ► Meal Plan Options ► Gym  
► Watersport ► Room Service ► Sightseeing/Guided Tours  
► Tennis ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Janet Salas, Gerente De Ventas,  
lilisalas@mundototalreps.com

## NEMO GROUP

**Address:** Junin 191 14° Rosario,  
SF 2000 Argentina  
**Telephone:** 54 341 3814814  
**URL:** https://www.nemogroup.net/es/  
**Email:** carlos.siburu@nemogroup.net

### Company description:

Con más de 200 clientes en 20 países, fundada en 1996 como un software factory boutique, NEMO se ha convertido en una marca de referencia al hablar de compañías de IT especializadas en el negocio turístico en Latinoamérica. Desde el año 2004, NEMO comercializa sus desarrollos tecnológicos en el continente europeo, donde cuenta con staff propio en España. Con un alto grado de especialización y un innovador portafolio de productos de software para la tuoperación, NEMO se ha posicionado en el mercado de la distribución electrónica de turismo, en la que transaccionan comercialmente, cientos de miles de agencias de viajes.

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Carlos Siburu, Sales Director,  
carlos.siburu@nemogroup.net  
► Miguel Natali, COO, miguel.natali@nemogroup.net



## PUNCANA

**Address:** 5439 NW 36 Street Miami Springs, FL 33166 United States  
**Telephone:** 1 305 4036252  
**Email:** [jojeda@puncana.com](mailto:jojeda@puncana.com)

### Company description:

PUNCANA.COM /CTG L'ALIANXA TRAVEL GROUP, LLC es un Tour Operador localizado en Miami, Florida especializados en República Dominicana. Ofrecemos paquetes vacacionales a la Republica Dominicana incluyendo, vuelos, traslados, hoteles y conciertos para nuestros clientes. Tenemos salidas de diferentes aeropuertos de la Florida tanto en vuelos Charters como en aerolíneas comerciales. Le ofrecemos a nuestros clientes un servicio ultra profesional y un soporte de 24 horas tanto en Miami como con nuestro equipo en la Republica Dominicana.

### Company/organization description:

► Charter Operator ► Meeting Planner ► Retail Agent  
► OTA (Online Travel Agent) ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► Adventure Travel ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Cottages/Villas ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Car Rental ► Children's Programs  
► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Meal Plan Options ► Gym ► Watersport  
► Room Service ► Sightseeing/Guided Tours ► Tennis  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Jacqueline Ojeda, President, [jojeda@puncana.com](mailto:jojeda@puncana.com)  
► Zoraida Suastegui, Sales Manager, [zoraida@puncana.com](mailto:zoraida@puncana.com)

## NT HOSPITALITY, LLC

**Address:** 8945 SW 150th CT CIR E Miami, FL 33196 United States  
**Telephone:** 1 786 7793179  
**URL:** [www.nthospitality.com](http://www.nthospitality.com)  
**Email:** [yhilano@nthospitality.com](mailto:yhilano@nthospitality.com)

### Company/organization description:

► Charter Operator ► Meeting Planner  
► Tour Operator ► Travel Agent Consortium

### Primary markets:

► Beach ► Dive Groups ► Groups  
► Individual Travelers ► MICE ► Golf Tours

### Accommodations required:

► All Inclusive

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Wedding Facilities ► Casino  
► Meetings Facilities ► Food & Beverage ► Golf  
► Handicapped Facilities ► Gym ► Watersport  
► Tennis ► Wifi ► Pet Friendly ► Spa

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Christopher Hernández, Sales Manager, [chrishernandez@nthospitality.com](mailto:chrishernandez@nthospitality.com)  
► Óscar Páez, [yhilario@nthospitality.com](mailto:yhilario@nthospitality.com)

## ODEON TOURS

**Address:** Bávaro 23000 Dominican Republic  
**Telephone:** 1 8294063307  
**URL:** <https://www.odeontours.com/>  
**Email:** [yasemin.ilicali@odeontours.com](mailto:yasemin.ilicali@odeontours.com)

### Company description:

ODEON Tours offers quality products and services at 90 destinations in 40 countries with its own companies and strong partners

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star  
► 2 Star ► Beachfront

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Yasemin Ilicali, [yasemin.ilicali@odeontours.com](mailto:yasemin.ilicali@odeontours.com)  
► Gokhan Demircioglu, Mr, [Gokhan.Demircioglu@odeontours.com](mailto:Gokhan.Demircioglu@odeontours.com)

## ONE TRAVEL EXPERTS LLC (D/B/A YES TRAVEL)

**Address:** 5775 Blue Lagoon Dr. Ste 10 Miami, FL 33126 United States  
**Telephone:** 1 305 4334777  
**URL:** [www.yestravel.us](http://www.yestravel.us)  
**Email:** [carlos@onetravelexperts.com](mailto:carlos@onetravelexperts.com)

### Company description:

We are a tour operator based in Miami, FL and during the summer we partner with charter operators and our airlines to have exclusive seats. Last year we handled more than 20 thousand visitors mainly to Punta Cana

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach

### Accommodations required:

► All Inclusive

### Services required:

► Airport Transfers ► Children's Programs ► Wedding Facilities ► Casino ► Food & Beverage ► Room Service  
► Sightseeing/Guided Tours ► Wifi ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Carlos Courtaux, CEO / President, [carlos@onetravelexperts.com](mailto:carlos@onetravelexperts.com)  
► Lilita Suárez, COO, [lsuarez@onetravelexperts.com](mailto:lsuarez@onetravelexperts.com)

## ORINTER TOUR & TRAVEL

**Address:** Rua da Consolacao,  
247 - 8 andar Sao Paulo, SP 01301-903 Brazil  
**Telephone:** 55 11 35144412  
**URL:** www.orinter.com.br  
**Email:** davis.santos@orinter.com.br

### Company description:

Tour Operador Mayorista B2B en Brasil

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Ecotourism ► Groups ► Individual Travelers  
► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Car Rental  
► Wedding Facilities ► Casino ► Meetings Facilities  
► Food & Beverage ► Gym ► Watersport ► Room Service  
► Sightseeing/Guided Tours ► Wifi ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Davis Santos, Encargado de Productos y Operaciones,  
davis.santos@orinter.com.br

## OTS GLOBE

**Address:** Edificio Terraviva, Av. Acanceh,  
Sm11 Cancún, QROO 77504 México  
**Telephone:** 52 9983611230 Ext. 414  
**URL:** www.otsglobe.com  
**Email:** stephanie.morales@otsglobe.com

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels  
(51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300  
rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Car Rental ► Children's Programs  
► Wedding Facilities ► Casino ► Meetings Facilities ► Food  
& Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry  
Cleaning ► Meal Plan Options ► Gym ► Watersport  
► Room Service ► Sightseeing/Guided Tours ► Tennis  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Demetrius Canton, Vice President – Mexico  
& Caribbean, demetrius.canton@otsglobe.com  
► Stephanie Morales, Senior Contracting Manager  
Caribbean, stephanie.morales@otsglobe.com

## PACIFICREPS

**Address:** Guardia Vieja 202 Of 403  
Providencia Santiago 1111 Chile  
**Telephone:** 56 2 23347000 Ext. 1003  
**URL:** www.pacificreps.cl  
**Email:** jacqueline.vergara@pacificreps.cl

### Company description:

Operador mayorista de viajes, nos destacamos por  
segmento lujo, vacacional, deportes, trabajamos con  
riesgo aéreo a República Dominicana, es el según  
destino en ventas para nuestra empresa.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers  
► MICE ► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)

### Services required:

► Air Conditioning ► Airport Transfers ► Food & Beverage

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Jacqueline Vergara, Jefa de Ventas y Marketing,  
jacqueline.vergara@pacificreps.cl  
► Richard Watkinson, Gerente General,  
rwatkinson@pacificreps.cl

## PANAMERICANA TURISMO

**Address:** Av. Los Leones 1071  
Providencia Santiago 7510417 Chile  
**Telephone:** 56 2 24765800  
**Fax:** 56 2 24765850  
**URL:** www.panam.cl  
**Email:** mariza@panam.cl

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Ecotourism ► Groups ► Incentives  
► Individual Travelers ► Adventure Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Business Center  
► Children's Programs ► Wedding Facilities ► Casino  
► Food & Beverage ► Golf ► Laundry/Dry Cleaning  
► Gym ► Wifi ► Adults Only ► Pet Friendly

### Total clients handled last year:

► 3,000-5,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Maritza Cartagena, Gerente de Ventas,  
mariza@panamericanaturismo.cl



## PRICE TRAVEL HOLDING

**Address:** Avenida Kabah, MZ 1 L 3 01 Local 1 Calle Banco Chinchorro Super Manzana 13, Benito Juárez Cancún, QROO 77504 México  
**Telephone:** 52 998 193 36 60  
**Fax:** 52 998 193 36 60 Ext. 6262  
**URL:** www.pricetravel.com.mx  
**Email:** ana.vergara@pricetravel.com

### Company description:

PRICETRAVEL comenzó sus operaciones en la ciudad mexicana de Cancún en el año 2000. Nuestro equipo está conformado por personas de diferentes naciones como México, Argentina, Austria, Alemania, y los Estados Unidos, juntando más de 60 años de experiencia en diferentes áreas de conocimiento, incluyendo internet, viajes, turismo y ventas. PRICETRAVEL fue una de las primeras agencias de viajes a través del internet que firmó acuerdos comerciales con algunas de las más importantes cadenas hoteleras, tales como Occidental Resorts, Camino Real y Riu. Asimismo, durante el año 2002 añadimos a nuestra oferta de servicios la venta de boletos aéreos y servicios de transportación. Para diciembre de 2008 nuestro punto de atención a clientes ha incrementado su tamaño tres veces. En el año 2009 firmamos acuerdos con Interjet, Mexicana de Aviación y Aeroméxico para ofrecer a nuestros clientes tarifas especiales. También inauguramos oficinas en Acapulco y Puerto Vallarta. La mayor parte de la tecnología empleada en PRICETRAVEL ha sido desarrollada por nuestro equipo, el cual se encuentra constantemente perfeccionando cada aspecto de nuestro portal PriceTravel.com.mx. La gran mayoría de las mejoras provienen directamente de las sugerencias y comentarios de nuestros clientes.

### Company/organization description:

► OTA (Online Travel Agent) ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers  
► MICE ► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Business Center ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Laundry/Dry Cleaning ► Gym ► Room Service ► Tennis ► Wifi ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Rafael Durand Gutiérrez, COO Rafael Durand, rafael.durand@pricetravel.com  
► Alonso Amis, Senior Strategic Accounts Manager, ana.vergara@pricetravel.com  
► Bellanira Hernández García, Head of Supply, ana.vergara@pricetravel.com  
► Ana María Vergara Fuentes, Caribbean Market Manager, ana.vergara@pricetravel.com

## PRICELINE

**Address:** 3010 LBJ Freeway Suite 1550 Dallas, FL 75234 United States  
**Telephone:** 1 214 2761200  
**Fax:** 1 305 895-1161  
**Email:** millie.caballero@priceline.com

### Company description:

Getaroom which was recently acquired by Priceline is a technology-enabled, B2B-focused distributor of hotel rooms primarily servicing leisure demand. The Company maintains a diversified inventory through direct contracts with hotel properties, wholesalers, and online travel agencies and sells through multiple affiliates, including travel retailers, metasearch sites, gated membership groups, mobile applications, and call centers. We facilitate over 7,000 transactions per day with over 20 suppliers and over 180 affiliates.

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts ► Room Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Camilo Hayes, Market Manager, camilo.hayes@priceline.com  
► Daniela Penha Swinson, daniela.swinson@priceline.com  
► Millie Caballero, Director of Market Strategy, millie.caballero@priceline.com

## PRICELINE AGODA

**Address:** Cancun International Convention Center, Blvd. Kukulcan Km9 Hotel zone Cancún, QROO 77500 México  
**Telephone:** 52 555 1453665  
**URL:** https://www.agoda.com  
**Email:** marisol.sanchezsumano@agoda.com

### Company description:

Priceline and Agoda are two companies under the Booking Holdings umbrella. Priceline is one of the top brands in US and Agoda is the biggest OTA for booking Asia and Pacific. Together they're the fastest growing brands of Booking Holdings

### Company/organization description:

► OTA (Online Travel Agent) ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star  
► Beachfront ► Bed and Breakfast ► Cottages/Villas  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Hotels (over 300 rooms)  
► Resorts ► Room Only

### Services required:

► Air Conditioning ► Food & Beverage ► Handicapped Facilities ► Meal Plan Options ► Gym ► Room Service  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Marisol Sánchez, Senior Market Manager, marisol.sanchezsumano@agoda.com  
► Debbie Serrano, Senior Market Manager, debbie.serrano@agoda.com  
► Carolina Guarín, Market Manager, carolina.guarin@agoda.com  
► Eder Francoulon, Sr. Area Manager, eder.francoulon@agoda.com

## QUICK TEXT

**Address:** 64 Rue Jean Pierre Timbaud  
Paris 75011 France  
**Telephone:** 1 829 6377801  
**URL:** Quicktext.im  
**Email:** mlh@quicktext.im

### Accommodations required:

- ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ Beachfront ▶ Bed and Breakfast ▶ Cottages/Villas ▶ Hotels (51-100 rooms) ▶ Hotels (101-300 rooms) ▶ Hotels (over 300 rooms) ▶ Resorts ▶ Room Only

### Total clients handled last year:

- ▶ 1,000-3,000

### Delegate(s):

- ▶ María Henao, Commercial Representative, mlh@quicktext.im

## RAPID MULTI SERVICES

**Address:** 4026 west 12 st Miami,  
FL 33012 United States  
**Telephone:** 1 305 2158637  
**URL:** Www.rapidmultiservices.com  
**Email:** Vmiret@rapidmultiservices.com

### Company description:

Help promote tourism in DR

### Company/organization description:

- ▶ Tour Operator

### Primary markets:

- ▶ Beach ▶ Groups

### Accommodations required:

- ▶ All Inclusive ▶ 5 Star ▶ Beachfront

### Services required:

- ▶ Air Conditioning ▶ Room Service ▶ Adults Only

### Total clients handled last year:

- ▶ 1,000-3,000

### Total clients to Dominican Republic last year:

- ▶ 500-1,000

### Delegate(s):

- ▶ Franjio Useche, vmiret@rapidmultiservices.com
- ▶ Amalia Hernández, vmiret@rapidmultiservices.com
- ▶ Víctor Miret, GM Tampa, vmiret@rapidmultiservices.com
- ▶ Yanira Sánchez, President, yfont@rapidmultiservices.com
- ▶ Ramón López, GM Miami Rapid, rlopez@rapidmultiservices.com

## RESORT PASS

**Address:** 6965 El Camino Real Suite  
105-569 Carlsbad, CA 92009 United States  
**Telephone:** 52 998 1477815  
**URL:** www.resortpass.com  
**Email:** eduardo.oropeza@resortpass.com

### Company description:

We specialize in helping hotels in boosting ancillary revenue beyond hotel rooms.

### Primary markets:

- ▶ Beach

### Accommodations required:

- ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ Beachfront
- ▶ Hotels (up to 50 rooms) ▶ Hotels (51-100 rooms)
- ▶ Hotels (101-300 rooms) ▶ Hotels (over 300 rooms)
- ▶ Resorts

### Services required:

- ▶ Food & Beverage ▶ Wifi

### Total clients handled last year:

- ▶ Over 20,000

### Total clients to Dominican Republic last year:

- ▶ 3,000-5,000

### Delegate(s):

- ▶ Eduardo Oropeza, Director of Hotel Partnerships, eduardo.oropeza@resortpass.com

## RISA TRAVEL

**Address:** 8103 Coral Way Miami,  
FL 33155 United States  
**Telephone:** 1 786 3441714  
**Fax:** 1 305 728-0607  
**URL:** www.risatravel.com  
**Email:** mariela@risatravel.com

### Company/organization description:

- ▶ Charter Operator ▶ Retail Agent ▶ Tour Operator

### Primary markets:

- ▶ Beach ▶ Groups ▶ Individual Travelers

### Accommodations required:

- ▶ 5 Star ▶ 4 Star ▶ Resorts

### Services required:

- ▶ Air Conditioning ▶ Airport Transfers ▶ Wedding Facilities ▶ Meetings Facilities ▶ Room Service ▶ Wi-Fi ▶ Spa

### Total clients handled last year:

- ▶ 5,000-20,000

### Total clients to Dominican Republic last year:

- ▶ 5,000-20,000

### Delegate(s):

- ▶ Frank Estevanell, VP Operations, frank@risatravel.com
- ▶ Mariela González, CEO, mariela@risatravel.com
- ▶ Alina Jiménez, Contadora, alina@risatravel.com



## ROIBACK

**Address:** Avda Tulum Cancún,  
QROO 77500 México  
**Telephone:** 52 998 1220451  
**URL:** www.roiback.com  
**Email:** maria.baez@roiback.com

### Company description:

Empresa tecnológica y de marketing digital especialista en el canal directo y sitio web de los hoteles

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Over 20,000

### Total clients handled last year:

► 3,000-5,000

### Delegate(s):

► María Dolores Quintana, Head of Sales,  
maria.baez@roiback.com

## SANCHAT TOUR

**Address:** R. Sete de Abril 4042do Andar - Conj 21-22 Sao Paulo SP 01044-000, SP 01044-000 Brazil  
**Telephone:** 55 11 3017-3140  
**Fax:** 55 11 3258-8859  
**URL:** sanchattour.com.br  
**Email:** roberto@sanchattour.com.br

### Company description:

Sanchattour e um operador exclusivo do Craibe e America Central com mas de 25 anos de mercado.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Business Center ► Car Rental ► Wedding Facilities ► Meetings Facilities ► Room Service ► Wifi

### Total clients handled last year:

► Under 1,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Roberto Silva, Director - Presidente,  
ROBERTO@SANCHATTOR.COM.BR

## SHIJI GROUP

**Address:** Passeig de Gràcia,  
17 Barcelona 08007 Spain  
**Telephone:** 34 93 1225333 Ext. 354511  
**Fax:** 1  
**URL:** https://reviewpro.shijigroup.com/  
**Email:** cristina.lopez@shijigroup.com

### Company description:

Empresa líder en Guest Intelligence con soluciones adaptadas para cada etapa del recorrido del huésped para la industria hotelera.

### Company/organization description:

► Wholesaler

### Primary markets:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► 2 Star ► Beachfront ► Bed and Breakfast ► Cottages/Villas ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Accommodations required:

► Business Center ► Food & Beverage ► Golf ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Cristina López Soler, Senior Sales Director Spain & Latino América, cristina.lopez@shijigroup.com

## SOLVERA

**Address:** Esmeralda 1056 2 L Buenos Aires, CF 1007 Argentina  
**Telephone:** 54 11 44404721  
**Fax:** 54 11 525 65616  
**URL:** www.solvera.travel  
**Email:** director@solvera.travel

### Company description:

Desde 1996 Solvera es el líder en servicios de marketing, ventas, cobranzas y distribución de inventario para hoteles y destinos turísticos. Ofrecemos tres líneas de servicios claramente definidas: -representación exclusiva de hoteles y destinos. -distribución online B2B de hoteles en todo Sudamérica. -solución de cobros en todo Sudamérica con seguro del 100% de cobro. Oficinas en Buenos Aires, Sao Paulo y Bogotá. (próximamente Chile)

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives ► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Banquet Facilities ► Business Center ► Wedding Facilities ► Meetings Facilities ► Food & Beverage ► Golf ► Meal Plan Options ► Gym ► Watersport ► Room Service ► Tennis ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Paula López, Control De Gestión,  
finanzas@solvera.travel  
► Andrea Rodríguez, pagos@solvera.travel  
► Gabriela Palacios, comercial@solvera.travel  
► Carlos Barbosa, CEO, c.barbosa@vitrineglobal.com  
► Pablo Rodríguez, Director & Chief Happiness Officer,  
director@solvera.travel

## SOUTHWEST

**Address:** 2702 Love Field Dr Dallas, TX 75235 United States  
**Telephone:** 1 214 7926885  
**URL:** www.Southwest.com  
**Email:** brittany.champ@wnco.com

### Company description:

Southwest is point-to-point carrier with market leadership in most major US markets including the Caribbean and Mexico.

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star  
► 2 Star ► Beachfront ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Brittany Champ, Vacations Sourcing Consultant, brittany.champ@wnco.com  
► Ileana Venema Núñez, Sr Mgr Vacations Sourcing, ileana.venemanunez@wnco.com  
► Sasha Dickson, Vacations Sourcing Consultant, Sasha.Dickson@wnco.com  
► Mariela Calderón, Vacations Sourcing Consultant, Mariela.Calderon@wnco.com

## STS TRAVEL GROUP

**Address:** 2431 Solomons Island Rd. Suite 302 Annapolis, MD 21401 United States  
**Telephone:** 1 410 787 9500  
**Fax:** 1 410 787-9584  
**URL:** www.stsvacations.com  
**Email:** jeff@stsvacations.com

### Company description:

STSVacations is a US based tour operator focusing on FIT's, groups, destination weddings and incentives. Over our 30 years, we have handled travel arrangements for over 500,000 travelers to the Caribbean and Mexico. STSTravel, our college division focuses on the US College Spring Break market.

### Company/organization description:

► Charter Operator ► Incentive Company  
► OTA (Online Travel Agent) ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives  
► Individual Travelers ► MICE ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Jeffrey Jacobsen, President, jeff@ststravel.com

## SUDAMERIA TRAVEL SOLUTIONS

**Address:** Lavalle 348. Piso 3 Buenos Aires, CF 1047 Argentina  
**Telephone:** 54 11 955830230  
**URL:** www.sudameria.com.ar  
**Email:** apeterson@sudameria.com.ar

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star  
► Beachfront ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers  
► Children's Programs ► Casino  
► Food & Beverage ► Wifi ► Adults Only

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Astrid Peterson, Gerente Mayorista, apeterson@sudameria.com.ar

## SUN COUNTRY AIRLINES

**Address:** 2005 Cargo Road Minneapolis, MN 55450 United States  
**Telephone:** 1 651 9008484  
**Fax:** 1 651 681-3970  
**URL:** suncountry.com  
**Email:** mike.kruse@suncountry.com

### Company description:

Sun Country Airlines is a new breed of hybrid low-cost air carrier. We focus on serving leisure and visiting friends and relatives ("VFR") passengers with flights throughout the United States, Mexico, Central America and the Caribbean. Sun Country provides safe, reliable, hassle-free flights and vacation packages at affordable prices with warm and friendly service. Sun Country's mission is to connect guests to their favorite people and places, to create lifelong memories and transformative experiences.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► Adventure Travel ► Sports Programs ► Students Groups

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Food & Beverage

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Melanie Murray, Senior Manager Leisure Products, melanie.murray@suncountry.com  
► Mike Kruse, Market Manager, International, mike.kruse@suncountry.com



## TBO HOLIDAYS

**Address:** Office No. 2408, Oaks Liwa Heights Building Jumeirah Lake Towers Dubai, FL United Arab Emirates  
**Telephone:** 52 998 7043002  
**URL:** www.tboholidays.com  
**Email:** rodrigo.lecona@tbo.com

### Company description:

We are one of the leading global travel distribution platforms. We connect over 100,000 travel buyers across more than 110 countries with millions of travel suppliers globally. Our technology enables travel buyers and suppliers to come together and seamlessly create joyful experiences for travellers all over the world. Access to the best Customers. Our platform connects you to buyers best suited for travel products (Air, Hotels, Holiday Packages & other Ancillary Services), helping you reach customers globally on one single platform. Booking. TBO facilitates real-time inventory & booking management making it easier for suppliers to manage their business. No more exorbitant transaction costs on cross-border payments. The platform facilitates transactions in local currencies for both buyers and suppliers which makes cross-border complex travel buying and selling processes smooth and efficient.

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Children's Programs ► Wedding Facilities ► Casino ► Meetings Facilities ► Food & Beverage ► Golf ► Meal Plan Options ► Gym ► Room Service ► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Rodrigo Lecona Barrera, Senior Manager, Regional Contracting Mexico and The Caribbean, rodrigo.lecona@tbo.com  
► Mayahuel Reyes, Associate Manager, Contracts Optimization Mexico and The Caribbean, mayahuel.reyes@tbo.com  
► Alejandro Cuerdo Riera, Director of Direct Supply and Partnerships Latin America and The Caribbean, alejandro.riera@tbo.com

## TEAMAMERICAN

**Address:** 33 West 46th Street New York, NY 10036 United States  
**Telephone:** 1 212 6977165 Ext. 143  
**Email:** Robin@teamamericany.com

### Company description:

For twenty-five years TeamAmerica has been proud to serve you, offering the beauty of our destinations and helping millions of travelers realize their dreams. Our adaptability and persistence over the course of this pandemic has brought us a renewed sense of resilience that inspires us to keep moving forward with purpose and passion for what we love: travel! Through it all, our constant has always been our deep commitment to you, our partners, and to the traveling public. Your invaluable support has allowed our mission to continue with our focus on what lies ahead and what new and exciting milestone celebrations await us. We are grateful and ready for the next 25! We Offer Thousands of Attractions, Accommodations, Tours & Excursions. When it comes to exploring this part of the world, you can rely on our dedicated team along with our top network of suppliers to deliver that effortless travel experience all holidaymakers long for. Our portfolio of products show-

case the great diversity of the Americas: from the best in urban cities to majestic natural wonders, small-town charm, pristine beaches, historic sites and spectacular cultural events and performances.

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star  
► 2 Star ► Beachfront ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers  
► Wedding Facilities ► Casino

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Robin Sammartino, Director of Contracting Caribbean, Mexico & Hawaii, Robin@teamamericany.com

## TH RESORTS

**Address:** Via Forcellini 170/A+39 3460091836 (mobile phone) Padova 35128 Italy  
**Telephone:** 39 49 2956414  
**URL:** www.baobab.it  
**Email:** silvia.dichirico@th-resorts.com

### Company description:

Baobab is the new italian tour operator under the group TH GROUP. Created in 2021 with a well experienced team (led by Alessandro Gandola creator of Karambola during his Alpitour experience and then Margò during the Eden Viaggi experience where all the other colleagues of Baobab come from), reached in 2021-22 almost 20 million of total turn over, most of all between Egypt and Mediterranean destination such as Spain and Greece. We've just started our first operation in the Carribean Area (Dominican Republic, Mexico and Cuba).

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Children's Programs  
► Meetings Facilities ► Food & Beverage  
► Gym ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Delegate(s):

► Silvia Dichirico, Product Manager Baobab, silvia.dichirico@th-resort.com

## TIFFINIE PAIGE LLC

**Address:** 8146 NW 14 CT Miami,  
FL 33147 United States  
**Telephone:** 1 305 3316001  
**Email:** tiffinniepaigellcmiami@gmail.com

### Company/organization description:

- ▶ Association ▶ Meeting Planner
- ▶ OTA (Online Travel Agent)

### Primary markets:

- ▶ Beach ▶ Groups ▶ Incentives ▶ Individual Travelers
- ▶ MICE ▶ Seniors Groups ▶ Special Interest Travel
- ▶ Students Groups

### Accommodations required:

- ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ Beachfront ▶ Bed and Breakfast ▶ Cottages/Villas ▶ Hotels (up to 50 rooms)
- ▶ Resorts ▶ Room Only

### Services required:

- ▶ Air Conditioning ▶ Airport Transfers ▶ Car Rental
- ▶ Wedding Facilities ▶ Casino ▶ Meetings Facilities
- ▶ Food & Beverage ▶ Golf ▶ Meal Plan Options
- ▶ Watersport ▶ Room Service ▶ Sightseeing/Guided Tours
- ▶ Wifi ▶ Adults Only ▶ Spa

### Total clients handled last year:

- ▶ Under 1,000

### Total clients to Dominican Republic last year:

- ▶ 500-1,000

### Delegate(s):

- ▶ Paige Cooper,  
tiffinniepaigellcmiami@gmail.com
- ▶ Nikki Cole, Travel advisor,  
tiffinniepaigellcmiami@gmail.com

## TKT TRAVEL

**Address:** Av. Cabildo 2040 7  
Piso Buenos Aires 1005 Argentina  
**Telephone:** 54 91 164003070  
**URL:** www.tkt.travel  
**Email:** ventas@tkt.travel

### Company/organization description:

- ▶ Tour Operator

### Primary markets:

- ▶ Beach ▶ Groups ▶ Incentives ▶ Individual Travelers

### Accommodations required:

- ▶ All Inclusive

### Total clients handled last year:

- ▶ Over 20,000

### Total clients to Dominican Republic last year:

- ▶ 5,000-20,000

### Delegate(s):

- ▶ Daniel Montero Ferreiro,  
Gerente General, dmontero@tkt.travel
- ▶ Virginia Huanca, Ventas, vhuanca@tkt.travel

## TOUR MUNDIAL

**Address:** Cerro Colorado 5030 Of.  
903Edificio Geminis, Las Condes Santiago, Chile  
**Telephone:** 56 2 488-0039  
**Fax:** 56 2 488-0096  
**URL:** www.tourmundial.cl  
**Email:** rferrer@tourmundial.cl

### Company/organization description:

- ▶ Tour Operator

### Primary markets:

- ▶ Beach ▶ Groups ▶ Incentives
- ▶ Adventure Travel ▶ Special Interest Travel

### Accommodations required:

- ▶ All Inclusive ▶ 5 Star ▶ Beachfront ▶ Resorts

### Services required:

- ▶ Air Conditioning ▶ Airport Transfers ▶ Business Center
- ▶ Food & Beverage ▶ Golf ▶ Gym ▶ Room Service ▶ Wifi

### Total clients handled last year:

- ▶ 3,000-5,000

### Delegate(s):

- ▶ Natalia Hernández, Product Manager,  
natalia.hernandez@tourmundial.cl

## TRADEFIRST

**Address:** 6400 N. Andrews Ste. 520  
Ft. Lauderdale, FL 33309 United States  
**Telephone:** 1 248 5441350  
**Fax:** 1 248 5441546  
**URL:** www.tradefirst.com  
**Email:** travel@tradefirst.com

### Company/organization description:

- ▶ Association

### Primary markets:

- ▶ Beach ▶ Groups ▶ Incentives ▶ Individual Travelers
- ▶ Adventure Travel ▶ Golf Tours

### Accommodations required:

- ▶ All Inclusive ▶ 5 Star ▶ 4 Star ▶ 3 Star ▶ Beachfront
- ▶ Bed and Breakfast ▶ Cottages/Villas ▶ Hotels (up to 50 rooms) ▶ Hotels (51-100 rooms) ▶ Hotels (101-300 rooms)
- ▶ Hotels (over 300 rooms) ▶ Resorts ▶ Room Only

### Services required:

- ▶ Banquet Facilities ▶ Wedding Facilities ▶ Meetings Facilities ▶ Food & Beverage ▶ Meal Plan Options
- ▶ Room Service ▶ Adults Only ▶ Pet Friendly ▶ Spa

### Total clients handled last year:

- ▶ 5,000-20,000

### Total clients to Dominican Republic last year:

- ▶ Under 500

### Delegate(s):

- ▶ Kerri Khalasawi, Travel Director, travel@tradefirst.com
- ▶ Stephen Schroeder, Media Director,  
sschroeder@tradefirst.com



## TRANSAT TOURS CANADA

**Address:** 5915 Airport Road,  
Suite 910 Mississauga, ON L4V 1T1 Canada  
**Telephone:** 1 416 3576195  
**Fax:** 1 514 9871022  
**URL:** www.transat.com  
**Email:** brenda.mcinerney@transat.com

### Company description:

Transat Tours is a Canadian Tour Operator with flights to Punta Cana, Puerto Plata, Samana & La Romana from Ontario, Quebec & Atlantic Canada.

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Individual Travelers

### Accommodations required:

► 5 Star ► 4 Star ► Beachfront ► Resorts

### Services required:

► Air Conditioning ► Children's Programs  
► Wedding Facilities ► Food & Beverage ► Golf  
► Handicapped Facilities ► Gym ► Watersport ► Room Service ► Tennis ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Brenda McInerney, Product Director, brenda.mcinerney@transat.com

## TRAVEL ADVENTURES UNLIMITED

**Address:** 1515 Oakland Blvd, Suite 100  
Walnut Creek, CA 94596 United States  
**Telephone:** 1 925 9357447  
**URL:** www.traveladventuresunlimited.com  
**Email:** janine@traveltau.com

### Company description:

We are a high end luxury brick and mortar travel agency with over 60 employees specializing in groups, incentive and luxury travel at a very high level. We have been in business over 20 years with a large suite of offices and consistent high end bookings with repeat clients and groups as well as many new clients and groups.

### Company/organization description:

► Incentive Company ► Meeting Planner ► Retail Agent

### Primary markets:

► Beach ► Groups ► Incentives ► Adventure Travel  
► Seniors Groups ► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Cottages/  
Villas ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (101-300 rooms) ► Resorts

### Services required:

► Airport Transfers ► Banquet Facilities ► Car Rental  
► Wedding Facilities ► Casino ► Meetings Facilities  
► Food & Beverage ► Meal Plan Options ► Gym  
► Watersport ► Room Service ► Sightseeing/Guided Tours  
► Tennis ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Janine Stagg, Luxury Travel Designer,  
janine@traveltau.com

## TRAVEL WITH SEARS

**Address:** Avenida Muñoz Rivera 1007  
San Juan 00925 Puerto Rico  
**Telephone:** 1 787 302 1585  
**URL:** travelwithsears.com  
**Email:** lfernandez@tws.travel

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► MICE

### Accommodations required:

► All Inclusive ► Beachfront  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers  
► Banquet Facilities ► Car Rental  
► Handicapped Facilities ► Gym ► Watersport  
► Room Service ► Wifi ► Adults Only

### Total clients handled last year:

► 3,000-5,000

### Total clients to Dominican Republic last year:

► 1,000-3,000

### Delegate(s):

► Lynda Fernández, Coordinadora Dpto. de Cruceros,  
lfernandez@tws.travel

## TRAVELSPAN

**Address:** 108-09 Liberty Ave Richmond Hill,  
NY 11419 United States  
**Telephone:** 1 212 2681186  
**URL:** travelspan.com  
**Email:** nstravel@travelspan.com

### Company/organization description:

► Charter Operator ► Retail Agent ► Tour Operator

### Primary markets:

► Beach ► Groups ► Individual Travelers  
► Adventure Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Hotels (101-  
300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Wedding Facilities ► Casino ► Meetings Facilities  
► Food & Beverage ► Meal Plan Options ► Gym  
► Watersport ► Room Service ► Sightseeing/Guided Tours  
► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Nohar Singh, CEO, nstravel@travelspan.com

## TRAVELWISE

**Address:** Calle Héctor Inchaustegui Cabral No.22, Piantini Santo Domingo 10127 Dominican Republic  
**Telephone:** 1 809 562 3000  
**Fax:** 1 809 562 5858  
**URL:** www.travelwise.com.do  
**Email:** alessandro.bemporat@travelwise.com.do

### Company/organization description:

► OTA (Online Travel Agent) ► Travel Agent Consortium

### Primary markets:

► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Jaime León, Director Comercial, jaime.leon@travelwise.com.do  
► Alessandro Bemporat, Gerente Comercial, comercial.hotelesrd@travelwise.com.do

## TUI MUSEMENT

**Address:** Edificio GYM 22 | Nivel 3Punta Cana Shopping Mall La Altagracia 23000 Dominican Republic  
**Telephone:** 1 8098688381  
**URL:** www.musement.com  
**Email:** lynne.brammer@tui.com

### Company/organization description:

► Charter Operator ► OTA (Online Travel Agent)  
► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Ecotourism ► Individual Travelers  
► Technical Groups ► Adventure Travel

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Lynne Brammer de Sanchez, MRS, lynne.brammer@tui.com  
► Leonardo Contreras, leonardo.contreras@musement.com  
Code: ABXY

## TUI UK SPECIALIST TOUR OPERATIONS

**Address:** Colosseum 2, P.O. Box 365 Enschede 7500 Netherlands  
**Telephone:** 31 31-53-4880880  
**Fax:** 31 31-53-4880801  
**URL:** www.arke.nl  
**Email:** rob.oostendorp@tui.nl

### Company description:

Somos un tour operador mayorista y con una red de venta minorista propia también. Operamos charters propios, así como venta de vuelos con aerolíneas terceras.

### Company/organization description:

► Charter Operator ► Retail Agent  
► OTA (Online Travel Agent) ► Tour Operator  
► Wholesaler

### Primary markets:

► Beach ► Individual Travelers ► Adventure Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star  
► 2 Star ► Beachfront ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Children's Programs ► Wedding Facilities ► Food & Beverage ► Handicapped Facilities  
► Laundry/Dry Cleaning ► Meal Plan Options ► Gym  
► Room Service ► Sightseeing/Guided Tours ► Tennis  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Viorel Radu, Destination Manager  
Dominican Republic & Cuba, viorel.radu@tui.com

## TURISMO COCHA

**Address:** Av, El Bosque Norte 0430 Santiago 7550000 Chile  
**Telephone:** 56 2 246410000  
**URL:** www.cocha.com  
**Email:** lorena.gonzalez@cocha.com

### Company description:

Kuality es un operador mayorista con más de 30 años de trayectoria donde su rol principal es de proveer de servicios terrestres a Cocha, la agencia de viajes Minorista del grupo. Kuality cuenta con más de 50 empleados que asesoran a la fuerza de ventas de la agencia y cubre todos los continentes del mundo. Contamos también con un área de cruceros y de MICE. Kuality ha tenido una importante transformación durante los últimos años, siempre en busca de tecnologías que nos permitan avanzar y crecer en un rubro que cada día requiere de mayor inmediatez. Contamos con contratación directa en el Caribe y República Dominicana y México son nuestros principales destinos en la región.

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Incentives  
► Individual Travelers  
► MICE ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Children's Programs ► Meetings Facilities ► Food & Beverage ► Golf ► Gym ► Room Service  
► Sightseeing/Guided Tours ► Wifi ► Adults Only ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Lorena González, Gerente Tour Operador, lorena.gonzalez@cocha.com



## TURISMO Y EXPERIENCIAS

**Address:** CALLE 76 nO. 39-40 CALLE 76 No. 39-40 BOGOTÁ 11011 Colombia  
**Telephone:** 57 3222611839  
**URL:** www.turismoyexperiencias.com  
**Email:** ventas@turismoyexperiencias.com

### Company description:

Turismo y Experiencias es una agencia de viajes minorista, nos especializamos en eventos corporativos, convenciones, bodas y turismo vacacional. En el 2022 el destino al que más enviamos pasajeros desde Colombia fue Punta Cana, con un total de 65% del total de nuestras ventas.

### Company/organization description:

► Incentive Company ► Meeting Planner  
► Retail Agent ► Tour Operator

### Primary markets:

► Beach ► Groups ► MICE

### Accommodations required:

► 4 Star ► Beachfront ► Hotels (101-300 rooms)

### Services required:

► Airport Transfers ► Business Center ► Wedding Facilities ► Meetings Facilities ► Food & Beverage  
► Sightseeing/Guided Tours

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Carlos Salamanca Castellanos, Gerente Operaciones, turismoyexperiencias@gmail.com  
► Olga Cristina Aguilar, Gerente, ventas@turismoyexperiencias.com

## UCETA TRAVEL CENTER

**Address:** Ave Rómulo Betancourt No. 299 Plaza Madelta I Local 307 Santo Domingo 0000 Dominican Republic  
**Telephone:** 1 809 4668319  
**Email:** mguceta@ucetatravelcenter.com

### Company/organization description:

► Retail Agent

### Primary markets:

► Beach ► Groups ► Individual Travelers  
► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront ► Bed and Breakfast ► Cottages/Villas ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Car Rental ► Children's Programs  
► Wedding Facilities ► Meetings Facilities  
► Food & Beverage ► Golf ► Handicapped Facilities  
► Meal Plan Options ► Gym ► Watersport ► Room Service  
► Sightseeing/Guided Tours ► Wifi ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► Under 1,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Miriam Uceta, Gerente General, mguceta@ucetatravelcenter.com

## VACATION STORE OF MIAMI

**Address:** 4201 SW 11th Street Miami, FL 33134 United States  
**Telephone:** 1 305 774-0040  
**Fax:** 1 305 774-0044  
**URL:** www.vacationstoremiami.com  
**Email:** rosanna@vacationstoremiami.com

### Company/organization description:

► OTA (Online Travel Agent)  
► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Wedding Facilities  
► Casino ► Food & Beverage ► Golf ► Handicapped Facilities  
► Meal Plan Options ► Room Service ► Tennis  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Nayila Hernandez, Sales, rosanna@vacationstoremiami.com  
► Roxanna Mendez, Sales, rosanna@vacationstoremiami.com  
► Rosanna Metz, President, rosanna@vacationstoremiami.com

## VCH TRAVEL

**Address:** Cra 15 # 88-64 Bogotá, Colombia  
**Telephone:** 57 3153329639  
**URL:** www.vchtravel.com  
**Email:** gduque@vchtravel.com

### Company description:

Vch travel agencia de viajes y turismo con 67 años de fundada. fuerza delta es su mayorista.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 500-1,000

### Delegate(s):

► Gerardo Duque, Presidente, gduque@vchtravel.com

## VIA CLUB

**Address:** Dr. Barros Borgoño 236 Of 1104 Providencia Santiago/ Chile Providencia, Santiago de Chile  
**Telephone:** 56 2 2754 4327  
**Fax:** 56 2 2244 2001  
**URL:** www.viaclub.cl  
**Email:** b.gepp@viaclub.cl

### Company/organization description:

► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives  
► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Bed and Breakfast ► Cottages/Villas ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Wedding Facilities ► Casino  
► Meetings Facilities ► Food & Beverage ► Golf  
► Handicapped Facilities ► Meal Plan Options  
► Gym ► Watersport ► Room Service ► Tennis  
► Wifi ► Adults Only ► Pet Friendly ► Spa

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Bernardita Gepp, Gerente Comercial, b.gepp@viaclub.cl

## VIAJA DE VERDAD SL

**Address:** Avd. Miguel Delibes, 32, bajo A Madrid 28052 Spain  
**Telephone:** 34 62 6192177  
**URL:** www.viajadverdad.com  
**Email:** marta@viajadverdad.com

### Company description:

Buscamos proveedores de servicios para clientes de rango medio-alto, en general privados. Buscamos experiencias originales y aventura, así como hoteles boutique con encanto. Clientes norte americanos en viajes a medida.

### Company/organization description:

► Retail Agent ► OTA (Online Travel Agent) ► Wholesaler

### Primary markets:

► Ecotourism ► Individual Travelers  
► Adventure Travel ► Special Interest Travel

### Accommodations required:

► 5 Star ► 4 Star ► 3 Star ► Hotels (up to 50 rooms)

### Services required:

► Air Conditioning ► Airport Transfers  
► Sightseeing/Guided Tours

### Total clients handled last year:

► 3,000-5,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► Marta Bermejo Acosta, Directora, marta@viajadverdad.com

## VIAJES ÉXITO

**Address:** CLL 36 d sur # 27 a 105c11 36 d sur # 27 a 105 envigado 055420 Colombia  
**Telephone:** 57 305 3052971256  
**URL:** www.viajesexito.com  
**Email:** carolina.gomez@viajesexito.com

### Company description:

Programas de incentivos - Productos combinados en Dominicana - Explorar más Santo Domingo, otras playas diferentes a Punta Cana - Cadenas hoteleras - Operadores de transportes - Operadores de actividades y experiencias.

### Company/organization description:

► Travel Agent Consortium ► Wholesaler

### Primary markets:

► Beach ► Groups ► Incentives  
► Individual Travelers ► MICE

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront  
► Cottages/Villas ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers  
► Business Center ► Children's Programs  
► Handicapped Facilities ► Adults Only ► Pet Friendly

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► 3,000-5,000

### Delegate(s):

► Carolina Gómez Pulgarin, carolina.gomez@viajesexito.com  
► Sergio Tobon Londoño, Mr., stobonl@viajesexito.com

## VIAJO CON JAVIER

**Address:** Carr. 172 km 20.6 BO Sector la Sierra Barrio Cañaboncito Caguas 00725 Puerto Rico  
**Telephone:** 1 787 6430003  
**Email:** josejaviercortes@yahoo.com

### Company/organization description:

► Incentive Company ► Retail Agent

### Primary markets:

► Beach ► Groups ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star  
► Beachfront ► Bed and Breakfast

### Services required:

► Air Conditioning ► Airport Transfers

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► José Javier Cortés, Dueño de Agencia, josejaviercortes@yahoo.com



## VIATOR

**Address:** 400 1st Avenue Suite 500 Needham, MA 02494 United States  
**Telephone:** 1 781 3430214  
**Fax:** 1 415 503-3970  
**URL:** www.viator.com  
**Email:** hfrias@viator.com

### Company description:

Viator, a Tripadvisor company, is the world's largest experiences marketplace with more than 300,000 bookable tours, activities, and experiences in nearly 200 countries. Enable travelers worldwide to purchase your products on our extensive network including Tripadvisor, Viator and 3500+ partner sites.

### Company/organization description:

► OTA (Online Travel Agent)

### Primary markets:

► Ecotourism ► Individual Travelers ► Adventure Travel

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Hetver Frias, Regional Manager - LATAM, hfrias@viator.com

## VIDATUR

**Address:** Paseo De La República 6895 1003  
Paseo De La Republica 6895 1003 Lima 11 Perú  
**Telephone:** 51 981 537472  
**URL:** www.vidatur.net  
**Email:** mi33\_@hotmail.com

### Company description:

Empresa mayorista de turismo en Perú, con 23 años de presencia en el mercado marcada presencia en las agencias de viaje de Lima y sobre todo de las provincias del país durante todos estos años nuestro principal objetivo es brindar experiencias de viajes satisfactorias a nuestros clientes actualmente somos una de las pocas mayoristas copa vacations en el país contamos con plataformas de reservas como ómnibus y cangaroo a las cuales queremos integrar más productos.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Groups ► Individual Travelers  
► Seniors Groups ► Special Interest Travel

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Beachfront  
► Hotels (up to 50 rooms) ► Hotels (51-100 rooms)  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Airport Transfers ► Car Rental ► Wedding Facilities  
► Meetings Facilities ► Food & Beverage ► Handicapped Facilities ► Meal Plan Options ► Wifi ► Adults Only  
► Pet Friendly

### Total clients handled last year:

► 5,000-20,000

### Total clients to Dominican Republic last year:

► 5,000-20,000

### Delegate(s):

► Mirko Arrunategui, Gerente De Operaciones, ventas@vidatur.net

## VOYAGE PRIVÉ

**Address:** 330 rue Pascal Duverger,  
13090 Aix-en-Provence Aix-en-Provence  
13100 France  
**Telephone:** 33 0 750149911  
**URL:** www.voyage-prive.com  
**Email:** alrota@voyageprive.com

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Groups ► Incentives ► MICE  
► Special Interest Travel ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► Beachfront  
► Hotels (over 300 rooms) ► Resorts

### Total clients handled last year:

► Air Conditioning ► Banquet Facilities ► Wedding Facilities ► Food & Beverage ► Golf ► Handicapped Facilities ► Gym ► Room Service ► Wifi ► Adults Only

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Anne Lise Rota, Global Purchasing Manager AMERICAS – Voyage Privé, alrota@voyageprive.com  
► Alexis Eouzan, Global Buyer DOM REP – Voyage Privé

## W2M WORLD2MEET (IBEROSERVICE MEXICO)

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**Address:** Av. Sayil SM4 M21 Lote 0407 Cancún, QROO 77500 Mexico  
**Telephone:** 52 998 8915300  
**URL:** www.w2m.travel  
**Email:** hector.rodriguezr@w2m.com

### Company description:

World2meet es la división de viajes de Grupo Iberostar. Disponemos de una red de agencias preparada para crear las mejores experiencias de viaje para cualquier tipo de viajero. Actualmente W2M cuenta con las siguientes marcas: World2Fly: compañía aérea Newblue: operador generalista Icáron: operador de Grandes Viajes E-North Safaris: operador de viajes en Laponia y Finlandia Úbico: corporate mobility company The Sphere: servicio boutique Dakari: agencia creativa de experiencias W2M: banco de camas y receptivo Azul Marino Viajes: red de agencias Club Marco Polo: operador de viajes de activos, aventura y experienciales.

### Company/organization description:

► Charter Operator ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Hotels (over 300 rooms) ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Alejandro Suárez, VP Americas, alejandro.suarez@w2m.com  
► Laura Amo, Head of Contracting, laura.amo@w2m.com  
► Ana Muñoz, Head of Preferred Partners, Ana.munoz@w2m.com  
► Héctor Rodríguez, Contracting Manager, hector.rodriguezr@w2m.com

## WEBBEDS

**Address:** 225 E. Robinson Street Orlando, FL 32801 United States  
**Telephone:** 1 6394849  
**URL:** www.webbeds.com  
**Email:** Zurine.saralegui@webbeds.com

### Company description:

WebBeds is a global marketplace for the travel trade, providing powerful distribution solutions that make selling and buying hotel and ground travel services easier.

### Company/organization description:

► Wholesaler

### Primary markets:

► Beach ► Individual Travelers  
► Special Interest Travel ► Golf Tours

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star  
► Beachfront ► Bed and Breakfast ► Hotels (up to 50 rooms) ► Hotels (51-100 rooms) ► Hotels (101-300 rooms)  
► Hotels (over 300 rooms) ► Resorts ► Room Only

### Services required:

► Air Conditioning ► Airport Transfers ► Children's Programs ► Casino ► Food & Beverage ► Golf ► Handicapped Facilities ► Meal Plan Options ► Gym  
► Watersport ► Room Service ► Wifi ► Adults Only  
► Pet Friendly ► Spa

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Zurine Saralegui, Contracts Manager Caribbean, Zurine.saralegui@webbeds.com

## WELCOME INCOMING SERVICES

**Address:** 2do nivel Plaza Comercial Punta Cana, Locales 6 y 7 Cabeza de Toro Bávaro 23000 Dominican Republic  
**Telephone:** 1 809 9139401  
**Fax:** 1 809 468-2037  
**URL:** www.avoristravel.com  
**Email:** alfonso.marin@avoristravel.com

### Company/organization description:

► OTA (Online Travel Agent) ► Tour Operator ► Wholesaler

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► Beachfront  
► Hotels (over 300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Banquet Facilities  
► Business Center ► Children's Programs ► Food & Beverage ► Laundry/Dry Cleaning ► Meal Plan Options

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► José Alarcón, Director República Dominicana, jose.alarcon@avoristravel.com  
► Alfonso Marín, Director Regional Caribe, alfonso.marin@avoristravel.com

## WESTJET VACATIONS INC.

**Address:** 22 Aerial Place NE Calgary, AB T2E 3J1 Canada  
**Telephone:** 1 647 4035070  
**Fax:** 1 403 648-8799  
**Email:** barbara.polanco@westjet.com

### Company/organization description:

► Tour Operator

### Primary markets:

► Beach ► Individual Travelers

### Accommodations required:

► All Inclusive ► 5 Star ► 4 Star ► 3 Star ► Resorts

### Total clients handled last year:

► Over 20,000

### Total clients to Dominican Republic last year:

► Over 20,000

### Delegate(s):

► Barbara Polanco, Product Manager, barbara.polanco@westjet.com

## YOU PICK THE PRICE.COM

**Address:** 3444 Sahara Springs Blvd. Pompano Beach, FL 33069 United States  
**Telephone:** 1 954 6105904  
**URL:** www.youneedavacation.org  
**Email:** youneedavacation@gmail.com

### Company description:

Upscale 30 year old Florida travel Agency with 80% repeat clients, After Covid 2 year shut down establishing new and renewing old relationships. Beach, golf tennis venues, adventures, tours. fits, families, small groups.

### Company/organization description:

► Retail Agent

### Primary markets:

► Beach ► Dive Groups ► Ecotourism ► Groups  
► Incentives ► Individual Travelers ► MICE ► Adventure Travel ► Seniors Groups ► Special Interest Travel  
► Golf Tours

### Accommodations required:

► 5 Star ► 4 Star ► Beachfront ► Hotels (up to 50 rooms)  
► Hotels (51-100 rooms) ► Hotels (101-300 rooms) ► Resorts

### Services required:

► Air Conditioning ► Airport Transfers ► Wedding Facilities ► Food & Beverage ► Golf ► Meal Plan Options

### Total clients handled last year:

► 1,000-3,000

### Total clients to Dominican Republic last year:

► Under 500

### Delegate(s):

► David Rico, CEO. OWNER, youneedavacation@gmail.com





# SECTION THREE

PRESS ROOM



## THURSDAY 27

**9:15am - 9:30am** | Opening of the press conference room by the Honorable Minister of Tourism David Collado.

**9:30am - 10:15am** | Bahía Príncipe Hotels & Resorts - Cayo Levantado Press Conference Presentation of Encarna Piñero, CEO Grupo Piñero.

**10:15am - 10:45am** | Banreservas & Asonahores Agreement Signing.

**10:45am - 11:15am** | Agreement signing British Chamber of Commerce & Asonahores.

## SCHEDULE PRESS ROOM

**11:15am - 11:45am** | Embassy of the United States in the Dominican Republic.

**11:45am - 12:15pm** | Coral Hospitality Corp.

**12:15pm - 12:45pm** | Arajet.

**12:45pm - 2:35pm** | Lunch.

**2:35pm - 3:05pm** | United Petroleum | sign agreement.

**3:05pm - 3:35pm** | Punta Cana Resort and Club.

**3:35pm - 4:05pm** | Colonial City | Santo Domingo Hotel Association.

**4:05pm - 4:35pm**

**4:35pm - 5:05pm**

## FRIDAY THE 28TH

**9:00am - 9:30am** | Dominican Association of Parks and Tourist Excursions.

**9:30am - 10:00am** | AC Punta Cana Hotel.

**10:00am - 10:30am** | Macaw Ranch.

**10:30am - 11:00am** | Caribbean Lake Park.

**11:00am - 11:30am** | Barcelo Hotels Resorts.

**11:30am - 12:00pm** | Dreams Flora Resort & Spa.

**12:00pm - 12:30pm** | Colonial Tours & Travel.

**12:45pm - 2:35pm** | Lunch.

**2:40pm - 3:10pm** | Wild On Punta Cana.

**3:10pm - 3:40pm** | SkyCana.

**3:40pm - 4:10pm** | Best Day.

**4:10pm - 4:40pm**

**4:40pm - 5:10pm**

## SUNDAY 23

**ALL DAY** | Arrivals – Transfers from Airport. Check-in at Barceló Palace Deluxe

**6:00pm** | Dinner at Barceló Hotels & Resorts.

## MONDAY 24

**7:30am** | Breakfast at host hotels.

**8:00am - 7:00pm** | Transfer to PUNTACANA Resort & Club (All Day).

**7:30pm** | Transfer back to Barceló Palace Deluxe.

## TUESDAY 25

**7:30am** | Coffee Break - host Hotel.

**9:00am - 4:00pm** | Transfers to Casa de Campo Resort & Villas.

**4:00pm** | Transfer to Barcelo Palace Deluxe.

**5:00pm** | Transfer to Hoteles Temptation Miches Resort

**6:30pm** | Welcome Cocktail host by Hoteles Temptation Miches Resort.

**11:00pm** | Transfer back to Barceló Palace Deluxe.

## WEDNESDAY 26

**7:30am** | Breakfast at host hotel.

**10:00am - 12:00pm** | Visit to Cana Rock, Coral Hospitality Corp.

**6:00pm** | Transfer to Dreams Flora for Welcome Cocktail.

**7:00pm** | Welcome Cocktail host by Dreams Flora.

**11:00pm** | Transfer back to Barcelo Palace Deluxe.

## SCHEDULE INTERNACIONAL PRESS

## THURSDAY 27

**8:00am** | Breakfast at host hotels.

**9:00am - 6:00pm** | Press Conference.

**12:35pm - 2:35pm** | Working Lunch.

**6:00pm** | Transfer to Katmandu Punta Cana.

**7:30pm** | Cocktail Party host by Katmandu Punta Cana Park.

**11:00pm** | Transfer back to Barcelo Palace Deluxe.

## FRIDAY 28

**8:00am** | Breakfast at host hotels

**9:00am - 6:00pm** | Press Conference.

**12:35pm - 2:35pm** | Working Lunch.

**7:00pm** | Dinner at host hotel.

## SATURDAY 29

Departures through the day.

## SUNDAY 30

Departures through the day.



## RCN NOTICIAS (TV)

**Pais:** Colombia  
**Datos:** ▶ Paola Sabogal ▶ José Baez  
▶ <https://www.noticiasrcn.com/>

## ALBERTO PADILLA NEWS

**Pais:** Costa Rica / LATAM  
**Datos:** ▶ Alberto Padilla / Periodista (Ex-CNN)  
Broadcaster y Podcaster de Economía,  
Finanzas y Negocios.

## GLENDAAHORA.COM

**Pais:** LATAM/ ATLANTA  
**Datos:** ▶ Glenda Umaña / Periodista (Ex-CNN)  
Broadcaster e influenciadora

## FORBES LATAM

**Pais:** México  
**Datos:** ▶ Eladio Gonzales

## TV AZTECA

**Pais:** México  
**Datos:** ▶ Gregorio Calvillo,  
periodista y conductor de noticias

## ESTRATEGIA Y NEGOCIOS

**Pais:** El Salvador y Centroamérica  
**Datos:** ▶ Leonel Ibarra  
▶ <https://www.estrategiaynegocios.net/>

## RADAR DE VIAJES

**Pais:** Argentina  
**Datos:** ▶ Mariano Martín Pizarro Aban

## MERCADOS Y TENDENCIAS

**Pais:** Costa Rica / Centroamérica  
**Datos:** ▶ Carolina Benavides, editora Centroamérica

## VIDA Y ÉXITO

**Pais:** Panamá / Costa Rica  
**Datos:** ▶ Angie López, editora

## LA QUOTIDIENNE, BE SEEING YOU

**Pais:** Francia  
**Datos:** ▶ Elisa

## PASSPORT TRAVEL MAGAZINE

**Pais:** Colombia  
**Datos:** ▶ TULIO ALBERTO PIZARRO AGUILAR

## LONELY PLANET

**Pais:** Jamaica  
**Datos:** ▶ Sheri-Kae McLeod

## WWW.MIGUELLEDHESMA.ORG

**Pais:** Argentina / Mexico  
**Datos:** ▶ Miguel Ángel Ledhesma  
▶ Mauricio Reyes Jiménez

## NEWSWEEK MAGAZINE

**Pais:** EE.UU.  
**Datos:** ▶ Alexandra Hernández Peiro

## LADEVI MEDIOS

**Pais:** Argentina  
**Datos:** ▶ Agustina Gonzalez

## WWW.REVISTAMASVIAJES.COM

**Pais:** España  
**Datos:** ▶ Mariam Morejon, corresponsal

## HTTPS://ES.TRAVEL2LATAM.COM/

**Pais:** Miami / EEUU  
**Datos:** ▶ Daniel Veron

## AGENCIA EFE

**Pais:** LATAM  
**Datos:** ▶ Almudena Casado Celular

## W RADIO

**Pais:** Mexico  
**Datos:** ▶ Rubén Mora ▶ Galia Jaramillo  
▶ Miriam Haydee Limón

## CARIBBEAN PORTER NOVELLI

**Pais:** República Dominicana  
**Datos:** ▶ Andrea Ramírez  
[www.porternovelli.com](http://www.porternovelli.com)

## OMP

**Pais:** Mexico  
**Datos:** ▶ Migel Angel Ledhesma  
[traveljournalists.wordpress.com](http://traveljournalists.wordpress.com)



INTERNACIONAL PRESS





# SECTION FOUR

ARTISANS



## FUNDACIÓN DE LAS INDUSTRIAS CULTURALES Y CREATIVAS

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