

**Dominican Annual
Tourism Exchange
2022 May 11 - 13**

DELEGATE DIRECTORY



ASONAHORES





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Tourism Exchange
2022** May 11 - 13

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ASONAHORES



What is ASONAHORES?

Since its foundation on June 18, 1962. The Hotel & Tourism Association of the Dominican Republic, which was known until 2010 as the National Association of Hotels and Restaurants (ASONAHORES), has had as its purpose to be the leading entity in the Dominican Republic of the tourism industry, having as its main objective, the representation of the different actors of the tourism sector in front of local and international instances: promote the development of the tourism industry, and to seek cohesive action between the Government and the private sector.

Mission

To contribute effectively to the competitiveness and sustainable development of the tourism sector of the Dominican Republic, exceeding the expectations of service to our members, representing and promoting equitably the different actors that confirm the tourism activity.

Vision

To be the leading entity in the private sector for the positioning of the Dominican Republic as one of the main tourist destinations in the world, through the continuous improvement of a consolidated offer that is competitive, differentiated, sustainable and of high quality.

Values

Representativeness

Integrity

Transparency

Continuity



[@asonahores](#)



The Dominican Annual Tourism Exchange, DATE 2022, is organized by the Hotel and Tourism Association of the Dominican Republic, ASONAHORES, since 1999.

This iconic tourism event gathers the most important and relevant suppliers of the Dominican tourism product, among them major national and international hotel chains as well as tour operators, whom participate with over 500 delegates.

DATE was created to provide a professionally organized business exchange environment where International Wholesalers, Tour Operators, Incentive Groups, Airlines, and Charters Operators (Buyers) can conduct business meetings with the Dominican Republic's leading tourism suppliers. Come and join us yearly at DATE to discover why Dominican Republic has it all!

ASONAHORES Yearly Events



Initiative that is developed together with the Dominican Restaurant Association (ADERES), with the objective of promoting the quality of the culinary art of Santo Domingo. Under this promotional platform, several activities are carried out, such as: the El Tenedor de la Gastronomía Dominican award, a prize awarded to the most outstanding restaurants in different categories; the Restaurant Week, which encourages diners to visit several restaurants to taste a menu specially developed for the occasion; as well as Dinners & Theme parties held privately and/or open to the public, in which several restaurants present their offers in a pleasant and innovative way to the guests. SDQ Gastronómico is developed in the month of June and was carried out for the first time in 2017.



Foro Asonahores de
INVERSIÓN TURÍSTICA

Activity carried out with the objective of presenting the investment opportunities in the tourism sector in the Dominican Republic. The first edition was held in November 2017 with the participation of important exponents of the governmental sector and tourism at an international level.



**EXPOSICIÓN
COMERCIAL**
ASONAHORES

Held annually in September, it is recognized as the flagship activity of ASONAHORES for more than 30 years. The Commercial Exhibition is an event aimed at suppliers of goods and services or the national and international tourism industry with the purpose of exhibiting and launching its products, first hand, to buyers and directors of hotels and restaurants in the country, as well as to the range of related companies.



Foro Asonahores de
INVERSIÓN TURÍSTICA



**EXPOSICIÓN
COMERCIAL**
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Dear Delegates,

Receive the warm welcome that I am honored to offer you from our Association of Hotels and Tourism of the Dominican Republic, ASONAHORES, to the Dominican Annual Tourism Exchange, DATE 2022, developed in recognition of the importance of your presence in this exclusive meeting.

Grateful to receive you in a fraternal welcome, we share, with this opening, the efforts made to face the changes that have redefined the world, and in this, we intend to make this space a prelude to the satisfactions that will bring for all, the most dynamic exchange of the tourism industry in the region.

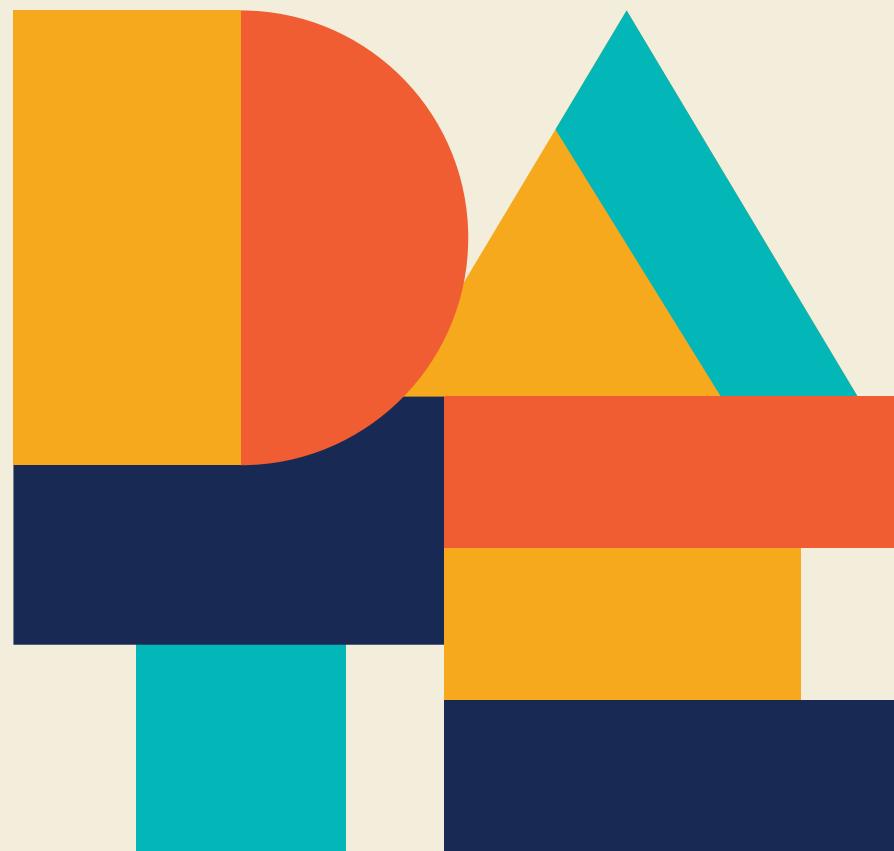
DATE has become the scenario for the promotion and commercialization of our tourism products and services, promoting a robust exchange between buyers and suppliers of the industry, and promoting the positioning of our country as the main tourist destination in the Caribbean.

As every year, this platform will bring together international wholesalers, the country's main tour operators, incentive groups, airlines, charter operators, industry leaders and other interested parties to create new business opportunities.

It is our purpose to continue consolidating the opening of a safe and responsible tourism, to welcome you to our country from the various benefits of our land, the confidence in the investment generated by the tourism industry, and the warm welcome in the smile of our people.

Welcome to DATE 2022!

Rafael Blanco Tejera
President



Dominican Annual Tourism Exchange 2022 May 11 - 13



Ministerio de Turismo

RNC-401-03681-9

Punta Cana, Dominican Republic

Dear Delegates,

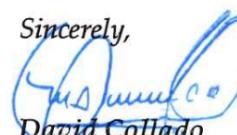
On behalf of the Dominican Republic Ministry of Tourism and the country's warm and friendly people, it is my pleasure to welcome you to the Dominican Annual Tourism Exchange (DATE) 2022.

This important tourism event brings together international wholesalers, the country's top tour operators, incentive groups, airlines, charter operators, industry leaders and other stakeholders to create new business opportunities and consolidate the success of the Dominican Republic as the leading tourism destination of the Caribbean.

D.A.T.E. arrives to its twenty-second edition and continues to be the most important venue for leaders of the tourism industry to create strong and valuable partnerships amid an environment of mutual collaboration whilst bringing the opportunity to enjoy traditional destinations such as eco-friendly and unspoiled Samana, adventurous Puerto Plata, golfing world of La Romana, the charms of oceanfront community of Juan Dolio and historic Santo Domingo; and also discovering the new destination, Miches and in the near future the undiscovered Pedernales.

I look forward to seeing you all in our friendly Dominican Republic and welcome you to D.A.T.E. 2022

Sincerely,



David Collado
Minister of Tourism

Program List



Dominican Annual
Tourism Exchange
2022

Tuesday May 10

- 6:30 pm - 8:30 pm | Boho Chic Wellness Cocktail. Meliá Punta Cana Beach.

Wednesday May 11

Official arrival day for all DATE delegates.

- 9:00 am - 5:00 pm | Registration and Badge Collection. Registration desk at Barceló Bávaro Convention Center.
- 7:00 pm - 7:30 pm | Opening Ceremony / DATE Awards. Salón Punta Cana.

- 7:30 pm | Welcome Party by Barceló Bavaro Grand Hotel. Foyer.

Thursday May 12

- 9:00 am - 5:00 pm | Delivery of credentials.
- 9:00 am - 11:00 pm | President Abinader's tour of the Convention Center: Ribbon cutting, press conference, awards, CODELPA, AMR Collections activity.
- 9:30 am - 10:10 am | Expedia Conference. Salón Punta Cana.
- 9:00 am - 6:00 pm | Appointment Program Development / Press Conferences. Salón Therrestra.
- 12:00 pm - 2:30 pm | Work lunch Board of Directors | Asonahores - extended. Salón Mallorca.

Program List



Dominican Annual
Tourism Exchange
2022

Friday May 13

- 9:00 am - 5:00 pm | Appointment program development.
- 12:35 pm – 2:30 pm | Working lunch for DATE participants. Salón Punta Cana.
- 3 pm | Transfer to Caribbean Lake Park - upon availability.
- 5pm | End of workday - DJ. Foyer.
- 7pm | Closing cocktail sponsored by Caribbean Lake Park. RSVP.



ASONAHORES would like to extend a special thank you to our sponsors for making DATE 2022 possible.

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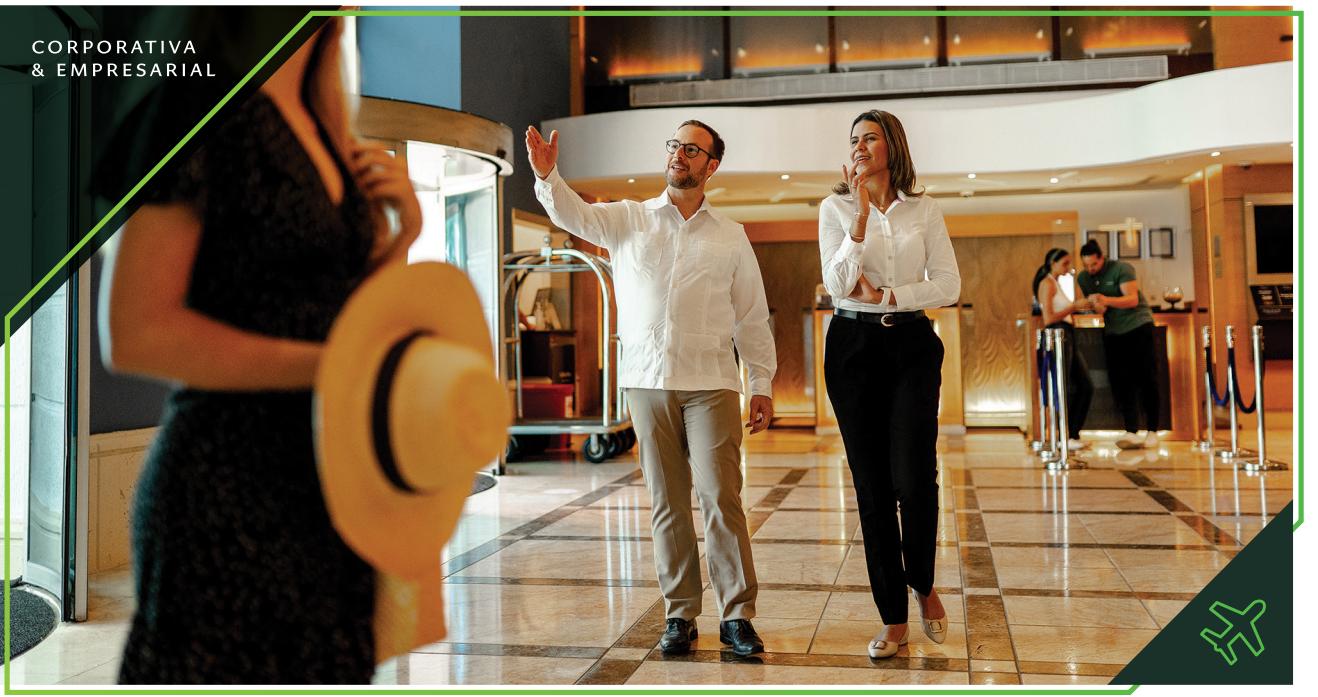
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SOSTENIBLES

12



PRODUCCIÓN
Y CONSUMO
RESPONSABLES

13



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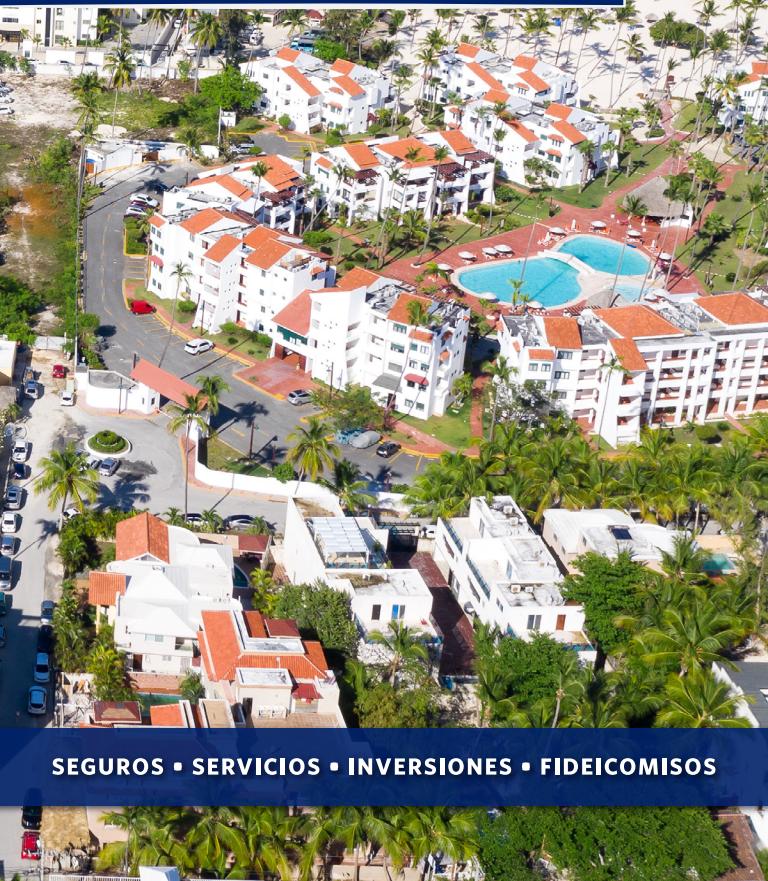


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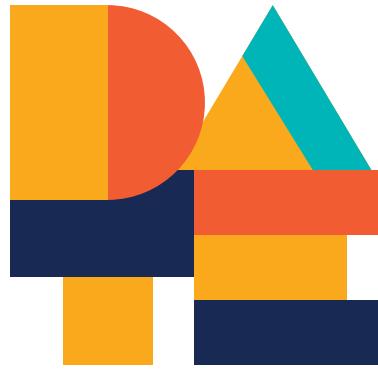
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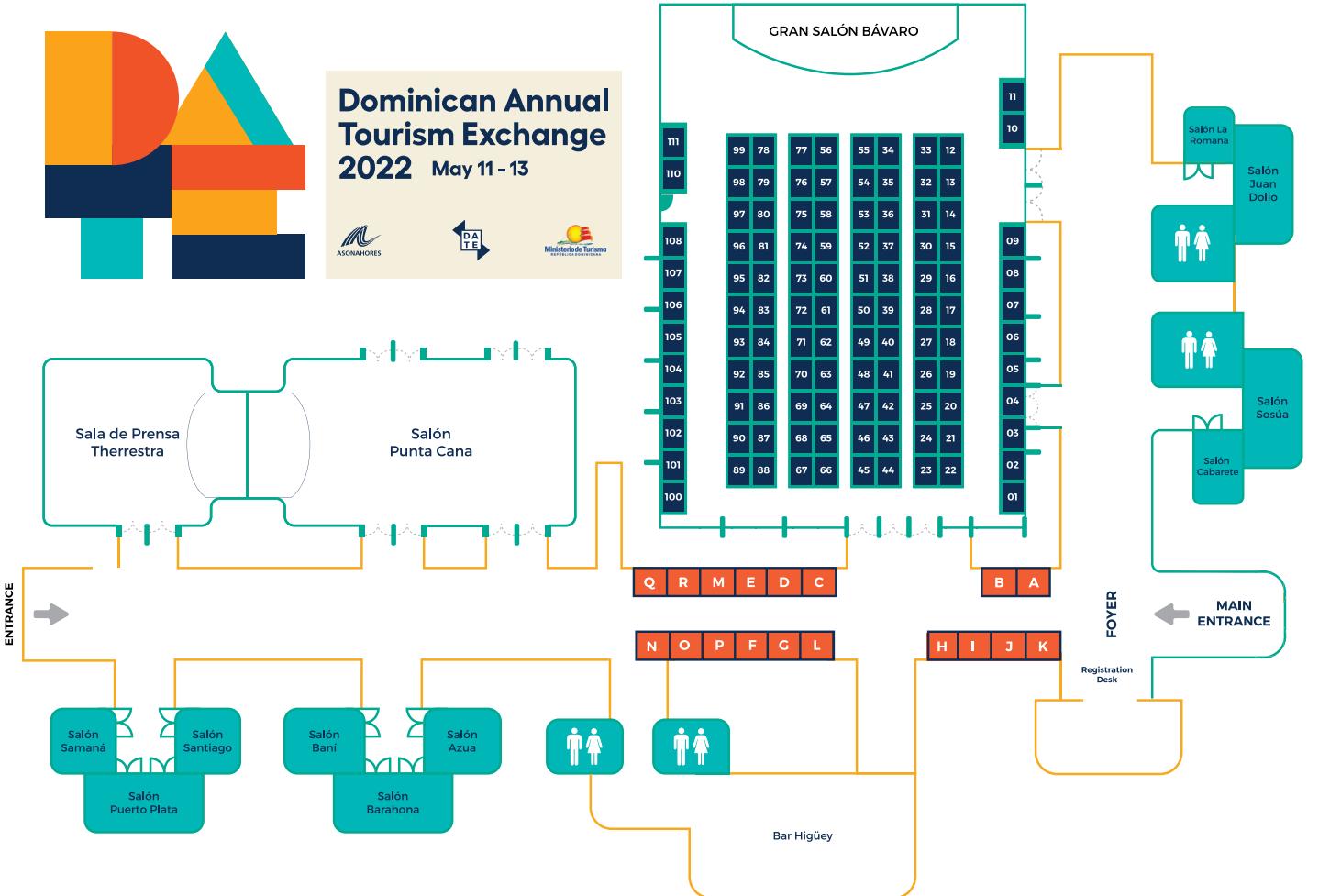
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	Meeting Point Dominicana	
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	Cayo Levantado	
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	Hodelpa Hotels & Resorts	
	ASHONORTE - Asociación de Hoteles, Restaurantes y Empresas Turísticas del Norte	
	Blue Bay Villas Doradas	
	VH Hotels & Resorts	
	The Ocean Club, a Luxury Collection Resort, Costa Norte	
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	Playa Hotels & Resorts / Sanctuary Cap Cana / Hilton La Romana	
	Punta Caracol	
	Red Air	
	Hotel Crowne Plaza Santo Domingo / Holiday Inn Santo Domingo	
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**Dominican Annual
Tourism Exchange
2022** May 11 - 13



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SUPPLIER'S INDEX & PROFILES

SECTION ONE

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ALAMO, NATIONAL Y ENTERPRISE RENT A CAR

Address	Calle Haim Lopez-Penna no. 4, Ensanche Paraiso Santo Domingo 11202 Dominican Republic
Telephone	1809 562-1444 Ext. 3200
URL	www.alamo.com.do , www.nationalcar.com.do , www.enterprise.com.do
Email	j.muniz@motorplan.com.do
Company description	We provide high-quality, safe and reliable transportation products and services delivered by staff fully committed to excellence.
Company/organization description	Rent A Car
Business specialties	Individual Travelers; Groups; Special Interest Trips; Other
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; Santiago; La Romana-Bayahibe; Boca Chica
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Delegate(s)	Rosario Rodríguez, Supervisora de Ventas Zona Este, r.rodriguez@motorplan.com.do José Muñiz, Gerente de Ventas, j.muniz@motorplan.com.do

AMHSA MARINA HOTELS & RESORTS

Address	C/ Los Pinos No. 7, La Julia, Santo Domingo 10109 Dominican Republic
Telephone	1809 562 7475
URL	www.amhsamarina.com
Email	fimbert@amhsamarina.com
Company description	Amhsa Marina Hotels & Resorts is a Dominican company with 30 years of experience in the tourism industry and operates hotels under the All-Inclusive modality. The hotels are Casa Marina Beach & Reef in Sosúa and Grand Paradise in Las Galeras, Samaná.
Company/organization description	Resort
Business specialties	Individual Travelers; Groups

Types of accommodations	4 Star; Beachfront; Resorts; Gym; Tennis; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Watersports
Operating locations	Puerto Plata; Samaná
Marketing services	Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Floria Imbert, VP Sales & Marketing, fimbert@amhsamarina.com Cinthya Baéz, Gerente de Mercadeo, cbaez@amhsamarina.com
Appointment Code	ABIL

AMR COLLECTION

Address	3805 West Chester Suite 240 Newtown Square, PA 19073, United States
Telephone	1 267 4383344
URL	www.amrcollection.com
Email	pwoodburn@amresorts.com
Company description	AMRsorts is North America's fastest growing luxury leisure resort company. With 11 properties located in the Dominican Republic!
Company/organization description	Resort
Business specialties	Individual Travelers; Groups; Incentives; MICE
Types of accommodations	5 Star; 4 Star; Beachfront; Resorts; Gym; Pet Friendly; Hotel (50 rooms or less); Hotel (51-100 rooms); Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Wedding Facilities; Spa; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Golf; Watersports
Operating locations	Puerto Plata; Punta Cana; La Romana-Bayahibe
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000

Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Erenia González, egonzalez@dreamsresorts.com
	Deyanira Aristy, daristy@dreamsresorts.com
	Andrea Ramos, aramos@zoetryresorts.com
	Edilenia Devarez , sales.drmcp@dreamsresorts.com
	Mariel Frías, sales.seccc@secretsresorts.com
	Johan Lluveres, sales.dropc@dreamsresorts.com
	Alex Ruiz, aruiz@amresorts.com
	Paige Woodburn, Corporate Events and Conference manager, pwoodburn@amresorts.com

AMSTAR DMC SA

Address	Carretera Bávaro Km 2 1/2 Amstar Business Center Bávaro, La Altagracia 23000, Dominican Republic
Telephone	1809 221 6626
Fax	1809 455-1490
URL	www.amstardmc.com
Email	dnotley@amstardmc.com
Company description	Amstar DMC provides world-class destination services to individuals, travel agencies, tour operators, corporations and meeting planners. We have a track record of 30 years delivering exceptional experiences. From handpicked destination experiences to private VIP itineraries, plus a wide range of transportation options, we deliver the kind of experiences and service you need to create memories for life. And rest assured, you're in good hands.
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups
Ground operator services	Group Transfers; Private Transfers; Event Planning
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; Santiago; La Romana-Bayahibe; Juan Dolio; Boca Chica; Samana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Company size	Under \$250,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Robert Taveras, General Operations Manager, rtaveras@amstardmc.com
	Donna Notley, Managing Director DR, dnotley@amstardmc.com

ASHONORTE - ASOCIACIÓN DE HOTELES, RESTAURANTES Y EMPRESAS TURÍSTICAS DEL NORTE

Address	Calle Luis Ginebra #62 Puerto Plata 57000 Dominican Republic
Telephone	1809 261 4441
URL	www.ashonorte.com
Email	director@ashonorte.com
Company/organization description	Association
Business specialties	Other
Operating locations	Puerto Plata
Delegate(s)	Kathy Morillo, Directora Ejecutiva, director@ashonorte.com
	Tatty Lahoz, Directora Ejecutiva, director@ashonorte.com
	Carlos Rodoli, Presidente ASHONORTE, c.rodoli@aerodom.com
	Humberto Heinsen
Appointment Code	ABLY

ASOCIACIÓN DE HOTELES LA ROMANA-BAYAHÍBE

Address	Avda. Wayne Fuller, Plaza Giussepe 2 Apto. 202, 2º, Dominicus- Bayahíbe 22000 Dominican Republic
Telephone	1829 986-4115
Fax	18098330559
URL	www.explorelaromana.com
Email	direccion@explorelaromana.com

Company/organization description	Association
Business specialties	Other
Operating locations	La Romana-Bayahíbe
Delegate(s)	Andrés Fernández Méndez, AHRB/CTRB President, direccion@explorelaromana.com
	Ana García-Sotoca, AHRB/CTRB Executive Director, direccion@explorelaromana.com

ASOCIACIÓN DE HOTELES Y EMPRESAS TURÍSTICAS DE SAMANÁ (AHETSA/CTS)

Address	Plaza Bahía Príncipe Village, Local 41C Samaná 32000 Dominican Republic
Telephone	1809 6977462
Email	fanjo_05@hotmail.com
Company description	The Asociación de Hoteles, Empresas Turísticas and Cluster Turístico of Samaná are nonprofit organizations that promote tourist development of Samaná.
Company/organization description	Association
Types of accommodations	5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Cottages/Villas; Resorts; Gym; Pet Friendly; Adventure; Hotel (50 rooms or less); Hotel (51-100 rooms); Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP; Hotel or resort for adults only; Facilities for the disabled; WiFi
Operating locations	Samaná
Marketing services	Itinerary Planning; Multiple Language Brochure(s)
Delegate(s)	Fanny Jones, Directora Ejecutiva, fanjo_05@hotmail.com
Delegate(s)	Persy Cotorreal, Asistente Dirección Ejecutiva, persyestherco@gmail.com

ASOCIACIÓN DE HOTELES Y PROYECTOS TURÍSTICOS DEL ESTE PROFUNDO

Address	Ave. España, Plaza Brisas, Local 205-206 Bávaro, La Altagracia 23000 Dominican Republic
Telephone	1809 6880996
Fax	1809 552-0105
URL	www.puntacanabavarohotels.com

Email	presidencia@puntacanabavarohotels.com
Company description	We are committed to the development of the hotels sector of the tourist destination Punta Cana, Bávaro, Dominican Republic.
Company/organization description	Association
Operating locations	Punta Cana
Marketing services	Web Site
Delegate(s)	Lisa Crottogini, Asistente de Presidencia, asistencia@puntacanabavarohotels.com
Delegate(s)	Ernesto Veloz, President, presidencia@puntacanabavarohotels.com
Appointment Code	ABIN

AVIS - BUDGET - PAYLESS

Address	George Washington Avenue # 517, Zona Universitaria, Santo Domingo 10205 Dominican Republic
Telephone	1809 480884
Email	d.suncar@avis.com.do
Company description	Avis Budget Payless - Leading Company in the vehicle rental mobility segment, with largest vehicle fleet in the country. With more than 50 years of experience in the Dominican Republic developing short, medium and long term rental mobility alternatives.
Company/organization description	Rent A Car
Business specialties	Individual Travelers
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; Santiago; La Romana-Bayahibe
Marketing services	Itinerary Planning; Web Site; Visual Aids (Videos); 24 Hour Operations
Company size	\$250,000 - \$500,000
Number of passengers handled	3,000-5,000 paxs
Delegate(s)	Viviana Ruiz, Ejecutivo Corporativo, ejecutivocorporativo@avis.com.do
	Arlette Marcel, Sub Gerente Senior AILA, subgerenciasdq@avis.com.do

BAHÍA PRÍNCIPE HOTELS & RESORT	
Address	Carretera Arena Gorda Macao Bávaro 15700 Dominican Republic
Telephone	1809 552 1444 Ext. 13243
URL	www.bahiaprincipe.com
Email	gerenteventasbppuj@bahia-principe.com
Company description	Bahia Principe Hotels & Resorts is a company with more than 20 years of dedications, passion and commitment to providing personalized services and unique vacation experiences that allow our guest to experience happiness.
Company/organization description	Resort
Business specialties	Individual Travelers; Groups; Incentives; MICE
Types of accommodations	5 Star; Beachfront; Cottages/Villas; Resorts; Gym; Casino; Tennis; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Golf; Watersports
Operating locations	Punta Cana; La Romana-Bayahibe; Samana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Alba Mingo, Head of Trade Marketing, amingo@bahia-principe.com Malena Omoldi, Contratadora, momoldi@bahia-principe.com

BARCELÓ HOTELS & RESORTS

Address	Carretera Bávaro Km 1, Punta Cana, RD Higüey 23000 Dominican Republic
Telephone	1809 686 5797
Fax	1809 686 5220
URL	www.barcelo.com
Email	bavaro.sales@barcelo.com

Company description	The Barceló Group, founded in 1931 in the island of Mallorca ,Spain, is a vertically integrated tourism group , with more than 250 hotels in 22 countries; and by the travel division Ávoris, which has more than 700 travel agencies on 4 continents, tour operators and receptive operators, and an airline. Since 1989 the company has been channeling its social work through the Barceló Foundation, which collaborates in health, education, economic development and culture projects in underdeveloped countries.
Company/organization description	Hotel; Resort; Hotel Chain
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Casino; Tennis; Business center; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Golf; Watersports
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Sagrario Cueto, Gerente de Ventas BPC, caribe.sales@occidentalhotels.com Patricia Giordano, p.giordano@barcelo.com Norma Utra, norma.utra@armcus.com Jennifer Nova, puntacana.ventas@occidentalhotels.com Alejandro García, alejandro.garcia@armcus.com Zarina Montalvo, bavaro.comercial-gte@barcelo.com Ángela Martínez, ventas.brasil.a.martinez@barcelo.com Luciana Lorenzatti, l.lorenzatti@barcelo.com
Appointment Code	ABJU

BE LIVE HOTELS

Address	Ave. Roberto Pastoriza No. 158, Edif. Air Europa, 4to piso, Santo Domingo, Dominican Republic
Telephone	1809 563 4848 Ext. 4066
URL	www.belivehotels.com

Email	marien.mesa@belivehotels.com
Company description	Be Live Hotels belongs to Global. We have a network of accommodation within 4 and 5 star range in prime locations and we make an effort to create experiences. We have hotels distributed around the World's main tourist destinations
Company/organization description	Hotel; Resort
Business specialties	Individual Travelers; Groups; Incentives; Other
Types of accommodations	5 Star; 4 Star; Beachfront; Resorts; Gym; Casino; Tennis; Business center; Hotel (over 300 rooms); Restaurant on Property; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; WIFI; Watersports
Operating locations	Puerto Plata; Punta Cana; La Romana-Bayahibe; Boca Chica
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Under \$250,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Marien Mesa, Marketing America, marien.mesa@belivehotels.com Jeffrey Vandenberghe, Commercial Director North America, jeffrey.vandenberghe@belivehotels.com
Appointment Code	ABNO
BEFORE BOARDING	
Address	Autopista Las Américas Ruta 66 La Caleta Aeropuerto Internacional Las Américas, Boca Chica, Dominican Republic
Telephone	1809 5490202
URL	www.beforeboarding.com
Email	fransil@beforeboarding.com
Company description	Before Boarding is the top provider of VIP Airport Lounge services in the Dominican Republic. Our services are available at Las Americas International Airport (SDQ), Cibao International Airport (STI), Gregorio Luperón International Airport (POP) and El Catey International Airport (AZS). Company born in 2013 with the sole desire of improving passengers experience pre and post flight, as well as innovate in the retail market within airport environments.

Company/organization description	Other
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Technical Tours; MICE
Operating locations	Santo Domingo; Puerto Plata; Santiago; Samaná
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations
Company size	\$500,000 - \$1,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Fransil Adrover, Directora Comercial, fransil@beforeboarding.com Jenny Peralta, Ejecutiva Comercial, jenny@beforeboarding.com

BEST DAY TRAVEL, SRL

Address	Avenida Dra. Emely Vives, Vía Cabo Engaño Punta Cana 23302 Dominican Republic
Telephone	1809 9333500
URL	www.bestday.com
Email	rrodriguezb@bestday.com
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Incentives; MICE
Ground operator services	Group Transfers; Private Transfers; Multilingual Guides; Tours
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; Santiago; La Romana-Bayahibe; Juan Dolio; Boca Chica; Jarabacoa; Samaná; Barahona; Miches; Throughout the Island
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs

Delegate(s)	Juan Tomás Díaz Infante, Presidente, jtd@grupohaina.com
	Rosangel Rodríguez Brenes, Director de Destino, rrodriguezb@bestday.com
	Carlo Miguel Chi, North & Central America Commercial Director, carlosmiguel@bestday.com
	Laura Triay, Managing Director, laura.triay@bestday.com
	Rubén Calderón García, Gerente Ventas Alianza Pacífico y Cono Sur, rrodriguezb@bestday.com

BLUEBAY VILLAS DORADAS

Address	Playa Dorada, Puerto Plata 57000 Dominican Republic
Telephone	1809 3203000 Ext. 7901
Fax	1809 412-0687
URL	www.bluebayresorts.com
Email	nmarte@bluebayresorts.com
Company description	BlueBay Villas Doradas**** is an all-inclusive exquisite resort for Adults Only located in the beachfront of Playa Dorada. The ideal setting to enjoy a relaxing holiday in the Caribbean, offering 245 cozy and comfortable rooms. BlueBay Villas Doradas is the perfect spot for golf lovers as it is a few minutes away from the Playa Dorada's Golf Course, designed by Robert Trent Jones.
Company/organization description	Resort
Business specialties	Individual Travelers; Groups; Incentives
Types of accommodations	5 Star; Resorts; Business center; Hotel (101-300 rooms); Restaurant on Property; Wedding Facilities; Air-conditioning; Meeting Facilities; All Inclusive; WiFi
Operating locations	Puerto Plata
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	\$500,000 - \$1,000,000
Number of passengers handled	3,000-5,000 paxs
Delegate(s)	Laurentino Varela, Sales Manager Latam, nmarte@bluebayresorts.com
	Natividad Marte, Directora Comercial, nmarte@bluebayresorts.com

BLUE DIAMOND RESORTS

Address	Carretera Arena Gorda, Macao, Bávaro 23000 Dominican Republic
Telephone	1829 4211291
Fax	1809 221-2121 Ext. 8831
URL	www.bluediamondresorts.com
Email	lgrullon@bluediamondresorts.com
Company description	Since opening, Blue Diamond Resorts has risen to become the Caribbean's fastest growing resort chain, with a 45 property portfolio exceeding 15,500 rooms in ten countries. Blue Diamond Resorts takes pride in being an innovative hotel management company that specializes in creating differentiated brands to suit each market's demands. Blue Diamond Resorts offers sales, marketing, and brand management services. Through our unique approach of tailoring hotels with the guest in mind, we strive to meet and exceed customer expectations.
Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Casino; Tennis; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Watersports
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Lucía Grullón, Commercial Director Dominican Republic, lgrullon@bluediamondresorts.com
	Alejandro García, Deputy Commercial Director Dominican Republic, agarcia@bluediamondresorts.com

BOUTIQUE HOTEL CASA HEMINGWAY	
Address	Calle del Sol 1 Juan Dolio 21004 Dominican Republic
Telephone	1809 526 2203
URL	www.hotelcasahemingway.com
Email	rsegura@clubhemingway.com
Company description	The hotel opened its doors in November 2016 and since then, it has become benchmark for quality and a destination for personalities from around the world, families and executives that want to enjoy the Caribbean coast just 45 minutes away from the city of Santo Domingo. The hotel has its own private swimming pool and solarium as well as direct access to the beach.
Company/organization description	Hotel; Resort
Business specialties	Individual Travelers; Groups; Incentives; Other
Types of accommodations	5 Star; Pet Friendly; Tennis; Hotel (50 rooms or less); Restaurant on Property; Sports Facilities; Wedding Facilities; Air-conditioning; Room Service; Meeting Facilities; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; WIFI; Watersports
Operating locations	Juan Dolio
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Under \$250,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Roxana Segura, Directora de Ventas, rsegura@clubhemingway.com Elvira González, Gerente Alquileres & Residences, egonzalez@clubhemingway.com
CARIBBEAN LAKE PARK	
Address	Ave. Barceló esq. Ave. Las Mercedes, Downtown Punta Cana, Bávaro 23302, Dominican Republic
Telephone	1809 8207354

URL	https://caribbeanlakepark.com
Email	marketing@caribbeanlakepark.com
Company description	Caribbean Lake Park, is a unique experience in a spectacular place in Punta Cana, enjoy an exciting environment with activities such as wakeboarding, zip lines, flyboard, water blod. Taste the best of international cuisine with the local seasoning in our Batú restaurant and to end the day, a party from another dimension. Dare to enter the cave of the mythical guardian Marocael and enjoy the adrenaline of a nightclub in the exotic atmosphere of a Caribbean cenote MAROCA.
Company/organization description	Other: Parque de deportes acuáticos
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	\$500,000 - \$1,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Margarita Gil, Enc. Ventas, gerenteeventos@caribbeanlakepark.com Eliana De Jesús María, Enc. Comercial, comercial@caribbeanlakepark.com

CASA DE CAMPO RESORT & VILLAS

Address	Carretera La Romana – Higüey La Romana 22000 Dominican Republic
Telephone	1809 523-3333 Ext. 8171
Fax	1809 525-8547
URL	www.casadecampo.com.do
Email	k.mendez@ccccampo.com.do
Company description	Casa de Campo Resort & villas es el destino de lujo favorito de viajeros exigentes, preferido por ser una comunidad cerrada y privada, que goza de un entorno seguro y exclusivo. Conocido como el mejor resort de golf de la región, sus 3 campos de golf diseñados por Pete Dye incluyen Teeth of the Dog, el #1 en el Caribe. Ofrece restaurantes, una marina, centro ecuestre con canchas de polo, centro de tiro, playa privada, entre otras facilidades.
Company/organization description	Resort

Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; MICE
Types of accommodations	4 Star; Cottages/Villas; Resorts; Gym; Hotel (101-300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP; Facilities for the disabled; WIFI
Operating locations	La Romana-Bayahibe
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Kirsis Méndez, Directora de Ventas LATAM y Caribe, k.mendez@ccampo.com.do Nelly Humphreys, Channel Distribution Manager, n.humphreys@ccampo.com.do Richard Rodríguez, VP Sales & Marketing NA, rrodriguez@ccampo.com Marlen Pumarol, Leisure Sales Manager, m.pumarol@ccampo.com.do

CATALONIA HOTELS & RESORTS

Address	Hotel Catalonia Bavaro Beach, Golf & Casino Resorts Bavaro, Punta Cana 23302 Dominican Republic
Telephone	1809 412-0000 Ext. 7345
Fax	1809 412-0001
URL	www.cataloniacaribbean.com
Email	dominicana.ventas@cataloniahotels.com
Company description	The Company currently has 73 establishments in more than 20 different destinations
Company/organization description	Resort
Business specialties	Individual Travelers; Groups; Incentives; MICE
Types of accommodations	5 Star; 4 Star; Resorts; Gym; Casino; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WIFI
Operating locations	Santo Domingo; Punta Cana; La Romana-Bayahibe
Company size	Over \$5,000,000

Number of passengers handled	Over 20,000 paxs
Delegate(s)	Enrique Borras, Sales & Marketing Director MX & DR, enrique.borras@cataloniahotels.com Josep Puiggros, Director Comercial, josep.puiggros@cataloniahotels.com Smarlin Jiménez, Director Comercial Resorts República Dominicana, dominicana.ventas@cataloniahotels.com Gianell Peña, Sales Director Catalonia Santo Domingo, santodomingo.dircomercial@cataloniahotels.com

CAYO LEVANTADO

Address	Arena Gorda – Macao Sección Baigü, Bávaro - Punta Cana, Dominican Republic
Telephone	1809 5521444 Ext. 13243
URL	www.cayolevantadoresort.com
Email	gerenteventascompbav@bahia-principe.com
Company description	Cayo Levantado is a new project of Bahia Principe Hotels & Resorts. We are actively positioning Cayo Levantado Resort as an independent entity and important benchmark in the Dominican Republic, the initiation of an asset-light business model and showcase the brand's ability to successfully execute such a progressive project.
Company/organization description	Resort
Business specialties	Individual Travelers
Types of accommodations	5 Star; Beachfront; Cottages/Villas; Resorts; Gym; Hotel (101-300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; All Inclusive; Facilities for the disabled; WIFI; Watersports
Operating locations	Samaná
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Gricelda Tineo, Gerente de Ventas Bahía Príncipe Bávaro Resort, gerenteventascompbav@bahia-principe.com Dilcia Uceta, Sales Manager Dominican Republic, duceta@bahia-principe.com

CENTRO MÉDICO PUNTA CANA - GRUPO RESCUE

Address	Avenida España Ciudad Sanitaria Rescue Punta Cana, Bávaro 23000 Dominican Republic
Telephone	1809 552 1506
URL	www.centromedicopuntacana.com
Email	imojica@gruporescue.com
Company/organization description	Other
Business specialties	Other
Operating locations	Punta Cana
Delegate(s)	Dra. Daniela Mayer, Directora Médica División Internacional, dmayer@gruporescue.com Irma Mojica, Directora Mercadeo/Comunicación, imojica@gruporescue.com

COCO BONGO SHOW AND DISCO

Address	Carretera Barceló-Verón, Centro Comercial Downtown Punta Cana, Punta Cana 23000 Dominican Republic
Telephone	1809 466-1111
URL	www.cocobongo.com.do
Email	aurelia@cocobongo.com.do
Company/organization description	Other
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Andrea Labadie, Dirección General, andrea@cocobongo.com.do Aurelia Cernobrovenkaite, Gerente de Ventas, aurelia@cocobongo.com.do

COLONIAL TOUR & TRAVEL

Address	Arzobispo Meriño No. 209, Zona Colonial, Santo Domingo 10212 Dominican Republic
Telephone	1829 9307696
Fax	1809 6820964
URL	www.colonialtours.com.do
Email	comercial@colonialtours.com.do
Company description	Colonial Tours Tour Operator, Receptive and Travel Agency with IATA in the Caribbean, established since 1994 in the Dominican republic, specializes in tourism of groups and Charters. Extensive experience in customer service with 5 different branches in the main tourist destinations
Company/organization description	Tour Operator; Travel Agent
Business specialties	Individual Travelers; Groups; MICE
Ground operator services	Group Transfers; Private Transfers; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Throughout the Island
Marketing services	Itinerary Planning; Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	3,000-5,000 paxs
Delegate(s)	Kenneth Pina, Commercial Director, colonial@colonialtours.com.do María Grazia Battaglia, CEO, mariagrazia@colonialtours.com.do

CORAL COSTA CARIBE

Address	Av. John F. Kennedy, Plaza Haché 2do nivel. Suite 201 Santo Domingo 10119 Dominican Republic
Telephone	1809 5402008
URL	www.coralcostacaribebeachresort.com
Email	rtejeda@chc.do
Company/organization description	Hotel; Resort

Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; MICE
Types of accommodations	Beachfront; Resorts; Gym; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Facilities for the disabled; WIFI
Operating locations	Juan Dolio
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Ramón Tejeda, Director de Ventas, rtejeda@chc.do Ricardo Felip, Vicepresidente, rfelip@chc.do

DISCOVA

Address	Avenida Estados Unidos, Boulevard Turístico del Este Parque Turístico Empresarial Bávaro, Suite No. 113, Bávaro 23301 Dominican Republic
Telephone	1809 8316003
Email	tanya.guerrero@discova.com
Company description	Welcome to DISCOVA
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Incentives; Other
Ground operator services	Group Transfers; Private Transfers; Hotel Reservation Service; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahibe; Juan Dolio; Boca Chica; Samana; Miches
Marketing services	Itinerary Planning; Web Site
Company size	\$3,000,000 - \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Tanya Guerrero, Contracting Manager, tanya.guerrero@discova.com Bernardo Durán, Operations Manager, bernardo.duran@discova.com

DOMEX DMC

Address	Plaza Boulevard Center Local No.8, 1er Nivel Bávaro 23301 Dominican Republic
Telephone	1809 7512869
Email	daniel.martinez@domexdmc.com
Company description	DOMEX is a Dominican DMC with an international service level, dedicated to assisting travelers in destination with the same care and attention that our partners would provide. Our team has more than 22 years of experience in the Incoming Tourism Sector, with a focus on service level. We count with a range of tours, activities, and services to provide your guests with amazing and memorable experiences of our beautiful country.
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Technical Tours; MICE
Ground operator services	Group Transfers; Private Transfers; Hotel Reservation Service; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Throughout the Island
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	\$1,000,000 - \$3,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Daniel Martínez, Commercial Manager, daniel.martinez@domexdmc.com Juan Mota, General Manager, juan.mota@domexdmc.com

EUROPCAR

Address	Ave. Independencia No.354 Gazcue, Santo Domingo, Dominican Republic
Telephone	1809 688-2121
URL	www.europcar.com.do
Email	m.bobadilla@europcar.com.do

Company description	Looking for a vehicle? You're at the right place. As a global leader in car hire, we pride ourselves on providing a great service for our customers worldwide. With a wide range of quality car models, flexible booking, and competitive pricing, planning your trip with Europcar is easy.
Company/organization description	Rent A Car
Business specialties	Individual Travelers
Operating locations	Throughout the Island
Company size	\$1,000,000 - \$3,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Yanany Tejeda, Ejecutiva de Movilidad, y.tejeda@europcar.com.do Miguel Bobadilla, Gerente Comercial, m.bobadilla@europcar.com.do Katherine Cuevas, Ejecutiva de Movilidad, negocioszonametro@europcar.com.do

EXPLORE CARIBBEAN

Address	Av Gustavo Mejía Ricart, Santo Domingo, Dominican Republic
Telephone	1809 258-2914
Email	Pascale.Hilaire@Explorecaribbean.Com
Delegate(S)	Pascale Balmir Hilaire, Gerente General, pascale.hilaire@explorecaribbean.com Stephanie Balmir Villedrouin, Comercial and Public Relation Director, stephanie.villedrouin@explorecaribbean.com
Appointment Code	Abqz

FINAMER BUSINESS CORP.

Address	Zona Franca 1 Casa de Campo La Romana 22000 Dominican Republic
Telephone	1809 5508110
URL	www.finamer.net
Email	acantalejos@finamr.com
Company/organization description	Other
Business specialties	Other

Operating locations	La Romana-Bayahíbe
Company size	\$500,000 - \$1,000,000
Delegate(s)	Antonio Cantalejos, acantalejos@finamr.com Jessy Molina, collectionspp3.mx@finamr.com

FOUND TRIP TOUR OPERATOR

Address	Plaza Brisas de Bávaro, Suite 406 Punta Cana 809 Dominican Republic
Telephone	1809 552-0627 Ext. 1002
Fax	1809 552-0627
URL	www.foundtriptour.com
Email	saira.hernandez@foundtriptour.com
Company description	Found Trip Tour Operator is a premier travel agency offering exciting excursions convenient transportation and fun activities in the Dominican Republic. Personalized services, creative travel, a dedication to details and a dynamic team distinguishes us from other Caribbean travel companies. Meeting & Events, Escape to the Dominican Republic.
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; MICE
Ground operator services	Group Transfers; Private Transfers; Hotel Reservation Service; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Throughout the Island
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Joaquín B. Cabrera, Director de Producto, joaquinbarrot@foundtriptouroperator.com Saira Hernández, Directora Comercial, saira.hernandez@foundtriptouroperator.com

HARD ROCK HOTEL & CASINO PUNTA CANA	
Address	Bvl. Turístico del Este Km. 28 #74 Macao 23000 Dominican Republic
Telephone	1809 6870000 Ext. 4249
URL	https
Email	ngarcia@hrhcpuntacana.com
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Pet Friendly; Casino; Business center; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Facilities for the disabled; WIFI; Golf
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Nestor García, Gerente de Ventas, ngarcia@hrhcpuntacana.com María Díaz, Gerente de Ventas, madiaz@hrhcpuntacana.com

HERTZ - DOLLAR - THRIFTY

Address	Ave. De Los Próceres esq. John F. Kennedy, Arroyo Hondo, Santo Domingo 10510 Dominican Republic
Telephone	1809 2215333 Ext. 3207
URL	www.hertz.com , www.dollar.com , www.thrifty.com
Email	e.sabino@andelstar.com.do
Company description	Welcome to Hertz Car Rental, we are the world's most global car rental company. A trusted provider of vehicles for rent. By the day, the week or the month. Whether you crave a long vacation on the open road or love exploring city streets while on the business trip. We're here to help you go wherever the road may lead in any car you choose. Let's go!

Company/organization description	Rent A Car
Business specialties	Individual Travelers
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; Santiago
Marketing services	Itinerary Planning; Web Site; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Less than 500 pax
Delegate(s)	Edelmira Sabino, Gerente de Ventas, e.sabino@andelstar.com.do Sharem Valoy, Coordinadora Revenue, s.valoy@andelstar.com.do

HODELPA HOTELS & RESORTS

Address	Ángel Severo Cabral #12, Ensanche Julieta, Santo Domingo 10130 Dominican Republic
Telephone	1809 6831000
Fax	1809 683 2303
URL	www.hodelpa.com
Email	gnunez@hodelpa.com
Company description	Being the chain with the greatest presence in the national territory, Hodelpa Hotels has, modern, emblematic, and charming structures. Spacious and comfortable rooms with the most select variety of amenities and technology. Conference rooms, restaurants with the most superb cuisine and everything the executive or family guest can expect from accommodation at the level of the most exquisite international hotel.
Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups; MICE
Types of accommodations	4 Star; Beachfront; Resorts; Gym; Hotel (51-100 rooms); Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Meal Plans - AP; WIFI
Operating locations	Santo Domingo; Puerto Plata; Santiago; Juan Dolio
Marketing services	Itinerary Planning; Web Site; Visual Aids (Videos)
Company size	Over \$5,000,000

Number of passengers handled	Over 20,000 paxs
Delegate(s)	Edmundo Aja, Presidente, eaja@hodelpa.com Jessica Aja, Directora de Mercadeo, jmaja@hodelpa.com Gina Núñez, Directora de Ventas & E-Commerce, gnunez@hodelpa.com Aura Núñez, Directora de Ventas / Banquetes & Eventos, adominguez@hodelpa.com Meicy Díaz, Dir. Ventas & Mercadeo. Contratacion Hodelpa Nicolas de Ovando Y Novus Plaza Hodelpa, mgarrido@hodelpa.com Yisel Miranda, E-Commerce Manager, gnunez@hodelpa.com

HOSPITALITY MANAGEMENT SOLUTIONS

Address	Agustín Lara #7 Piantini, Santo Domingo 10141 Dominican Republic
Telephone	1809 5405304
Email	mbutron@hms.do
Company description	Quality seal for hotel products under the signature of HMS, whose main characteristics are based on respect to the environment, personalized service, experience to the senses and activities that connect with the destinations where we present. The Mint brand promotes the possibility of living a multi destination stay, combining a range of different products under our umbrella.
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Other
Types of accommodations	Beachfront; Cottages/Villas; Gym; Pet Friendly; Tennis; Business center; Adventure; Hotel (50 rooms or less); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; Meal Plans - AP; Facilities for the disabled; WiFi; Watersports
Operating locations	Santo Domingo; Puerto Plata; Samaná
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	\$1,000,000 - \$3,000,000
Number of passengers handled	5,000 – 20,000 paxs

Delegate(s)	Miguelina Butron, VP Sales & Marketing / Co-Founder, mbutron@hms.do Indira José, Sales Director, salesdirector@minthotelsresidences.com Abelardo Melgen, President/Co-Founder, amelgen@hms.do

HOTEL CROWNE PLAZA SANTO DOMINGO / HOLIDAY INN SANTO DOMINGO

Address	George Washington 218 - Hotel Crowne Plaza, Gazcue Santo Domingo 10208 Dominican Republic
Telephone	1809 221-1578
Fax	1809 221-1196
URL	www.crowneplaza.com/santodomingo
Email	masiel.santana@ihg.com
Company description	With our hotels, you can enjoy the finest of Santo Domingo, from being in the business district among the greatest restaurants to having the best view of the Caribbean Sea and being only a few minutes from the Colonial Zone. Your requirements are our top focus at Crowne Plaza & Holiday Inn Santo Domingo, and our service will make you feel at home.
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups; MICE
Types of accommodations	4 Star; Beachfront; Gym; Casino; Business center; Hotel (101-300 rooms); Restaurant on Property; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; Meal Plans - AP; Meal Plans - EP; Facilities for the disabled; WiFi
Operating locations	Santo Domingo
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Masiel Santana, Directora de Mercadeo & Ventas de Crowne Plaza & Hotel Holiday Inn Santo Domingo, masiel.santana@ihg.com Carmen Ortiz, Gerente General Crowne Plaza Santo Domingo, carmen.ortiz@ihgrd.com

HOTEL PLAYA COLIBRÍ	
Address	Calle Camaño Deño, Playa Las Ballenas, Las Terrenas 32000 Dominican Republic
Telephone	1809 2406434
URL	www.hotelplayacolibri.com
Email	reception@hotelplayacolibri.com
Company description	Hotel Playa Colibri, located on the beautiful coast of Las Ballenas beach in Las Terrenas, Samaná, offers a family environment with a strong emphasis on guest care. In a tropical garden setting, 45 apartments fully equipped of varied size are situated around a swimming pool and jacuzzi. Private parking, electric power generator, 24 hour security and daily cleaning are included in your stay. Breakfast is included in our nightly rates.
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups
Types of accommodations	3 Star; Beachfront; Adventure; Hotel(51-100 rooms); Restaurant on Property; Wedding Facilities; Air-conditioning; Children's Programs; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP; Facilities for the disabled; WIFI
Operating locations	Other
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; 24 Hour Operations
Company size	Under \$250,000
Number of passengers handled	500-1,000 paxs
Delegate(s)	Dionicia Francisco, Gerente, director@hotelplayacolibri.com Yury Mabial, Directora Comercial, comercial@hotelplayacolibri.com
IBEROSTAR HOTELS & RESORTS	
Address	Carretera Arena Gorda Punta Cana 23000 Dominican Republic
Telephone	1809 2216500
URL	www.iberostar.com
Email	yoanki.nieves@iberostar.com

Company description	Iberostar Group is 100% family-owned multinational Spanish company, dedicated for more than 60 years to travel and hospitality. The main line of business is Iberostar Hotels & resorts with a portfolio of over one hundred 4 and 5-star hotels in 16 countries. The company has positioned itself as an international benchmark in responsible tourism by promoting a more sustainable business model focused on the care for people and the environment.
Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Other
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Casino; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Hotel or resort for adults only; WIFI
Operating locations	Puerto Plata; Punta Cana; La Romana-Bayahibe
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Samuel Abreu, Coordinador de Marketing, promocion.latam.do@iberostar.com Yuberky Diez, Representante Comercial, promocion.latam.do@iberostar.com Élvira González, Director Comercial, promocion.latam.do@iberostar.com Mailyn Pérez, Gerente de Ventas, promocion.latam.do@iberostar.com

IMPRESSIVE RESORTS & SPA

Address	Avenida Alemania # 108 El Cortecito Higüey Dominican Republic
Telephone	1809 5521819
URL	www.impressiveresorts.com
Email	sales.puj@impressiveresorts.com
Company description	Impressive Resorts & Spa is a Spanish based hotel group with presence in the Canary Islands and Andalusia in Spain and in Punta Cana, in the Dominican Republic. With a long tradition in hotel management, from our privileged locations, Impressive Resorts & Spas resorts offers guests large common areas, stunning gardens, spacious guest rooms, as well as a variety of entertainment, sports and complementary activities.

Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Casino; Hotel (over 300 rooms); Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Facilities for the disabled; WIFI
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Eliana De Jesús, Ejecutiva de Ventas Latam, ventas.latam.puj@impressiveresorts.com Jorge Vivas, Director Comercial & Marketing, jorge.vivas@impressive-cist.com

KAHKOW EXPERIENCE

Address	Calle las Damas #102, Zona Colonial Santo Domingo 23201 Dominican Republic
Telephone	1809 5472166
Fax	1809 560-6969
URL	www.cacaotour.com
Email	info@cacaotour.com
Company description	At the colonial city of Santo Domingo, we invite you to enjoy chocolate in a way you have never seen before. Come and learn about the process of chocolate making in an experience that the whole family can enjoy! At San Francisco de Macorís we welcome you to our farm, La Esmeralda, where you'll be able to enjoy an interactive and educational tour of the Dominican cacao and chocolate.
Company/organization description	Association; Other
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives
Ground operator services	Group Transfers; Private Transfers; Multilingual Guides; Tours
Operating locations	Santo Domingo; Other

Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	\$250,000 - \$500,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Darla Rivera, Auxiliar de Ventas y Mercadeo, mercadeo1@cacaotour.com Ana Mañón Ortega, Coordinadora Administrativa, Ventas y Mercadeo, reserve@cacaotour.com

KARISMA HOTELS & RESORTS

Address	Avenida Lope de Vega No. 19 Torre Piisa Suite 301 Santo Domingo, Dominican Republic
Telephone	1809 687-2929
Fax	1305 445-1075
URL	www.karismahotels.com
Email	jfeliz@karismahotels.com
Company description	Karisma offers a wide range of unique properties in a variety of world-class destinations; from adults-only and family-friendly to opulent villas and intimate urban retreats. At Karisma, we believe in sustainability and giving back to the community.
Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Facilities for the disabled; WIFI
Operating locations	Punta Cana; Other
Marketing services	Itinerary Planning; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Jorge Feliz, jfeliz@karismahotels.com Stanley Mayi, Gerente Regional de Ventas Latam, smayi@karismahotels.com
Appointment Code	ABLW

KATMANDU PUNTA CANA	
Address	Avenida Alemania Katmandu Punta Cana, Bávaro Punta Cana, Dominican Republic
Telephone	1809 5528725
URL	katmandu.do
Email	info@katmandu.do
Company description	First world-class theme park in the Caribbean thrills, rides attractions & more.... a threshold to the infinite unknown! Katmandu Punta Cana is coming to the Caribbean as a theme park unlike any other materializes on the shores of Punta Cana -an entertainment, shopping, and dining destination exploding with thrilling attractions, vibrant music, and extraordinary spectacle. At Katmandu® park, you will be transported to a place where anything is possible, and reality is turned upside-down.
Company/organization description	Other
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Other
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Delegate(s)	Alex Brito, Director Comercial, abrito@katmandu.do Simon Hirst, Chief Parks Officer, Operations & Expansion, shirst@falconsbeyond.com Diana Prats, Director Of Park Operations, dprats@katmandupark.com Patricia Sánchez, Enc Marketing, psanchez@katmandu.do Marga Munar, Talent & Culture Manager, mmunar@katmandupark.com

LIFESTYLE HOTELS & RESORTS

Address	P.O. Box 608, Lifestyle Tower/Cofresí Beach #1, Puerto Plata Dominican Republic
Telephone	1809 9707777
URL	www.lhvresorts.com
Email	joseluis.ferrer@lhvcresorts.com
Company description	Lifestyle Holidays provides the ultimate Dominican Republic destination. Stroll along miles of sparkling gold sand beaches and soak up the sunshine while enjoying the energizing ocean breezes.

Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups
Types of accommodations	4 Star; Beachfront; Resorts; Gym; Casino; Tennis; Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Children's Programs; All Inclusive; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP; Facilities for the disabled; WIFI
Operating locations	Puerto Plata; Other
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Jose Ferrer, Corporate Director of Sales & Marketing, joseluis.ferrer@lhvcresorts.com Damián Polanco, Director of Sales & Marketing, damian.polanco@lhvcresorts.com José Cáceres, Control de Tarifas y Ofertas, ventas.local@lhvcresorts.com

LIVE AQUA BEACH RESORT PUNTA CANA

Address	Carretera Uvero Alto KM. 33 Punta Cana 23000, Dominican Republic
Telephone	1809 9333071 Ext. 9118
URL	www.liveaqua.com
Email	sarah.agramonte@posadas.com
Company description	Live Aqua Beach Resort Punta Cana a space that has been designed to stimulate all the senses with countless details that are surrounded with a space of stunning architecture and elegant finishes that been calm and comfort, creating a perfect harmony with the environment.
Company/organization description	Hotel; Resort
Business specialties	Individual Travelers; Groups; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WIFI
Operating locations	Punta Cana

Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Delegate(s)	George Hunter, george.hunter@posadas.com Matthew Anderson, matthew.anderson@posadas.com Sarah Agramonte, Directora de Ventas, sarah.agramonte@posadas.com Rosalía Martínez, Gerente de Ventas, rosalia.martinez@posadas.com
LOPESAN COSTA BÁVARO RESORT, SPA & CASINO	
Address	Playas de Bávaro, Lopesan Hotels Group Bávaro 23301 Dominican Republic
Telephone	1809 221-8555 Ext. 207
Fax	1809 552-6274
URL	www.lopesancostabavaro.com
Email	comercial.lcb@lopesan.com
Company description	An unforgettable experience in the heart of Punta Cana. In one of the most exclusive areas of the heavenly beach at Bávaro Punta Cana, Lopesan Costa Bávaro Resort, Spa & Casino, invites you to enjoy a holiday that you'll never forget. Leisure, relaxation and fun all go hand in hand in our luxurious 5* resort where our ENDLESS LUXURY (all inclusive) will make you enjoy a unique experience on the shores of the Caribbean.
Company/organization description	Resort; Hotel Chain
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Casino; Business center; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Watersports
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs

Delegate(s)	Jose Alba, Director Corporativo Comercial de Lopesan, jalba@lopesan.com Karina Argüello, Directora Comercial, comercial.lcb@lopesan.com Jean Dorville, Gerente de Vetas LATAM /RD, jdorville@lopesan.com Elsi Cruz, Gerente de Ventas USA Canada, ecruz@lopesan.com Marisol Méndez, Directora de Revenue, mmendez@lopesan.com Carlos Jiménez, Gerente General, adelrosario@lopesan.com Raysa Feliz, Relaciones Institucionales, rfeliz@lopesan.com Andreas Patze, Gerente de Ventas, apatze@lopesan.com
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MANUREVA TOURS

Address	Ángel Severo Cabral #12, Ensanche Julieta, Santo Domingo 11404 Dominican Republic
Telephone	18094674568
Email	jcid@manurevatours.com
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Special Interest Trips; Technical Tours
Types of accommodations	5 Star; 4 Star; Resorts; Casino; Business center; Adventure; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Meeting Facilities; All Inclusive
Ground operator services	Group Transfers; Private Transfers; Hotel Reservation Service; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; Santiago; Juan Dolio; Samaná
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Jakaira Cid, jcid@manurevatours.com

MEETING POINT DOMINICANA	
Address	Cueva Taína, Local 1D. Residencial Cueva Taína, Calle Estados Unidos, Punta Cana 23301 Dominican Republic
Telephone	1829 7489342
URL	www.meeting-point.com
Email	nathalie.agramonte@meetingpointdominicana.com
Company description	Meeting Point Dominicana is part of a globally positioned tour operator FTI Group, based in Munich, Germany.
Company/organization description	Tour Operator
Business specialties	Individual Travelers
Types of accommodations	5 Star; 4 Star; Beachfront; Resorts; Gym; Pet Friendly; Casino; Tennis; Hotel (51-100 rooms); Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property
Ground operator services	Group Transfers; Private Transfers; Hotel Reservation Service; Multilingual Guides; Negotiation of Hotel Rates; Tours
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahibe; Juan Dolio; Boca Chica; Samana
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Nathalie Agramonte, Head of Commercial, nathalie.agramonte@meetingpointdominicana.com
	Andreas Gutsche, Head of Contracting Dom. Rep. and Mexico, andreas.gutsche@meetingpointdominicana.com

MELIÁ HOTELS INTERNATIONAL	
Address	Playas de Bávaro, Punta Cana 23000 Dominican Republic
Telephone	1809 6885000
Fax	1809 6885000 Ext. 8205
URL	www.melia.com
Email	markus.haack@melia.com

Company description	Founded in 1956 in Mallorca (Spain), Meliá Hotels International operates more than 380 hotels throughout more than 40 countries, under the brands Gran Meliá Hotels & Resorts, Paradisus by Meliá, ME by Meliá, Meliá Hotels & Resorts, The Meliá Collection, INNSIDE by Meliá and Sol by Meliá, plus a wide portfolio of affiliated hotels under the "Affiliated by Meliá" network. For more information visit www.melia.com
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Technical Tours; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Casino; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Facilities for the disabled; WIFI
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; 24 Hour Operations
Company size	Over \$5,000,000
Delegate(s)	Markus Haack, Leisure Sales America Senior Director & Business Partner Sales, markus.haack@melia.com Nashelly Tapia, Director of Sales, nashelly.tapia@melia.com Héctor Ureña, Regional Sales Manager, hector.urena@melia.com Loranny Acevedo, Regional Sales Manager, loranny.acevedo@melia.com

MINISTERIO DE TURISMO

Address	Ave. Luperón esq. Cayetano Germosén, Santo Domingo, Dominican Republic
Telephone	1809 221-4660
URL	www.godominicanrepublic.com
Email	s.sanchis@mitur.gob.do
Delegate(s)	Sarah Sanchis, Directora de Promoción Internacional, s.sanchis@mitur.gob.do Magnolia García, Asistente Ferias

OTIUM INTERNATIONAL	
Address	Ave. España, Plaza Brisas de Bávaro, Local 108 Bávaro 23000 Dominican Republic
Telephone	1809 552-1003 Ext. 249
URL	www.otiumtour.com
Email	cesar@otiumtour.com
Company description	Otium International es una empresa moderna y dinámica, proveedora de soluciones integrales B2B, especializada en el manejo de pasajeros y destinos turísticos, tanto en República Dominicana como en México. Contamos con una estructura consolidada desde 1995 y un equipo profesional, multilingüe, altamente calificado. Ofrecemos amplia experiencia operativa y comercial a través de nuestro servicio personalizado que se ajusta a la medida de sus necesidades, las 24 horas del día, los 365 días de año.
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Technical Tours; MICE
Ground operator services	Group Transfers; Private Transfers; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Throughout the Island
Marketing services	Multiple Language Brochure(s); Multilingual Staff; 24 Hour Operations
Company size	\$1,000,000 - \$3,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	César González, Presidente, cesar@otiumtour.com Arline María Barrot, Directora Comercial, comercial3@otiumtour.com
OVOLY GROUP	
Address	Boulevard 1ero. de Noviembre, Edificio Cedro, Local 2014. Punta Cana Village, Higüey, Dominican Republic
Telephone	1809 8313762
Email	ricardo.blanco@ovoly.com

Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives
Ground operator services	Group Transfers; Private Transfers; Hotel Reservation Service; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Throughout the Island
Company size	Under \$250,000
Number of passengers handled	1,000- 3,000 paxs
Delegate(s)	Ricardo Blanco, ricardo.blanco@ovoly.com

PLAYA HOTELS & RESORTS / SANCTUARY CAP CANA / HILTON LA ROMANA

Address	Cap Cana & La Romana, Dominican Republic
Telephone	1809 5629191
URL	www.playaresorts.com
Email	adiaz@sanctuarycapcana.com
Company description	Welcome to Playa Hotels & Resorts. All-inclusive, but not all the same. Our luxury oceanfront resorts in Mexico and the Caribbean give you wide-open views of the beach, the ocean, and the world around you. Each all-inclusive resort is styled to fit its home, so you can truly experience the destination. In this occasion at DATE 2022 with the representation of Sanctuary Cap Cana & Hilton La Romana.
Company/organization description	Resort; Hotel Chain
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Types of accommodations	5 Star; Beachfront; Cottages/Villas; Resorts; Gym; Hotel (over 300 rooms); Restaurant on Property; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; WIFI
Operating locations	Punta Cana; La Romana-Bayahibe
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs

Delegate(s)	Shirley Sánchez, Director of Sales & Marketing, shirley.sanchez@playaresorts.com
	Angie Díaz, Director of Sales & Marketing, adiaz@sanctuarycapcana.com
	Roger Belletti, General Manager, adiaz@sanctuarycapcana.com
	Carlos Fresco, General Manager, shirley.sanchez@playaresorts.com
	Paola Gómez, paola.gomez@hyatt.com
	Grisel Cordones

PRINCESS HOTELS & RESORTS

Address	Playas de Bávaro, Higüey 23301 Dominican Republic
Telephone	1809 2275220
URL	www.princess-hotels.com
Email	contratos.bavaro@princess-hotels.com
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups; Incentives; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Gym; Casino; Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WIFI
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Sandra Penalosa, Gerente de Ventas de Latinoamerica, s.penaloza@princess-hotels.com Hilda Guerrero, Ejecutiva de Ventas E-commerce, ecommerce.bavaro@princess-hotels.com

PUNTA CARACOL

Address	Jardín Frutal Punta Cana Resort & Club, Punta Cana 2300 Dominican Republic
Telephone	1809 9230521
Email	comercial@wildenpuntacana.com

Company description	In order to complete the offer of activities to our visitors in our wonderful region, we are pleased to present our new excursions in the Punta Cana Resort & Club facilities, with the highest standards of quality and service, We will have two 1/2 day Tours available for enjoyment of the whole family, in full contact with nature Wild On Caribbean Sea and Eco Tour.
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups
Ground operator services	Tours
Operating locations	Punta Cana
Marketing services	Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	\$500,000 - \$1,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Emma Espinal, Gerente Comercial, comercial@wildenpuntacana.com Ricardo Fausey, Subgerente Comercial, ricardofausey@gmail.com

RADISSON BLU PUNTA CANA

Address	Calle Marilyn S/N, Cabeza de Toro, Punta Cana, Dominican Republic
Telephone	1508 8961165
URL	radissonhotelsamericas.com/blu
Email	ksmith@highwiremarketing.com
Company description	The Radisson Blu Punta Cana, an All-inclusive Beach Resort offers an all-inclusive Caribbean getaway just steps from the Dominican Republic's white-sand coastline and the popular Cabeza de Toro fishing village. Our hotel places you 15 kilometers from Punta Cana International Airport and close to the beaches, nightlife, and outdoor activities that the "Coconut Coast" is known for. Our experienced team members provide you with the utmost attention so you can leave the details to us during your vacation.
Company/organization description	Resort
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Technical Tours; MICE

Types of accommodations	4 Star; Beachfront; Cottages/Villas; Resorts; Gym; Pet Friendly; Hotel (101-300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Children's Programs; Meeting Facilities; All Inclusive; WIFI; Watersports
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multilingual Staff; 24 Hour Operations
Company size	\$250,000 - \$500,000
Number of passengers handled	Less than 500 pax
Delegate(s)	Karen Smith, Leisure Sales Consultant, ksmith@highwiremarketing.com Kircady Del Rosario, Sales Manager, sales@radissonblupc.com

RADISSON HOTEL SANTO DOMINGO

Address	Calle Presidente Gonzalez #10 esq. Tiradentes, Santo Domingo 10124 Dominican Republic
Telephone	1809 541-6226
URL	www.radissonhotelsamericas.com
Email	geli@radissonsantodomingo.com
Company description	Radisson Hotel Santo Domingo in the city of the Dominican Republic, located in the heart of the financial and commercial district. 30 minutes away from the airport and walking distance to the entertainment center. From our Yes, I Can! Service philosophy to consistently delivering on the essentials to offerings that help guest experience the local area, we're committed to delivering memorable moments for every guest.
Company/organization description	Hotel
Types of accommodations	4 Star; Gym; Hotel (101-300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Air-conditioning; Room Service; Meeting Facilities; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP; Facilities for the disabled; WIFI
Operating locations	Santo Domingo
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Web Site; 24 Hour Operations
Company size	\$3,000,000 - \$5,000,000
Number of passengers handled	Over 20,000 paxs

Delegate(s)	Diana Dreyfous, Ejecutiva de Ventas, ddreyfous@radissonsantodomingo.com Gina Eli, Directora General, geli@radissonsantodomingo.com
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RED AIR

Address	Sarasota Plaza 100, Local 202B, Avenida Sarasota # 33 calle el Recodo, Santo Domingo 10208 Dominican Republic
Telephone	1809 2860001
URL	redair.com.do
Email	aportes@redair.com.do
Company description	We're a company constituted in accordance with the laws of the Dominican Republic whose mission is to provide air transportation services for passengers and cargo, committed to the highest standards of safety and efficiency in our processes, contributing to the growth of Dominican tourism and maximizing the profitability of the company.
Company/organization description	Airline
Business specialties	Individual Travelers; Groups; Sports Programs; Technical Tours
Operating locations	Santo Domingo
Marketing services	Itinerary Planning; Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	\$1,000,000 - \$3,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Ashley Portes, aportes@redair.com.do Astridenise Pérez, aperez@redair.com.do

RENNY TRAVEL DMC

Address	Avenida Barcelo Meeting Point, Local B-05 Punta Cana 23000 Dominican Republic
Telephone	1809 9490519
URL	www.renntravel.com
Email	info@renntravel.com
Company/organization description	Tour Operator

Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Ground operator services	Group Transfers; Private Transfers; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahibe
Marketing services	Itinerary Planning; Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations
Company size	\$1,000,000 - \$3,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Adam Peguero, salesassistant@rennytraveldmc.com
	Ramón Ávila, CEO, info@rennytraveldmc.com
	Beatriz Rosales, Gerente de Calidad, quality@rennytraveldmc.com
	Jacquelin Rosales, Executive Group Planner, groupplanner@rennytraveldmc.com

RUNNERS ADVENTURES

Address	Carretera Bávaro – Verón Km 2 1/2, Bávaro 23000 Dominican Republic
Telephone	1809 4551135
URL	www.runnersadventures.com
Email	oliver@runnersadventures.com
Company description	We are the pioneers in adventure travel, cultural tours and excursions in the Dominican Republic since 1996. We are the undeniable leaders of the industry, in 2019 we were chosen as the “Best Adventure Travel Company in the Dominican Republic” for the third year in a row by Luxury Travel Guide Magazine. For more than 12 years, we have been recognized by Trip Advisor with “Certificates of Excellence” for our remarkable service in all of our tours.
Company/organization description	Tour Operator
Business specialties	Individual Travelers; Groups; Incentives; MICE
Ground operator services	Tours
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahibe; Juan Dolio; Boca Chica; Samaná
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Web Site; Visual Aids (Videos)
Company size	\$250,000 - \$500,000

Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Olivier Levesque, Sales Manager, oliver@runnersadventures.com
	Reyna Cedeño, Asistente de Ventas, salespc@runnersadventures.com

SERENADE PUNTA CANA BEACH & SPA RESORT

Address	Carretera Cabeza de Toro, Punta Cana 23000 Dominican Republic
Telephone	1809 5521700
URL	www.serenadepuntacana.com
Email	svazdekis@serenade.com.do
Company description	Hotel Serenade Punta Cana Beach & Spa Resort has everything you are looking for your perfect Vacation. We will prepare everything you need for your visit and we will go further to offer you amenities that will raise your stay to a luxury category so that you can enjoy paradise in Punta Cana to the fullest.
Company/organization description	Resort
Business specialties	Individual Travelers; Groups; MICE
Types of accommodations	5 Star; Beachfront; Resorts; Pet Friendly; Hotel (over 300 rooms); Wedding Facilities; Spa; Meeting Facilities; All Inclusive; Facilities for the disabled; WIFI
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Web Site
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Spyros Vasdekis, Director Comercial, svazdekis@serenade.com.do
	Víctor Alonso, Director Hotel, valonso@serenade.com.do

SHERATON SANTO DOMINGO HOTEL

Address	365 George Washington Avenue, Santo Domingo 10205 Dominican Republic
Telephone	1809 2216666
URL	www.marriott.com/sdqds

Email	genke@sheratonsantodomingo.com
Company description	Sheraton Santo Domingo Hotel a five star hotel has become one of the main destinations for both business and leisure travelers. We innovate to offer an effortless trip and unique experiences for our guests. Whether business or leisure brings you to the Dominican Republic, the Sheraton Santo Domingo Hotel offers the finest standards of comfort. Near the city's historic Colonial Zone, the hotel provides stunning panoramas of the shimmering Caribbean Sea.
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups; Incentives; Sports Programs; MICE
Types of accommodations	5 Star; Gym; Pet Friendly; Casino; Business center; Hotel (101-300 rooms); Restaurant on Property; Spa; Air-conditioning; Room Service; Meeting Facilities; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP; Facilities for the disabled; WIFI
Operating locations	Santo Domingo
Marketing services	Itinerary Planning; Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations
Company size	\$3,000,000 - \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Alba Mata, Gerente de Ventas, amata@sheratonsantodomingo.com Luis Padilla, General Manager, lpadilla@sheratonsantodomingo.com Gregoria Enke, Directora Comercial, genke@sheratonsantodomingo.com

SKY CANA

Address	Ave. Winston Churchill #1550, Plaza New Orleans, Suite 502 Santo Domingo Dominican Republic
Telephone	1829 9423174
URL	skycana.com/
Email	sgarcia@skycana.com
Company/organization description	Airline
Business specialties	Individual Travelers; Groups
Operating locations	Santo Domingo; Punta Cana; Santiago

Marketing services	Itinerary Planning; Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Lia Reyes, lreyes@skycana.com Fabiola Morales, fdiaz@skycana.com Frank Diaz Gonzalez, fmorales@skycana.com Pablo López, plopez@skycana.com

SUBLIME SAMANÁ HOTEL & RESORTS

Address	Ramal Viva, Bahía de Cosón, Las Terrenas 32000 Dominican Republic
Telephone	1809 2405050
URL	sublimesamana.com
Email	isoltero@prohotels.com
Company description	Sublime Samaná Hotel & Residences is a tropical gem on the Dominican Republic's northeast coast the reflects the Samaná peninsula's stunning natural beauty. Surrounded by green mountains, palm trees and turquoise waters, the hotel is an exclusive selection of casitas and suites facing a pristine sandy beach where guests can enjoy delightful seclusion, a beach club, pools, gym, fresh cuisine, acclaimed Coconut Whispers Spa, and an extensive program of excursions.
Company/organization description	Hotel; Resort
Business specialties	Individual Travelers; Groups
Types of accommodations	5 Star; 4 Star; Resorts; Gym; Tennis; Hotel (50 rooms or less); Sports Facilities; Spa; Air-conditioning; Room Service; Meal Plans - AP; WIFI; Watersports
Operating locations	Samaná
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)
Company size	\$1,000,000 - \$3,000,000
Number of passengers handled	Over 20,000 paxs

Delegate(s)	Aida Cabrera, Director Comercial, acabrera@sublimesamana.com Indira Soltero, isoltero@prohotels.com
TEMPTATION MICHES RESORT	
Address	Carretera Miches Higüey km. 31, Miches, Dominican Republic
Telephone	52 998 1932221 Ext. 114
URL	temptation-experience.com
Email	dherandez@original-group.com
Company description	The new Temptation Miches Resort - Adults Only 21+ offers fun for everyone, including designated topless-optional areas, extraordinary theme nights, a Sexy Pool and a Quiet Pool. Temptation Grand Miches Resort, our new Couples-Only resort offers stimulating daytime activities and theme nights, 116 rooms and suites, a wide variety of restaurants, and your favorite cocktail or beverage of your choice 24 hours a day.
Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups
Types of accommodations	5 Star; 4 Star; Resorts; Gym; Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Spa; Air-conditioning; Room Service; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Watersports
Operating locations	Miches
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Dania Hernández, Senior Sales Manager, dherandez@original-group.com Alma Mendoza, Director of Sales, amendoza@original-group.com Carlos Del Pino, Commercial Directos, dherandez@original-group.com Rodrigo De la Peña, CEO, dherandez@original-group.com
THE OCEAN CLUB, A LUXURY COLLECTION RESORT, COSTA NORTE	
Address	Calle Bruno Phillips #5, Sosúa 57000 Dominican Republic

Telephone	1809 8858153
URL	www.ocgdr.com
Email	cristina@ocgdr.com
Company/organization description	Hotel
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Other
Types of accommodations	5 Star; Beachfront; Gym; Pet Friendly; Adventure; Hotel (51-100 rooms); Restaurant on Property; Wedding Facilities; Spa; Meeting Facilities; Meal Plans - AP; Facilities for the disabled; WiFi
Operating locations	Puerto Plata
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	\$1,000,000 - \$3,000,000
Delegate(s)	Cristina Monción, Directora de Ventas & Mercadeo, cristina@ocgdr.com Ian Schenlbri, CEO, ian@ocgdr.com

TROPICAL INCENTIVES DMC

Address	Edificio Conydra, 4ta Planta, Local 27, Km 5. Boulevard Turístico, Punta Cana 23000 Dominican Republic
Telephone	1809 4550136
URL	www.tropicalincentives.com
Email	alejandro.medina@tropicalincentives.com
Company description	At Tropical Incentives DMC we design programs and creative activities with unique and different themes so your companions can participate in and enjoy new experiences. We create special programs to congratulate and recognize those who have been prize winners and exclusive programs for VIP clients that require best personalized attention and luxury treatment.
Company/organization description	Tour Operator; Other
Business specialties	Individual Travelers; Groups; Incentives; MICE
Ground operator services	Group Transfers; Private Transfers; Event Planning; Tours

Operating locations	Santo Domingo; Punta Cana; La Romana-Bayahíbe
Company size	\$3,000,000 - \$5,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Alejandro Medina, Destination Manager, alejandro.medina@tropicalincentives.com
Delegate(s)	Nicole Valentin, Group Design & Planning Manager, nicole.valentin@tropicalincentives.com

TURISSIMO CARIBE EXCURSIONES DR

Address	Carretera Friusa – RIU, Bávaro 130170983 Dominican Republic
Telephone	1809 5520900 Ext. 224
Fax	1809 5520908
URL	www.turissimo.com
Email	mitchell.musa@turissimo.com
Company/organization description	Tour Operator; Airline
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Ground operator services	Group Transfers; Private Transfers; Hotel Reservation Service; Multilingual Guides; Negotiation of Hotel Rates; Event Planning; Tours
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahíbe; Juan Dolio; Boca Chica; Samaná; Miches; Throughout the Island
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	\$3,000,000 - \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Mitchell Musa, Gerente General RD, mitchell.musa@turissimo.com
	Marc Lemay, Director General, mlemay@trafictours.com

VH HOTELS & RESORTS

Address	Playa Dorada, Puerto Plata, Dominican Republic
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Telephone	1809 3202111 Ext. 4704
URL	www.vhhr.com
Email	sales@vhhr.com
Company description	VH Hotels & Resorts invites you to discover the authentic embrace of two distinctive DR resorts, each with its very own style
Company/organization description	Hotel; Resort; Hotel Chain
Business specialties	Individual Travelers; Groups; Special Interest Trips; Incentives; MICE
Types of accommodations	5 Star; 4 Star; Beachfront; Resorts; Gym; Tennis; Business center; Hotel (50 rooms or less); Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Meal Plans - AP; Facilities for the disabled; WiFi; Golf
Operating locations	Puerto Plata
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations
Delegate(s)	Roberto Casoni, Vice Presidente Ejecutivo, rcasoni@vhhr.com
	Yohani Casilla, Sales Director, sales@vhhr.com
Appointment Code	ABGV

VIK HOTELS GROUP

Address	White Sands, Carretera Arena Gorda, Bávaro-Punta Cana, Dominican Republic
Telephone	1809 3316460 Ext. 6240
Fax	1809 3316460 Ext. 6555
URL	www.vikhotels.com
Email	r.petris@vikhotels.com
Company description	A charming & distinctive VIK hotel ARENA BLANCA and a boutique & unique VIK hotel Cayena Beach are welcoming you to visit us.
Company/organization description	Hotel; Resort; Hotel Chain
Business specialties	Individual Travelers; Groups

Types of accommodations	4 Star; Beachfront; Resorts; Gym; Casino; Tennis; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; WiFi; Watersports
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Robert Petris, Director Ventas - Americas, r.petris@vikhoteles.com Beat Haberling, Sales Manager, b.haberling@vikhoteles.com

VISTA SOL PUNTA CANA

Address	Ave. Alemania, Playa El Cortecito, Bávaro/ Punta Cana 23301 Dominican Republic
Telephone	1809 2212728
URL	www.vistasolpuntacana.com
Email	jbel@vistasolpuntacana.com
Company/organization description	Hotel; Resort
Business specialties	Individual Travelers; Groups
Types of accommodations	4 Star; Beachfront; Resorts; Gym; Adventure; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; All Inclusive; Facilities for the disabled; WiFi
Operating locations	Punta Cana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Jacqueline Bel, Directora Comercial, jbel@vistasolpuntacana.com Omar De Óleo, comercial@vistasolpuntacana.com

VIVA WYNDHAM RESORTS

Address	Ave. Winston Churchill #1099, Torre Acrópolis Piso 11, Santo Domingo 10148 Dominican Republic
Telephone	1809 5626001 Ext. 262
URL	www.vivaresorts.com
Email	jcontreras@vivaresorts.com
Company description	Viva Wyndham Resorts offers all-inclusive hotels on the best beaches in the Dominican Republic, Mexico and the Bahamas. Its international team, extensive entertainment offer and varied gastronomic selection, guarantee you a true vacation with unforgettable memories. As part of its passion for life, the company makes efforts to protect the surroundings of the resorts through the implementation of green programs in all hotels.
Company/organization description	Hotel; Resort; Hotel Chain
Business specialties	Individual Travelers; Groups
Types of accommodations	4 Star; Beachfront; Resorts; Gym; Tennis; Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Wedding Facilities; Spa; Air-conditioning; Room Service; Children's Programs; Meeting Facilities; All Inclusive; Hotel or resort for adults only; Facilities for the disabled; WiFi; Watersports
Operating locations	Puerto Plata; La Romana-Bayahibe; Samana; Miches
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations
Company size	Over \$5,000,000
Number of passengers handled	Over 20,000 paxs
Delegate(s)	Amanda Santana, Executive VP of Sales & Marketing, jcontreras@vivaresorts.com Jaime Contreras, Gerente de Ventas, jcontreras@vivaresorts.com Gilda Noboa, Directora de Ventas, jcontreras@vivaresorts.com

WHALA! BÁVARO HOTELS

Address	Los Corales, El Cortecito, Bávaro, Punta Cana, Dominican Republic
Telephone	1809 688-1612
Email	dircomercial@hmhotels.net

Company/organization description	Hotel Chain
Business specialties	Individual Travelers; Groups
Types of accommodations	4 Star; Beachfront; Gym; Adventure; Hotel (101-300 rooms); Restaurant on Property; Spa; Meeting Facilities; All Inclusive; Meal Plans - AP; Meal Plans - MAP; WIFI
Operating locations	Punta Cana; La Romana-Bayahibe; Boca Chica
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Company size	Over \$5,000,000
Number of passengers handled	5,000 – 20,000 paxs
Delegate(s)	Diego Buades, Director Comercial, dircomercial@hmhotels.net Estelle Lavoine, Directora E-Commerce, direcommerce@hmhotels.net
Appointment Code	ABGZ

XÉLITER VACATION RENTALS

Address	Ave. John F. Kennedy, Santo Domingo, Dominican Republic
Telephone	1809 562 6725
Fax	1809 562 0660
URL	www.xeliter.com
Email	cpaulino@chc.do
Company/organization description	Other
Business specialties	Individual Travelers; Groups; Special Interest Trips; Technical Tours; MICE
Types of accommodations	Beachfront; Gym; Pet Friendly; Adventure; Hotel (50 rooms or less); Restaurant on Property; Sports Facilities; Wedding Facilities; Meeting Facilities; WIFI
Operating locations	Santo Domingo; Puerto Plata; Punta Cana; Juan Dolio; Samana
Marketing services	Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)
Delegate(s)	Estela Coiscou, Revenue Senior Manager, ecoiscou@chc.do Jacqueline Nivar Directora Comercial enivar@chc.do

**Dominican Annual
Tourism Exchange
2022** May 11 - 13



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ALICE APP	
Address	104 W 27th St 6th floor, New York, NY 10001 United States
Telephone	1 212 5792861
URL	www.aliceplatform.com/
EMAIL	carlo@aliceplatform.com
Company description	ALICE is an all-in-one platform that streamlines operations and communication, boosts productivity, and increases guest satisfaction. All teams and tasks connected, tracked, understood, and optimized...in one place. Increase productivity with smart and efficient task distribution and management. Gain visibility and transparency into all operations to make the best decisions for your hotel. Get actionable data to hold individuals and specific hotel departments accountable.
Company/organization description	OTA (Online Travel Agent)
Primary markets	Beach; MICE; Adventure Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Food & Beverage; Handicapped Facilities; Meal Plan Options; Room Service; Spa
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Carlo Chancelien, Senior Director of Global Sales, carlo@aliceplatform.com
A&A TOURS	
Address	Avenida San Patricio #649 San Patricio, San Juan 00920 Puerto Rico
Telephone	1 787 7924060
URL	www.aatours.com

EMAIL	carlos@aatours.net
Company description	Agencia de mayorista y viajes con más de 34 años sirviendo en Puerto Rico más de un millón de pasajeros atendidos por nuestros expertos. Representante de Hertz Puerto Rico. Compañía #1, Hotel Xcaret y Royal Caribbean. Nuestra producción es durante todo el año, efectuamos bloqueos aéreos directos con las líneas aéreas.
Company/organization description	Wholesaler
Primary markets	Beach; Groups; Individual Travelers; Adventure Travel; Students Groups
Accommodations required	All Inclusive
Services required	Air Conditioning; Airport Transfers; Wedding Facilities; Meetings Facilities; Food & Beverage; WIFI
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Carlos A. Castellanos, Corporate Development Director, carlos@aatours.net
ABTOUR VIAJES	
Address	Río Negro 1394 Piso 4, Montevideo 11100 Uruguay
Telephone	598 29085152
Fax	598 29021996
URL	www.abtour.com.uy
Email	leticia.lucchese@abtour.com.uy
Company description	Somos Operador Mayorista con más de 40 años en el mercado y uno de nuestros principales destinos dentro del Caribe es República Dominicana. Somos Copa Vacaciones y también hemos realizado eventos en el destino llevando mas de 80 agentes de viajes.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Individual Travelers

Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Resorts
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Leticia Lucchese, Gerente de Producto, leticia.lucchese@abtour.com.uy

ADVANTAGE INTERNATIONAL

Address	195 N Harbor Drive Suite 4206, Chicago 60601 United States
Telephone	1312 735-8920
Fax	1312 856-1139
URL	advantage-intl.com
Email	gene@advantage-intl.com
Company description	Advantage International designs unique travel programs and has created them for groups ranging in size from 30 to more than 3,000. The company has organized events from trade missions to promotional packages for large corporations, local and federal government agencies, civic organizations, reunions and religious groups. It also has partnered with numerous network and local radio stations—ABC, CBS, Clear Channel Communications, Radio One and independents—to provide promotional trips for their audiences or incentives for their personnel. After more than 25 years of specializing in upscale travel, Advantage International is now expanding in different ways. The company plans to become a premier player in the meeting, incentive, conferences and exhibition (MICE) industry.
Company/organization description	Incentive Company; Meeting Planner
Primary markets	Groups; Incentives; MICE; Seniors Groups; Special Interest Travel; Students Groups
Accommodations required	All Inclusive; 5 Star
Services required	Air Conditioning; Airport Transfers; Meetings Facilities; Food & Beverage; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Adults Only

Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Eugene Harley, Managing Director, gene@advantage-intl.com

ADVANTAGE WORLD TRAVEL

Address	530 Avenida de la Constitución, San Juan 00901 Puerto Rico
Telephone	1 787 7054430
Email	mary@advantagetravel.net
Company description	Somos un tour operador nuevo pero con un personal con más de 20 años de experiencia.
Company/organization description	Tour Operator
Primary markets	Groups; Incentives; Individual Travelers; MICE
Accommodations required	All Inclusive; 5 Star; 4 Star; Cottages/Villas; Resorts
Services required	Air Conditioning; Banquet Facilities; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Room Service; WiFi; Adults Only; Pet Friendly; Spa
Total clients handled last year	Under 1,000
Delegate(s)	Mary Cruz, mary@advantagetravel.net

AERO

Address	Calle # 48 No. 630, La Plata, BA 1900 Argentina
Telephone	54 115 2766783
Fax	54 221 4470101
URL	www.aero.tur.ar
Email	contratacion@aero.tur.ar

Company description	Aero es una empresa familiar, resultado de más de 50 años de actividad en el negocio de los viajes y el turismo. Nacimos en la ciudad de La Plata, Argentina pero hoy contamos con oficinas propias en Buenos Aires y presencia en todo el país. Tenemos una gran vocación de servicios y estamos orientados a satisfacer de manera FÁCIL, RENTABLE y SEGURA a las agencias.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Resorts
Services required	Airport Transfers; Car Rental; Golf; Sightseeing/Guided Tours; WIFI; Adults Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Julián Zanelli, Responsable de Producto, julian.zanelli@aero.tur.ar Facundo Carassale, Director Comercial, facundo.carassale@aero.tur.ar

AEROMÉXICO VACATIONS

Address	Paseo de la Reforma 245 Piso 25, Ciudad De México 06500 México
Telephone	52 55 40099551
URL	www.aeromexicovacations.com
Email	rmaldonado@aeromexico.com
Company description	Aeroméxico Vacations es el Tour Operador de Aeroméxico, la línea aérea bandera de México, contamos con canales de venta B2B - B2C estando muy posicionados en el mercado leisure, nuestro principal segmento es el de paquetes (Avión+Hotel) sin embargo también estamos en el mercado de Room Only así como todo lo que pudiera ser complemento de viaje, Tours, renta de Autos, Parques, etc.
Company/organization description	Tour Operator
Primary markets	Beach; Ecotourism

Accommodations required	All Inclusive
Services required	Food & Beverage; Golf; Adults Only; Pet Friendly
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Roberto Maldonado Márquez, Comercial, rmaldonado@aeromexico.com

ALANA TOURS

Address	CR 46CC CL 70 Sur 93 Int 401, Sabaneta 055450 Colombia
Telephone	57 4 3233579356
URL	www.alanatours.com
Email	alexis@alanatours.com
Company description	Mayorista con oficinas en Colombia y Venezuela, atendiendo clientes en varias ciudades de cada país. Manejamos plataforma on line donde integramos servicios de hoteles, traslados, actividades y circuitos a través de Nemo.
Company/organization description	Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE; Golf Tours
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	Under 500

Delegate(s)	Alexis López Millares, Gerente General, alexis@alanatours.com
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ALL INCLUSIVE OUTLET

Address	118 West Main Street Georgetown, KY 40324 United States
Telephone	1859 6893694
URL	www.allinclusiveoutlet.com
Email	sarah.flook@allinclusiveoutlet.com
Company/organization description	OTA (Online Travel Agent)
Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Food & Beverage; Golf; Handicapped Facilities; Meal Plan Options; Gym; Watersport; Room Service; Tennis; WiFi; Adults Only; Spa
Total clients handled last year	Over 20,000
Delegate(s)	Sarah Flook, Director of Product, sarah.flook@allinclusiveoutlet.com
Delegate(s)	Anthony Tucker, Vicepresident + General Manager, anthony.tucker@allinclusiveoutlet.com

ALL WAYS TOURS

Address	Av Manuel Batista Espinosa Torre IBC piso 7, Panamá 07110 Panamá
Telephone	507 66076871
URL	allwaystours.com
Email	andres@allwaystours.com
Company description	Agencia Mayorista enfocada en turismo emisivo
Company/organization description	Wholesaler
Primary markets	Beach; Incentives; Individual Travelers; MICE

Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Car Rental; Children's Programs; Wedding Facilities; Food & Beverage; Meal Plan Options; Watersport; Sightseeing/Guided Tours; WiFi; Adults Only
Total clients handled last year	Under 1,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Andrés Rocca, Sr, andres@allwaystours.com

ALLTOURS FLUGREISEN GMBH

Address	Dreischeibenhaus 1 Dusseldorf 40211 Germany
Telephone	49 211 54275123
URL	www.alltours.de
Email	sophia.bonzol@alltours.de
Company description	Alltours is the 4th biggest tour operator in Germany. We own 220 travel agencies and are connected to 14k other agencies. So, we have a broad-based distribution network. Our strongest markets are Germany, Austria, Netherlands and Switzerland. The biggest target group are families, best agers and couples.
Company/organization description	Tour Operator
Primary markets	Beach
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Airport Transfers; Car Rental; Sightseeing/Guided Tours; Adults Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Sophia Bonzol, Contracting Manager, sophia.bonzol@alltours.de

ALMUNDO / CVC ARGENTINA	
Address	Sánchez de Loria 2395 P7 Buenos Aires, CF 1241 Argentina
Telephone	54 91 168441330
Fax	54 11 53541200
URL	www.almundo.com.ar
Email	carina.orsi@almundo.com
Company description	Somos parte del grupo CVC. En Argentina lo componen varias marcas: Almundo, Avantrip, Biblos y Ola. Tenemos diferentes canales de comercialización: OTA, operador mayorista, agencia minorista.
Company/organization description	OTA (Online Travel Agent); Tour Operator
Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Children's Programs; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; WIFI; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Carina Orsi, Líder de Contratación de Hoteles, carina.orsi@almundo.com

ALPIVIAJES C.A.	
Address	Av. Sucre Centro Boyagá, Piso 1, Oficina 11, Los Dos Caminos, Caracas 1071 Venezuela
Telephone	58 414 2894251
Email	gerencia@alpiviajes.com
Company description	República Dominicana ha sido un destino atractivo en sí mismo en los segmentos de mice y fit's, así como hub para conexión a terceros países. Hay un creciente interés en el segmento de negocios y corporativos y en turismo hacia ecoturismo y turismo especializado.

Company/organization description	Meeting Planner; OTA (Online Travel Agent); Tour Operator; Travel Agent Consortium; Wholesaler
Primary markets	Beach; Dive Groups; Ecotourism; Groups; Individual Travelers; MICE; Adventure Travel; Special Interest Travel; Students Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Resorts; Room Only
Services required	Airport Transfers; Car Rental; Meetings Facilities; Food & Beverage; Handicapped Facilities; Meal Plan Options; Watersport; Sightseeing/Guided Tours; Pet Friendly; Spa
Total clients handled last year	3,000-5,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Rosina Vargas, Gerencia @ Alpiviajes.com, gerencia@alpiviajes.com Abigail Malaver, Coordinadora de Producto, producto@alpiviajes.com

ALTERTOUR SA DE CV

Address	Legaría 549 Torre 2 Piso 9 Col 10 de Abril, Ciudad de México, 15010 México
Telephone	52 55 52295400 Ext. 20202
URL	www.viajespalacio.com.mx
Email	ynunez@ph.com.mx
Company description	Somos una agencia minorista con 26 sucursales en el país y un call center. Pertenecemos a la tienda departamental de lujo el Palacio de Hierro, donde tenemos la mayoría de las sucursales. El perfil de nuestro cliente es de quien gusta de un nivel alto de los viajes.
Company/organization description	Retail Agent
Primary markets	Beach; Groups; Individual Travelers; MICE; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Resorts; Room Only

Services required	Air Conditioning; Airport Transfers; Children's Programs; Casino; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Yolanda Núñez, Gerente de Ventas, ynunez@ph.com.mx
AMADEUS	
Address	Calle Hector García Godoy #51, Santo Domingo 10510 Dominican Republic
Telephone	1849 8534487
URL	www.amadeus-hospitality.com
Email	robin.herrebrugh@amadeus.com
Company description	Our award-winning portfolio of solutions equips hospitality organizations of all sizes with the technology needed to drive profitable demand, increase operational efficiency, and deliver memorable guest experiences.
Company/organization description	Wholesaler
Primary markets	Beach; Dive Groups; Ecotourism; Groups; Incentives; Individual Travelers; MICE; Adventure Travel; Seniors Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Robin Herrebrugh, Director of Sales, robin.herrebrugh@amadeus.com

AMERICA CRUISE FERRIES	
Address	Calle Concordia #249 Mayaguez 00681 Puerto Rico
Telephone	1787 219-7701
Fax	1787 832-4880
URL	www.acferries.com
Email	pcollazo@ferriesdelcaribe.com
Company/organization description	Tour Operator; Wholesaler
Primary markets	Groups; Individual Travelers; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (51-100 rooms); Hotels (over 300 rooms); Resorts
Services required	Banquet Facilities; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Watersport; Room Service; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Erick Gonzalez, Vice-president, pcollazo@ferriesdelcaribe.com Patricia Collazo, Directora de Ventas y Mercadeo, pcollazo@ferriesdelcaribe.com

AMERICAN AIRLINES VACATIONS

Address	1 Skyview Drive Fort Worth, TX 76155 United States
Telephone	1682 278-3823
URL	www.aavacations.com
Email	michelle.gay@aa.com
Company description	American Airlines Vacations is the in-house tour operator for American Airlines, Inc., offering air and hotel vacation packages to the Dominican Republic and throughout the world.

Company/organization description	Tour Operator
Primary markets	Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Michelle Gay, Product Manager, michelle.gay@aa.com BJ Hemeng, Manager Global Product and Performance Strategy, bj.hemeng@aa.com

APPLE LEISURE GROUP / APPLE VACATIONS/ TRAVEL IMPRESSIONS/CHEAP CARIBBEAN.COM

Address	7 campus Blvd. Newtown Square, PA 19073 United States
Telephone	1 631 9127535
Fax	1 267 895-5182
URL	www.appleleisuregroup.com
Email	trodriguez@algvacations.com
Company/organization description	Charter Operator; OTA (Online Travel Agent); Tour Operator; Travel Agent Consortium; Wholesaler
Primary markets	Beach; Dive Groups; Ecotourism; Groups; Incentives; Individual Travelers; MICE; Technical Groups; Adventure Travel; Seniors Groups; Special Interest Travel; Sports Programs; Students Groups; Golf Tours
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa

Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Tania Rodriguez, Product Manager, trodriguez@algvacations.com

AZABACHE

Address	Calle 50 entre Calles 45 y 47 # 432, Colonia Centro Mérida, YUC 97000 México
Telephone	52 999 9210000
URL	www.azabachetour.com
Email	n.chavarria@azabache.travel

Company description	We are a 100% Mexican B2B Tour Operator, able to integrate the latest online technology in order to make online reservations, providing support to partner travel agencies with the objective to increase sales. Some qualities that make us stand out are: SOLIDITY, CREATIVITY and ETHICS. We have a presence in the main areas of Mexico, such as Mérida, Cancún, Mexico City, Guadalajara, Monterrey, Puebla. We also have presence in Latin America in countries such as: Brazil, Colombia, Costa Rica and Panama. In the coming months we will be opening Guatemala, Ecuador, Chile and Peru.
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Company/organization description	Wholesaler
Primary markets	Beach; Ecotourism; Groups; Incentives; Individual Travelers; MICE; Technical Groups; Adventure Travel; Seniors Groups; Special Interest Travel; Students Groups; Golf Tours
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000

Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Cesáreo Aponte, General Director, cesareo@azabache.travel Nhazra Chavarria, Chief Commercial Officer, n.chavarria@azabache.travel
BLUE BAY TRAVEL	
Address	Unit A4, Bellringer Road Trentham Stoke on Trent ST4 8GB United Kingdom
Telephone	44 773 9351220
URL	www.bluebaytravel.co.uk
Email	greg@bluebaytravel.co.uk
Company description	We are a flash sale specialist and use hidden deal pages to target the most relevant demographic in our audience with a link to the deal. We also pay to run your deal on third party platforms like Travelzoo/Secret Escapes etc. We also have exclusive access to 1000 travel agents who we sell packages to.
Company/organization description	Tour Operator; Travel Agent Consortium
Primary markets	Beach
Accommodations required	All Inclusive; 5 Star; 4 Star
Services required	Air Conditioning; Food & Beverage; Golf; Gym; WIFI; Adults Only; Spa
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Greg Armstrong, Mr, greg@bluebaytravel.co.uk
CLASSIC VACATIONS	
Address	5893 Rue Ferrari, San Jose, CA 95138 United States
Telephone	1408 7944741

Fax	1408 7943499
URL	www.classicvacations.com
Email	mmorgan@classicvacations.com
Company description	Classic Vacations is the leading provider of premier vacation packages around the world, including but not limited to Hawaii, Caribbean, Mexico, Europe, and South Pacific. Classic Vacations is a full-service resource for Travel Advisors, providing product expertise and superb customer care. Travel Advisors have always relied on Classic Vacations to help create exceptional travel experiences for their clients.
Company/organization description	Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE
Accommodations required	All Inclusive; 5 Star; 4 Star; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Mie Morgan, Product Manager, mmorgan@classicvacations.com

CORPORACIÓN SALTA, S.A.

Address	Av. Universidad. Edificio Centro Parque Carabobo. Torre A. Piso 8. Ofic. 804 Caracas 1010 Venezuela
Telephone	58 212 5781267
URL	www.corporacionsalta.com
Email	operaciones@corporacionsalta.com

Company description	Somos un-Tour Operador mayorista, con 25 años en el mercado, durante los cuales hemos vendido de manera ininterrumpida República Dominicana. Hemos trabajado en alianza con la Oficina de Turismo, aerolíneas y hoteles en la promoción del destino. Manejamos segmento Leisure, Corporativo y Bodas Destino.
Company/organization description	Charter Operator; Incentive Company; Meeting Planner; Tour Operator; Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Delegate(s)	Raul Moreira Da Silva, Director General, raul@corporacionsalta.com Alexandra Irazábal López, Gerente de Operaciones, operaciones@corporacionsalta.com

CTB MAYORISTA DE TURISMO

Address	Tomás Ordóñez Y Honorato Vásquez Cuenca 010107 Ecuador
Telephone	593 98 4918301
URL	www.ctbviajando.com
Email	rcabrera@ctbviajando.com
Company description	Somos una empresa Mayorista de Turismo, que radica en la ciudad de cuenca, nuestra matriz esta en la ciudad de Cuenca, atendemos el segmento leisure, fit, y grupos, estamos especializados en el caribe, nuestro mercado así lo exige, nuestra empresa ha manejado por algún tiempo congresos académicos y estamos enfocados en reforzar lo antes mencionado con la búsqueda de nuevos proveedores.
Company/organization description	Wholesaler
Primary markets	Beach; Individual Travelers; Adventure Travel; Sports Programs; Students Groups
Accommodations required	All Inclusive; Resorts

Services required	Air Conditioning; Airport Transfers; Children's Programs; Casino; Meetings Facilities; Laundry/Dry Cleaning; Gym; Watersport; Room Service; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	3,000-5,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Edwin Roberto Cabrera Arias, CEO, rcabrera@ctbviajando.com

CVC CORP

Address	Rua Catequese, 227 - 11 andar Santo André, SP 09090 Brazil
Telephone	55 11 987710397
URL	www.cvccorp.com.br
Email	vivianamaral@cvccorp.com.br
Company/organization description	Tour Operator
Primary markets	Beach; Ecotourism; Groups; MICE; Adventure Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Resorts
Services required	Air Conditioning; Airport Transfers; Business Center; Wedding Facilities; Casino; Food & Beverage; Golf; Gym; Room Service; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Bruna Castro, brunacastro@cvccorp.com.br Vivian Amaral, vivianamaral@cvccorp.com.br Michelle Ferreira Barbosa, michellebarbosa@cvccorp.com Cristiano Placeres, cristianoplaceres@cvccorp.com.br

DELFO'S OPERADOR MAYORISTA

Address	Coronel Juan Beverina 1988, Cerro de las Rosas, Córdoba, CBA 5009 Argentina
Telephone	54 351 16749142
Fax	54 351 442 1212
URL	www.delfos.tur.ar
Email	sromero@delfos.tur.ar
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Adventure Travel; Special Interest Travel; Sports Programs
Delegate(s)	Guillermo Cristiani, Socio Gerente, gcristiani@delfos.tur.ar

DELTA VACATIONS

Address	700 South Central Ave. Atlanta, GA 30354-1923 United States
Telephone	1 651 289-8643
Fax	1 651 367-8500
URL	www.deltavacations.com
Email	sschuldt@deltavacations.com
Company description	Delta Vacations, the official vacation provider of Delta Air Lines (NYSE:DAL) offers travel agents convenient one-stop shopping for vacation packages that bundle flights aboard Delta and its strategic partners - Air France, KLM, Alitalia, Aeroméxico and Virgin Atlantic - with stays at more than 6,000 + hotels and resorts 1,300 + activities, transfers and car rental offerings in more than 330 destinations in 65 countries worldwide. Delta Vacations has earned numerous industry awards including
Company/organization description	Wholesaler
Primary markets	Beach; Groups; MICE; Golf Tours
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Delegate(s)	Sara Schuld, Senior Product Manager, sschuldt@deltavacations.com Brittany Kennedy, Associate Product Manager, bkennedy@deltavacations.com Ashley Parden, Partnership Marketing Manager, aparden@deltavacations.com
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DESPEGAR.COM

Address	Ejército Nacional 373 901 al 905 Granada Miguel Hidalgo Cancún, QROO, México
Telephone	18296490433
URL	www.despegar.com
Email	gildania.pilarte@despegar.com
Company description	Es la empresa de viajes líder en Latinoamérica. Desde hace 21 años revoluciona la industria del turismo a través de la tecnología, y, con su continua apuesta al desarrollo del sector, hoy forma un grupo consolidado que integra a Best Day, Viajes Falabella y Koin, convirtiéndose en una de las compañías más relevantes de la región
Company/organization description	OTA (Online Travel Agent); Wholesaler
Primary markets	Beach; Individual Travelers; Adventure Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Room Only
Services required	Air Conditioning; Car Rental; Children's Programs; Casino; Food & Beverage; Handicapped Facilities; Laundry/Dry Cleaning; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WiFi; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000

Delegate(s)	Tania Tejeda, Sr Lodging Global Partner Manager, tania.tejeda@despegar.com
	Iván Lovisolo, Director Global Partners, tania.tejeda@despegar.com
	Nicolas Iglesias, Global Partners Executive Specialist, nicolas.iglesias@despegar.com
	Xisco Morla, gildania.pilarte@despegar.com
	Gildania Pilarte, Sr Non-Air Account Executive Specialist, gildania.pilarte@despegar.com
	Matías Zelaschi, VP Non-Air, gildania.pilarte@despegar.com
	Juan Sarán, Global Partners Executive Specialist, juan.c.saran@despegar.com

DESTINATION 2

Address	Unit 14, Telford House Chester Gates Business Park Dunkirk, Chester CH16LT United Kingdom
Telephone	44 739 3422713
URL	www.destination2.co.uk
Email	hannah@destination2.co.uk
Company description	B2C Tour Operator selling worldwide packages to the UK market specializing in the Middle East, Indian Ocean, Caribbean and Asia. Growing Long Haul call centre based just outside Chester with on and offline sales channels served by a wide range of marketing activity (including a significant unique customer database). Over 110+ staff across 3 offices (Chester, Stockport and Halifax).
Company/organization description	Tour Operator
Primary markets	Beach
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Resorts
Services required	Food & Beverage; Meal Plan Options; Adults Only; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	1,000-3,000

Delegate(s)	Hannah Phipps, Partnerships Manager, Hannah@Destination2.co.uk
	Oscar Lopera, Head of Product, oscar@destination2.co.uk

DESTINATIONWEDDINGS.COM

Address	321 Commonwealth Rd, Suite 303 Wayland, MA 01778 United States
Telephone	1508 6510402
URL	www.destinationweddings.com
Email	mvelez@destinationweddings.com
Company description	DestinationWeddings.com has excelled in working with nearly 30,000 couples and half a million guests to plan personalized dream destination weddings for over 15 years, our relationships with over 1,500 hotels and resorts around the world enables us to offer exclusive amenities and upgrades you can't find anywhere else. As the global leader in romance travel, we're proud of our highly coveted customer satisfaction rating and industry leading awards.
Company/organization description	Retail Agent
Primary markets	Beach; Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Wedding Facilities; Meetings Facilities; Food & Beverage; Handicapped Facilities; Meal Plan Options; Room Service; WIFI; Adults Only; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Megan Velez, Vice President of Product, mvelez@destinationweddings.com
	Chelsea-Rose Mullin, Product Manager, cmullin@destinationweddings.com
	Abby Shove, Customer Support & Vendor Relations Manager, ashove@destinationweddings.com

DESTIWORLD	
Address	1 SW 129 Avenue. Suite 303 Wayland, MA 01778 United States
Telephone	1844 2892050
URL	www.destiworld.com
Email	kkorza@destiworld.com
Company description	DestiWorld is the Tour Operator brand of Celebration Travel Group, a collection of award-winning travel brands with common goal of creating amazing destination celebrations. Specializing in travel to Mexico, Dominican Republic and parts of the Caribbean. DestiWorld work exclusively with Destination Weddings Travel Group, Celebration Travel Group and All-Inclusive Outlet.
Company/organization description	Tour Operator
Primary markets	Beach; Groups; Individual Travelers; MICE; Adventure Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Kim Korza, Senior Management Product Development, kkorza@destiworld.com Paula Coffaro, Director of Destiworld, pcoffaro@destiworld.com

DINGUS	
Address	Plaza Punta Tulum Local B21 y B22 Cancún, QROO 77500 México
Telephone	52 998 2603878
URL	www.dingus.es
Email	comercial@dingus.es
Company description	Dingus ofrece la única solución 360 del mercado en comercialización de propiedades turísticas. Desde la tarifa, hasta el cobro de la reserva.

Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/ Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	José Luis Tovilla, Sales Representative Latam, joseluis.tovilla@dingus.es

DNATA, THE EMIRATES GROUP

Address	Airport Road, Al Garhoud, PO Box 1515 Dubai United Arab Emirates
Telephone	971 971 4316666
URL	www.dnatatravel.com
Email	eugenio.gutierrez@dnata.com
Company description	We are a family of consumer and business-to-business travel brands that sit within the dnata Group, itself backed by the Emirates Group. Collectively, more than three million people choose one of our brands for their holidays each year. Our brands span the full spectrum of travel products and services. We work across the long and short haul sectors with expertise in aviation, accommodation, cruising, car hire and every ancillary industry. We're as at home in luxury as we are in low-cost, and in building technologies as we are in bricks and mortar travel agencies. And, as members of the global dnata Group, we're part of a network that spans 85 countries and employs 41,000 people. We also own Emirates Airline, one of the best one in the world.
Company/organization description	Retail Agent; OTA (Online Travel Agent); Tour Operator; Wholesaler
Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/ Villas; Hotels (up to 50 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Children's Programs; Wedding Facilities; Casino; Food & Beverage; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; WiFi; Adults Only

Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Eugenio Gutierrez de Armas, Market Manager - Americas & The Caribbean, eugenio.gutierrez@dnta.com

DORA THILLET EVENTS

Address	Villas de Carraizo 159 Calle 46 San Juan 00926-9172 Puerto Rico
Telephone	1787 363 6300
URL	www.dorathilletevents.com
Email	info@dorathilletevents.com
Company description	Dora Thillet is a certified event planner who love details, chic style, and breath-taking destinations for her clients.
Company/organization description	Meeting Planner
Primary markets	Groups
Accommodations required	All Inclusive
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Wedding Facilities; Meetings Facilities; Food & Beverage; Golf; Laundry/Dry Cleaning; Watersport; Room Service; Sightseeing/Guided Tours; WiFi; Spa
Total clients handled last year	Under 1,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Jesill Ayala, Photographer, info@dorathilletevents.com Dora Thillet, Owner, info@dorathilletevents.com

E-VACATIONS, CORP

Address	Plaza Cupey Gardens, Edificio Oeste C-1 San Juan 00926 Puerto Rico
Telephone	1787 2921100
URL	www.evacationspr.com
Email	jcaballero@evacationspr.com
Company description	Compañía líder en operación de vuelos chárter a la República Dominicana. Durante el verano 2022 estamos programando un total aproximado de 6,000 asientos a la República Dominicana mediante vuelo chárter más un número potencial de pasajeros de manera individual.
Company/organization description	Charter Operator; Tour Operator; Wholesaler
Primary markets	Beach; Groups; Individual Travelers; Adventure Travel; Seniors Groups; Students Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Children's Programs; Wedding Facilities; Casino; Food & Beverage; Golf; Handicapped facilities; Room Service; Sightseeing/Guided Tours; WiFi; Adults Only; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Manuel Jiménez, Presidente, mjimenez@evacationspr.com José Caballero, Gerente de Operaciones, jcaballero@evacationspr.com

ELEGANCE TOURS, INC.

Address	Calle William Jones 1061 S2 San Juan 00925 Puerto Rico
Telephone	1787 2616665
URL	www.facebook.com/fancyvoyagetours
Email	etourspr@gmail.com

Company description	Somos Mayoristas y Agencia de Viajes en Puerto Rico.
Company/organization description	Retail Agent; Wholesaler
Primary markets	Beach; Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Resorts
Services required	Air Conditioning; Airport Transfers; Children's Programs; Casino; Food & Beverage; Handicapped Facilities; Watersport; Room Service; Sightseeing/Guided Tours; Adults Only; Spa
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Lory Santana, Presidenta, etourspr@gmail.com

EUROINCOMING S.L.

Address	Calle Xaudaro, 24 Madrid 28034 Spain
URL	www.beds4travel.com
Email	diego.lopez@beds4travel.com
Company description	At Keytel, we provide high quality strategic advice and creative solutions thanks to our combination of knowledge, global experience and exclusive alliances with specialist partners. Today, we provide a wide range of services to an extensive and diverse client base, which includes independent hotels and hotel chains, enabling them to influence multiple dimensions of their business providing agile improvement through close accompaniment by our consultants.
Company/organization description	Wholesaler
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (over 300 rooms); Resorts; Room Only
Total clients handled last year	Over 20,000

Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Diego López, Regional Development Manager, diego.lopez@beds4travel.com Vicenc Pascual, Regional Development Director, vicenc.pascual@hotusahotels.com

EXPEDIA, INC

Address	Av Alemania, Torre Masa Business District Suite 205 Punta Cana, Dominican Republic
Telephone	1809 2273028
Fax	1809 227-3028
URL	www.expedia.com
Email	camtorres@expediagroup.com
Company description	Expedia Group powers travel for everyone, everywhere through our global platform. Driven by the core belief that travel is a force for good, we help people experience the world in new ways and build lasting connections. We provide industry-leading technology solutions to fuel partner growth and success, while facilitating memorable experiences for travelers. The Expedia Group family of brands includes: Expedia®, Hotels.com®, Expedia® Partner Solutions, Vrbo®, trivago®, Orbitz®, Travelocity®, Hotwire®, Wotif®, ebookers®, CheapTickets®, Expedia Group™ Media Solutions, CarRentals.com™, and Expedia Cruises™.
Company/organization description	OTA (Online Travel Agent)
Primary markets	Beach; Ecotourism; Incentives; Individual Travelers; Adventure Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000

Delegate(s)	Robert Cruz, Associate Market Manager, robcruz@expediagroup.com Camilo Torres, Area Manager, camtorres@expediagroup.com Irausi Rivera, Associate Market Manager, irivera@expedia.com Miriam Hernández, Director, Market Management Caribbean, camtorres@expediagroup.com Luz Areche, Market Manager, luareche@expediagroup.com Violeta Vargas, Market Manager, vvargas@expediagroup.com Edgar Beltré, Market Associate, ebeltre@expediagroup.com Freddy Domínguez, Gerente de Ventas USA Canada, fdominguez@expediagroup.com Paula de Keijzer, Director, Market Management LATAM, pdekeijzer@expediagroup.com Martina Heusinger, Area Manager Caribbean, mheusinger@expediagroup.com
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FLIGHT CENTRE TRAVEL GROUP

Address	5 Paragon Drive, Suite 200 Montvale, NJ 07645 United States
Telephone	1 201 934-3512
Fax	1 201 934-3541
Email	maria.torres@us.flightcentre.com
Company/organization description	Retail Agent; Tour Operator; Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE; Adventure Travel; Students Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa

Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Maria Torres, Contracting Manager Procurement Americas, maria.torres@us.flightcentre.com Cristina Favre, Contracting Manager Procurement Americas, favrec@us.flightcentre.com Michelle Ellis, Team Leader Procurement Americas, michelle.ellis@us.flightcentre.com

FREE WAY SRL OPERADOR MAYORISTA DE TURISMO

Address	Córdoba 1452 Piso 3 Rosario, SF 2000 Argentina
Telephone	54 341 4868416
Fax	54 341 512 0000
URL	www.freeway.com.ar
Email	rgarcia@freeway.com.ar
Company/organization description	Tour Operator
Primary markets	Beach; Groups; Incentives; Individual Travelers; Sports Programs; Students Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Banquet Facilities; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Handicapped facilities; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Ramiro Garcia, Revenue Manager, rgarcia@freeway.com.ar Martin Ponce, Gerente Comercial, mponce@freeway.com.ar

GLOBAL AGENTS	
Address	130 Queens Quay East, Suite 512 Toronto, ON M5A 0P6 Canada
Telephone	1 647 8097466
URL	www.wheelsupnetwork.com www.soloparaagentes.com
Email	jdusautoy@globalagents.net
Company description	Global Agents is a leading digital marketer of travel agent targeted news, information and promotions in Canada, the USA, Spain, the UK, Mexico, Colombia and Argentina. Through our geo-fenced trade dedicated websites and key travel media alliances, we reach front-line selling travel agents 24/7 365 days a year. See our websites - www.WheelsUpNetwork.com / www.SoloParaAgentes.com / www.Agents-Connect.com
Company/organization description	Association
Primary markets	Beach; Ecotourism; Groups; Individual Travelers; Adventure Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Delegate(s)	Jason du Sautoy, Sales Director, jdusautoy@globalagents.net Yolanda Sedano, Director of Operations, ysedano@globalagents.net Richard Kirby, Managing Director, rkirby@globalagents.net

GLOBE TRAVEL	
Address	6435 osprey landing street Davie, FL 33314 United States
Telephone	1 321 2405336
URL	www.globetravel.com.br
Email	juliana@globetravel.com.br
Company description	We are travel company based in Brazil, Argentina and now in USA. One of our base is Traveller Made member.
Company/organization description	Retail Agent; Tour Operator
Primary markets	Beach; Groups; Incentives; Individual Travelers; Special Interest Travel

Accommodations required	All Inclusive; 5 Star; 4 Star
Services required	Airport Transfers; Sightseeing/Guided Tours; Adults Only
Total clients handled last year	Under 1,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Juliana Prado, juliana@globetravel.com.br

GO WORLD	
Address	Via Canale 22 Ancona 60125 Italy
Telephone	39 71 208 9301
URL	www.goworld.it
Email	info@goworld.it
Company description	The Go World group includes 4 main Tour Operators - Go Asia, Go America, Go Afrique, Go Australia. It also includes few clusters for highly specialized travelers: Go Scuba for divers, Go Trekking for Trekkers, Go4all for people with disabilities, Go Deluxe for clients who require high level services.
Company/organization description	Tour Operator
Primary markets	Beach; Dive Groups; Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront
Services required	Air Conditioning; Airport Transfers; Car Rental; Handicapped facilities; Sightseeing/ Guided Tours
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Clara Araldi, Product Manager, c.araldi@goworld.it

GOOD QUALITY TOURS	
Address	Ave Reparto Universitario 1244 Ponce 00715 Puerto Rico
Telephone	17876428807
Email	ruben@goodqualitytours.com
Company description	Good Quality Tours es una compañía de mas de 20 años trabajando el mercado de Rep. Dom. ya sea en vuelos regulares o haciendo charter a destinos como Santo Domingo, Puerto Plata, Punta Cana.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Sports Programs; Golf Tours
Accommodations required	All Inclusive; 5 Star; 4 Star
Services required	Air Conditioning; Airport Transfers; Car Rental; Golf; Meal Plan Options
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Rubén Feliciano González, President, ruben@goodqualitytours.com

GOOL TRAVEL	
Address	B 361 W Flager Street Miami, FL 33144 United States
Telephone	1305 3055275
URL	www.gooltravel.com
Email	eduardo@gooltravel.com
Company description	Charter Operator with more than 4400 seats from june to august other charter flights in important holidays in the United States.
Company/organization description	Charter Operator; Tour Operator; Wholesaler
Primary markets	Beach; Groups; Individual Travelers

Accommodations required	All Inclusive; 5 Star; Hotels (over 300 rooms); Resorts
Services required	Airport Transfers; Wedding Facilities; Casino; Food & Beverage; Golf; Meal Plan Options; Gym; Watersport; Room Service; Tennis; WIFI; Adults Only; Spa
Total clients handled last year	3,000-5,000
Delegate(s)	Eduardo Castillo, CEO, eduardo@gmail.com Yenny Mota, Hotel Contracts, yenery@gooltravel.com
GRUPO LOMAS TRAVEL	
Address	Calle De Acceso L 28 Manzana 16 Lote 37 SM 309 Cancún, QROO 77560 México
Telephone	52 998 8819400
URL	www.lomastravel.com
Email	jmllopart@grupolomas.com
Company description	We are a leading Mexican company in the tourism sector based in Cancun, Quintana Roo with 40 years of experience our lines of Business are B2B, B2C, Weddings, Groups, DMC with main markets USA, CAN, MX, LATAM.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Business Center; Wedding Facilities; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Delegate(s)	Juan Miguel Llopart, Sales and Contracting Director, jmllopart@grupolomas.com Abigail Lopez Lira, Product Coordinator, alopezlira.producto@grupolomas.com

HB TRAVEL CONSULTANTS INC.	
Address	Avenida Muñoz Rivera 1002 Cond. Olimpo Plaza Suite 208 San Juan 00927 Puerto Rico
Telephone	1 787 7651700
URL	www.hbtravelpr.com
Email	hbenero@hbtravelpr.com
Company description	@hbtravelpr.com Somos el único operador en Puerto Rico que trabaja exclusivamente a través de las Agencias de Viajes.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE; Adventure Travel; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Resorts
Services required	Air Conditioning; Car Rental; Meetings Facilities; Golf; Handicapped facilities; Adults Only; Spa
Total clients handled last year	3,000-5,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Hector Benero, Presidente, hbenero@hbtravelpr.com Gilberto Puig, Vice Presidente, gilberto.puig@gmail.com

HOPPER

Address	265 Franklin Street, Suite 1702 Boston, MA 02110 United States
Telephone	1 954 2707389
URL	hopper.com
Email	gbenjamin@hopper.com

Company description	Hopper is a top-ranked travel app that helps customers discover when and where to travel. We combine personalized, data-driven travel recommendations with an intuitive user interface to provide a stress-free way to plan and book travel on mobile. Hopper participates in a closed user group (CUG) environment as our over 70 million members need to download the app and create an account to book hotel rooms. Additionally, Hopper has partnered with Capital One Bank card to provide travel solutions to over 40 million card holders.
Company/organization description	OTA (Online Travel Agent)
Primary markets	Individual Travelers
Accommodations required	All Inclusive; Beachfront
Services required	Air Conditioning
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Guilene Benjamin, Market Manager, gbenjamin@hopper.com Erick Correa Sintora, Market Manager, ecorrea@hopper.com Donna Karnes, Regional Director Caribbean, dkarnes@hopper.com

HOTELBEDS

Address	Avenida Tulum 286 Cancun, QROO 77504 México
Telephone	52 998 1442421
URL	www.hotelbeds.com
Email	angarcia@hotelbeds.com
Company description	Hotelbeds es el Bed Bank #1 a nivel mundial encargado de promocionar y redireccionar la venta hacia el destino posicionando toda la oferta hotelera de República Dominicana.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Individual Travelers

Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Ana Claudia García, Contract Manager, angarcia@hotelbeds.com Natalia D, Regional Manager, ndral@hotelbeds.com Ricardo Santiago, Yield Manager, ricardo.santiago@hotelbeds.com

JETSET VACATIONS

Address	360 Long Beach Rd Oceanside, NY, 11572 United States
Telephone	1800 5389188
Fax	1516 726-8262
URL	www.jetsetvacations.com
Email	Karen@jetsetvacations.com
Company description	Jetset Vacations is a full-service tour operator servicing both FIT and group clients. We offer more than 25 destinations throughout Mexico, the Caribbean and Latin America, including Costa Rica and Panama with ongoing evaluation and new business development. Highlights of JetSet Vacations: • Distinctive Marketplace Viewpoint • Comprehensive, but user-friendly booking engine • Expert and timely English-speaking Customer Care • Marketing partnership with travel agents • Quality marketing opportunities for resort partners within a variety of media • Substantial distribution nationwide, but enhanced in targeted markets • Unique destination offerings and product lines
Company/organization description	Tour Operator
Primary markets	Beach; Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Total clients handled last year	5,000-20,000

Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Jennifer Taylor, VP Product Operations, jennifer@jetsetvacations.com Karen Zeniecki, Director of Sales, Marketing and Strategic Partnerships, Karen@jetsetvacations.com

JULIA TOURS MÉXICO

Address	Río Tiber # 88 Col. Cuauhtemoc Ciudad de Mexico, DF 06500 México
Telephone	52 800 5854269
URL	www.juliatours.com.mx
Email	avalenzuela@juliatours.com.mx
Company description	Julia Tours México es una prestigiosa operadora mayorista de viajes con 32 años que respaldan su experiencia en el mercado turístico mundial a lo largo de estos años hemos logrado posicionarnos como uno de las mejores opciones al momento de planear las vacaciones perfectas con calidad en el servicio y mejores precios. Actualmente contamos con presencia en diferentes estados de la República Guadalajara, Monterrey y Ciudad de México cada año nos renovamos para brindarles las vacaciones perfectas.
Company/organization description	Wholesaler
Primary markets	Beach; Groups; Individual Travelers; Adventure Travel; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Business Center; Car Rental; Children's Programs; Casino; Meetings Facilities; Food & Beverage; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Sightseeing/Guided Tours; Adults Only; Pet Friendly; Spa
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	3,000-5,000

Delegate(s)	Andrés Valenzuela, Ejecutivo de Producto América, avalenzuela@juliatours.com.mx
JUMBO TOURS GROUP	
Address	Avenida Kabah Sur, Plaza Las Velas. Local 23 SM 57, MZ 3, LT 12. 77500 Cancún, QROO 77500 México
Telephone	52 998 1478585
Fax	34 971 211105
URL	www.jumbotours.com
Email	juanjose.leyba@jumbotours.com
Company description	Jumbo Tours forma parte de Alpitour World, una de las corporaciones de turismo más grandes de Europa y un precursor dentro del sector turístico italiano. Nuestra plataforma B2B de distribución para Wholesalers y Tour Operadores proporciona a través de una única conexión. Nuestras marcas B2B Jumbonline.com & Jumbobeds.com
Company/organization description	Charter Operator; OTA (Online Travel Agent); Tour Operator; Wholesaler
Primary markets	Beach; Ecotourism; Groups; MICE
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/ Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Food & Beverage; Meal Plan Options; Room Service; WiFi; Adults Only; Pet Friendly; Spa
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Juan Jose Leyba, Senior Contract Manager México & Caribbean, juanjose.leyba@jumbotours.com
Delegate(s)	Manuel Muñoz, Director Oficina, manuel.munoz@jumbotours.com
	Gabriel Fiol, Director Americas, juanjose.leyba@jumbotours.com
JUNIPER TECHNOLOGIES	
Address	1200 SW 145th Ave Suite 310 Pembroke Pines, FL 33027 United States

Telephone	1305 7333500
URL	www.juniper.com
Email	mario.pineda@juniper.com
Company description	Juniper es una empresa de tecnología para ventas en línea a empresas que venden en todo lo relacionado a viajes, nuestros clientes son operadores mayoristas, DMC receptivos, Agencias de viajes en linea (OTA) y aerolíneas (división de paquetes vacacionales). Revendedores de alojamiento, Empresas tours Operadores y empresas de traslados.
Company/organization description	OTA (Online Travel Agent)
Primary markets	Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Banquet Facilities; Food & Beverage; WiFi; Adults Only
Total clients handled last year	Under 1,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Mario Pineda, mario.pineda@ejuniper.com

LIVE TO TRAVEL BV

Address	Gentsesteenweg 37, Aalst 9300 Belgium
Telephone	32 536 06151
URL	www.livetotravel.be
Email	els@livetotravel.be
Company description	Live To Travel is a Belgium Tour Operator selling "Dream Destinations" (beaches) and Adventure Tours in Africa/Australia/New Zealand. We sell our tours and hotels to Belgian Travelers and Dutch Travelers. B2B and B2C. We have our own brochure (20 pages) of tours and hotels in the Dominican Republic (Dutch and French).
Company/organization description	Incentive Company; Tour Operator
Primary markets	Beach; Groups; Incentives; Individual Travelers; Adventure Travel.

Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts.
Services required	Air Conditioning; Airport Transfers; Children's Programs; Wedding Facilities; Golf; Laundry/Dry Cleaning; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Spa
Total clients handled last year	3,000-5,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Els Dhaenens, els@livetotravel.be

LOGAN TRAVEL

Address	Cerrito 520 Piso 1 Buenos Aires, BA 1010 Argentina
Telephone	54 11 0810220202
Fax	54 11 4124-6032
URL	www.logantravel.com
Email	lionel@logantravel.com
Company description	Somos un TTOO de Argentina, pertenecientes al POOL DE COPA VACATIONS, con un gran abanico de destinos para ofrecer a nuestros clientes. Tenemos sucursales en las ciudades mas importantes de Argentina.
Company/organization description	Tour Operator.
Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; Beachfront; Bed and Breakfast; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts.
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Car Rental; Children's Programs; Food & Beverage; Golf; Meal Plan Options; Room Service; Sightseeing/Guided Tours; Spa.
Total clients handled last year	3,000-5,000

Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Joaquín Barragan Fuentes, Responsable Departamento de Producto, joaquin.barraganfuentes@logantravel.com

LUZ VERDE REPRESENTACIONES

Address	Carrera 43 d no 10 84, Medellin 10208 Colombia
Telephone	57 31 13679406
URL	www.luzvrede.com.co
Email	luzverdereps@une.net.co
Company/organization description	Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE; Golf Tours
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Banquet Facilities; Business Center; Children's Programs; Wedding Facilities; Casino; Food & Beverage; Golf; Handicapped facilities; Meal Plan Options; Gym; Watersport; Room Service; Tennis; WIFI; Pet Friendly; Spa
Total clients handled last year	1,000-3,000
Delegate(s)	Ana María Laverde, Gerente, luzverdereps@une.net.co

MAXI TRAVEL

Address	515 ISLAND SHORES DR GREENACRES, FL 33413 United States
Telephone	593 99 4221243
URL	maxitraveltours.com
Email	omargutierrez@maxitraveltours.com

Company description	MaxiTravel Tours Wholesaler es una empresa Mayorista de Turismo con más de 11 años en el mercado. Tenemos 3 modelos de negocios: 1-Tour Operación Tradicional / 2-Online (Banco de camas a nivel Mundial) / 3-Consolidador Aéreo Actualmente manejamos un volumen de más de 3000 pasajeros mensuales y alrededor de 36000 pasajeros anuales. Nuestro mercado principal es LATAM. www.maxitraveltours.com
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers; Seniors Groups; Students Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only.
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa.
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Omar Gutiérrez Guerrero, CEO & Cofounder, omargutierrez@maxitraveltours.com

MYBEDS.COM

Address	Dorrego 1639 Piso 5 Of. 02 Rosario, SF 2000 Argentina
Telephone	54 341 5278933
URL	www.mybeds.com
Email	federico@mybeds.com
Company description	MYBEDS mediante la plataforma B2B focaliza la contratación de América de manera directa y mediante la llegada a la mayoría de los países de Latam permite amplificar la llegada de los productos a los mercados, ofrecemos contenido online a empresas que lo requieren en sus proyectos con presencia de Latam.
Company/organization description	Tour Operator; Wholesaler

Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts.
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Federico Guillemaut Despecher, CEO / Presidente, federico@mybeds.com

NT HOSPITALITY, LLC

Address	8945 SW 150th CT CIR E Miami, FL 33196 United States
Telephone	1786 7793179
URL	www.nthospitality.com
Email	yhilano@nthospitality.com
Company description	Compañía dedicada al turismo con enfoque corporativo, leisure, grupos y MICE. Se dedica a las representaciones de cadenas hoteleras para ventas y mercadeo para el mercado americano (USA).
Company/organization description	Incentive Company; Meeting Planner; Travel Agent Consortium; Wholesaler.
Primary markets	Beach; Ecotourism; Groups; Incentives; Individual Travelers; MICE; Adventure Travel; Special Interest Travel; Golf Tours.
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (101-300 rooms); Resorts.
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa.
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	500-1,000

Delegate(s)	Yudelka Hilano, President, yhilano@nthospitality.com
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NUITEE TRAVEL

Address	11 O'Connor Square Tullamore Co, Offaly 45654 Ireland
Telephone	353 8000991134
URL	www.nuitee.com
Email	enrique.lopez@nuitee.com
Company description	Nuitee Travel is a technology company that was established in Ireland in 2016. The company is privately owned. It is composed of a team of 80+ innovation technology and travel geeks. These people are located in different countries across the globe. Our main activity consists of supplying hotel offers to travel businesses of all sizes. We also supply them with guided tours and activities, attraction tickets, and ground transportation in the main international travel destinations. Additionally, we sometimes do ad-hoc contracting on behalf of other companies. The knowledge from years of experience within our team has helped us to build a global travel marketplace. Using our own innovative technology to simplify the process of booking for travel businesses, we want to continue to revolutionize this industry.
Company/organization description	Retail Agent; OTA (Online Travel Agent); Tour Operator; Travel Agent Consortium; Wholesaler.
Primary markets	Beach; Ecotourism; Individual Travelers; Adventure Travel.
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/ Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only.
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa.
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	1,000-3,000

Delegate(s)	Enrique López, Sales Director LATAM, enrique.lopez@nuitee.com
	Eloy Pérez, Director of Direct Supply, eloy.perez@nuitee.com

ODEON TOURISM INTERNATIONAL MALTA LIMITED

Address	JCR Offices No. 4-6 Triq In - Negozju Zone 3, Central Business District Birkikara 3010 Malta
Telephone	356 90 2423100000
URL	www.odeontours.com
Email	gokhan.demircioglu@odeontours.com
Company description	Serving in such sectors as tour operating, travel agency, accommodation, inbound services, destinations management center and aviation. Flights from 72 cities of Russia, Ukraine Flights from 72 cities of Russia, Ukraine, Poland, Germany, Belarus, Georgia and Turkey to 90 destinations in 40 countries. Providing services to more than 3 million tourists in a year and about 28 million tourists in 28 years. A fleet of 26 aircrafts. 2,110 sales agency offices operating under its own brand.
Company/organization description	Charter Operator; Tour Operator.
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE; Seniors Groups.
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/ Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only.
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only.
Total clients handled last year	Over 20,000.
Total clients to Dominican Republic last year	Over 20,000.
Delegate(s)	Gokhan Demircioglu, Destination Manager Caribbean, gokhan.demircioglu@odeontours.com Yasemin Ilcali, Contracting Manager Caribbean, yasemin.ilcali@odeontours.com Melani Aquino, Contracting Asist. Manager, melani.aquino@odeontours.com

ON THE BEACH LTD	
Address	Aeroworks 5 Adair St Manchester M1 2NQ, United Kingdom
Telephone	44 161 8701181
URL	www.onthebeach.co.uk
Email	mark.white@onthebeach.co.uk
Company description	We're On the Beach and we're proud to be one of the UK's leading online retailers of beach holidays. From humble beginnings in 2004 as a start-up business in a terraced house in Macclesfield, England, to our 2015 listing on the London Stock Exchange we now send over 1.5 million happy customers away on their perfect beach holiday each year.
Company/organization description	OTA (Online Travel Agent); Tour Operator
Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Food & Beverage; Meal Plan Options; Gym; Room Service; WIFI; Adults Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Mark White, Senior Purchasing Manager, mark.white@onthebeach.co.uk

ONE TRAVEL EXPERTS

Address	5775 Blue Lagoon Dr. Ste 10 Miami, FL 33126 United States
Telephone	1305 4334777
URL	www.yestravel.us
Email	carlos@onetraevelexperts.com

Company description	Somos un tour operadores mayorista en South Florida que tenemos nuestros propios charters a Punta Cana en la temporada de Verano. Nos interesan conversaciones con hoteles, transportes y excusiones.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach
Accommodations required	All Inclusive; 5 Star; Resorts
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Handicapped facilities; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; WIFI; Adults Only; Pet Friendly; Spa.
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Carlos Courtaux, CEO / President, carlos@onetraevelexperts.com Liliana Suarez, COO, lsuarez@onetraevelexperts.com

OPTION TRAVEL MAYORISTA

Address	Carrera 43A # 9 sur 91 Oficina 1103, Antioquia 00054 Colombia
Telephone	57 31 73947889
URL	www.optiontravel.com.co
Email	Direccioncomercial@optiontravel.com.co
Company description	Somos una Agencia de viajes Mayorista con más de 15 años en el mercado en la ciudad de Medellin y el departamento de Antioquia, nos especializamos en producto de Caribe y lujo.
Company/organization description	Wholesaler
Primary markets	Beach; Dive Groups; Groups; Incentives; MICE; Adventure Travel; Special Interest Travel; Sports Programs; Golf Tours.

Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (101-300 rooms).
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Wedding Facilities; Meetings Facilities; Food & Beverage; Gym; Sightseeing/Guided Tours; Adults Only
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Mauricio Valencia, Director Comercial, Direccioncomercial@optiontravel.com.co

ORINTER TOUR & TRAVEL

Address	Rua da Consolacao, 247 - 8 andar Sao Paulo, SP 01301-903 Brazil
Telephone	55 11 35144444
URL	www.orinter.com.br
Email	jorge.souza@orinter.com.br
Company description	Tour Operator with more than 30 years in the market, dedicated only to B2B tourism with 10 branches in Brazil. We have a department specialized in Caribbean destinations and also a wedding planner specialist.
Company/organization description	Tour Operator
Primary markets	Beach; Groups; Individual Travelers; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; Hotels (101-300 rooms); Hotels (over 300 rooms)
Services required	Air Conditioning; Airport Transfers; Business Center; Wedding Facilities; Meetings Facilities; Food & Beverage; Meal Plan Options; Room Service; WIFI; Adults Only; Pet Friendly
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000

Delegate(s)	Jorge Souza, Marketing Manager, jorge.souza@orinter.com.br Juliana Ribeiro, Destination Wedding Coordinator, juliana.ribeiro@orinter.com.br Vitor Santos, Marketing Coordinator, vitor.santos@orinter.com.br
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PD TRAVEL MÉXICO

Address	Avenida Paseo de la Reforma #275. Piso 16 Suite 1600-139 Ciudad de México 06500 Mexico
Telephone	52 55 30365008
URL	ptod.com.mx
Email	ruben.mora@p2d.travel
Company description	PD TRAVEL es una empresa enfocada en el apoyo al emprendimiento, a través de la creación de plataformas para la venta de viajes en RRSS, nuestros socios pueden o no ser especialistas en turismo, nuestra principal meta es lograr la excelencia en el servicio al cliente y en la generación de plataformas para lograr que el turismo se convierta en una actividad de desenvolvimiento para todos.
Company/organization description	OTA (Online Travel Agent); Travel Agent Consortium; Wholesaler
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE; Adventure Travel; Golf Tours
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Business Center; Car Rental; Meetings Facilities; Food & Beverage; Golf; Laundry/Dry Cleaning; Meal Plan Options; Watersport; Room Service; Sightseeing/Guided Tours; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Rubén Mora, VP México, ruben.mora@p2d.travel

PE-TRA	
Address	Aguascalientes #116 Ciudad de México, DF 06760 México
Telephone	152 5265600
URL	petra.mx
Email	pepus@petra.mx
Company description	Somos un tour operador con más de 54 años en el mercado especializados en Europa y nuestro único canal son las agencias de viajes. El mercado del Caribe es importante ya que tenemos la agencia de cruceros Naitur by: Petra con más 28 años.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Incentives; Special Interest Travel; Golf Tours
Accommodations required	All Inclusive; 5 Star; Beachfront; Resorts
Services required	Air Conditioning; Airport Transfers; Golf; Watersport; Sightseeing/Guided Tours; Spa
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	José Trauwitz, Gerente, pepus@petra.mx Jaime Nogel, jaime@petra.mx Marcela Martí Martínez, Operaciones, marcela.martinez@petra.mx
PRICE TRAVEL HOLDING	
Address	Avenida Kabah, MZ 1 L 3 01 Local 1 Calle Banco Chinchorro Super Manzana 13, Benito Juarez Cancún, QROO 77504 México
Telephone	52 998 193 36 60
Fax	52 998 193 36 60 Ext. 6262
URL	www.pricetravel.com.mx

Email	ana.vergara@pricetravel.com
Company description	PRICETRAVEL comenzó sus operaciones en la ciudad mexicana de Cancún en el año 2000. Nuestro equipo está conformado por personas de diferentes naciones como México, Argentina, Austria, Alemania, y los Estados Unidos, juntando más de 60 años de experiencia en diferentes áreas de conocimiento, incluyendo internet, viajes, turismo y ventas.
Company/organization description	OTA (Online Travel Agent)
Primary markets	Beach; Ecotourism; Groups; MICE; Adventure Travel; Sports Programs
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Business Center; Children's Programs; Wedding Facilities; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Gym; Watersport; Room Service; WiFi; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Ana María Vergara Fuentes, Market Manager, ana.vergara@pricetravel.com Bellanira Hernández, Regional Strategic/Global Accounts & Caribe Manager, ana.vergara@pricetravel.com

PUNTA DEL ESTE OPERADORA

Address	Amores 1107 México, MEX 03100 México
Telephone	52 55 30962937
URL	www.operadorapuntadeleste.com
Email	adriana@operadorapuntadel este.com
Company description	Tour operador mayorista, con 17 años de operación en la ciudad de México y Monterrey, operador Copavacations Uno de los destinos más comercializados por la operadora es República Dominicana, como destino vacacional de playa, para familias, lunas de miel y grupos. Especializados en servicio de Lujo, experiencias y alta gastronomía.

Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Incentives; Technical Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Cottages/Villas; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Children's Programs; Wedding Facilities; Meetings Facilities; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Adriana Reyes, Directora General, adriana@operadorapuntadeleste.com Ángel Hernández, Gerente General, angel@operadorapuntadeleste.com

REUNITED LAND AND SEA EXPERIENCES

Address	5815 Nystrom Street New Carrollton, MD 20784 United States
Telephone	1301 3579290
URL	www.reunitedlandandsea.com
Email	rlase@verizon.net
Company description	Reunited Land and Sea Experiences is a full-service travel company that offers all-inclusive travel experiences to individuals and groups for class and family reunions, destination weddings, honeymoons, anniversaries and couples' getaways in destinations that offer fun in the sun, cultural and faith based experiences whether on-site at the property or through in-destination sightseeing tours.
Company/organization description	Retail Agent
Primary markets	Beach; Groups; Individual Travelers; Seniors Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Cottages/Villas; Hotels (up to 50 rooms); Resorts

Services required	Air Conditioning; Airport Transfers; Food & Beverage; Gym; Watersport; Room Service; Sightseeing/Guided Tours; WIFI; Adults Only; Spa
Total clients handled last year	Under 1,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Ruby Lee Manigo, Travel Advisor, rlase@verizon.net

RISA TRAVEL

Address	8103 Coral Way Miami, FL 33155 United States
Telephone	1786 3441714
Fax	1305 728-0607
URL	www.risatravel.com
Email	mariela@risatravel.com
Company description	Tour operador líder del Sur de la Florida
Company/organization description	Tour Operator
Primary markets	Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Meetings Facilities; Room Service; Sightseeing/Guided Tours; WIFI; Adults Only; Spa
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Mariela Gonzalez, CEO, maria@risatravel.com Frank Estevanell, VP Operations, frank@risatravel.com

ROIBACK	
Address	Avda. Tulum Cancún, QROO 77500 Mexico
Telephone	52 998 1220451
URL	www.roiback.com
Email	maria.baez@roiback.com
Company description	Specialists in the optimization and consolidation of the hotels direct channel
Company/organization description	OTA (Online Travel Agent)
Primary markets	Beach
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/ Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Maria Dolores Quintana, Head of sales, maria.baez@roiback.com

RUN AWAY TRAVEL	
Address	3901 W. 18th avenue Suite 907A Hialeah, FL 33012 United States
Telephone	1305 5564898
URL	www.runawaytravelinc.com
Email	runawayvacations@hotmail.com
Company/organization description	Charter Operator; Tour Operator
Primary markets	Beach; Dive Groups; Special Interest Travel; Sports Programs
Accommodations required	All Inclusive; 5 Star
Services required	Air Conditioning; Airport Transfers; WIFI

Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Tobías Paulino, General Manager, runawayvacations@hotmail.com
	James Rodríguez, Sales Representative, runawayvacations@hotmail.com

SIGA TURISMO	
Address	Rosario de Santa Fe 194, Piso 3 Córdoba, CBA X5000ACD Argentina
Telephone	54 935 16675435
Fax	54 351 4426050
URL	www.sigaturismo.com
Email	javier.araya@sigaturismo.com
Company/organization description	Charter Operator; Tour Operator
Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Resorts
Services required	Airport Transfers; Car Rental; Children's Programs; Food & Beverage; Golf; Watersport; Room Service; Tennis; WIFI; Adults Only; Spa
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Javier Araya, Director, javier.araya@sigaturismo.com
	Luis Salomon, Gerente de Calidad, javier.araya@sigaturismo.com

SOLVERA	
Address	Esmeralda 1056 2 L Buenos Aires, CF 1007 Argentina
Telephone	54 11 44404721
Fax	54 11 525 65616

URL	www.solvera.travel
Email	director@solvera.travel
Company description	SOLVERA TRAVEL CORP. leads the travel marketing and hotel distribution business in South America since 1996. Representing hotels and destinations. Providing full service, marketing, PR, Social Media, sales teams, events organization, promotion, inventory XML distribution covering all South Americas markets, payment collecting under a "full payment insurance" system and many more services to choose. Our team is deployed in Argentina, Brazil and Colombia, from where Solvera manage efficiently the region.
Company/organization description	Meeting Planner; Wholesaler
Primary markets	Beach; Incentives; MICE
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (over 300 rooms); Resorts
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000
Delegate(s)	Pablo Rodríguez, Director & Chief Happiness Officer, director@solvera.travel

SUDAMERICA TRAVEL SOLUTIONS

Address	Lavalle 348. Piso 3 Buenos Aires, CF 1047 Argentina
Telephone	54 11 955830230
URL	www.sudameria.com.ar
Email	apeterson@sudameria.com.ar
Company description	Somos una empresa con 20 años en el mercado y en plena expansión y crecimiento en el área mayorista
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Resorts

Services required	Air Conditioning; Airport Transfers; Casino; Food & Beverage; Handicapped facilities; Meal Plan Options; Room Service; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Astrid Peterson, Gerente Mayorista, apeterson@sudameria.com.ar

SUN COUNTRY AIRLINES

Address	2005 Cargo Road Minneapolis, MN 55450 United States
Telephone	1651 9052795
Fax	1651 681-3970
URL	suncountry.com
Email	mike.kruse@suncountry.com
Company description	Sun Country Airlines is a new breed of hybrid low-cost air carrier serving numerous airports throughout the US, Mexico, Central America, and the Caribbean. Based in Minnesota, USA we focus on serving leisure and visiting friends and relatives ("VFR") passengers across our scheduled service. We optimize capacity allocation by market, time of year, and day of week by shifting flying to markets during periods of peak demand.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Food & Beverage
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	5,000-20,000

Delegate(s)	Mike Kruse, Market Manager, International, mike.kruse@suncountry.com Melanie Murray, Senior Manager Leisure Products, melanie.murray@suncountry.com
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SURITOURS - LASER TRAVEL CORP

Address	10630 NW 27th st Doral, FL 33178 United States
Telephone	1305 8331062
URL	www.suritours.net
Email	salesmia@suritours.net
Company description	Suritours Laser Travel compañía hermana de Red-Air y Laser Airlines con también nuestro departamento de tour operador y programación de charters
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Rafael Falcon, President - CEO, rfalcon@suritours.net Yudelka Hilario, Comercial Director, salesmia@suritours.net

TC TRAVEL MAYORISTA DE VIAJES

Address	Av Larco 1232 Miraflores Lima +51 Peru
Telephone	151 9402191
URL	www.tctravel.com.pe

Email	admin.finanzas@tctravel.com.pe
Company description	Empresa mayorista dedicada a la venta de Hoteles, Tours, Traslados, Rent a Car, Paquetes Turísticos nacionales e internacionales, Tarjetas de asistencia.
Company/organization description	Tour Operator; Wholesaler
Primary markets	Beach; Groups; Individual Travelers; Adventure Travel; Seniors Groups; Special Interest Travel.
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Meetings Facilities; Food & Beverage; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Spa
Total clients handled last year	3,000-5,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Franco Lima Condor, Gerente Comercial, admin.finanzas@tctravel.com.pe Yackeline Huacchillo Cunya, Gerente de Ventas, supervision@tctravel.com.pe

THALASSO

Address	22-24 rue du President Wilson Levallois Perret 92300, France Metropolitan
Telephone	33 92 641981582
URL	www.ovoyages.com
Email	rejane@thalasso-to.com
Company description	Among the top 5 tour operators in France Specialist of beach destinations Working with all sales channels in France including retailers, pure players, flashsellers Strong ambitions to develop DR Preferred partnerships with the main airlines including Air Caraibes
Company/organization description	Tour Operator
Primary markets	Beach; Groups; Individual Travelers

Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Children's Programs; Food & Beverage; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; WIFI
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Rejane Cadoret, Contracting manager, rejane@thalasso-to.com

Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Watersport; Room Service; Sightseeing/Guided Tours; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Carmen Briceno, Coordinador de Operaciones Dpto. VIP, thefreelanceclub@gmail.com

THE FREELANCE'S CLUB

Address	Av. Prolongación de la Avenida Principal Casa Navidad #811. Urb. Santa Inés Caracas 1061 Venezuela
Telephone	58 412 6255314
Email	thefreelanceclubma@gmail.com
Company description	The Freelance's Club es una empresa dirigida a la atención y calidad de servicio de todos nuestros clientes y de aquellos que así lo requieran. Nuestra idea se basa en brindar con atención personalizada productos excelentes que se adapten a las necesidades y requerimientos de nuestros clientes sin importar el presupuesto. Esto debido a que República Dominicana Lo Tiene Todo. También es sabido que a dos años de pandemia, otras eran las prioridades, como sobrevivir alimentación y medicamentos, pero al día de hoy se observa en estos tiempos tan complicados nuevas opciones de inclusión para fomentar el turismo, sobre todo la llamada de atención de cuidar al planeta y a sus criaturas, así como promover viajes familiares y de amistades que desean encontrarse sobre todo en el tema pandemia el cual ha generado y genera stress por lo que el turismo pasa a ser un ingrediente importante y motivacional de todos aquellos que desean despejar su mente y reencontrarse no solo con sus familiares y amigos sino con ellos mismos.
Company/organization description	Meeting Planner; OTA (Online Travel Agent)
Primary markets	Beach; Groups; Incentives; Individual Travelers; Seniors Groups; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (101-300 rooms); Hotels (over 300 rooms); Room Only

TKT TRAVEL

Address	Av. Cabildo 2040 7 Piso Buenos Aires 1005 Argentina
Telephone	54 91164003070
URL	www.tkt.travel
Email	ventas@tkt.travel
Company/organization description	Tour Operator
Primary markets	Beach; Groups; Individual Travelers; MICE
Accommodations required	All Inclusive; Beachfront; Hotels (up to 50 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Daniel Montero Ferreiro, Gerente General, dmontero@tkt.travel Virginia Huanca, Ventas, vhuanca@tkt.travel

TRANSAT TOURS CANADA	
Address	191 The West Mall, Suite 800 Toronto, ON M9C 5K8 Canada
Telephone	1416 3576195
Fax	1514 9871022
URL	www.transat.com
Email	brenda.mcinerney@transat.com
Company description	Transat is a Canadian Tour Operator offering vacation package holidays to Canadians with flights from Ontario, Quebec & Atlantic Canada to destinations including Dominican Republic, Mexico, Jamaica, Cuba & South Central America.
Company/organization description	Tour Operator
Primary markets	Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Resorts
Services required	Air Conditioning; Children's Programs; Wedding Facilities; Food & Beverage; Golf; Handicapped facilities; Gym; Watersport; Room Service; Tennis; WIFI; Adults Only; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Brenda McInerney, Product Director, brenda.mcinerney@transat.com

TRAVEL SHOP	
Address	Tamaulipas 150, piso 1, Torre A CDMX 06100 Mexico
Telephone	52 62 76 22 43
URL	www.travelshop.com.mx
Email	m.carmona@travelshop.com.mx

Company description	Somos un operador mayorista con 2 oficinas en Ciudad de México y Guadalajara desde las cuales damos servicio a más de 2,000 agencias minoristas en todo México. Nuestro principales mercados son México, Europa y Latinoamérica.
Company/organization description	Wholesaler
Primary markets	Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Resorts
Services required	Airport Transfers; Car Rental; Children's Programs; Food & Beverage; Adults Only; Spa
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Miguel Galicia, Director General, m.galicia@travelshop.com.mx

TRAVEL WITH SEARS

Address	1001 Muñoz Rivera Ave Darlington Bldg Suite3, San Juan 00925 Puerto Rico
Telephone	1787 7651776
URL	travelwithsears.com
Email	biperez@tws.travel
Company description	Somos una empresa con más de 50 años en el mercado de viajes.
Company/organization description	Tour Operator
Primary markets	Beach; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa

Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Rigo Mediavilla, Presidente, biperez@tws.travel
	Belinda Pérez, biperez@tws.travel

TRAVELOUS CARIBBEAN & THE WORLD

Address	800 third Ave #1074 New York, NY 10022 United States
Telephone	1347 3349471
Email	Info@travelouscaribbean.com
Company description	Luxury travel company selling to c-level associates, group travel with 8 group trips annually and mice travel.
Company/organization description	Meeting Planner; Travel Agent Consortium
Primary markets	Beach; Groups; Incentives; Individual Travelers; Adventure Travel; Special Interest Travel
Accommodations required	All Inclusive; 5 Star; Beachfront; Cottages/Villas; Resorts
Services required	Airport Transfers; Banquet Facilities; Wedding Facilities; Meetings Facilities; Sightseeing/Guided Tours; Adults Only
Total clients handled last year	Under 1,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Nassa Charles, info@travelouscaribbean.com

TRAVELSPAN

Address	108-09 Liberty ave Richmond Hill, NY 11419 United States
Telephone	1212 2681186

URL	travelspan.com
Email	NSTRAVEL@TRAVELSPAN.COM
Company/organization description	Charter Operator; Meeting Planner; Retail Agent; Tour Operator; Wholesaler
Primary markets	Beach; Groups; Individual Travelers; MICE; Adventure Travel
Accommodations required	All Inclusive; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms)
Services required	Air Conditioning; Airport Transfers; Wedding Facilities; Casino; Meetings Facilities; Golf; Gym; Watersport; Sightseeing/Guided Tours; WIFI; Adults Only; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	NOHAR SINGH, CEO, NSTRAVEL@TRAVELSPAN.COM

TUI GROUP

Address	Boulevard Turístico Edificio Gym 22 Tercer Nivel Punta Cana 23000 Dominican Republic
Telephone	1809 7963866
Fax	1809 468-7100
URL	www.tuigroup.com
Email	petra.kunert@tui.com
Company/organization description	Charter Operator; Tour Operator
Primary markets	Beach; Ecotourism; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Children's Programs; Casino; Food & Beverage; Golf; Handicapped facilities; Meal Plan Options; Gym; Watersport; Room Service; Tennis; WIFI; Adults Only; Spa

Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Petra Kunert, Revenue Manager TUI Group Longhaul West, petra.kunert@tui.com

TURASER USA

Address	2621 NW 79th Avenue Miami, FL 33122 United States
URL	www.turaser.com/us
Email	malberti@turaser.com
Company/organization description	Charter Operator; Incentive Company; Meeting Planner; OTA (Online Travel Agent); Tour Operator; Wholesaler
Primary markets	Ecotourism; Groups; Incentives; Individual Travelers; MICE; Adventure Travel; Special Interest Travel; Sports Programs; Students Groups; Golf Tours
Accommodations required	5 Star; 4 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms)
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Wedding Facilities; Casino; Meetings Facilities; Golf; Handicapped facilities; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	500-1,000
Delegate(s)	Manuel Alberti, Gerente, malberti@turaser.com

TURASER VENEZUELA

Address	Avenida Sojo Torre Onix Piso 5. Oficina 51. El Rosal Caracas 1060 Venezuela
Telephone	58 212 9520019
URL	www.turaser.com
Email	aalberti@turaser.com

Company/organization description	Charter Operator; Incentive Company; Meeting Planner; OTA (Online Travel Agent); Tour Operator; Wholesaler
Primary markets	Ecotourism; Groups; Incentives; Individual Travelers; MICE; Adventure Travel; Special Interest Travel; Sports Programs; Students Groups; Golf Tours
Accommodations required	5 Star; 4 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms)
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Wedding Facilities; Casino; Meetings Facilities; Golf; Handicapped facilities; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Ganimedes Gómez, Director, ggomez@turaser.com Alejandro Alberti, Presidente, aalberti@turaser.com Eduardo Alberti, Vice Presidente, ealberti@turaser.com

VACATION STORE OF MIAMI

Address	4201 SW 11th Street Miami, FL 33134 United States
Telephone	1305 774-0040
Fax	1305 774-0044
URL	www.vacationstoremiami.com
Email	rosanna@vacationstoremiami.com
Company/organization description	Tour Operator
Primary markets	Beach; Groups; Incentives; Individual Travelers; MICE; Students Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts
Services required	Air Conditioning; Airport Transfers; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Handicapped facilities; Meal Plan Options; Watersport; Room Service; WIFI; Adults Only; Pet Friendly

Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Rosanna Metz, President, rosanna@vacationstoremiami.com

VANCENTIVE GROUP

Address	306 Ave. De Diego San Juan 00920 Puerto Rico
Telephone	1787 7050030
URL	www.vancentivegroup.com
Email	zoe@vancentivegroup.com
Company description	Mayorista de excusiones. Dedicado a viajes individuales, grupos, bodas, LGBT, viajes estudiantiles y MICE.
Company/organization description	Wholesaler
Primary markets	Beach; Groups; Individual Travelers; MICE; Special Interest Travel; Students Groups
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Cottages/Villas
Services required	Air Conditioning; Wedding Facilities; Adults Only; Pet Friendly
Total clients handled last year	5,000-20,000
Total clients to Dominican Republic last year	3,000-5,000
Delegate(s)	Zoe Boria, Vice Presidente, zoe@vancentivegroup.com Félix Rosado, Presidente, frosado@vancentivegroup.com

VAX VACATION ACCESS

Address	8969 North Port Washington Rd Milwaukee, WI 53217 United States
Telephone	1317 9089972

URL	www.vaxvacationaccess.com/
Email	cdriscoll@vaxvacationaccess.com
Company description	VAX Vacation Access is the premiere marketplace for reaching today's travel professional. Targeting 95% of the country's active travel advisors, VAX Vacation Access provides advertisers with the ability to communicate directly with the travel trade through targeted advertising, cutting-edge industry editorial, and industry leading educational content. VAX Vacation Access is the only trade media resource that can drive engagement to a transaction in one marketplace, making it the most effective advertising investment in the industry.
Primary markets	Beach; Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Carey Driscoll, Business Development Manager, cdriscoll@vaxvacationaccess.com Pam Lowe, Senior Account Director, plowe@triseptsolutions.com

VIA CLUB

Address	Dr. Barros Borgoño 236 Of 1104 Providencia, Santiago de Chile 7500000 Chile
Telephone	56 2 2754 4327
Fax	56 2 2244 2001
URL	www.viaclub.cl
Email	b.gepp@viaclub.cl

Delegate(s)	Bernardita Gepp, b.gepp@vioclub.cl
	Freddy Gepp, Director, f.gepp@vioclub.cl

VIAJA DE VERDAD SL

Address	Avd. Miguel Delibes, 32, bajo A Madrid 28052 Spain
Telephone	34 62 6192177
URL	www.viajadverdad.com
Email	marta@viajadverdad.com
Company description	Vendemos viajes a medida a clientes de nivel medio-alto, en su mayoría norteamericanos. Comenzando a abrir mercado en RD: Buscamos proveedores capaces de ofrecer experiencias únicas y actividades de calidad a nuestros clientes. También conocer hoteles con encanto. Servicios de transporte privado confiables.
Company/organization description	Retail Agent; OTA (Online Travel Agent)
Primary markets	Ecotourism; Individual Travelers; Adventure Travel
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Resorts
Services required	Air Conditioning; Airport Transfers; Car Rental; Watersport; Sightseeing/Guided Tours; WIFI
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Marta Bermejo Acosta, Directora, marta@viajadverdad.com

VIAJES EL CORTE INGLÉS

Address	Blvd Manuel Ávila Camacho #191 Int 601 602 Polanco 1 Sección CDMX, MEX 11510 México
Telephone	52 552 1222780
URL	www.viajeseelcorcieingles.com.mx

Email	a.islas@viajeseci.com.mx
Company description	Agencia de Viajes con más de 60 oficinas a nivel nacional (México) y presencia en LATAM. En México se centra la gestión comercial con proveedores con representantes locales a nivel regional.
Company/organization description	Retail Agent; Tour Operator
Primary markets	Beach; Groups; Individual Travelers
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Resorts
Services required	Airport Transfers; Meal Plan Options; Gym; Watersport; Sightseeing/Guided Tours; WIFI; Adults Only
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	1,000-3,000
Delegate(s)	Victoria Islas, Producto LATAM, a.islas@viajeseci.com.mx

VIAJO CON JAVIER

Address	Carr. 172 km 20.6 BO Sector la Sierra Barrio Cañaboncito, Caguas 00725 Puerto Rico
Telephone	1787 6430003
Email	josejavier cortes@yahoo.com
Company description	Debido a los eventos por las que ha pasado Puerto Rico Huracán María, Terremotos COVID) en los últimos años estamos buscando revitalizar la industria turística nuevamente y tener una oferta variada para nuestros clientes, en las cuales puedan tener opciones de interés viables para sus necesidades, ya sean vacacionales o de negocios.
Company/organization description	Retail Agent.
Primary markets	Beach; Groups; Individual Travelers; Adventure Travel; Students Groups.
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; Cottages/Villas; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts.

Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Wedding Facilities; Casino; Meetings Facilities; Food & Beverage; Watersport; Sightseeing/Guided Tours.
Total clients handled last year	1,000-3,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	José Javier Cortés, Dueño de Agencia, josejaviercortes@yahoo.com

W2M WORLD2MEET (IBEROSERVICE MÉXICO)

Address	Av. Sayil SM4 M21 Lote 0407 Cancún, QROO 77500 México
Telephone	52 998 8915300
URL	www.w2m.travel
Email	alejandro.suarez@w2m.com
Company description	World2Meet es la división de viajes del Grupo Iberostar siendo un grupo turístico de estructura vertical.
Company/organization description	Charter Operator; OTA (Online Travel Agent); Tour Operator
Primary markets	Beach
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Ana Muñoz, Ana.munoz@w2m.com Alejandro Suárez, VP Americas, alejandro.suarez@w2m.com Laura Amo, Manager of Contracting, laura.amo@w2m.com

WAMOS AIR

Address	Calle Mahonia 2 Planta 6, Madrid 28043 Spain
Telephone	34 608 435922

URL	www.wamos.com
Email	mdominguez@wamos.com
Company/organization description	Charter Operator; Tour Operator
Primary markets	Beach; Groups; Incentives; Individual Travelers; Technical Groups; Students Groups.
Accommodations required	All Inclusive; 5 Star; Beachfront; Hotels (over 300 rooms); Resorts.
Services required	Air Conditioning; Business Center; Children's Programs; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; WIFI; Adults Only; Spa.
Total clients handled last year	Over 20,000.
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Mario Domínguez Vázquez, Director Tour operación, mdominguez@wamos.com

WELCOME INCOMING SERVICES

Address	2do nivel Plaza Comercial Punta Cana, Locales 6 y 7 Cabeza de Toro, Bávaro 23000 Dominican Republic
Telephone	1809 9139401
Fax	1809 468 2037
URL	www.avoristravel.com
Email	Kelvin.busil@avoristravel.com
Company/organization description	Charter Operator; Incentive Company; Meeting Planner; Retail Agent; OTA (Online Travel Agent); Tour Operator; Travel Agent Consortium; Wholesaler.
Primary markets	Beach; Dive Groups; Ecotourism; Groups; Incentives; Individual Travelers; MICE; Technical Groups; Adventure Travel; Seniors Groups; Special Interest Travel; Sports Programs; Students Groups; Golf Tours.
Accommodations required	All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only.

Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Wedding Facilities; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Laundry/Dry Cleaning; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; Tennis; WIFI; Adults Only; Pet Friendly; Spa.
Total clients handled last year	Over 20,000
Total clients to Dominican Republic last year	Over 20,000
Delegate(s)	Dinangeli Acosta, Directora de Contratación, dacosta@avoristravel.com Kelvin Busil, Gerente de Contratación, kelvin.busil@avoristravel.com Alfonso Marín, Director Regional, alfonso.marin@welcomeincoming.com José Alarcón, Director República Dominicana, kelvin.busil@avoristravel.com

WORLD CLASS MEETING

Address	2303 Springdale Road SW Atlanta, GA 30315 United States
Telephone	1 404 5630734
URL	worldclassmeetings.com
Email	dmincey@worldclassmeetings.com
Company description	We specialize in International and Domestic meetings, incentives, and tour group travel. We are in the planning phase for several corporate incentive and tour groups for next year. In addition, we are looking for a dynamic Resort for a music festival.
Company/organization description	Meeting Planner
Primary markets	Beach; Groups; Incentives; MICE; Adventure Travel; Special Interest Travel; Sports Programs; Golf Tours.
Accommodations required	All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts.
Services required	Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Casino; Meetings Facilities; Food & Beverage; Golf; Handicapped facilities; Meal Plan Options; Gym; Watersport; Room Service; Sightseeing/Guided Tours; WIFI; Spa.

Total clients handled last year	Under 1,000
Total clients to Dominican Republic last year	Under 500
Delegate(s)	Derrick Mincey, Meeting & Incentive Planner, dmincey@worldclassmeetings.com

YOU NEED A VACATION

Address	3444 Sahara Springs Blvd Pompano Beach, FL 33069 United States
Telephone	1 954 610 5904
URL	www.youneedavacation.org
Email	youneedavacation@gmail.com
Delegate(s)	David Rico, Doctor, thericos@hotmail.com

**Dominican Annual
Tourism Exchange
2022** May 11 - 13



SECTION THREE

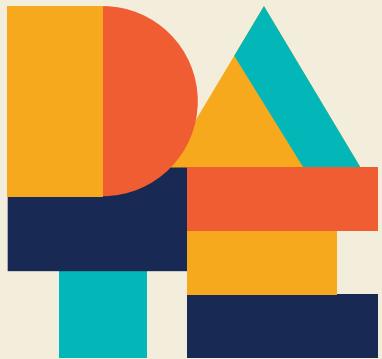
SPECIALIZED MEDIA COMPANY PROFILES

EDICIONES CABRER, S.A.

Address	Max Henriquez Ureña, Edif. In Tempo, Suite 303, Santo Domingo, Dominican Republic
Telephone	1809 566 0051
Fax	1809 227 3801
Email	cristina@lacotica.com
Delegate(s)	Reynaldo Caminero Rosa Veras Elin Capellán

GRUPO DE MEDIOS EB

Address	Carretera Verón Punta Cana, Edificio Grupo de Medios EB, Verón, Dominican Republic
Telephone	1809 959-9021
Email	tavamathiss@gmail.com
Delegate(s)	María Octavia de Mathis, Directora, tayamathiss@gmail.com



**Dominican Annual
Tourism Exchange
2022 May 11 - 13**

DELEGATE DIRECTORY



ASONAHORES

