



**DATE**

DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES

DELEGATE  
**DIRECTORY**

**MARCH 26<sup>TH</sup> - 28<sup>TH</sup>, 2019**

**DOMINICAN** REPUBLIC



# WHO IS ASONAHORES?

Since its foundation on June 18, 1962, **The Hotel & Tourism Association of the Dominican Republic**, which was known until 2010 as the National Association of Hotels and Restaurants (ASONAHORES), has had as its purpose to be the leading entity in the Dominican Republic of the tourism industry, having as its main objective, the representation of the different actors of the tourism sector in front of local and international instances; promote the development of the tourism industry; and to seek cohesive action between the Government and the private sector.

## Mision

To Contribute effectively to the competitiveness and sustainable development of the tourism sector of the Dominican Republic, exceeding the expectations of service to our members, representing and promoting equitably the different actors that confirm the tourism activity.

## Vision

To be the leading entity in the private sector for the positioning of the Dominican Republic as one of the main tourist destinations in the world, through the continuous improvement of a consolidated offer that is competitive, differentiated, sustainable and of high quality.

## Values

- Representativeness
- Integrity
- Transparency
- Continuity



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**DATE is organized by the Hotel and Tourism Association of the Dominican Republic, ASONAHORES, since 1999 and it is achieving its 20th version this year.**

This iconic tourism event gathers the most important and relevant suppliers of the Dominican tourism product, among them mayor national and international hotel chains as well as tour operators, whom participate with over 500 delegates.

DATE was created to provide a professionally organized business exchange environment where International Wholesalers, Tour Operators, Incentive Groups, Airlines, and Charters Operators (Buyers) can conduct business meetings with the Dominican Republic's leading tourism suppliers.

Come and join us yearly at DATE to discover that why  
**Dominican Republic has it all!!!**

# WELCOME TO THE



**The Hotel & Tourism Association of the Dominican Republic** welcomes you to the Dominican Republic! Today marks the launch of the 20th installment of the “Dominican Annual Tourism Exchange,” better known as DATE, which is the main event for commercialization and promotion of all of the amazing attributes that the Dominican tourism sector has to offer. ASONAHORES is pleased to see so many familiar and new faces as we kick off this year’s DATE.

One of Asonahores’ main objectives is to boost the growth of the tourism sector, and to do that, it’s vital to show the variety of options we can offer as a one of the country’s main economic drivers. It is because of this objective that, twenty years ago, the first DATE took place, presenting the country with a platform to carry out business exchanges between travel agents, tour operators, airline representatives, and the main suppliers of the tourism segment of the Dominican Republic.

DATE has played a pivotal role in the development of the tourism industry in the Dominican Republic, contributing to its remarkable annual growth rate of 6% over the last 10 years, placing us as leaders in the Caribbean and Central American regions. Through this event, Asonahores encourages exchanges that allow for the international promotion of our country as a world-class tourist destination, highlighting the variety and quality of its offer. In the last decade, the Dominican Republic has received more than 44 million tourists and DATE has made important contributions with Asonahores towards the achievement of this goal.

It isn’t possible to host an event of this magnitude without help from our important allies, and that’s why on this occasion, we give a special thanks to the Ministry of Tourism and Bluemall Puntacana for their collaboration on making DATE 2019 possible. We extend our gratitude to our local suppliers, delegates, and national and international media that support us in making DATE a well-recognized event in the tourist industry year after year.

We hope you have an excellent and productive agenda and encourage you to enjoy the event activities we have prepared specially for you!

**Mrs. Paola Rainieri de Díaz**  
Asonahores President 2018-2020



# DOMINICAN REPUBLIC!

## Dear Attendees,

On behalf of the Dominican Republic Ministry of Tourism, it is my pleasure to extend my warmest welcome to you at the 2019 Dominican Annual Tourism Exchange.

This important tourism event brings together international wholesalers, the country's top tour operators, incentive groups, airlines, charter operators, industry leaders and other stakeholders in an effort to create opportunities that continue to boost the success of the Dominican Republic as the leading tourism destination of the Caribbean.

DATE is an ideal opportunity to meet with others in the tourism industry and create valuable partnerships while enjoying Dominican Republic's challenging designer golf courses and Puerto Plata's natural adventures to Samana's lush jungles, Juan Dolio's charming sea-front communities and Santo Domingo's cosmopolitan streets and rich history, we are certain you will find something to suit your interests.

We look forward to sharing with you highlights from the past year and our vision for 2019 and beyond.

I wish you a productive time during DATE and an enjoyable stay in our country with many opportunities to explore and see the Dominican Republic truly has it all.

**Lic. Francisco Javier García**  
Minister of Tourism, Dominican Republic





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**Dominican Republic**  
Has it all

*Puerto Plata* 

# DELEGATE

Preliminary schedule of events



## MARCH 21<sup>TH</sup> TO 24<sup>TH</sup>, 2019:

9:00am – 7:00pm ----- Booth set-up at Bluemall Puntacana.

## MONDAY MARCH 25<sup>TH</sup>, 2019:

9:00am - 7:00pm ----- Booth set-up at Bluemall Puntacana.

2:00pm - 5:00pm ----- Credential Claiming at Bluemall Puntacana.

## TUESDAY MARCH 26<sup>TH</sup>, 2019:

Official Arrival day for all DATE delegates to Bluemall Puntacana.

9:00am - 4:00pm ----- Credential Claiming and booth set up at Bluemall Puntacana.

7:00pm ----- Welcome reception at Circle & The Grand Reserve at Paradisus Palma Real.

## WEDNESDAY MARCH 27<sup>TH</sup>, 2019:

9:00am - 4:00pm ----- Credential Claiming at Bluemall Puntacana.

9:30am - 5:00pm ----- Appointments are scheduled continuously throughout the day.

12:30pm - 2:30pm ----- Lunch.

7:30pm ----- Closure Party at Barceló Convention Center, hosted by Barceló Bávaro Grand Resort.

## THURSDAY MARCH 28<sup>TH</sup>, 2019:

9:30am - 5:00pm ----- Appointments are scheduled continuously throughout the day.

12:30pm - 2:30pm ----- Lunch.

5:00pm ----- Event Closure.

Round trip Shuttles available from hotels (Meliá Resorts, Barceló Bávaro Grand Resort, Catalonia Bávaro Beach, Xeliter Golden Bear, Westin Puntacana) to BlueMall Puntacana and social activities.

## FRIDAY MARCH 29<sup>TH</sup> TO 31<sup>ST</sup>, 2019:

Stand's dismantling.

**PGA Tour at Corales Golf Club, Punta Cana.** (Complementary tickets available for all DATE delegates upon request at registration room. Transportation not included).

**\*Appointment length 20 minutes - 5 minutes to move**



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# EL ARTE --- DE LA INGENIERÍA

15 AÑOS CONSTRUYENDO GRANDES PROYECTOS EN TODO EL CARIBE NOS IMPULSAN A SEGUIR, PORQUE CREAR MAGNÍFICOS ESPACIOS ES LO NUESTRO.

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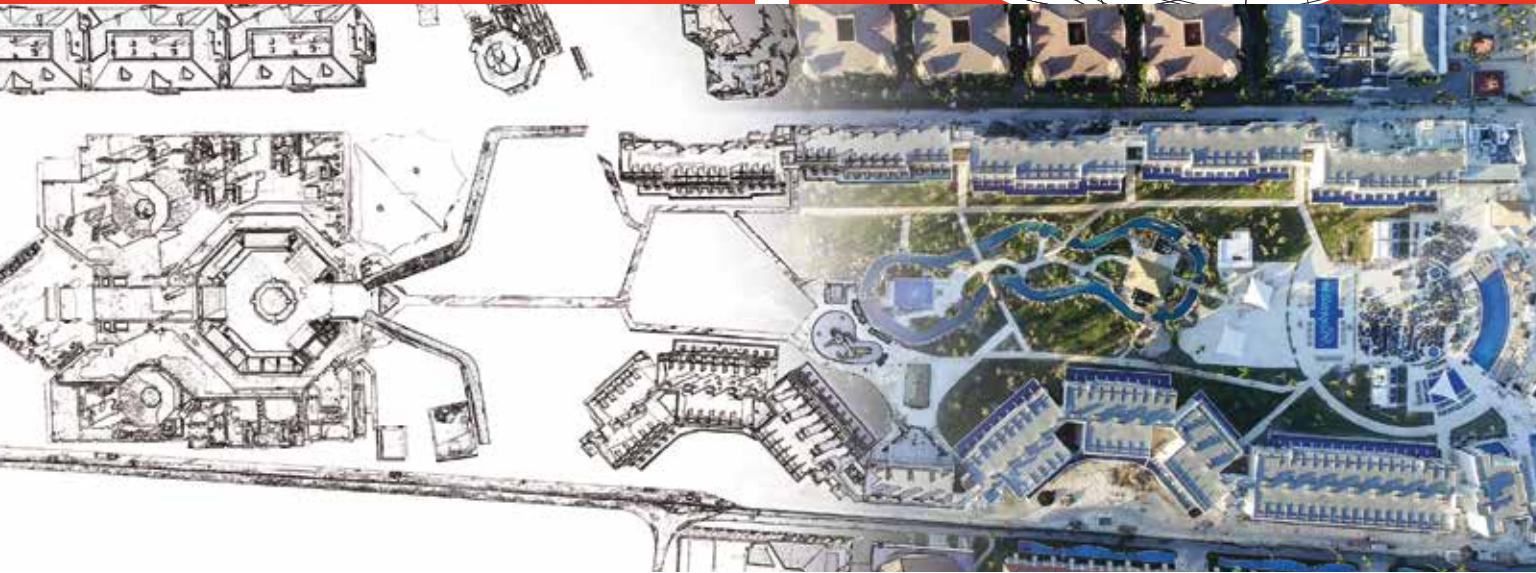
A stylized logo consisting of two golden-yellow leaf-like shapes. The upper shape is a simple outline of a leaf with a stem and vein. The lower shape is a solid, elongated leaf-like form. The text 'GRUPO INNOVIS' is centered between these two shapes.

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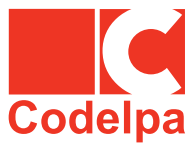
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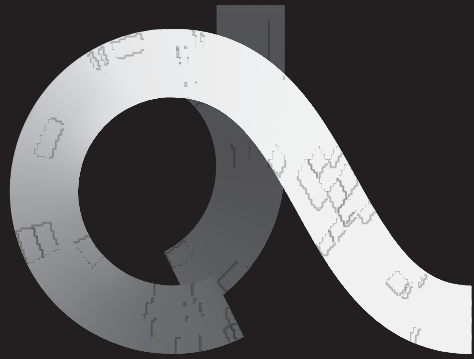


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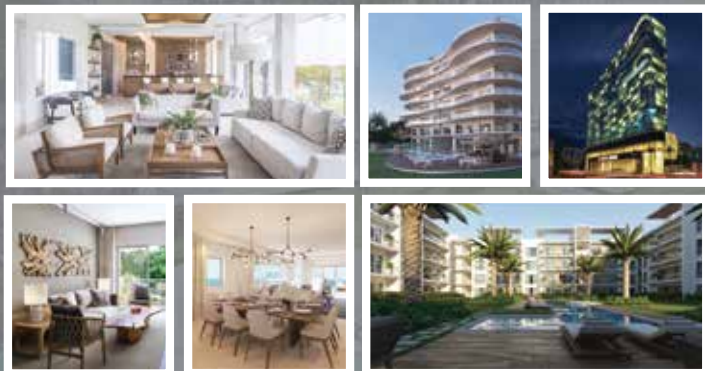


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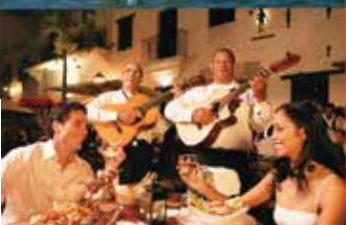
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# DATE

DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES



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DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES



# FLOOR PLAN & EXHIBITOR LIST



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Del Santo Domingo

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INFORMATION BOOTH

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- MESA/TABLE 2** OPETUR







DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES

# SECTION ONE

---

# SUPPLIER'S PROFILE

## ALAMO RENT A CAR/ NATIONAL CAR RENTAL (MOTOR PLAN S.A.)

Calle Haim Lopez Pehna # 4 Dominican Republic

Telephone: (809) 562.1444

URL: www.alamo.com.do | www.nationalcar.com.do

### Describe your Company:

Cart Rental

### In what type of business your company specialize:

Individual Travelers, Special Interest Travel

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Puerto Plata

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Jose Muñiz** j.muniz@motorplan.com.do

**Michelle Geara** m.geara@motorplan.com.do

**Rosario Rodríguez** r.rodriguez@motorplan.com.do

## AMERI RENT

Av. Independencia #1065, Zona Universitaria

Dominican Republic

Telephone: (809) 687.0505

URL: www.amerirent.net

### Describe your Company:

Cart Rental

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Sports Programs, Special Interest, Travel, Meetings, Seminars, Conventions, Corporate/Business.

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica

### What marketing services do you offer:

Itinerary Plannig, Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year?

More than 5.000 paxs

### Please provide details about your company:

AmeriRent is an independent operator of car rentals, a company with over 29 years of experience in the rent car market in the Dominican Republic.

### DELEGATES:

**Jose Miguel Soriano Caminero** Jmsoriano@amerirent.do

**Rafael Ureña** Rurena@amerirent.do





## AMHSA MARINA HOTELS & RESORTS

Calle Los Pinos 7, La Julia, Dominican Republic

Telephone: (809) 562. 7475

URL: www.amhsamarina.com

### Describe your Company:

Hotel, Resort

### In what type of business your company specialize:

Individual Travelers

### If your organization provides accommodation, which of the following options apply:

4 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), All Inclusives

### Where in the Dominican Republic does your company operate:

Samaná, Puerto Plata

### What marketing services do you offer:

Itinerary Plannig,Web Site

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Ana Gomez** agomez@amhsamarina.com

**Karla Sajiun** ksajiun@amhsamarina.com

**Floria Imbert** fimbert@amhsamarina.com

**Janey Corona** jcorona@amhsamarina.com

## AMSTAR DMC

Av. Barceló Km 2.5, Amstar Business Center,

Punta Cana, Dominican Republic

Telephone: (809) 221.6626

URL: www.amstardmc.com/about-us

### Describe your Company:

Tour Operator

### In what type of business your company specialize:

Individual Travelers,Meetings

### If your organization is a tour operator which of the following services apply:

Group Transfer,Private Transfer,Excursions,Meeting Planner

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe, Puerto Plata, Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Multilingual Staff, Visual Material (Videos)

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Amstar DMC provides world-class destination services to individuals, travel agencies, tour operators, corporations and meeting planners. We have a track record of 29 years delivering exceptional experiences

### DELEGATES:

**Michelle Evans** mevans@amstardmc.com

**Robert Taveras** rtaveras@amstardmc.com





## ASOCIACIÓN DE HOTELES, RESTAURANTES Y EMPRESAS TURÍSTICAS DEL NORTE (ASHONORTE)

**Av. Luis Ginebra #62, 2do Nivel, Local #12 Plaza  
Amapola, Puerto Plata, Dominican Republic**

Telephone: (809) 261.4441

URL: [www.ashonorte.com](http://www.ashonorte.com)

### **Describe your Company:**

Regional Association

### **Where in the Dominican Republic does your company operate:**

Puerto Plata

### **Please provide details about your company:**

Preserve, improve and promote the sustainable tourism  
development of the destination and north tourist pole.

### **DELEGATES:**

**Juana Lahoz** [director@ashonorte.com](mailto:director@ashonorte.com)

**Jakaira Cid** [jcid@discoverpuertoplata.com](mailto:jcid@discoverpuertoplata.com)

## ASOCIACION DE HOTELES DE LAS TERRENAS

**El Paseo - Avenida JP Duarte**

**Dominican Republic**

Telephone: (809) 240.6778

URL: [www.residenciadelpaseo.com](http://www.residenciadelpaseo.com)

### **Describe your Company:**

Regional Association

### **In what type of business your company specialize:**

Individual Travelers

### **If your organization provides accommodation, which of the following options apply:**

4 stars, 3 stars, 2 stars, Beachfront, Resorts, Hotels (50 rooms  
or less), Hotels (51-100 rooms), Restaurant on Property,  
Meetings Facilities, Meal Plan AP, Meal Plan EP, Meal Plan  
MAP

### **Where in the Dominican Republic does your company operate:**

Samaná

### **What marketing services do you offer:**

Web Site, Brochures, Multilingual Staff, Visual Material  
(Videos)

### **Which is the size of your company in US\$ Dollars:**

Less than 250.000

### **How many clients do you handle last year:**

More than 5.000 paxs

### **DELEGATES:**

**Philippe Gonin** [asociacionhoteleslasterrenas@gmail.com](mailto:asociacionhoteleslasterrenas@gmail.com)

**Vicenzo De Ciuceis** [info@aliseihotelspa.com](mailto:info@aliseihotelspa.com)



## ASOCIACION DE HOTELES DE SANTO DOMINGO

C/Presidente Gonzalez, 22, edificio La Cumbre,  
Piso: 8, Naco, Dominican Republic  
Telephone: (809) 227.0306  
URL:www.cometosantodomingo.com

### Describe your Company:

Regional Association

### Where in the Dominican Republic does your company operate:

Santo Domingo

### Which is the size of your company in US\$ Dollars:

Less than 250.000

### Please provide details about your company:

The Hotel Association of Santo Domingo is a non profit organization and our main objective is to promote the city of Santo Domingo as a quality tourist destination while contributing to community development and the sustainability of our industry.

### DELEGATES:

**Fabeth Martínez** director@ahsd.com.do

**Sherie Estevez** info@ahsd.com.do

## ASOCIACIÓN DE HOTELES Y EMPRESAS TURÍSTICAS DE SAMANÁ (AHETSA)

Plaza Bahia Principe Village Local 41C,  
Dominican Republic  
Telephone: (809) 538.2129  
URL: www.gosamana.com

### Describe your Company:

Hotel Association

### In what type of business your company specialize:

Promote Samana as Tourism Destination

### Where in the Dominican Republic does your company operate:

Samaná

### DELEGATES:

**Fanny Jones** fanjo\_05@hotmail.com

**Persy Esther** persyestherco@gmail.com

## AVIS RENT A CAR

Avenida George Wasington # 517 Malecón  
Santo Domingo, Dominican Republic.

Telephone: (809) 480.8130

URL: www.avis.com.do

### Describe your Company:

Cart Rental

### In what type of business your company specialize:

Individual Travelers, Technical Trips, Sports Programs,  
Special Interest Travel, Seminars, Corporative/Business

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Punta Cana, Boca Chica

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

\$500.000-1.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

In Avis..... We treat People... like People

### DELEGATES:

**Awilda Sanz** a.sanz@avis.com.do

**Jose Contreras** j.contreras@avis.com.do

## BAHIA PRINCIPE

Carretera Arena Gorda Macao  
Dominican Republic

Telephone: (809) 552.1444

URL: www.bahia-principe.com

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Sports Programs,  
Special Interest Travel, Meetings, Seminars, Conventions,  
Corporative/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms),  
Restaurant on Property, Sports Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe, Samaná, Punta Cana

### What marketing services do you offer:

Itinerary Plannig, Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Gricelda Tineo** gerenteventascompbav@bahia-principe.com

**Malena Omoldi** momoldi@bahia-principe.com

**Luisa Salord** lсарold@bahia-principe.com

**Gustavo Mesa** gmesa@bahia-principe.com





## BE LIVE HOTELS & RESORTS

Av. Roberto Pastoriza #158 edif. Air Europa  
4to piso, Dominican Republic

Telephone: (809) 563.4848

URL: www.belivehotels.com

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Conventions,  
Corporate/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, Resorts, Hotels ( more than 300 rooms), Restaurant  
on Property, Meetings Facilities, All Inclusives

### If your organization is a tour operator which of the following services apply:

Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe, Puerto Plata, Punta Cana,  
Boca Chica

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff  
Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Marien Mesa** marien.mesa@belivehotels.com

**Sergi Ruiz Pique** sergi.ruiz@belivehotels.com

**Susanne Roth** susanne.roth@belivehotels.com

## BEFORE BOARDING

Autopista Las Américas ruta 66, Aeropuerto  
Internacional de las Américas AILA, Salas Premium.  
Dominican Republic

Telephone: (809) 549.0202

URL: www.beforeboarding.com

### Describe your Company:

Airport VIP Services

### In what type of business your company specialize:

VIP Premium Travelers

### Where in the Dominican Republic does your company operate:

Santo Domingo, Samaná, Puerto Plata

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

\$500.000-1.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Before Boarding's main line of business is the management  
of airport VIP Lounges, actually operates the VIP lounges of  
the International Airports of Santo Domingo, Santiago,  
Puerto Plata, and Samana.

### DELEGATES:

**Yajaira Maldonado** yajaira@beforeboarding.com

## BEST DAY

**Avenida Bonapark Mz 2 Lote 7, Mexico**

Telephone: 529988811300

URL: [www.bestday.com](http://www.bestday.com)

### **Describe your Company:**

Tour Operador

**If your organization is a tour operator which of the following services apply:**

Group Transfer, Excursions

**Where in the Dominican Republic does your company operate:**

Punta Cana

### **DELEGATES:**

**Laura Triay** [laura.triay@bestday.com](mailto:laura.triay@bestday.com)

**Juancho Sueyro** [jsueyro@bestday.com](mailto:jsueyro@bestday.com)

**Carlos Chin** [carlosmiguel@bestday.com](mailto:carlosmiguel@bestday.com)

**Mateo Montoya** [mateo.montoya@bestday.com](mailto:mateo.montoya@bestday.com)

## INFINITI PUNTA CANA

**Zona Comercial Hotel NH Avenida Alemania**

**Dominican Republic**

Telephone: 34971268706

URL: [www.bghotelpuntacana.com](http://www.bghotelpuntacana.com)

### **Describe your Company:**

Hotel, Resort, Hotel Chain

**In what type of business your company specialize:**

Individual Travelers

**If your organization provides accommodation, which of the following options apply:**

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms),  
Restaurant on Property, Sports Facilities, All Inclusives

**Where in the Dominican Republic does your company operate:**

Punta Cana

**Which is the size of your company in US\$ Dollars:**

More than 5.000.000

### **DELEGATES:**

**Daniel Toja** [d.toja@bghotels.com](mailto:d.toja@bghotels.com)

**Pedro Morell** [p.morell@bghotels.com](mailto:p.morell@bghotels.com)

**Bartolome Garcia** [b.garcia@bghotels.com](mailto:b.garcia@bghotels.com)



## BLUE DIAMOND RESORTS

Royalton Punta Cana, Dominican Republic

Telephone: (809) 221.2121

URL: www.bluediamondresorts.com

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars, Beachfront, Resorts, Restaurant on Property, Sports Facilities, Meetings Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Blue Diamond Resorts takes pride in being an innovative hotel management company that specializes in creating differentiated brands to suit each market's demands.

### DELEGATES:

**Brayan De Jesus** bdejesus@bluediamondresorts.com

**Markus Haack** mhaack@bluediamondresorts.com

**Juan Pilier** jpilier@bluediamondresorts.com

## BLUE TRAVEL PARTNER SERVICES

Bvld. turistico, Edificio Gym 22, 2do. Nivel,

Plaza Punta Cana Shopping Mall, Dominican Republic

Telephone: (809) 566.0092

URL: www.destinationservices.com

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Individual Travelers, Incentives, Special Interest Travel, Meetings, Conventions, Corporative/Business

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica, Throughout the island

### What marketing services do you offer:

Itinerary Plannig, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Cecile Vonarburg** cvonarburg@bluetps.com

**Tanya Guerrero** tguerrero@destinationservices.com

**Leonardo Contreras** lcontreras@bluetps.com

**Hector Torres** htorres@bluetps.com





## BLUEBAY HOTELS & RESORTS

Juan Bautista Vicini, esqina 10 de Septiembre

Dominican Republic

Telephone: (809) 412.2001

URL: www.bluebayhresorts.com

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars, 3 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), Restaurant on Property, Sports Facilities, Meetings Facilities, All Inclusives, Meal Plan AP, Meal Plan EP, Meal Plan MAP, Meal Plan FAP

### If your organization is a tour operator which of the following services apply:

Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Puerto Plata, Punta Cana, Boca Chica

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Lucia Grullon** salesrd@grupobluebay.com

**Daniel Ceballos** reservasrd@grupobluebay.com

## BUDGET CAR RENTAL

Ave. John F. Kennedy Km. 6 1/2,

Dominican Republic

Telephone: (809) 985.2882

URL: www.budget.com.do

### Describe your Company:

Cart Rental

### In what type of business your company specialize:

Corporative/Business, Others

### Where in the Dominican Republic does your company operate:

Throughout the island

### What marketing services do you offer:

Web Site, 24 Hours Operation

### Please provide details about your company:

We are an integration of services providing great service at a great price to our customers receiving the best car rental value. Each customer is very important for us, that is why using new ideas and innovations to enhance service and increase customer

### DELEGATES:

**Gina Bencosme** g.bencosme@budget.com.do

## CANABAY HOTELS

Boulevard Turistico del Este, KM 28, Arena Gorda,

El Macao, Dominican Republic

Telephone: (809) 831.5003

URL: [www.canabayhotels.com](http://www.canabayhotels.com)

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings

### If your organization provides accommodation, which of the following options apply:

4 stars, Beachfront, Hotels (101-300 rooms), Restaurant on Property, Sports Facilities, All Inclusives, Meal Plan AP, Meal Plan EP

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Canabay Hotels is a new hotel chain focused on the EP market, offering large apartment-style suites, restaurants and a fabulous beach club. Optional AI plan is available at our a-la-carte restaurants.

### DELEGATES:

**Joel Gans** [sales@canabayhotels.com](mailto:sales@canabayhotels.com)

**Yessica Perez** [ecommerce@canabayhotels.com](mailto:ecommerce@canabayhotels.com)



## CASA HEMINGWAY

Calle del Sol s/n, Juan Dolio Beach

Dominican Republic

Telephone: (829) 526.2203

URL: [www.hotelcasahemingway.com](http://www.hotelcasahemingway.com)

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Corporative/Business, Sun, health, recover

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Hotels (50 rooms or less), Sports Facilities, Meetings Facilities, Meal Plan AP, Meal Plan EP, Meal Plan MAP, Meal Plan FAP

### Where in the Dominican Republic does your company operate:

Juan Dolio

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Boutique Hotel with exclusive services and facilities. World Travel Award, Leading Boutique Hotel of Dominican Republic 2019.

### DELEGATES:

**Roxana Segura** [rsegura@clubhemingway.com](mailto:rsegura@clubhemingway.com)

**Belen Gomez** [belengomez@clubhemingway.com](mailto:belengomez@clubhemingway.com)



## CASA DE CAMPO RESORT & VILLAS

Carretera Romana Higuey 140, Dominican Republic

Telephone: (809) 523.3333

URL: www.casadecampo.com.do

### Describe your Company:

Hotel, Resort

### In what type of business your company specialize:

Individual Travelers, Incentives, Sports Programs, Meetings, Conventions, Corporate/Business, Weddings and Golf destination

### If your organization provides accommodation, which of the following options apply:

5 stars

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

The most exclusive Resort in the Caribbean, luxury destination known as the best golf resort, activities, 7 restaurants, Marina, Equestrian Center featuring Polo, Shooting Course, great shopping and 3 private pristine white sand beaches

### DELEGATES:

**Kirsis Mendez** k.mendez@ccampo.com.do

**Marlen Pumarol** m.pumarol@ccampo.com.do

**Richard Rodriguez** rrodriguez@ccampo.com

**Nelly Humphreys | Jason Kycek**

## CATALONIA HOTELS & RESORTS

Carretera Cabeza de Toro 23000, Dominican Republic

Telephone: (809) 412.0000

URL: www.cataloniahotels.com

### Describe your Company:

Hotel, Resort, Hotel Chain, Urban Hotels, Beach Club

### In what type of business your company specialize:

Individual Travelers, Incentives, Sports Programs, Meetings, Seminars, Conventions, Corporate/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars, Beachfront, Resorts, Hotels (101-300 rooms), Hotels ( more than 300 rooms), Restaurant on Property, Sports Facilities, Meetings Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Punta Cana

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Catalonia Hotels & Resorts offers 69 establishments in 21 different destinations: 56 hotels in Spain, 2 in Brussels, 1 in Berlin, 8 resorts in the Caribbean (4 Dominican Republic and 4 in Mexico-Mayan Riviera) and 1 city hotel in Santo Domingo.

### DELEGATES:

**Smarlin Jimenez** dominicana.ventas@cataloniahotels.com

**Yania Garcia** caribe.ventaslatam@cataloniahotels.com

**Gianell Peña**

santodomingo.dircomercial@cataloniahotels.com

**Sandra Morales** comercial@pearlbeachclub.com





## COCO BONGO SHOW & DISCO

Carretera Barcelo-Veron Centro Comercial Downtown

Punta Cana, Dominican Republic

Telephone: (809) 466.1111

URL: www.cocobongo.com

### Describe your Company:

Attraction, nightlife, entertainment

### In what type of business your company specialize:

Individual Travelers, Incentives, Convention

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, Brochures, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Andrea Labadie** andrea@cocobongo.com.do

**Isabel Geissler** isabel@cocobongo.com.do

**Monica Ayala** monica@cocobongo.com.do

## COLONIAL TOURS & TRAVEL

Calle Arzobispo Meriño # 209 Zona Colonial

Dominican Republic

Telephone: (809) 688.5285

URL: www.colonialtours.com

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Individual Travelers, Special Interest Travel, Conventions, Corporative/Business

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Samaná, Punta Cana, Boca Chica

### What marketing services do you offer:

Itinerary Plannig, Web Site, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

Less than 250.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Orlando Antonio De León** colonial@colonialtours.com.do

**Maria Grazia Battaglia** mariagrazia@colonialtours.com.do

**Kenneth Piña | Livio Alliott**



## COMING 2 DESTINATION MANAGEMENT

Carretera Arena Gorda Macao,  
Dominican Republic

Telephone: (809) 455.1444  
URL: www.coming2.com

### Describe your Company:

Tour Operador

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica

### What marketing services do you offer:

Web Site, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

3.000.000-5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

We are a DMC create with the conviction there is a solution for every need. We offer a wide range of B2b services flexible and adapt to the business model of each customers.

### DELEGATES:

**Ricardo Moreno** amoreno@coming2.com

**Andres Albuquerque** aalburquerque@coming2.com

## CORAL COSTA CARIBE JUAN DOLIO

Boulevard Juan Dolio KM 55, Dominican Republic

Telephone: (809) 562.6725  
URL: www.coralhotels.com

### Describe your Company:

Hotel, Resort

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Seminars, Conventions, Corporative/Business

### If your organization provides accommodation, which of the following options apply:

3 stars

### Where in the Dominican Republic does your company operate:

Juan Dolio

### Which is the size of your company in US\$ Dollars:

\$500.000-1.000.000

### How many clients do you handle last year:

1.000- 3.000 paxs

### Please provide details about your company:

The hotel is Just 20 minutes from Las Americas International Airport and 40 minutes from the historic city of Santo Domingo, "the oldest of the new world". 2 Swimming Pools, Disco, Spa 4 Restaurants 416 rooms

### DELEGATES:

**Ramon Tejeda** rtejeda@chc.do

**Carolina Paulino** cpaulino@chc.do



## ECLIPSE PUNTA CANA

Plaza Bibijuaná local # 1, Dominican Republic

Telephone: (829) 305.2804

URL: [www.eclipsepuntacana.com/contact-us](http://www.eclipsepuntacana.com/contact-us)

### Describe your Company:

Catamaran

### In what type of business your company specialize:

Individual Travelers, Meetings, Corporate/Business

### If your organization is a tour operator which of the following services apply:

Excursions, Meeting Planner

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, Brochures, Sales Staff Overseas, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

1.000.000-3.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Biggest Boat in the Caribbean for events, weddings, corporate events, family reunions and all kinds of celebrations.

### DELEGATES:

**Fernando Sanchez** [fernando@catamarantourpuntacana.com](mailto:fernando@catamarantourpuntacana.com)

**Dayra Karen** [sales@catamarantourpuntacana.com](mailto:sales@catamarantourpuntacana.com)

**Ileana Sena** [cruise@catamarantourpuntacana.com](mailto:cruise@catamarantourpuntacana.com)

**Mary Rodriguez** [hello@catamarantourpuntacana.com](mailto:hello@catamarantourpuntacana.com)

**Jonathan Elis** [catamarantourpuntacana@hotmail.com](mailto:catamarantourpuntacana@hotmail.com)

**Junior Cruz** [juniorcruz1980@gmail.com](mailto:juniorcruz1980@gmail.com)



## EUROPCAR

Av. Independencia #354 Gascue, Dominican Republic

Telephone: (829) 748.7871

URL: [www.europcar.com.do](http://www.europcar.com.do)

### Describe your Company:

Car Rental

### Where in the Dominican Republic does your company operate:

Throughout the island

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Europcar has the vehicle to meet every car rental need.

Make the most out of our large range of services to make car rental experience a unique experience.

### DELEGATES:

**Miguel Bobadilla** [m.bobadilla@europcar.com.do](mailto:m.bobadilla@europcar.com.do)

**Alberto Severino** [gerenciazonaeste@europcar.com.do](mailto:gerenciazonaeste@europcar.com.do)





## CENTRO MEDICO PUNTA CANA

Avenida España, Dominican Republic

Telephone: (809) 552.1506

URL: www.centromedicopuntacana.com

### Where in the Dominican Republic does your company operate:

Punta Cana

### Please provide details about your company:

Grupo Rescue leading healthcare network in the Dominican Republic is strategically located in Punta Cana, La Romana, Santo Domingo, Santiago and Puerto Plata.

### DELEGATES:

**Irma Mojica** imojica@gruporescue.com

**Daniela Mayer** dmayer@gruporescue.com

## GO CARIBIC

Plaza Turisol Puertoplata, Dominican Republic

Telephone: (809) 543.8069

URL: www.GoCaribic.com

### Describe your Company:

Tour Operator

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Seminars, Corporative/Business

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica, En toda la isla

### What marketing services do you offer:

Itinerary Planning, Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

3.000.000-5.000.000

### How many clients do you handle last year:

1.000- 3.000 paxs

### DELEGATES:

**Zobeyda Vargas** zobeyda.Vargas@dertouristik.com.do

**Petra Beichl** | petra.beichl@dertouristik.com.do

**Rolf Eckstein** go.caribic@outlook.com

**Javier Ruiz** | **Joana Nardi**



## GRAY LINE DOMINICAN REPUBLIC

**Ave. Estados Unidos, Edificio Empresarial,  
Bavaro-Punta Cana, Dominican Republic**

Telephone: (809) 933.3500

URL: [www.graylinedr.com](http://www.graylinedr.com)

### **Describe your Company:**

Tour Operador

### **In what type of business your company specialize:**

Individual Travelers, Incentives, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business

### **If your organization is a tour operator which of the following services apply:**

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

**Where in the Dominican Republic does your company operate:** Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica, Throughout the island

### **What marketing services do you offer:**

Itinerary Plannig, Web Site, 24 Hours Operation, Brochures, Multilingual Staff, Visual Material (Videos)

### **Which is the size of your company in US\$ Dollars:**

More than 5.000.000

### **How many clients do you handle last year:**

More than 5.000 paxs

### **Please provide details about your company:**

Gray Line is a direct supplier of destination services to online travel sellers, wholesalers and travel agents, operating day tours, transportation, sightseeing tours, multi-day packages, walking tours and specialized services.

### **DELEGATES:**

**Rosangel Rodriguez Brenes** [manager@graylinedr.com](mailto:manager@graylinedr.com)

**Tania De Los Rios** [tania.delosrios@graylinedr.com](mailto:tania.delosrios@graylinedr.com)

## GUSTAZOS

**Calle Manuel de Jesus Troncoso 16  
Dominican Republic**

Telephone: (809) 640.0380

URL: [www.gustazos.com](http://www.gustazos.com)

### **Describe your Company:**

Ecommerce

### **Where in the Dominican Republic does your company operate:**

Santo Domingo

### **Which is the size of your company in US\$ Dollars:**

1.000.000-3.000.000

### **How many clients do you handle last year:**

More than 5.000 paxs

### **DELEGATES:**

**Sandra Cividanes** [sandra.cividanes@gustazos.com](mailto:sandra.cividanes@gustazos.com)

**Carlos Villares** [carlos@gustazos.com](mailto:carlos@gustazos.com)



## HANDICAP TRAVELERS DR

Ave. Boulevard Turístico del Este | Plaza Boulevard  
Center 2do Nivel, Suite, #9, Bávaro, Punta Cana 22000,  
Dominican Republic

Telephone: (809) 552.8709

URL: www.handicaptravelersdr.com

### **Describe your Company:**

Equipment for Handicap Rental

### **In what type of business your company specialize:**

Individual Travelers, Seminars, Conventions,  
Corporate/Business, Supply of mobility scooters rentals  
and Equipments for Travelers with disabilities

### **If your organization is a tour operator which of the following services apply:**

Private Transfer

### **Where in the Dominican Republic does your company operate:**

La Romana- Bayahíbe, Puerto Plata, Juan Dolio, Punta Cana

### **What marketing services do you offer:**

Web Site, 24 Hours Operation, Brochures, Multilingual Staff,  
Visual Material (Videos)

### **Which is the size of your company in US\$ Dollars:**

Less than 250.000

### **How many clients do you handle last year:**

250-500 paxs

### **Please provide details about your company:**

In Handicap Travelers DR, we really recognize the importance of every single person or Traveler; no matter if they have limitations or not; we offer many good options and services for travelers with special needs; in order to allow them to enjoy all Hotel.

### **DELEGATES:**

**Deyvi Garcia** deyvi.tiyeis@handicaptravelersdr.com

**Bianny Romero** bianny.rg@handicaptravelersdr.com

## HARD ROCK HOTEL & CASINO PUNTA CANA

Blvd. Turístico del Este Km. 28 #74. Macao. Municipio  
de Higüey. Punta Cana. Dominican Republic

Telephone: (809) 754.0395

URL: www.hardrockhotelpuntacana.com

### **Describe your Company:**

Resort

### **In what type of business your company specialize:**

Individual Travelers, Incentives, Technical Trips, Sports Programs,  
Special Interest Travel, Meetings, Seminars, Conventions,  
Corporate/Business

### **If your organization provides accommodation, which of the following options apply:**

5 stars, Resorts, Hotels ( more than 300 rooms), Sports Facilities,  
Meetings Facilities, All Inclusives

### **Where in the Dominican Republic does your company operate:**

Punta Cana

### **What marketing services do you offer:**

Web Site, Brochures, Sales Staff Overseas, Visual Material  
(Videos)

### **Which is the size of your company in US\$ Dollars:**

More than 5.000.000

### **How many clients do you handle last year:**

More than 5.000 paxs

### **Please provide details about your company:**

Hard Rock Hotel & Casino Punta Cana with over 1775 rooms,  
golf course, Spa, All inclusive F&B and 25 minutes away from  
the Punta Cana International Airport

### **DELEGATES:**

**Cintha Velazquez Garduza** cvelazquez@rcdhotels.com

**Nestor Garcia** ngarcia@hrhcpuntacana.com







## HERTZ, DOLLAR, THRIFTY, FIREFLY

**Jose Maria Heredia No. 1, Gascue, Santo Domingo  
Dominican Republic**

Telephone: (809) 221.5333

URL: www.hertz.com

### **Describe your Company:**

Cart Rental

### **In what type of business your company specialize:**

Individual Travelers, Corporative/Business

### **Where in the Dominican Republic does your company operate:**

Santo Domingo, Puerto Plata, Punta Cana

### **What marketing services do you offer:**

Web Site, Brochures

### **Which is the size of your company in US\$ Dollars:**

More than 5.000.000

### **How many clients do you handle last year:**

More than 5.000 paxs

### **Please provide details about your company:**

Andel Star , is dedicated to car rentals bussiness in the Dominican Republic, we operate 4 brands, each one oriented at a different market segment.. We operates Hertz, Dollar, Thrifty, Firefly.

### **DELEGATES:**

**Edelmira Sabino** e.sabino@andelstar.com.do

**Sharem Valoy**

## WHALA! HOTELS

**AV. Jaime III, 26, ent. 2F 07012**

**Palma de Mallorca, Spain**

Telephone: 34971425586

URL: www.whalahotels.com

### **Describe your Company:**

Hotel Chain

### **In what type of business your company specialize:**

Individual Travelers, Corporative/Business

### **If your organization provides accommodation, which of the following options apply:**

4 stars

### **Where in the Dominican Republic does your company operate:**

La Romana- Bayahíbe, Punta Cana, Boca Chica

### **What marketing services do you offer:**

Web Site, Brochures, Multilingual Staff, Visual Material (Videos)

### **How many clients do you handle last year:**

More than 5.000 paxs

### **DELEGATES:**

**Diego Buades** comercial@hmhotels.net

**Estelle Lavoine** direcommerce@hmhotels.net



## HOLA TOURS & TRAVEL

Carretera Friusa-Riu. Plaza Mariel 2, Local 111

Dominican Republic

Telephone: (809) 552.1775

URL: www.holatours.com

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Special Interest Travel, Meetings, Conventions, Corporative/Business, Others

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Throughout the island

### What marketing services do you offer:

Itinerary Planning, Brochures, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Delegates:

**Anne Goffaux** agoffaux@holatours.com

**Luc Herremans** lherremans@holatours.com



## BLUE MALL PUNTA CANA

Boulevard Turistico, Esquina Carretera

Juanillo, Dominican Republic

Telephone: (809) 959.0900

URL: www.bluemallpuntacana.com.do

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Brochures, Multilingual Staff, Web Site

### DELEGATES:

**Marjorie Osio** mosio@bluemall.com.do

**Ignacio Vicario** ivicario@bluemall.com.do

**Maura Medina** mmedina@bluemall.com.do



## HOSPITEN DOMINICANA

500mts Cruce de Veron, Carretera Veron

Punta Cana, Dominican Republic

Telephone: (809) 686.1414

URL: www.hospiten.es

### Describe your Company:

Medical Services

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Sports Programs, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Punta Cana, Boca Chica

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Jairo Isaza** jairo.isaza@hospiten.com

## IBEROSTAR HOTELS & RESORTS

Ave. 27 de Febrero 305, Evaristo Morales

Dominican Republic

Telephone: (809) 227.9494

URL: www.iberostar.com

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Meetings, Conventions

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Hotels ( more than 300 rooms), Restaurant on Property, Meetings Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe, Puerto Plata, Punta Cana

### What marketing services do you offer:

Web Site, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### Please provide details about your company:

More than 100 hotels at world's finest beaches. More than 60 years in tourism industry and with presence in more than 35 countries around the world.

### DELEGATES:

**Elvira Gonzalez** promocion.latam.do@iberostar.com

**Yoanki Nieves** yoanki.nieves@iberostar.com

**Miguel Reinoso** miguel.reinoso@iberostar.com

**Aurelio Vázquez, Finn Ackermann, Alberto Gil Morán**

**Mailyñ Pérez, Yuberkys Diez, Angel Pacheco**

**Jorge Chaljub**



## IMPRESSIVE RESORTS AND SPA PUNTA CANA

Playas de Bavaro, La Altagracias, Higüey

Dominican Republic

Telephone: (809) 552.0110

URL: [www.impressiveresorts.com](http://www.impressiveresorts.com)

### Describe your Company:

Hotel, Resort, Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Special Interest Travel, Conventions

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), Restaurant on Property, Meetings Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

It is the ideal resort to enjoy a privileged environment and comfortable in the pleasant tropical climate of the Caribbean. We offer our guests totally exclusive, personalized options and available 24 hours a day.

### DELEGATES:

**Pedro Sanchez** [psm@impressiveresorts.com](mailto:psm@impressiveresorts.com)

**Maibeth Cavallo** [sales.puj@impressiveresorts.com](mailto:sales.puj@impressiveresorts.com)

## KAHKOW EXPERIENCE

C/ Las Damas #102, Zona Colonial, Dominican Republic

Telephone: (809) 669.9417

URL: [www.cacaotour.com](http://www.cacaotour.com)

### Describe your Company:

Atracción turística

### In what type of business your company specialize:

Educación / diversión

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

We are a new attraction in Calle Las Damas in the Colonial City where we show in an interactive tour the origins and the complete process of the chocolate making process.

### DELEGATES:

**Janna Ramos** [reserve@cacaotour.com](mailto:reserve@cacaotour.com)

**Nathalie Vásquez** [mercadeo@cacaotour.com](mailto:mercadeo@cacaotour.com)



## KARISMA HOTELS & RESORTS

Av. Lope de Vega #19, Torre PIISA B, 3er Nivel

Dominican Republic

Telephone: (809) 687.2929

URL: www.karismahotels.com

### Describe your Company:

Resort, Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Groups Travelers

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels (101-300 rooms),  
Restaurant on Property, Sports Facilities, Meetings Facilities,  
All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, Brochures, Sales Staff Overseas, Multilingual Staff,  
Visual Material (Videos)

### How many clients do you handle last year:

500- 1.000 paxs

### Please provide details about your company:

The Karisma Gourmet Inclusive® Experience gives our guests a luxury vacation that is as delicious as it is unforgettable. It's a promise of cuisine crafted to perfection, superior accommodations featuring indulgent amenities, service above and beyond expectations.

### DELEGATES:

**Jackie Raccuglia** jraccuglia@karismahotels.com

**David Black** dblack@karismahotels.com



## LIFESTYLE HOLIDAYS HOTELS AND RESORTS

Cofresi Beach #1. Puerto Plata, Dominican Republic

Telephone: (809) 970.7777

URL: www.lhvcresorts.com

### Describe your Company:

Hotel, Resort, Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Special Interest Travel,  
Meetings, Conventions, Corporate/Business

### If your organization provides accommodation, which of the following options apply:

4 stars, Beachfront, Resorts, Hotels ( more than 300 rooms),  
Restaurant on Property, Sports Facilities, Meetings Facilities,  
All Inclusives

### Where in the Dominican Republic does your company operate:

Puerto Plata, Punta Cana

### What marketing services do you offer:

Web Site, Brochures, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

We provide an unhurried, unencumbered and unbelievably liberating experience from everyday cares and stress. Lifestyle Hotels and Resorts in the enhancing Dominican Republic - an All Inclusive vacation experience of the highest quality.

### DELEGATES:

**Damian Polanco** damian.polanco@lhvcresorts.com

**Jose Luis Ferrer** joseluis.ferrer@lhvcresorts.com

**Markus Wischenbart** anja.krawczyk@lifestyleholidaysvc.com

**Patricia Lopez. Anja Violeta Krawzyk**

## LOPESAN COSTA BAVARO RESORT SPA & CASINO

Playas de Bavaro, La Altagracias, Higüey

**Dominican Republic**

Telephone: (809) 221.8555 | URL: www.lopesan.com

**Describe your Company:**

Resort, Hotel Chain

**In what type of business your company specialize:**

Individual Travelers, Incentives, Special Interest Travel, Meetings, Conventions

**If your organization provides accommodation, which of the following options apply:**

5 stars, 4 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), Restaurant on Property, Sports Facilities, Meetings Facilities, All Inclusives

**Where in the Dominican Republic does your company operate:**

Punta Cana

**What marketing services do you offer:**

Web Site, Brochures, Sales Staff Overseas, Visual Material (Videos)

**Which is the size of your company in US\$ Dollars:**

More than 5.000.000

**How many clients do you handle last year:**

More than 5.000 paxs

**Please provide details about your company:**

An unforgettable experience in the heart of Punta Cana. In one of the most exclusive area of the heavenly beach at Bavaro.

**DELEGATES:**

**Elaine Baez** ebaez@lopesan.com

**Jose Alba** jalba@lopesan.com

**Zoilo Aleman** zaleman@lopesan.com

**Andreas Patze** apatze@lopesan.com

**ClaritzaAponte** caponte@lopesan.com

**Annabelle Romero** anromero@lopesan.com

## MEETING POINT DOMINICANA

Avenida Estados Unidos, Plaza Cueva Taina, Local D1

**Dominican Republic**

Telephone: (829) 748.9340 | URL: www.meeting-point.com

**Describe your Company:**

Tour Operador

**In what type of business your company specialize:**

Individual Travelers, Corporate/Business

**If your organization provides accommodation, which of the following options apply:**

5 stars, 4 stars, 3 stars, Hotels (50 rooms or less), Hotels (51-100 rooms), Hotels (101-300 rooms), All Inclusives, Meal Plan AP, Meal Plan EP, Meal Plan MAP, Meal Plan FAP

**If your organization is a tour operator which of the following services apply:**

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

**Where in the Dominican Republic does your company operate:**

Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica

**What marketing services do you offer:**

Itinerary Planning, Web Site, Brochures, Visual Material (Videos)

**Which is the size of your company in US\$ Dollars:**

1.000.000-3.000.000

**How many clients do you handle last year:**

1.000- 3.000 paxs

**Please provide details about your company:**

Meeting point dominicana a fti group company

**DELEGATES:**

**Brenda De La Cruz**

Brenda.delacruz@meetingpointdominicana.com

**Sebastien Garcia**

sebastien.garcia@meetingpointdominicana.com



## MELIA HOTELS INTERNATIONAL

Playas de Bavaro, La Altagracias, Higüey  
Dominican Republic

Telephone: (809) 688.5000 | URL: www.melia.com

### Describe your Company:

Resort

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms),  
Restaurant on Property, Sports Facilities, Meetings Facilities,  
All Inclusives

### If your organization is a tour operator which of the following services apply:

Travel Rates Negotiation, Hotel Reservation Services,  
Meeting Planner

### Where in the Dominican Republic does your company operate:

Punta Cana

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

The company currently operates more than 370 hotels in  
43 countries and 4 continents under its brands: Meliá, Gran  
Meliá, ME by Meliá, Paradisus, Ininside by Meliá, TRYP  
by Wyndham, Sol Hotels and Club Meliá

### DELEGATES:

**Leticia Del Rosario** leticia.del.rosario@melia.com

**Carolina Valentin** Carolina.Valentin@melia.com

**Hector Ureña** hector.urena@melia.com

**Daniel Schuhmacher**

## OPETUR

Calle Padre Billini 263, Dominican Republic

Telephone: (809) 682.1785

URL: www.opetur.net

### Describe your Company:

Asociación Regional

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak  
Several Languages, Travel Rates Negotiation, Hotel Reservation  
Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Throughout the island

### Which is the size of your company in US\$ Dollars:

250.000- 500.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Mitchell Musa** mitchell.musa@turissimo.com

**Denise Reyes** d.s@claro.net.do



## OTIUM INTERNATIONAL

Plaza Brisas de Bavaro, Dominican Republic

Telephone: (809) 552.1003

URL: www.otiumtour.com

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Individual Travelers, Incentives, Sports Programs, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Throughout the island

### What marketing services do you offer:

24 Hours Operation, Brochures, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

1.000.000-3.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Otium International is a modern and dynamic B2B solutions provider, specializing in the management of passenger and tourist destinations. We have a consolidated structure since 1995 and a professional, multilingual, highly qualified team.

### DELEGATES:

**Cesar Gonzalez** Cesar@otiumtour.com

**Arline Maria** Comercial3@otiumtour.com

## PALLADIUM HOTEL GROUP

Avda. Anacaona # 101 C.P.1974, Santo Domingo,

D.N. Dominican Republic

Telephone: (809) 562.8822

URL: www.palladiumhotelgroup.com/es

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Sports Programs, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars, Beachfront, Resorts, Sports Facilities, Meetings Facilities

### Where in the Dominican Republic does your company operate:

Santo Domingo, Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Enrique Valdez**

**Pol Perez**

**Maria Contreras**

**Bill Chlebek**



DATE

DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASSOCIATED

## PRINCESS HOTELS & RESORTS

Playas de Bavaro, La Altagracias, Higuey

Dominican Republic

Telephone: (809) 221.2311

URL: www.princess-hotels.com

### Describe your Company:

Hotel, Resort, Hotel Chain

### If your organization provides accommodation, which of the following options apply:

Individual Travelers

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Sales Staff Overseas, Multilingual Staff

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Nicole Perez** salesna@princess-hotels.com

**Sandra Peñaloza** s.penalaza@princess-hotels.com

**Hilda Guerrero** ecommerce.bavaro@princess-hotels.com

**Leonardo Casaretto** contratos.bavaro@princess-hotels.com

## PROHOTEL INTERNATIONAL

5868 Westheimer Rd, Suite 488, United States

1 (713) 528.7862

URL: www.prohotels.com

### Describe your Company:

Hotel management and marketing company

### In what type of business your company specialize:

Individual Travelers, Incentives, Special Interest Travel, Meetings, Seminars, Corporate/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars

### Where in the Dominican Republic does your company operate:

Santo Domingo, Samaná, Punta Cana

### What marketing services do you offer:

Itinerary Plannig, Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

1.000.000-3.000.000

### How many clients do you handle last year:

3.000-5.000 paxs

### Please provide details about your company:

Prohotel International's Dominican Republic Collection is comprised of unique luxury boutique hotels: Casas del XVI in Santo Domingo, Sublime Samana in Las Terrenas, and Le Sivory in Punta Cana.

### DELEGATES:

**Mariana Gonzalez** mgonzalez@prohotels.com

**Javier Vasquez** javier.vasquez@portblue.com

**Yohannelly Luna** yohannelly.luna@portblue.com

**Aida Cabrera** acabrera@vivaresorts.com



## PURE SALT LUXURY HOTELS

C/ Gremio Tintoreros 25A, Spain

Telephone: 34647248558

URL: www.puresaltluxuryhotels.com

### Describe your Company:

Hotel, Resort

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Hotels (101-300 rooms), Restaurant on Property, Meetings Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### Please provide details about your company:

Pure Salt Luxury Hotels of Mallorca Spain is pleased to introduce its expansion into the Dominican Republic.

The hotel will have 250 very spacious rooms with the latest technology. The audience are discerning guests looking for an exclusive experience in

### DELEGATES:

**Miguel Amengual**

miguel.amengual@puresaltluxuryhotels.com

## RADISSON SANTO DOMINGO HOTEL

Presidente Gonzalez 10, Naco, Dominican Republic

Telephone: (809) 541.6226

URL: www.radisson.com

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Sports Programs, Meetings, Seminars, Conventions, Corporative/Business

### If your organization provides accommodation, which of the following options apply:

4 stars, Hotels (101-300 rooms), Meetings Facilities, Meal Plan AP, Meal Plan EP, Meal Plan MAP, Meal Plan FAP

### Where in the Dominican Republic does your company operate:

Santo Domingo

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Located in the heart of the business and comercial district. Walking distance from local entertainment, shopping malls, restaurants, bars, sport facilities, private clinics and local trasportation.

### DELEGATES:

**Gina Eli** geli@radissonsantodomingo.com

**Diana Dreyfous** ddreyfous@radissonsantodomingo.com





## RENNY TRAVEL

Avenida Barcelo, Plaza Meeting Point Local B-05

Segundo Nivel, Dominican Republic

Telephone: (809) 949.0519 | URL: [www.rennytravel.com](http://www.rennytravel.com)

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Sports Programs, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business

### If your organization provides accommodation, which of the following options apply:

Adventures

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

\$500.000-1.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Renny Travel International is a tour operator in the Dominican Republic, as your local experts that have been providing high quality destination travel services for over 4 years operating in Dominican Republic.

### DELEGATES:

**Ramon Avila Garcia** [info@rennytravel.com](mailto:info@rennytravel.com)

**Merky Muñoz** [salesmanager@rennytraveldmc.com](mailto:salesmanager@rennytraveldmc.com)

**Niela Eugenio** [groupsalesmanager@rennytraveldmc.com](mailto:groupsalesmanager@rennytraveldmc.com)

**Guillermo España** [operacionesrt@rennytraveldmc.com](mailto:operacionesrt@rennytraveldmc.com)

**Eduard Luciano** [dir.comercia@rennytraveldmc.com](mailto:dir.comercia@rennytraveldmc.com)

## RESIDENCIAL CASA LINDA

Carretera El Choco, Dominican Republic

Telephone: (809) 697.4021

URL: [www.casalindacity.com](http://www.casalindacity.com)

### Describe your Company:

Villas Residential

### In what type of business your company specialize:

Individual Travelers, Incentives, Sports Programs, Special Interest Travel, Seminars

### If your organization provides accommodation, which of the following options apply:

4 stars, Hotels (50 rooms or less), Restaurant on Property

### Where in the Dominican Republic does your company operate:

Puerto Plata

### What marketing services do you offer:

Itinerary Planning, Web Site, 24 Hours Operation, Brochures, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

250.000- 500.000

### How many clients do you handle last year:

1.000- 3.000 paxs

### Please provide details about your company:

A fully equipped home with everything you need. Close to beaches, shopping, & restaurants.

### DELEGATES:

**Belen Liebana** [travelplanner@casalindacity.com](mailto:travelplanner@casalindacity.com)



## SANCTUARY CAP CANA

Boulevard Zona Hotelera Punta Cana 23302

Dominican Republic

Telephone: (809) 566.9191

URL: www.sanctuarycapcana.com/es

### Describe your Company:

Hotel, Resort, Hotel Chain

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars, 3 stars, Beachfront, Resorts, Restaurant on Property, All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year?

More than 5.000 paxs

### DELEGATES:

**Debbie Gomez** dgomez@sanctuarycapcana.com

**Paola Gomez**

**Shirley Sanchez**

**Doug Knapp**

**Olgi Alonso**

**Howard Tanebaum**

**Bethany Ward**

**Andrea Wright**

**Kevin Froemming**

**Henry Walther**

**Roberto Garrido**

## SENATOR HOTELS & RESORTS

Bahia Luperon, Dominican Republic

Telephone: (809) 320.1037

URL: www.playasenator.com

### Describe your Company:

Hotel Chain

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), Restaurant on Property, Sports Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Puerto Plata

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Please provide details about your company:

Located in the Bay of Maimon, nestled on a magnificent golden sand beach and surrounded by exotic vegetation.

### DELEGATES:

**Javier Lorza** jlorza@senatorhr.com

## SHERATON SANTO DOMINGO

Avenida George Washington #365 Dominican Republic

Telephone: (809) 221.6666

URL: www.marriott.com

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Meetings, Seminars, Conventions, Corporative/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, Hotels (101-300 rooms), Restaurant on Property, Meetings Facilities, Meal Plan AP, Meal Plan EP, Meal Plan MAP, Meal Plan FAP

### Where in the Dominican Republic does your company operate:

Santo Domingo

### What marketing services do you offer:

Web Site, 24 Hours Operation, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

3.000-5.000 paxs

### Please provide details about your company:

Sheraton Santo Domingo hotel is conveniently located near the historic colonial zone, offering tourists easy access to many popular attractions in Santo Domingo. Guests enjoy stunning panoramic views of the sparkling Caribbean Sea.

### DELEGATES:

**Luis Padilla** lpadilla@sheratonsantodomingo.com

**Aurora Sagredo** asagredo@sheratonsantodomingo.com

**Alba Mata** amata@sheratonsantodomingo.com

## TARGET/ SCOOTERS DR

Avenida Sarasota # 39, Torre Sarasota Suite 401, Bella Vista, Dominican Republic

Telephone: (809) 532.2006

URL: www.targetconsultores.com

### Describe your Company:

Agencia de Marketing y Relaciones Publicas

### In what type of business your company specialize:

Corporative/Business, Mercadeo y Relaciones Publicas

### If your organization is a tour operator which of the following services apply:

Meeting Planner

### Where in the Dominican Republic does your company operate:

Santo Domingo

### Which is the size of your company in US\$ Dollars:

Less than 250.000

### Please provide details about your company:

Target is an innovate consulting firm specializing in public relations and communications, image management, media production, marketing and positioning to various dominican and international companies and institutions.

### DELEGATES:

**Teddy De Lara** teddy@targetconsultores.com

**Melany Breton** melany@targetconsultores.com

**Diana Toribio** reserve@scootersdr.com

**Xiomara De La Rosa** xiomara@targetconsultores.com

**Maite Medina**

## VH HOTELS & RESORTS

Complejo Turístico de Playa Dorada

Dominican Republic

Telephone: (809) 320.2111

URL: www.vhhr.com

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Seminars, Conventions

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars, Beachfront, Resorts, Hotels (50 rooms or less), Hotels ( more than 300 rooms), Restaurant on Property, Meetings Facilities, All Inclusives, Meal Plan EP

### Where in the Dominican Republic does your company operate:

Puerto Plata

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Spyros Vazdekis** spyros@vhhr.com

**Roberto Casoni** rcasoni@vhhr.com

**Naty Marte** nmarte@vhhr.com

## VIK HOTEL ARENA BLANCA & CAYENA BEACH

Careterra Arena Gorda-White Sands, Playa Bavaro, Dominican Republic

Telephone: (954) 770.2795

URL: www.vikhotels.com

### Describe your Company:

Hotel, Resort, Hotel Chain

### In what type of business your company specialize:

Individual Travelers

### If your organization provides accommodation, which of the following options apply:

4 stars, Beachfront, Resorts, Hotels (50 rooms or less), All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

The "charming & distinctive" VIK hotel ARENA BLANCA (447 rooms) and the "unique & boutique" VIK hotel CAYENA BEACH (47 suites) are the hidden jewels of Punta Cana. We welcome you to experience the authentic Caribbean ambiance.

### DELEGATES:

**Robert Petris** r.petris@vikhotels.com

**Beat Haberling** b.haberling@vikhotels.com





## VISTA SOL PUNTA CANA

Avenida Alemania El Cortecito

Dominican Republic

Telephone: (809) 221.2728

URL: www.vistasolpuntacana.com

### Describe your Company:

Resort

### In what type of business your company specialize:

Individual Travelers

### If your organization provides accommodation, which of the following options apply:

4 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), Sports Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Brochures

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

4 start beach resort located in the beautiful beach of Bavaro. Ideal for couples of all ages, romantic getaways or young families. Offers incredible spa.

### DELEGATES:

**Jacqueline Bel** jbel@vistasolpuntacana.com

**Jianna Castro** comercial@vistasolpuntacana.com

## NEXUS TOURS SRL

Hotel Memories Splash, Carretera Arena Gorda

Dominican Republic

Telephone: (809) 543.0943 | URL: www.nexustours.com

### Describe your Company:

DMC

### In what type of business your company specialize:

Individual Travelers, Groups

### If your organization is a tour operator which of the following services apply:

Groups Transfer, Private Transfer, Excursions, Multilingual Staff, Hotel Rates, Meeting Planner

### Where in the Dominican Republic does your company operate:

Throughout the island

### What marketing services do you offer:

Brochures, Multilingual Staff, Web Site, Sales Staff Overseas, 24 hrs. Operation

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Leading Company in destination services part of the sunwing travel group leading company in Canada and USA with 20 years of experience. Regional leaders in 15 countries and 48 destinations

### DELEGATES:

**Ruben Gutierrez** rgutierrez@sunwing.com

**Roberto Bermudez** rbermudez@nexustours.com

**Roberto Del Rey** rdelrey@nexustours.com

**Juan Derudi** jderudi@nexustours.com

**Martin Maluendez** mmaluendez@nexustours.com

**Leticia Gutierrez** lgutierrez@nexustours.com

**Eric Rodriguez, Josee Girard, Daniel Martínez**

**Harin Avilez, Ruth Palermo, Javier Vidal**

**Valentino Varela**



## XELITER

Av. Jhon F. Kennedy S/N Edif. Plaza Hache

Dominican Republic

Telephone: (809) 562.6725

URL: www.xeliter.com

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Family

### If your organization provides accommodation, which of the following options apply:

4 stars

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe, Samaná, Juan Dolio, Punta Cana

### Which is the size of your company in US\$ Dollars:

3.000.000-5.000.000

### How many clients do you handle last year:

500- 1.000 paxs

### Please provide details about your company:

Xëliter is a brand of CHC dedicated to the administration, rental and sale of condominiums and tourist properties in different locations of the Dominican Republic. It serves as head of four divisions, Xëliter Serviced Residences, Xëliter City, Xëliter Vac

### DELEGATES:

**Ricardo Felip** rfelip@chc.do

**Estela Coiscou** ecoiscou@Chc.do

## OLYMPUS TOURS

Parque Turístico Empresarial Bávaro, Av. Estados Unidos S/N, local 113, Bávaro, La Altagracia, Dominican Republic

Telephone: (809) 831.6003 | URL: www.olympus-tours.com

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Individual Travelers, Incentives, Special Interest Travel, Conventions

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Meeting Planner

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica

### What marketing services do you offer:

Web Site, Brochures, Sales Staff Overseas, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

3.000.000-5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Olympus Tours is one of the most prestigious Ground Operators in the Caribbean, an ISO 9002 Certified Company with its own fleet of modern vehicles and the best record in Customer satisfaction according to TripAdvisor and other recognized media channels.

### DELEGATES:

**Fabián Domínguez**

fabian.dominguez@olympus-tours.com

## AM RESORTS

7 Campus Blvd. United States

Telephone: 1 (267) 438.3344

URL: www.amresorts.com

### Describe your Company:

Hotel, Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Conventions

### If your organization provides accommodation, which of the following options apply:

5 stars, 4 stars, Resorts, Hotels (50 rooms or less), Hotels (51-100 rooms), Hotels (101-300 rooms), Hotels ( more than 300 rooms), Restaurant on Property, Meetings Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Puerto Plata, Punta Cana

### What marketing services do you offer:

24 Hours Operation, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

AMResorts is a collection of luxury resort destinations, each with its own unique personality. Raising all-inclusive to a New Level of Luxury®

### DELEGATES:

Paige Woodburn pwoodburn@amresorts.com

## OCEAN BY H10 HOTELS

Arena Gorda, White Sands

Dominican Republic

Telephone: (809) 947.0889

URL: www.oceanhotels.net

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Seminars, Conventions, Corporate/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), Restaurant on Property, Sports Facilities, Meetings Facilities, All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

The Ocean by H10 Hotels establishments are characterised by their privileged locations on the seafront, high quality facilities, wide range of services and all-inclusive programmes, health and beauty centres, diving centres and theme restaurant.

### DELEGATES:

Virgilio Acosta vacosta@oceanhotels.net

Miguel Estarellas, Juan Carlos Fernandez, Cristina Rosell, Tairy Guerrero, Anna Jiménez, Paola Pichardo, Efraín Alvarado, Santo Díaz, Saulo Flores



## IVI DMC

Avenida Barcelo Plaza C&E Local 3B

Dominican Republic

Telephone: (809) 455.2066

URL: www.ividmc.travel

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Individual Travelers, Incentives, Sports Programs, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business

### If your organization is a tour operator which of the following services apply:

Group Transfer, Private Transfer, Excursions, Guides that Speak Several Languages, Travel Rates Negotiation, Hotel Reservation Services, Meeting Planner

### Where in the Dominican Republic does your company operate:

Punta Cana, Throughout the island

### What marketing services do you offer:

Itinerary Plannig, Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

We are a full DMC specialized in Meetings & Incentives, Conventions with more than 30 years of experience ISO 9001-2015 CERTIFIED

### DELEGATES:

**Ramon Rijo** rrijo@ividmc.travel

**Karina Del Rosario** krosario@ividmc.travel

## SIRENIS HOTELS & RESORTS

Uvero Alto, Dominican Republic

Telephone: (809) 688.6490

URL: www.sirenis.com

### Describe your Company:

Hotel, Resort, Hotel Chain

### In what type of business your company specialize:

Alojamiento

### If your organization provides accommodation, which of the following options apply:

5 stars, Hotels ( more than 300 rooms), All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Brochures

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Africa Briones** comercale.es@sirenishotels.com

**Sonia Nuñez** snunez@sirenishotels.com

**Georgina Caravatti** comercial.ar@sirenishotels.com





## VIVA WYNDHAM RESORTS

Avenida Winston Churchill 1099 Torre Acropolis  
Dominican Republic

Telephone: (809) 562.6001

URL: [www.vivaresorts.com](http://www.vivaresorts.com)

### Describe your Company:

Hotel

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings

### If your organization provides accommodation, which of the following options apply:

4 stars, Beachfront, Resorts, All Inclusives

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe, Samaná, Puerto Plata

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Gina Nuñez** [gina@vivaresorts.com](mailto:gina@vivaresorts.com)

**Gilda Noboa** [gilda@vivaresorts.com](mailto:gilda@vivaresorts.com)

**Amanda Santana** [amanda@vivaresorts.com](mailto:amanda@vivaresorts.com)

## ANCORA PUNTA CANA

Avenida El Pescador Cap Cana  
Dominican Republic

Telephone: (809) 469.7680

URL: [www.ancorapuntacana.com](http://www.ancorapuntacana.com)

### Describe your Company:

Hotel, Resort

### In what type of business your company specialize:

Individual Travelers, Incentives, Sports Programs, Special Interest Travel, Meetings, Conventions, Corporate/Business

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Itinerary Planning, Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff, Visual Material (Videos)

### Please provide details about your company:

Located at Cap Cana only 10 minutes away from PUJ, All Suites, Destination Resort with sweeping marina views. Family and pets friendly. 6 Restaurants, 4 Bars, Kids Club. All with endless luxury experience.

### DELEGATES:

**Belinda Motta** [bmotta@ancorapuntacana.com](mailto:bmotta@ancorapuntacana.com)

**Martha Richardson** [mrichardson@ancorapuntacana.com](mailto:mrichardson@ancorapuntacana.com)

**Livia Socias** [lsocias@ancorapuntacana.com](mailto:lsocias@ancorapuntacana.com)



## BARCELÓ BÁVARO GRAND RESORT

Carretera Bávaro Km. 1, Bávaro Punta Cana

Dominican Republic

Telephone: (809) 686.5797

URL: [www.barcelo.com](http://www.barcelo.com)

### Describe your Company:

Hotel, Resort

### In what type of business your company specialize:

Individual Travelers, Incentives, Meetings, Conventions,  
Corporate/Business

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms),  
Restaurant on Property, Meetings Facilities, All Inclusive

### Where in the Dominican Republic does your company operate:

Santo Domingo, Punta Cana

### What marketing services do you offer:

Web Site, Brochures, Multilingual Staff, Visual Material  
(Videos)

### Please provide details about your company:

Barceló Bavaro Grand Resort All-Inclusive has a unique  
location on Bavaro Beach, with a 2 kilometers beach of fine  
white sands with turquoise water in the region of Punta Cana

### DELEGATES:

**Zarina Montalvo** [bavaro.marketing@barcelo.com](mailto:bavaro.marketing@barcelo.com)

## CLÚSTER TURÍSTICO DEL DESTINO PUERTO PLATA

Carretera Luperon, Kilometro 4 1-2, Playa Dorada

Dominican Republic

Telephone: (809) 320.1259

URL: [www.discoverpuertoplata.com](http://www.discoverpuertoplata.com)

### Where in the Dominican Republic does your company operate:

Puerto Plata

### What marketing services do you offer:

Website, Multilingual Staff

### Please provide details about your company:

Represent Puerto Plata as a tourism destination

### DELEGATES:

**Anny Mariel Gomez** [info@discoverpuertoplata.com](mailto:info@discoverpuertoplata.com)



## CICOM

**Calle Clinicas Rurales # 9 El Millon  
Dominican Republic**

Telephone: (809) 683.3881

URL: [www.cicom.co/contacto-3/](http://www.cicom.co/contacto-3/)

### **Describe your Company:**

Relaciones Publicas

### **Where in the Dominican Republic does your company operate:**

En toda la isla

### **What marketing services do you offer:**

Web Site, Multilingual Staff, Visual Material (Videos)

### **Which is the size of your company in US\$ Dollars:**

Less than 250.000

### **DELEGATES:**

**Persio Saint Hillare** [persio@ccom.do](mailto:persio@ccom.do)

**Andres Lora** [alora@ccom.do](mailto:alora@ccom.do)

## ASOCIACION DE HOTELES Y PROYECTOS TURISTICOS DEL ESTE PROFUNDO

**Avenida España Plaza Brisas de Bávaro local 205  
y 206, Dominican Republic**

Telephone: (809) 688.0996

URL: [www.puntacanabavarohotels.com](http://www.puntacanabavarohotels.com)

### **Where in the Dominican Republic does your company operate:**

Punta Cana

### **What marketing services do you offer:**

Website, Multilingual Staff

### **Which is the size of your company in US\$ Dollars:**

Less than 250.000

### **DELEGATES:**

**Janet Guerrero** [dir@puntacanabavarohotels.com](mailto:dir@puntacanabavarohotels.com)

**Risleidy Guzmán** [asistencia@puntacanabavarohotels.com](mailto:asistencia@puntacanabavarohotels.com)

## PUNTACANA RESORT & CLUB

Punta Cana Resort, Dominican Republic

Telephone: (809) 959.2262

URL: www.puntacana.com

### Describe your Company:

Hotel, Resort

### In what type of business your company specialize:

Individual Travelers, Sports Programs, Meetings, Seminars, Conventions

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Hotels (101-300 rooms), Restaurant on Property, Sports Facilities, Meetings Facilities

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site, Brochures, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Carmen Rosa De Torres** ctorres@puntacana.com

**Lorena Lucas**

**Sofía Espinal**



## ASOCIACIÓN DE HOTELES LA ROMANA BAYAHIBE (AHRB)

Dominicus Bayahibe, Dominican Republic

Telephone: (809) 833.0559

URL: www.explorelaromana.com

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Corporate/Business

### If your organization provides accommodation, which of the following options apply:

Hotels ( more than 300 rooms)

### If your organization is a tour operator which of the following services apply:

Hotel Reservation Services

### Where in the Dominican Republic does your company operate:

La Romana- Bayahíbe

### What marketing services do you offer:

Web Site

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Ana Garcia Sotoca Pascual**

direccion@explorelaromana.com



## HODELPA HOTELS & RESORTS

Angel Severo Cabral No 12. Ensanche Julieta

Dominican Republic

Telephone: (809) 683.1000

URL: www.hodelpa.com

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Individual Travelers, Incentives, Technical Trips, Special Interest Travel, Meetings, Seminars, Conventions, Corporative/Business.

### Where in the Dominican Republic does your company operate:

Santo Domingo, Puerto Plata, Juan Dolio

### What marketing services do you offer:

Web Site, 24 Hours Operation, Brochures, Sales Staff Overseas, Multilingual Staff

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### DELEGATES:

**Tiara de la Rosa** tdelarosa@hodelpa.com

**Enrique Zapata** ezapata@hodelpa.com

**Patricia Perez** pperez@hodelpa.com

**Eldris Baez** ebaez@hodelpa.com

**Aurelia Dominguez** adominguez@hodelpa.com

**Meicy Diaz** mgarrido@hodelpa.com



## EXCELLENCE GROUP LUXURY HOTELS & RESORTS

Carretera Uvero Alto, Punta Cana 23000,

Dominican Republic

Telephone: (809) 285.0000

URL: www.excellencegroupluxuryresorts.com

### Describe your Company:

Hotel Chain

### In what type of business your company specialize:

Individual Travelers

### If your organization provides accommodation, which of the following options apply:

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), All Inclusives

### Where in the Dominican Republic does your company operate:

Punta Cana

### What marketing services do you offer:

Web Site

### Which is the size of your company in US\$ Dollars:

More than 5.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Excellence Group is a resort chain specialized in All-Inclusive. Product lines are: Excellence Resorts, All Inclusive Luxury for Adults-Only; Beloved Hotels, Boutique Adults Only All Inclusive and Finest Resorts, Modern All Inclusive Luxury.

### Delegates:

**Alexandra Esquivel** aesquivel@grupoexcellence.com

**Jorge Villaseñor**

**Silvia Estrada**

**David Torres**



## BAVARO RUNNERS

Avenida Barcelo Kilometro 5 1/2, Dominican Republic

Telephone: (809) 455.1135

URL: www.runnersadventures.com

### Describe your Company:

Tour Operador

### In what type of business your company specialize:

Actividades turisticas

### If your organization is a tour operator which of the following services apply:

Excursions, Guides that Speak Several Languages

### Where in the Dominican Republic does your company operate:

Santo Domingo, La Romana- Bayahíbe, Samaná, Puerto Plata, Juan Dolio, Punta Cana, Boca Chica

### What marketing services do you offer:

Web Site, Multilingual Staff, Visual Material (Videos)

### Which is the size of your company in US\$ Dollars:

1.000.000-3.000.000

### How many clients do you handle last year:

More than 5.000 paxs

### Please provide details about your company:

Pioner of Dominican adventures since 1996 offering the best tour, cultural, history and natural ecotourism in the Dominican Republic.

### DELEGATES:

**Carlos Medrano** carlos@bavarorunners.com

**Oliver Levesque** oliver@bavarorunners.com

**Nathalie Watson** salespc@runnersadventures.com

## MINISTERIO DE TURISMO

Avenida Cayetano Germosen

Dominican Republic

Telephone: (809) 221.4660

URL: www.godominicanrepublic.com

### Describe your Company:

Tourism Board of Dominican Republic

### Where in the Dominican Republic does your company operate:

Throughout the island

### What marketing services do you offer:

Brochures, Multilingual Staff, Web Site, Sales Staff Overseas, 24 hrs.

### DELEGATES:

**Magaly Toribio**

**Indhira Jose**

**Magnolia Garcia**



## MAJESTIC RESORTS

Playas de Bavaro, Dominican Republic

Telephone: (809) 221.9898

URL: [www.majestic-resorts.com](http://www.majestic-resorts.com)

### Describe your Company:

Hotel

**If your organization provides accommodation, which of the following options apply:**

5 stars, Beachfront, Resorts, Hotels ( more than 300 rooms), All Inclusive, Restaurant on properties

**Where in the Dominican Republic does your company operate:**

Punta Cana

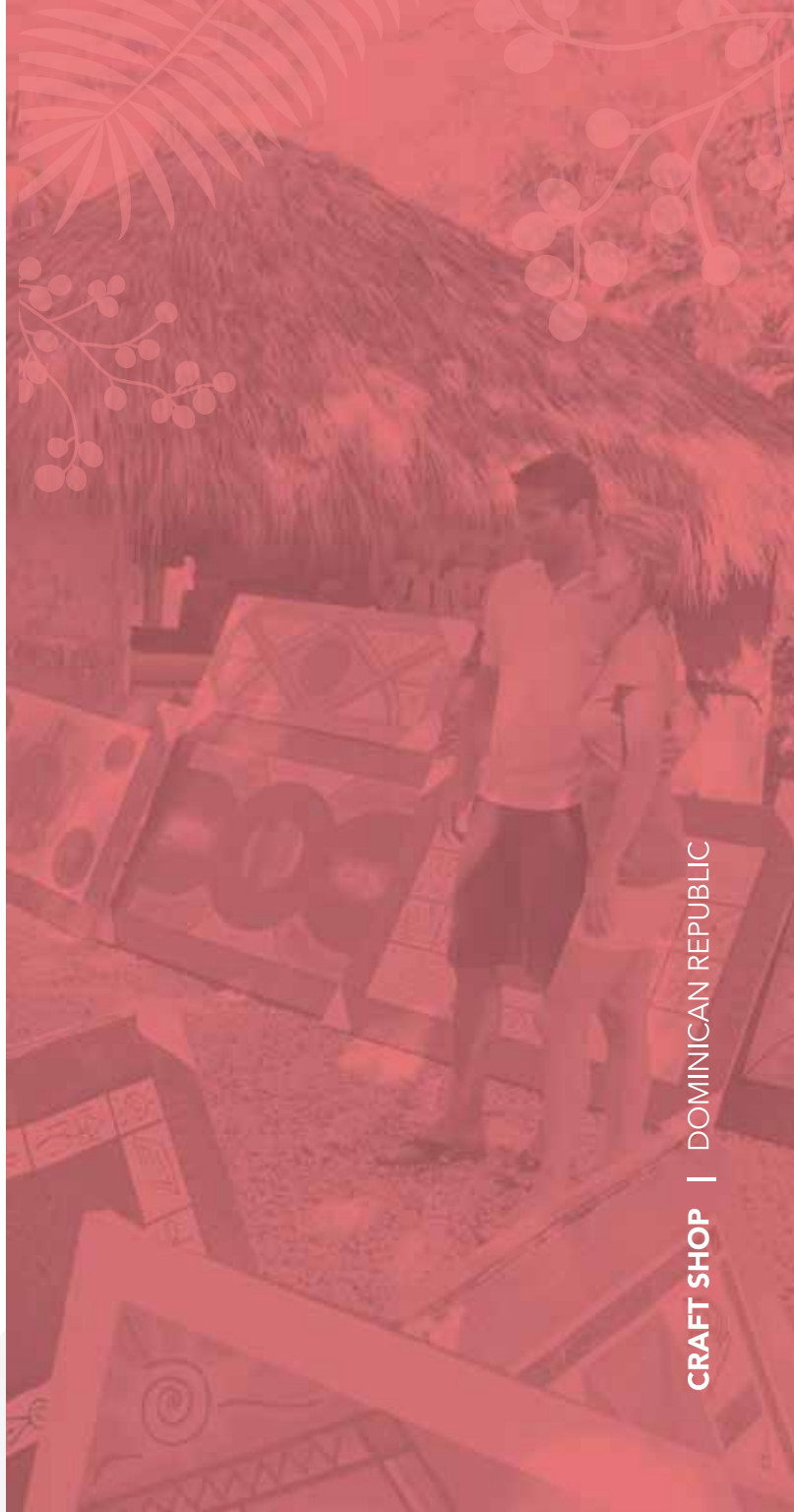
**Please provide details about your company:**

Majestic Resorts Discover the majestic way life! Majestic Mirage, Majestic Elegance & Majestic Colonial, we are 5 star, all inclusive, 24 hours resorts in Punta Cana. Destination Weddings, Honey moons, gorups, family and adults only

### DELEGATES:

**Ismenia Rodriguez** [irodriguez@majestic-resorts.com](mailto:irodriguez@majestic-resorts.com)

**Sandra De La Cruz** [sdelacruz@majestic-resorts.com](mailto:sdelacruz@majestic-resorts.com)



CRAFT SHOP | DOMINICAN REPUBLIC





**DATE**

DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES

# SECTION TWO

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# BUYERS'S PROFILE



## ADSMUNDO

Telephone: 56223877137

URL: [www.adsmundoemisivo.cl](http://www.adsmundoemisivo.cl)

Email: [lkruise@adsmundo.cl](mailto:lkruise@adsmundo.cl)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets, Beach, Individual Travelers,  
Special interest Travel, Meetings, Sports, Programs

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, 4 Star,  
Resorts

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, 4 Star,  
Resorts

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

1.000-3000

### **DELEGATES:**

**Luisa Kruise** [Lkruise@adsmundo.cl](mailto:Lkruise@adsmundo.cl)

## AIR CANADA VACATION

Telephone: 1(905) 461.7156

URL: [www.vacations.aircanada.com](http://www.vacations.aircanada.com)

Email: [ABarroso@vacv.com](mailto:ABarroso@vacv.com)

### **DELEGATES:**

**Angela Barroso** [abarroso@vacv.com](mailto:abarroso@vacv.com)

**Anna Facchini** [afacchini@vacv.com](mailto:afacchini@vacv.com)



## ALISIOS TOURS, S.L.

Telephone: (829) 452.6625

URL: [www.jotelclick.com](http://www.jotelclick.com)

Email: [f.mateo@jotelclick.com](mailto:f.mateo@jotelclick.com)

### **Describe your Company/Organization**

Tour Operator, Retail Agent Organizing Groups, Receptive Operator, Wholesaler, Primary Markets Beach, Individual Travelers, Students Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Room Only, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Room Only, Hotels (51-100 rooms)

### **Total clients to Dominican Republic last year:**

Over 5.000

### **DELEGATES:**

**Franchesca Mateo** [f.mateo@jotelclick.com](mailto:f.mateo@jotelclick.com)

## APPLE LEISURE GROUP VACATIONS CORP.

Telephone: 1 (267) 884.1103

URL: [www.appleleisuregroup.com](http://www.appleleisuregroup.com)

Email: [mphotiades@algvacations.com](mailto:mphotiades@algvacations.com)

### **Describe your Company/Organization:**

Tour Operator, Charter Operator, Wholesaler Primary Markets, Beach, Individual Travelers

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

North America's only vertically-integrated travel, hospitality, and leisure management group, made up of 14 brands across 5 segments, with the ability to oversee all aspects of the travel experience.

### **DELEGATES:**

**Mark Photiades** [mphotiades@algvacations.com](mailto:mphotiades@algvacations.com)

**Greg Brown** [gbrown@algvacations.com](mailto:gbrown@algvacations.com)

**Tania Rodriguez** [trodriguez@algvacations.com](mailto:trodriguez@algvacations.com)

**Sara Schuldt** [sschuldt@algvacations.com](mailto:sschuldt@algvacations.com)



## BEDS4TRAVEL

Telephone: 529981162082

URL: [www.beds4travel.com/beds4/home](http://www.beds4travel.com/beds4/home)

Email: [diego.lopez@beds4travel.com](mailto:diego.lopez@beds4travel.com)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets, Beach, Individual, Travelers, Special interest Travel, Dive Groups, Meetings, Seminars, Conventions, Sports, Programs, Ecotourism, Technical Groups, Students Groups, Weddings, Nature Travel, Golf Tours, Incentives, Seniors Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **DELEGATES:**

**Diego López** [diego.lopez@beds4travel.com](mailto:diego.lopez@beds4travel.com)

## BEST DAY TRAVEL GROUP

Telephone: 1(849) 803.5143

URL: [www.bestday.com](http://www.bestday.com) | [www.hoteldo.com](http://www.hoteldo.com)

Email: [giedre.kolosovskyte@bestday.com](mailto:giedre.kolosovskyte@bestday.com)

### **Describe your Company/Organization:**

Tour Operator, Wholesaler, Primary Markets Beach, Individual Travelers, Ecotourism

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

Best Day Travel Group

### **DELEGATES:**

**Giedre Kolosovskyte** [giedre.kolosovskyte@bestday.com](mailto:giedre.kolosovskyte@bestday.com)

**Sara Perez** [sperez@bestday.com](mailto:sperez@bestday.com)

**Eloy Perez** [elperez@bestday.com](mailto:elperez@bestday.com)



## BLUE TRAVEL PARTNER SERVICES

Telephone: (809) 566.0092

URL: [www.destination-services.com](http://www.destination-services.com)

Email: [nsantana@bluetps.com](mailto:nsantana@bluetps.com)

### **Describe your Company/Organization:**

Tour Operator, Receptive Operator, Primary Markets  
Beach, Incentives

### **Accommodations required:**

All inclusive, Hotels (101-300 rooms), 5 Star, Bed and  
Breakfast, Hotels (over 300 rooms), 4 Star, Resorts

### **Services required:**

All inclusive, Hotels (101-300 rooms), 5 Star, Bed and  
Breakfast, Hotels (over 300 rooms), 4 Star, Resorts

### **Total of clients handle last year:**

Over 10.000

### **DELEGATES:**

**Nancy Santana** [nsantana@bluetps.com](mailto:nsantana@bluetps.com)

## BOOKIT.COM

Telephone: 50688323147

URL: [www.bookit.com](http://www.bookit.com)

Email: [federico.alfaro@bookit.com](mailto:federico.alfaro@bookit.com)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets, Beach, Individual Travelers,  
Special interest Travel, Sports, Ecotourism, Weddings,  
Nature Travel

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,  
Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to  
50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,  
Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to  
50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

Online Travel Company

### **DELEGATES:**

**Federico Alfaro** [federico.alfaro@bookit.com](mailto:federico.alfaro@bookit.com)

**Biberly Contreras** [biberly.contreras@bookit.com](mailto:biberly.contreras@bookit.com)





## BOOKHOTEL LLC

Telephone: 17865814146

URL: [www.bookohotel.com](http://www.bookohotel.com)

Email: [felipe.palacio@bookohotel.com](mailto:felipe.palacio@bookohotel.com)

### **Describe your Company/Organization:**

Tour Operator, Wholesaler, Primary Markets  
Individual Travelers

### **Accommodations required:**

All inclusive, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

1.000-3000

### **Please give a description of your company:**

Bookhotel is a broker of hotel reservations online and we are interested in promoting the destination in search of direct agreements with the most representative hotels in the region.

### **DELEGATES:**

**Felipe Palacio** [felipe.palacio@bookohotel.com](mailto:felipe.palacio@bookohotel.com)

## CARIBBEAN CHILE

Telephone: 56 2 2993 4185

URL: [www.caribbeanchile.cl](http://www.caribbeanchile.cl)

Email: [pandrade@caribbeanchile.cl](mailto:pandrade@caribbeanchile.cl)

### **Describe your Company/Organization:**

Tour Operator, Wholesaler, Primary Markets  
Beach, Individual Travelers, Special interest Travel, Dive Groups, Meetings, Seminars, Conventions, Sports, Programs, Ecotourism, Technical Groups, Students Groups, Weddings, Nature Travel, Golf Tours, Incentives, Seniors Groups

### **Accommodations required:**

All inclusive

### **Services required:**

All inclusive

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

3.000-5.000

### **Please give a description of your company:**

Caribbean Chile is an emissive wholesale tour operator from Chile, with more than 15 years of experience in the market and sales concentration in Caribbe destinations.

### **DELEGATES:**

**Patricia Andrade** [pandrade@caribbeanchile.cl](mailto:pandrade@caribbeanchile.cl)

**Ximena Farias** [xfarias@caribbeanchile.cl](mailto:xfarias@caribbeanchile.cl)



## CACHALDORATRAVEL GROUP, LLC

Telephone: 1(305) 213.4575

URL: www.puncana.com

Email: amelia@cachaldoratravel.com

### **Describe your Company/Organization:**

Tour Operator, Charter Operator, Retail Agent Organizing Groups, Travel Agent Consortium, Wholesaler Primary Markets, Beach, Individual Travelers, Special interest Travel, Weddings, Incentives

### **Accommodations required:**

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

Cachaldora travel group is a year round tour operator specializing in the Dominican Republic. Dummer charter operator to punta cana...puncana.com and to puerto plata.....gotoplata.com.

### **DELEGATES:**

**Amelia Cachaldora** amelia@cachaldoratravel.com

**Liliana Suarez** Liliana.suarez@cachaldoratravel.com

## CARIBBEAN TOURS OPERATED BY DOM REP TOURS

Telephone: 1(849)212.0474

URL: www.caribbeantours.ch

Email: angelo.rodriguez@caribbeantours.ch

### **Describe your Company/Organization:**

Receptive Operator, Primary Markets Beach, Individual Travelers, Special interest Travel, Ecotourism, Nature Travel, Golf Tours, Incentives

### **Accommodations required:**

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, 3 Star, Hotels (up to 50 rooms)

### **Services required:**

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, 3 Star, Hotels (up to 50 rooms)

### **Total of clients handle last year:**

1.000-3.000

### **Total clients to Dominican Republic last year:**

1.000-3000

### **DELEGATES:**

**Angelo Rodriguez Mercedes**

angelo.rodriguez@caribbeantours.ch

**Darinka Cirkovic Cirkovic**

darinka.cirkovic@caribbeantours.ch



## CLASSIC VACATIONS

Telephone: 14087944741

URL: [www.classicvacations.com](http://www.classicvacations.com)

Email: [mmorgan@classicvacations.com](mailto:mmorgan@classicvacations.com)

### **Describe your Company/Organization:**

Wholesaler, Primary Markets, Beach, Individual Travelers, Weddings

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

1.000-3000

### **Please give a description of your company:**

Classic Vacation, a wholesale provider offers the most comprehensive luxury distribution network in the United States and Canada entirely dedicated to Travel Advisors.

### **DELEGATES:**

**Mie Morgan** [mmorgan@classicvacations.com](mailto:mmorgan@classicvacations.com)

## DESPEGAR

Telephone: 18296490433

URL: [www.despegar.com](http://www.despegar.com)

Email: [gildania.pilarte@despegar.com](mailto:gildania.pilarte@despegar.com)

### **Describe your Company/Organization:**

Tour Operator, Receptive Operator  
Primary Markets, Beach

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

over 5.000

### **DELEGATES:**

**Gildania Pilarte** [gildania.pilarte@despegar.com](mailto:gildania.pilarte@despegar.com)

**Natalia Torres** [Natalia.torres@despegar.com](mailto:Natalia.torres@despegar.com)



## DESTINATIONWEDDINGS.COM

Telephone: 1(617) 365.5760

URL: [www.destinationweddings.com](http://www.destinationweddings.com)

Email: [mvelez@destinationweddings.com](mailto:mvelez@destinationweddings.com)

### **Describe your Company/Organization:**

Retail Agent Organizing Groups

Primary Markets, Weddings

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

With over 25,000 events planned, DestinationWeddings.com is the established leader in destination weddings for over a decade,

### **DELEGATES:**

**Megan Velez** [mvelez@destinationweddings.com](mailto:mvelez@destinationweddings.com)

**Kim Korza, Phoenix-Simone Nikao**

## DISCOVER MAYORISTA DE TURISMO SAC

Telephone: 51913048621

URL: [www.discovermayorista.com](http://www.discovermayorista.com)

[ivette@discovermayorista.com](mailto:ivette@discovermayorista.com)

### **Describe your Company/Organization:**

Tour Operator, Wholesaler, Primary Markets, Beach, Students Groups, Weddings, Incentives

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

3.000-5.000

### **Total clients to Dominican Republic last year:**

500-1000

### **Please give a description of your company:**

Discover Mayorista es un tour operador mayorista que busca ofrecer productos distintos, lo no convencional, es por ello que nos gustaria obtener contacto con operadores, hoteles.

### **DELEGATES:**

**Ivette Diaz** [ivette@discovermayorista.com](mailto:ivette@discovermayorista.com)





## STS TRAVEL GROUP

Telephone: 14107879500

URL: [www.stsvacations.com](http://www.stsvacations.com)

Email: [jeff@stsvacations.com](mailto:jeff@stsvacations.com)

### Describe your Company/Organization

Meeting Planner, Tour Operator, Charter Operator, Incentive Company, Wholesaler, Primary Markets, Beach, Individual Travelers, Special interest Travel, Meetings, Students Groups, Incentives

### Accommodations required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, 4 Star, Resorts, Hotels (51-100 rooms)

### Services required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, 4 Star, Resorts, Hotels (51-100 rooms)

### Total of clients handle last year:

5.000-10.000

### Total clients to Dominican Republic last year

1.000-3000

### Please give a description of your company:

Sts Travel Group is a travel wholesales focused on all inclusive resorts and villas

### DELEGATES:

**Jeff Jacobsen** [jeff@stsvacations.com](mailto:jeff@stsvacations.com)

## AMERICAN AIRLINES VACATIONS

Telephone: 14806938939

URL: [www.aavacations.com](http://www.aavacations.com)

Email: [Karen.shute@aa.com](mailto:Karen.shute@aa.com)

### Describe your Company/Organization

Primary Markets, Beach, Individual Travelers

### Accommodations required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### Services required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### Total of clients handle last year:

Over 10.000

### Total clients to Dominican Republic last year

1.000-3000

### DELEGATES:

**Karen Shute** [Karen.shute@aa.com](mailto:Karen.shute@aa.com)



## INTERLINE VACATIONS PERX GROUP

Telephone: 1(512)691.4540

URL: www.perx.com

Email: fernando@perx.com

### **Describe your Company/Organization:**

Tour Operator, Primary Markets

Beach, Individual Travelers

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, 4 Star, Resorts, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, 4 Star, Resorts, Hotels (51-100 rooms)

### **Total clients to Dominican Republic last year:**

1.000-3000

### **Please give a description of your company:**

PERX the largest global interline travel corporation in USA, CAN and UK. We provide leisure travel to airline employees and travel agents worldwide.

### **DELEGATES:**

**Fernando Cruz** Silva fernando@perx.com

**Jaine Edwards** jaine@perx.com

## JUMBO TOURS

Telephone: 1(809)723.1835

URL: www.jumbotours.com

Email: dilenia.calderon@jumbotours.com

### **Describe your Company/Organization:**

Tour Operator, Receptive Operator, Wholesaler

Primary Markets, Beach

### **Accommodations required:**

Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### **Services required:**

Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

We have more than 30 years of experience, and our clients have placed their trust in us, thanks our in depth knowleged of the destination where we are presents.

### **DELEGATES:**

**Dilenia Calderon** dilenia.calderon@jumbotours.com

**Juan Jose Leyba, Manuel Muñoz**



## MISTERFLY

Telephone: 34651887413

URL: [www.misterfly.com](http://www.misterfly.com)

Email: [gabriela.ona@misterfly.com](mailto:gabriela.ona@misterfly.com)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets, Beach

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

3.000-5.000

### **Total clients to Dominican Republic last year:**

3.000-5.000

### **Please give a description of your company:**

Multi Channel Flash Sale Company on european markets with focus on French Market

### **DELEGATES:**

**Gabriela Ona** [gabriela.ona@misterfly.com](mailto:gabriela.ona@misterfly.com)

## PEPXPRESS

Telephone: 34620210697

URL: [www.pepxpress.com](http://www.pepxpress.com)

Email: [ingrid@pepxpress.com](mailto:ingrid@pepxpress.com)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets, Beach, Individual Travelers, Special interest Travel, Ecotourism, Golf Tours

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

3.000-5.000

### **Please give a description of your company:**

We are a TT.OO who makes it posible that the Travel Agents visit the hotels and get a better feeling for your Hotel, so they can sell your Hotel better once they are back in there Travel Agency

### **DELEGATES:**

**Ingrid Bosma** [ingrid@pepxpress.com](mailto:ingrid@pepxpress.com)



## PRICETRAVEL HOLDING

Telephone: 529981933936

URL: [www.pricetravelholding.com](http://www.pricetravelholding.com)

Email: [natalia.sierra@pricetravel.com](mailto:natalia.sierra@pricetravel.com)

### **Describe your Company/Organization:**

Wholesaler, Primary Markets

Beach, Individual Travelers, Conventions, Incentives

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

3.000-5.000

### **Please give a description of your company:**

PriceTravel Holding is an online and wholesale travel agency selling via B2B & B2C.

### **DELEGATES:**

**Natalia Sierra** [natalia.sierra@pricetravel.com](mailto:natalia.sierra@pricetravel.com)

**Ana Vergara** [ana.vergara@pricetravel.com](mailto:ana.vergara@pricetravel.com)



## SECRET ESCAPES

Telephone: 19176749117

URL: [www.secretescapes.com](http://www.secretescapes.com)

Email: [edison.rivas@secretescapes.com](mailto:edison.rivas@secretescapes.com)

### **Describe your Company/Organization:**

Tour Operator, Receptive Operator

Primary Markets, Beach, Individual Travelers, Special interest Travel, Ecotourism, Weddings, Nature Travel

### **Accommodations required:**

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, Cottages/Villas, Resorts, Room Only

### **Services required:**

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, Cottages/Villas, Resorts, Room Only

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

Secret Escapes is the world's largest luxury flash sale site.

### **DELEGATES:**

**Edison Rivas** [edison.rivas@secretescapes.com](mailto:edison.rivas@secretescapes.com)





## SOLVERA

Telephone: 5491144404721

URL: solvera.travel

Email: director@solvera.la

### **Describe your Company/Organization:**

Meeting Planner, Tour Operator, Incentive Company  
Primary Markets, Beach, Individual Travelers, Meetings,  
Weddings, Incentives

### **Accommodations required:**

All inclusive, 5 Star, 4 Star

### **Services required:**

All inclusive, 5 Star, 4 Star

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

1.000-3000

### **Please give a description of your company:**

Representation company for South American markets since  
1996. 12.000 pax to Punta Cana in 2018.

Hotel distribution systems/xml connectivity.

Payment collecting.

Team of 10 tourism specialists.

### **DELEGATES:**

**Pablo Rodriguez** director@solvera.la

## STEM HOTELS

Telephone: 13059792945

URL: www.stemhotels.com

Email: Juanpalmada@stemhotel.com

### **Describe your Company/Organization:**

Association, Primary Markets, Special interest Travel,  
Meetings, Ecotourism, Weddings, Nature Travel

### **Accommodations required:**

Beachfront, 5 Star, 4 Star, Hotels (51-100 rooms)

### **Services required:**

Beachfront, 5 Star, 4 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

5.000-10.000

### **Total clients to Dominican Republic last year:**

Under 500

### **DELEGATES:**

**Juan Palmada** Juanpalmada@stemhotel.com



## TRANSAT

Telephone: 14166208139

URL: [www.transat.com](http://www.transat.com)

Email: [brenda.mcinerney@transat.com](mailto:brenda.mcinerney@transat.com)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets

Beach, Individual Travelers, Sports, Students Groups,

Weddings, Golf Tours, Seniors Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,

Hotels (over 300 rooms), 4 Star, Resorts, 3 Star

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,

Hotels (over 300 rooms), 4 Star, Resorts, 3 Star

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

Transat is a leading integrated international tourism company specializing in holiday travel. It offers vacation packages, hotel stays and air travel to some 60 destinations.

### **DELEGATES:**

**Brenda McInerney** [brenda.mcinerney@transat.com](mailto:brenda.mcinerney@transat.com)

**Patricia Zanini** [patricia.zanini@transat.com](mailto:patricia.zanini@transat.com)

## TRAVELCLICK

Telephone: 18498534487

URL: [www.Travelclick.com](http://www.Travelclick.com)

Email: [rherrebrugh@travelclick.com](mailto:rherrebrugh@travelclick.com)

### **Describe your Company/Organization:**

Travel Agent Consortium, Receptive Operator

Primary Markets, Beach, Individual Travelers, Special interest

Travel, Dive Groups, Meetings, Seminars, Conventions,

Sports, Programs, Ecotourism, Technical Groups, Students

Groups, Weddings, Nature Travel, Golf Tours, Incentives,

Seniors Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed

and Breakfast, Hotels (over 300 rooms), 4 Star,

Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms),

2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed

and Breakfast, Hotels (over 300 rooms), 4 Star,

Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), 2

Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

3.000-5.000

### **Total clients to Dominican Republic last year:**

3.000-5.000

### **Please give a description of your company:**

We provide you with the quality data you need for unique insights that help drive business strategy and occupancy

### **DELEGATES:**

**Robin Herrebrugh** [rherrebrugh@travelclick.com](mailto:rherrebrugh@travelclick.com)



## TUI GROUP

Telephone: 1(809) 796.3866

URL: [www.tuigroup.com](http://www.tuigroup.com)

Email: [petra.kunert@tui.com](mailto:petra.kunert@tui.com)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets

Beach, Individual Travelers, Conventions, Ecotourism, Nature Travel, Seniors Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **DELEGATES:**

**Petra Kunert** [petra.kunert@tui.com](mailto:petra.kunert@tui.com)

## VACATION STORE OF MIAMI

Telephone: 1 (305) 774.0040

URL: [www.vacationstoremiami.com](http://www.vacationstoremiami.com)

Email: [rosanna@vacationstoremiami.com](mailto:rosanna@vacationstoremiami.com)

### **Describe your Company/Organization:**

Tour Operator, Charter Operator, Incentive Company, Wholesaler, Primary Markets, Beach, Individual Travelers, Meetings, Sports, Students Groups, Weddings, Incentives, Seniors Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

Wholesaler with 23 years in the market, specialized in Dominican Republic

### **DELEGATES:**

**Rosanna Metz Mendez** [rosanna@vacationstoremiami.com](mailto:rosanna@vacationstoremiami.com)



## WELCOME BEDS

Telephone: 1 (809) 913.9401

URL: [www.welcomebeds.com](http://www.welcomebeds.com)

Email: [gruposdom.rd@welcomebeds.com](mailto:gruposdom.rd@welcomebeds.com)

### DELEGATES:

**Tony Pimentel** [gruposdom.rd@welcomebeds.com](mailto:gruposdom.rd@welcomebeds.com)

**Kelvin Busil** [Robles.kelvin.busil@welcomebeds.com](mailto:Robles.kelvin.busil@welcomebeds.com)

**José Alarcón**

## WORLD 2 MEET

Telephone: 1 (809) 350.3398

URL: [www.w2m.travel](http://www.w2m.travel)

Email: [margaret.rymer@w2m.com](mailto:margaret.rymer@w2m.com)

### Describe your Company/Organization:

Tour Operator, Receptive Operator, Wholesaler

Primary Markets, Beach, Individual Travelers, Special interest

Travel, Dive Groups, Ecotourism, Technical Groups, Students

Groups, Nature Travel, Incentives, Seniors Groups

### Accommodations required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed

and Breakfast, Hotels (over 300 rooms), 4 Star,

Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms),

Room Only, Hotels (51-100 rooms)

### Services required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed

and Breakfast, Hotels (over 300 rooms), 4 Star,

Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms),

Room Only, Hotels (51-100 rooms)

### Total of clients handle last year:

5.000-10.000

### Total clients to Dominican Republic last year:

3.000-5.000

### Please give a description of your company:

W2M is a global on and offline provider of travel services,

providing hotel accommodation, handling services. Our main

clients are tour operators, travel wholesalers, OTAs,

bedbanks, travel agencies.

### DELEGATES:

**Margaret Rymer** [margaret.rymer@w2m.com](mailto:margaret.rymer@w2m.com)

**Ana Muñoz** [ana.munoz@w2m.com](mailto:ana.munoz@w2m.com)

**Laura Amo** [laura.amo@w2m.com](mailto:laura.amo@w2m.com)

**Luis Reche, Alejandro Suarez**





## OTS GLOBE

Telephone: 52 998 396 2173

URL: [www.otsglobe.com](http://www.otsglobe.com)

Email: [jennifer.ponton@otsglobe.com](mailto:jennifer.ponton@otsglobe.com)

### **Describe your Company/Organization:**

Receptive Operator, Wholesaler, Primary Markets

Individual Travelers

### **Accommodations required:**

All inclusive 4 star, 4 star,3 star 2 star, Beachfront, Hotels (up to 50 rooms) Hotels (51-100 rooms) Hotels (101-300) Hotels (over 300 rooms) Resorts

### **Services required:**

All inclusive 4 star, 4 star,3 star 2 star, Beachfront, Hotels (up to 50 rooms) Hotels (51-100 rooms) Hotels (101-300) Hotels (over 300 rooms) Resorts

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

1,000-3000

### **Please give a description of your company:**

OTS Globe is a leading hotel trading platform connecting Tour Operators and Hotels by combining our global vision and local knowledge. Our way of working is through strong partnerships: We consider ourselves an established partner network, with our clients

### **DELEGATES:**

**Jennifer Ponton** [jennifer.ponton@otsglobe.com](mailto:jennifer.ponton@otsglobe.com)

**Freddy Jimenez** [Freddy.Jimenez@otsglobe.com](mailto:Freddy.Jimenez@otsglobe.com)

## FREE WAY SRL

Telephone: 543414868400

URL: [www.freeway.com.ar](http://www.freeway.com.ar)

Email: [lbrown@freeway.com.ar](mailto:lbrown@freeway.com.ar)

### **DELEGATES:**

**Lucia Brown** [lbrown@freeway.com.ar](mailto:lbrown@freeway.com.ar)

**Ana Deni** [adeni@freeway.com.ar](mailto:adeni@freeway.com.ar)



## FLIGHT CENTRE TRAVEL GROUP

Telephone: 19343512

URL: [www.fctgl.com](http://www.fctgl.com)

Email: [torresmar@libgotravel.com](mailto:torresmar@libgotravel.com)

### Describe your Company/Organization

Tour Operator, Primary Markets

### Accommodations required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only

### Services required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only

### Total of clients handle last year:

Over 10.000

### Total clients to Dominican Republic last year

over 5.000

### DELEGATES:

**Maria Torres** [torresmar@libgotravel.com](mailto:torresmar@libgotravel.com)

## LOGAN TRAVEL

Telephone: 5439848000

URL: [www.logantravel.com](http://www.logantravel.com)

Email: [lionel@logantravel.com](mailto:lionel@logantravel.com)

### DELEGATES:

**Lionel Logan** [lionel@logantravel.com](mailto:lionel@logantravel.com)



## DELTA VACATIONS

Telephone: 14045592211

URL: [www.delta.com/vacations](http://www.delta.com/vacations)

Email: [cadams@deltavacations.com](mailto:cadams@deltavacations.com)

### **Describe your Company/Organization**

Tour Operator, Primary Markets

Beach, Individual Travelers, Weddings

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,

Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels

(up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,

Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels

(up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

over 5.000

### **Please give a description of your company:**

Delta Vacations, the official vacation provider of Delta Air Lines, offers packages with stays at more than 4,000 hotels and resorts in more than 300 of the world's top leisure destinations.

### **DELEGATES:**

**Colleen Adams** [cadams@deltavacations.com](mailto:cadams@deltavacations.com)

## HOTUSA HOTELS

Telephone: 529841812468

URL: [www.grupohotusa.com](http://www.grupohotusa.com)

Email: [bernardo.torres@hotusahotels.com](mailto:bernardo.torres@hotusahotels.com)

### **Describe your Company/Organization**

Tour Operator, Travel Agent Consortium, Wholesaler

Primary Markets, Beach, Individual Travelers, Special interest

Travel, Dive Groups, Meetings, Seminars, Conventions,

Sports, Programs, Ecotourism, Technical Groups, Students

Groups, Weddings, Nature Travel, Golf Tours, Incentives,

Seniors Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,

Bed and Breakfast, Hotels (over 300 rooms), 4 Star,

Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms),

Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed

and Breakfast, Hotels (over 300 rooms), 4 Star,

Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms),

Room Only, 2 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

over 5.000

### **Please give a description of your company:**

Hotusa Hotels, a hotel consortium born in Barcelona in 1977 and which today is positioned as the first consortium of independent hotels worldwide.

### **DELEGATES:**

**Bernardo Torres** [bernardo.torres@hotusahotels.com](mailto:bernardo.torres@hotusahotels.com)



## **M Y J TURISMO S.A.**

Telephone: 56229634370

URL: [www.solwayschile.com](http://www.solwayschile.com)

Email: [direccion@solwayschile.cl](mailto:direccion@solwayschile.cl)

### **Describe your Company/Organization**

Wholesaler, Primary Markets, Beach, Individual Travelers, Conventions, Sports, Students Groups, Weddings, Golf Tours

### **Accommodations required:**

All inclusive, Beachfront, 5 Star, 4 Star, Resorts, 3 Star

### **Services required:**

All inclusive, Beachfront, 5 Star, 4 Star, Resorts, 3 Star

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

over 5.000

### **Please give a description of your company:**

operador mayorista con oficinas en República Dominicana con bloqueos aéreos a destino durante todo el año

### **DELEGATES:**

#### **Maria Paz Del Camen Gallego Soto**

[direccion@solwayschile.cl](mailto:direccion@solwayschile.cl)

#### **Jacqueline Vergara Miranda**

[jvergara@solwayschile.cl](mailto:jvergara@solwayschile.cl)

## **TOWER TRAVEL**

Telephone: 5491167936669

URL: [Www.towertravel.com.ar](http://Www.towertravel.com.ar)

Email: [Gustavod@towertravel.com.ar](mailto:Gustavod@towertravel.com.ar)

### **Describe your Company/Organization**

Charter Operator, Primary Markets Beach, Conventions, Incentives

### **Accommodations required:**

All inclusive, 5 Star, 4 Star, 3 Star

### **Services required:**

All inclusive, 5 Star, 4 Star, Star

### **Total of clients handle last year:**

3.000-5.000

### **Total clients to Dominican Republic last year**

3.000-5.000

### **DELEGATES:**

#### **Gustavo Erhart Del Campo**

[Gustavod@towertravel.com.ar](mailto:Gustavod@towertravel.com.ar)





## ANEX TOUR

Telephone: 18293833888

URL: [www.anextour.com](http://www.anextour.com)

Email: [dounia.benzerga@anextour.com](mailto:dounia.benzerga@anextour.com)

### Describe your Company/Organization

Tour Operator, Primary Markets, Beach, Individual Travelers

### Accommodations required:

All inclusive, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### Services required:

All inclusive, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### Total of clients handle last year:

Over 10.000

### Total clients to Dominican Republic last year

1.000-3000

### DELEGATES:

**Dounia Benzerga** [dounia.benzerga@anextour.com](mailto:dounia.benzerga@anextour.com)

**Oya Yontem** [oya.yontem@anextour.com](mailto:oya.yontem@anextour.com)

**Alfonso Nieto** [alfonso.nieto@anextour.com](mailto:alfonso.nieto@anextour.com)

## RATEGAIN

Telephone: 549 11 3103-8183

URL: [www.rategain.com](http://www.rategain.com)

Email: [silvina.otamendi@rategain.com](mailto:silvina.otamendi@rategain.com)

### Describe your Company/Organization

Primary Markets

### Please give a description of your company:

RateGain develops and provides web-based revenue optimization and distribution solutions.

### DELEGATES:

**Silvina Otamendi**

[silvina.otamendi@rategain.com](mailto:silvina.otamendi@rategain.com)



## KINGSWAY TOURS

Telephone: 17189982200

URL: [www.allinclusive.co](http://www.allinclusive.co)

Email: [jeff@kingswaytour.com](mailto:jeff@kingswaytour.com)

### **Describe your Company/Organization**

Tour Operator, Wholesaler, Primary Markets  
Beach, Individual Travelers, Incentives

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,  
Hotels (over 300 rooms), 4 Star, Resorts, 3 Star

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,  
Hotels (over 300 rooms), 4 Star, Resorts, 3 Star

### **Total of clients handle last year:**

3.000-5.000

### **Total clients to Dominican Republic last year**

3.000-5.000

### **DELEGATES:**

**Jeff Malamut** [jeff@kingswaytour.com](mailto:jeff@kingswaytour.com)

## TRAVELTINO

Telephone: 18097073060

URL: [ww.logitravel.com](http://ww.logitravel.com)

Email: [birgitt.heinsen@traveltino.com](mailto:birgitt.heinsen@traveltino.com)

### **Describe your Company/Organization**

Tour Operator, Travel Agent Consortium, Wholesaler  
Primary Markets, Beach, Individual Travelers

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,  
Bed and Breakfast, Hotels (over 300 rooms), 4 Star  
Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms),  
Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,  
Bed and Breakfast, Hotels (over 300 rooms), 4 Star,  
Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms),  
Room Only, 2 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

1.000-3000

### **Please give a description of your company:**

Responsible for the contracting of products for the Logitravel group. High technology companies, leaders in online marketing of tourism products.

### **DELEGATES:**

**Birgitt Heinsen** [birgitt.heinsen@traveltino.com](mailto:birgitt.heinsen@traveltino.com)

**Diego Rosales, Amaury Gómez**



## WEBBEDS, SUNHOTELS, JACTRAVEL

Telephone: 18292570067

URL: [www.webjetlimited.com](http://www.webjetlimited.com)

Email: [michael.hahn@sunhotels.com](mailto:michael.hahn@sunhotels.com)

### **Describe your Company/Organization**

Wholesaler, Primary Markets, Beach

### **Accommodations required:**

All inclusive, 5 Star, 3 Star

### **Services required:**

All inclusive, 5 Star, 3 Star

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

3.000-5.000

### **Please give a description of your company:**

Our b2b business provides a simplified b2b solution that aims to offer the widest range of hotel inventory at the lowest prices.

### **DELEGATES:**

**Michael Hahn** [michael.hahn@sunhotels.com](mailto:michael.hahn@sunhotels.com)

## TRAYECTO UNO S.A

Telephone: 5452171800

URL: [www.trayectouno.com.ar](http://www.trayectouno.com.ar)

Email: [facundo.martino@trayectouno.com.ar](mailto:facundo.martino@trayectouno.com.ar)

### **Describe your Company/Organization**

Wholesaler, Primary Markets, Beach, Individual Travelers, Incentives

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

3.000-5.000

### **Total clients to Dominican Republic last year**

3.000-5.000

### **DELEGATES:**

#### **Facundo Martino**

[facundo.martino@trayectouno.com.ar](mailto:facundo.martino@trayectouno.com.ar)



## CLASSIC TOUR

Telephone: 18095521771

URL: [www.classictourdr.com](http://www.classictourdr.com)

Email: [alidaclassic@claro.net.do](mailto:alidaclassic@claro.net.do)

### Describe your Company/Organization

Tour Operator, Primary Markets, Beach, Individual Travelers, Special interest Travel, Dive Groups, Ecotourism, Students Groups, Nature Travel, Golf Tours, Incentives

### Accommodations required:

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms)

### Services required:

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms)

### Total of clients handle last year:

1.000-3.000

### Please give a description of your company:

We are a receptive tour operator with more than 15 years of experience in the tourist field. We offer a personalized service, focused on the preferred activities of our clients.

### DELEGATES:

**Alida Uribe** [alidaclassic@claro.net.do](mailto:alidaclassic@claro.net.do)

**Daniela González**

## VIACLUB TOUR OPERADOR

Telephone: 5656227544319

URL: [www.viaclub.cl](http://www.viaclub.cl)

Email: [f.gepp@viaclub.cl](mailto:f.gepp@viaclub.cl)

### Describe your Company/Organization

Tour Operator, Charter Operator, Primary Markets Beach, Individual Travelers, Special interest Travel, Students Groups, Incentives

### Accommodations required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), Resorts

### Services required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), Resorts

### Total of clients handle last year:

3.000-5.000

### Please give a description of your company:

VIACLUB is an operator with more than 25 years of experience, as a provider and intermediary between agencies and hotels and international suppliers.

### DELEGATES:

**Freddy Gepp** [f.gepp@viaclub.cl](mailto:f.gepp@viaclub.cl)

**Lorena Burgos** [l.burgos@viaclub.cl](mailto:l.burgos@viaclub.cl)





## COOL CASH DOMINICAN REPUBLIC

Telephone: 18297642665

URL: [www.coolcashdr.com](http://www.coolcashdr.com)

Email: [ccohen@coolcashdr.com](mailto:ccohen@coolcashdr.com)

### DELEGATES:

**Charlene Cohen** [ccohen@coolcashdr.com](mailto:ccohen@coolcashdr.com)

**Vivianne Reynolds** [vivianne.reynolds@coolmarket.com](mailto:vivianne.reynolds@coolmarket.com)

**Nancy Silverio** [nmelendez@coolcashdr.com](mailto:nmelendez@coolcashdr.com)

**Sasha Harjani** [sharjani@coolcorp.com](mailto:sharjani@coolcorp.com)

## PLUS TRAVEL

Telephone: 59829031777

Email: [julio@plustravel.com.uy](mailto:julio@plustravel.com.uy)

### Describe your Company/Organization

Tour Operator, Wholesaler, Primary Markets

Beach, Individual Travelers, Incentives

### Accommodations required:

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms),

4 Star, Resorts

### Services required:

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms),

4 Star, Resorts

### Total of clients handle last year:

5.000-10.000

### Total clients to Dominican Republic last year

over 5.000

### Please give a description of your company:

Wholesale operator with more than 21 years dedicated to the Caribbean.

### DELEGATES:

**Julio Perez** [julio@plustravel.com.uy](mailto:julio@plustravel.com.uy)



## RCI

Telephone: 1 317.805.8353

URL: [www.rci.om](http://www.rci.om)

Email: [erica.gause@rci.com](mailto:erica.gause@rci.com)

### **Describe your Company/Organization**

Tour Operator, Wholesaler, Primary Markets  
Beach, Individual Travelers, Incentives

### **Accommodations required:**

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms),  
4 Star, Resorts

### **Services required:**

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms),  
4 Star, Resorts

### **Total of clients handle last year:**

5.000-10.000

### **DELEGATES:**

**Erica Gause** [erica.gause@rci.com](mailto:erica.gause@rci.com)

**Aldo Vazquez**

## TRAVCO CORPORATION

Telephone: 0044 207749 0106

URL: [www.travco.co.uk](http://www.travco.co.uk)

Email: [mmabit@travco.co.uk](mailto:mmabit@travco.co.uk)

### **Describe your Company/Organization**

Tour Operator, Wholesaler, Primary Markets  
Beach, Individual Travelers, Incentives

### **Accommodations required:**

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms),  
4 Star, Resorts

### **Services required:**

All inclusive, Beachfront, 5 Star, Hotels (over 300 rooms),  
4 Star, Resorts

### **Total of clients handle last year:**

5.000-10.000

### **DELEGATES:**

**Morgane Mabit** [mmabit@travco.co.uk](mailto:mmabit@travco.co.uk)



## REPUBLICA PRO

Telephone: (829) 492.9910

URL: [www.republicapro.com](http://www.republicapro.com)

Email: [officemanager@republica.pro](mailto:officemanager@republica.pro)

### **Describe your Company/Organization**

Tour Operator, Primary Markets, Beach, Individual Travelers, Special interest Travel, Dive Groups, Ecotourism, Technical Groups, Weddings, Nature Travel

### **Total of clients handle last year:**

Over 10.000

### **Please give a description of your company:**

We are working as an online travel agency, we are actively promoting the Dominican Republic, as a tourist destination, in the Russian market.

### **DELEGATES:**

**Liudmila Kuznetsova** [officemanager@republica.pro](mailto:officemanager@republica.pro)

**Ylya Kuzmin**

## RISA TRAVEL

Telephone: 305 306 2222

URL: [www.risatravel.com](http://www.risatravel.com)

Email: [mariela@risatravel.com](mailto:mariela@risatravel.com)

### **Describe your Company/Organization**

Tour Operator, Primary Markets, Beach, Individual Travelers, Special interest Travel, Incentives

### **Accommodations required:**

5 Star, 4 Star

### **Services required:**

5 Star, 4 Star

### **Total of clients handle last year:**

5.000-10.000

### **Total clients to Dominican Republic last year**

over 5.000

### **Please give a description of your company:**

RISA Travel is the only tour operator that has made 18 concerts in Punta Cana during the 3 years.

### **DELEGATES:**

**Mariela Gonzalez** [mariela@risatravel.com](mailto:mariela@risatravel.com)

**Frank Estevanell** [frank@risatravel.com](mailto:frank@risatravel.com)



## PLEASANT HOLIDAYS

Telephone: 818-991-3390

URL: [www.pleasantholidays.com](http://www.pleasantholidays.com) | [www.journese.com](http://www.journese.com)

Email: [jeffrey.lee@pleasant.net](mailto:jeffrey.lee@pleasant.net)

### Describe your Company/Organization

Wholesaler, Primary Markets, Beach, Individual Travelers, Incentives

### Accommodations required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### Services required:

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, Hotels (51-100 rooms)

### Total of clients handle last year:

Over 10.000

### Total clients to Dominican Republic last year

1.000-3000

### Please give a description of your company:

Pleasant Holidays Caribbean portfolio features a unique island destinations, more than 250 resorts, including all inclusive, adults only and family friendly options ranging.

### DELEGATES:

**Jeffrey Lee** [jeffrey.lee@pleasant.net](mailto:jeffrey.lee@pleasant.net)

**Rachel Brodie** [rachel.brodie@pleasant.net](mailto:rachel.brodie@pleasant.net)

## TRIPADVISOR

Telephone: 786-622-1007

URL: [www.tripadvisor.com](http://www.tripadvisor.com)

Email: [kmoore@tripadvisor.com](mailto:kmoore@tripadvisor.com)

### Describe your Company/Organization

Wholesaler, Primary Markets

### Total of clients handle last year:

Over 10.000

### Total clients to Dominican Republic last year

over 5.000

### Please give a description of your company:

TripAdvisor Experiences is interested in meeting with tour and activity operators, as well as attractions.

### DELEGATES:

**Katie Moore** [kmoore@tripadvisor.com](mailto:kmoore@tripadvisor.com)



## CVC BRASIL

Telephone: 55 11 98712-7148

URL: [m.cvc.com.br](http://m.cvc.com.br)

Email: [rodrigogalvao@cvccorp.com.br](mailto:rodrigogalvao@cvccorp.com.br)

### **Describe your Company/Organization:**

Tour Operator, Primary Markets, Beach,

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50 rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year:**

over 5.000

### **Please give a description of your company:**

CVC CORP is the union of eight tourism companies, acting in the follow-up of lazer, cooperativo, exchange, luxury, quiceñeras, being the largest tourism company in LATAM.

### **DELEGATES:**

**Rodrigo Galvão** [rodrigogalvao@cvccorp.com.br](mailto:rodrigogalvao@cvccorp.com.br)

## FLYTOUR

Telephone: 11 4503-2425

URL: [www.flytourmmt.com.br](http://www.flytourmmt.com.br)

Email: [paolillo@flytourmmt.com.br](mailto:paolillo@flytourmmt.com.br)

### **Describe your Company/Organization**

Tour Operator, Primary Markets, Beach, Individual Travelers, Students Groups, Weddings, Incentives

### **Accommodations required:**

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, Resorts, 3 Star

### **Services required:**

All inclusive, Beachfront, 5 Star, Bed and Breakfast, 4 Star, Resorts, 3 Star

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

3.000-5.000

### **DELEGATES:**

**Marcelo Paolillo** [paolillo@flytourmmt.com.br](mailto:paolillo@flytourmmt.com.br)





## EXPEDIA GROUP

Telephone: 18292570746

URL: [www.expediagroup.com](http://www.expediagroup.com)

Email: [abarragan@expediagroup.com](mailto:abarragan@expediagroup.com)

### **Describe your Company/Organization**

Wholesaler, Primary Markets, Beach, Individual Travelers, Special interest Travel, Meetings, Seminars, Conventions, Ecotourism, Technical Groups, Students Groups, Weddings, Nature Travel, Golf Tours, Incentives, Seniors Groups

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star, Bed and Breakfast, Hotels (over 300 rooms), 4 Star, Cottages/Villas, Resorts, 3 Star, Hotels (up to 50 rooms), Room Only, 2 Star, Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

over 5.000

### **DELEGATES:**

**Alejandro Barragán** [abarragan@expediagroup.com](mailto:abarragan@expediagroup.com)

**Luz Areche** [luareche@expediagroup.com](mailto:luareche@expediagroup.com)

**Violeta Vargas** [vvargas@expediagroup.com](mailto:vvargas@expediagroup.com)

**Mariel Polanco** [mpolanco@expediagroup.com](mailto:mpolanco@expediagroup.com)

**Alexandra Acosta** [alacosta@expediagroup.com](mailto:alacosta@expediagroup.com)

**Miriam Hernandez** [mhernandez@expediagroup.com](mailto:mhernandez@expediagroup.com)

**Irausi Rivera** [irivera@expediagroup.com](mailto:irivera@expediagroup.com)

**Ricardo Williams** [ricawilliams@expediagroup.com](mailto:ricawilliams@expediagroup.com)

**Jhonny Estrella** [jestrella@expediagroup.com](mailto:jestrella@expediagroup.com)

**Robert Cruz** [robacruz@expediagroup.com](mailto:robacruz@expediagroup.com)

## FG & Tours

Telephone: 17874535990

URL: [www.figueroagrouppr.com](http://www.figueroagrouppr.com)

Email: [acisclo@coqui.net](mailto:acisclo@coqui.net)

### **Describe your Company/Organization**

Tour Operator, Receptive Operator, Wholesaler Primary Markets, Individual Travelers, Special interest Travel, Students Groups, Seniors Groups

### **Accommodations required:**

All inclusive, Hotels (101-300 rooms), Resorts

### **Services required:**

All inclusive, Hotels (101-300 rooms), Resorts

### **Total of clients handle last year:**

1.000-3.000

### **Total clients to Dominican Republic last year**

Under 500

### **DELEGATES:**

**Acisclo Figueroa** [acisclo@coqui.net](mailto:acisclo@coqui.net)



## SUN COUNTRY AIRLINES

Telephone: 651-905-2795

URL: SunCountry.com

Email: mike.kruse@suncountry.com

### **Describe your Company/Organization**

Tour Operator,Wholesaler, Primary Markets

Beach,Individual Travelers

### **Accommodations required:**

All inclusive, Beachfront, Hotels (101-300 rooms), 5 Star,

Hotels (over 300 rooms), 4 Star, Resorts, 3 Star, Hotels

(up to 50 rooms),Hotels (51-100 rooms)

### **Services required:**

All inclusive, Beachfront,Hotels (101-300 rooms),5 Star,Hotels

(over 300 rooms), 4 Star, Resorts, 3 Star, Hotels (up to 50

rooms), Hotels (51-100 rooms)

### **Total of clients handle last year:**

Over 10.000

### **Total clients to Dominican Republic last year**

over 5.000

### **Please give a description of your company:**

The award-winning airline is a leader in leisure travel flying,

offering world-class service at an affordable price. The airline

also offers services from its Sun Country Vacations division.

### **DELEGATES:**

**Mike Kruse** mike.kruse@suncountry.com



DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES

# SECTION THREE

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## MEDIA'S COMPANIES PROFILE

## **EDICIONES CABRER**

**Max Henrique Ureña Edificio In Tempo Suite 303  
Santo Domingo, Dominican Republic**

Telephone: (809) 566.0051

Email: rosa@lacotica.com

### **DELEGATES:**

**Reynaldo Caminero**

**Rosa Veras**

## **ADARA**

**1070 E Meadow Circle in Palo Alto  
California USA**

Telephone: (305) 495.6296

Email: Vivian.mur@adara.com

### **DELEGATES:**

**Vivian Teddi Mur**





DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES

# SECTION FOUR

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# ARTISAN'S INFORMATION



## PATRICIO CORREA

**Representative:** Patricio Correa

**Telephone:** (809) 756.0037 **Mobile:** (809) 756.0097

**Email:** patriciohdcorrea@hotmail.com

**Page:** patriciohcorrea (instagram)

**Category of products:**

Crafts and decoration for Tourism and Hotels

## DOMINIQUE CALDERON

**Representative:** Patricia Dominique Calderón

**Telephone:** (809) 685.1921 **Mobile:** (809) 864.9620

**Email:** dominique.calderon@gmail.com

**Page:** www.dominiquecalderon.com

**Category of products:**

Handmade silver jewelry with Amber, Larimar, Pearls, Red Coral and Amethyst

## CRISTINA NUÑEZ ARTESANIAS

**Representative:** Cristina Núñez

**Mobile:** (809) 254.5635

**Page:** cristinanunez\_artesanias (instagram)

**Email:** cristinann00@hotmail.com

**Category of products:**

Natural and recycled crafts

## EL TALLER DE MILA

**Representative:** Milagros Pagan

**Telephone:** (809) 917.9436

**Page:** eltallerdemila (instagram)

**Email:** milagros\_paganb@hotmail.com

**Category of products:**

Typical Dominican jewelry and souvenirs.

## CORAL TURQUESA ACCESORIOS

**Representative:** Rosa Jiménez

**Mobile:** (809) 224.4899

**Email:** rosaadanny@yahoo.com

**Page:** coralurquesaaccessory (instagram)

**Category of products:**

Hand-made jewelry

## TALLER MANOS CREATIVAS SRL

**Representative:** Margarita Medina

**Telephone:** (809) 533.2102 **Mobile:** (809) 383.3828

**Email:** margaritamedinataller@yahoo.com

**Page:** www.taller-manos-creativas.blogspot.com

**Category of products:** Crafts of yearning, aluminum, wood, jute, mud and guano.

## LOTIDEAS

**Representative:** Lottys Acevedo Abreu

**Mobile:** (829) 902.6262

**Email:** lotideas@hotmail.com **Page:** lotideas (instagram)

**Category of products:** Wood crafts

## FUNDACION DE LAS INDUSTRIAS CULTURALES Y CREATIVAS (FINCC)

**Representatives:** Laura Tozato | Ramón Guillén

José Damián Matías | Gregoria Estela Roa Arias

**Telephone:** (829) 362.3379

**Email:** fundacionicc@gmail.com

## CARIBBEANFOLKART

**Representative:** Juan Jorge Peralta López

**Mobile:** (809) 710.0492

**Email:** j.jperalta@hotmail.com

**Page:** caribbeanfolkart (instagram)

**Category of products:**

Wood crafts

## PROGRESANDO CON SOLIDARIDAD

**Representative:** Juliana Núñez Pascual

**Mobile:** (829) 679.3717

**Page:** manosdominicanas (instagram)

**Email:** j.nunez@solidaridad.gob.do

**Category of products:**

Typical Dominican crafts and souvenir jewelry

## TIENDA HUOMO

**Representative:** Claudio marte

**Mobile:** (809) 258.2955

**Email:** claudiomarte28@hotmail.com

**Page:** tiendahuomo (instagram)

**Category of products:**

Craft jewelry and chacabanas

## ARTE\_SANO

**Representative:** Jessica Grullón Núñez

**Mobile:** (829) 762.9161

**Email:** info.artesanosrd@gmail.com

**Page:** arte\_sanord (instagram)

**Category of products:**

Crafts in wood and iron for decoration.

## TATIANA BODDEN

**Representative:** Tatiana C. Bodden C.

**Telephone:** (809) 949.0315

**Email:** tcbodden@yahoo.com

**Page:** tatianaboddden (instagram)

**Category of products:**

Jewelry in larimar, silver and other precious stones

## PROGRAMA CREE BANRESERVAS

**Company:** Little Island Honey

**Representative:** Jonatan De Peña

**Telephone:** (829) 868.6749

**Page:** www.littleislandhoney.com

**Email:** info@littleislandhoney.com

**Category of products:** Artisanal honey

**Company:** Green Depot

**Representative:** Porfirio Nicolas Báez

**Telephone:** (849) 869.4115

**Page:** www.greenepot.com.do

**Email:** porfirionicolas@gmail.com

**Category of products:** Products made with recycled material



**DATE**

DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES

**SECTION FIVE**

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**SPONSOR'S INFORMATION**

## BANCO POPULAR DOMINICANO

**Representative:** Laura Rodríguez

**Telephone:** (809) 544.5500 Ext.29639

**Email:** ldrodriguez@bpd.com.do

**Address:** Ave. John F. Kennedy No. 20, Miraflores,  
Santo Domingo, D.R.

**Stand:** KL

## THERRESTRA

**Representative:** Pamela Pérez

**Telephone:** (809) 687.8089 ext 2006 / (809) 885.9514

**Email:** pamela.perez@therrestra.com

**Address:** Calle Pedro Henriquez Ureña No. 138,  
Torre Reyna II, Local 303. La Esperilla, Santo Domingo. D.R.

**Stand:** P O A B

## MINISTERIO DE TURISMO DE LA REPUBLICA DOMINICANA (MITUR)

**Representative:** Magnolia García

**Telephone:** (809) 221.4660

**Email:** m.garcia@godominicanrepublic.com

**Address:** Avenida Cayetano Germosén, esq Luperón,  
Santo Domingo. D.R.

**Stand:** AA

## GRUPO PUNTACANA

**Representative:** Laura Espinal

**Telephone:** (809) 959.2714 Ext. 1507

**Email:** lpespinal@puntacana.com

**Address:** Av. Abraham Lincoln 960, Santo Domingo, D.R.

**Stand:** 33 34 65 66

## HOTELES MELIÁ

**Representative:** Leticia Del Rosario

**Telephone:** (809) 688.5000

**Email:** leticia.del.rosario@melia.com

**Address:** Hotel Paradisus Punta Cana; Playa Bávaro,  
Bávaro, D.R.

**Stand:** 1 32

## BARCELO GRAND RESORT

**Representative:** Zarina Montalvo

**Telephone:** (809) 686 5797 Ext. 1656 / (809) 796.1249

**Email:** bavaro.comercial-gte@barcelo.com

**Address:** Playa Bávaro, Bávaro, D.R.

**Stand:** N M C D

## ALGEANOVA / EDUCATION FIRST

**Representative:** Francis Almánzar

**Telephone:** (809) 534.2377

**Email:** fa.almanzar@gmail.com | gerencia@cizzko.com

**Address:** Av. 27 de Febrero, No. 495 Torre Empresarial  
Forum, Piso 15, Santo Domingo, D.R.

**Stand:** U F

## AERODOM

**Representative:** Jokarlin Mota

**Telephone:** (809) 412.5888 ext. 2141

**Email:** j.mota@aerodom.com

**Address:** Aeropuerto Internacional de las Américas  
Dr. José Francisco Peña Gómez, Santo Domingo Este, D.R.



## CEPM

**Representative:** Neolfis Alonzo

**Telephone:** (809) 695.5399

**Email:** nalonzo@cepm.com.do

**Address:** Av. Abraham Lincoln 295, Santo Domingo, D.R.

**Stand:** E

## GRAY LINE / BD TRAVEL / BEST DAY

**Representative:** Rosangel Rodriguez

**Telephone:** (809) 688 1951

**Email:** rrodriguezbd@bestday.com

**Address:** Av. George Washington 365, Santo Domingo, D.R.

**Stand:** 103 102 104

## COLONIAL TOURS & TRAVEL

**Representative:** Kenneth Pina

**Telephone:** (809) 688.5285

**Email:** marketing@colonialtours.com.do

**Address:** Calle Arzobispo Meriño 209, Santo Domingo, D.R.

**Stand:** 101

## RENNY TRAVEL, DMC

**Representative:** Siomerquis Aquino

**Telephone:** (809) 455.3337

**Email:** reservaciones@rennytraveldmc.com

**Address:** Avenida Barceló, Punta Cana, D.R.

**Stand:** 35 36

## CONSTRUCTORA AE

**Representatives:** Lourdes Bonelly

**Telephone:** (809) 224.4074

**Email:** lb@construtoraae.com

**Address:** Address: Osvaldo Baez #11, Gazcue, Santo Domingo, D.R.

**Stand:** R

## AMERICAN EXPRESS

**Representative:** Rosa Toribio

**Telephone:** (809) 563.3233 Ext. 5571

**Email:** rosato@progreso.com.do

**Address:** Av. John F. Kennedy No.3, Santo Domingo, D.R.

**Stand:** Z

## CODELPA

**Representative:** Ambar Isa

**Telephone:** (809) 567.0047 ext 352 / (829) 257.1946

**Email:** aisa@codeipa.com

**Address:** Gustavo Mejía Ricart #113, Julieta, Santo Domingo, D.R.

**Stand:** Z1 Z2

## BANRESERVAS

**Representative:** Glennys Santana

**Telephone:** (809) 960.7526 / (809) 604.1149

**Email:** gmsantana@banreservas.com

**Address:** Ave. Winston Churchill esq. Victor Garrido Puello, Piantini, Santo Domingo, D.R.

**Stand:** 30 31

## CAFÉ SANTO DOMINGO

**Representatives:** Nancy Marmolejos

**Telephone:** (809) 565.3121

**Email:** nmarmolejos@induban.com

**Address:** Calle Francisco Villaespesa, Ens. La Fé, Santo Domingo, D.R.





## GRUPO INNOVIS

**Representative:** Fran Frias Castro

**Telephone:** (829) 619.0300

**Email:** franfrias@grupoinnovis.com

**Address:** Calle Jazmines 62, Punta Cana Village,  
Punta Cana

**Stand:** V

## HUMANO SEGUROS

**Representative:** Jennifer Paniagua

**Telephone:** (809) 476.3402

**Email:** Jpaniagua@humano.com.do

**Address:** Avenida Lope de Vega No 44, Piantini,  
Santo Domingo, D.R.

## IDAC

**Representative:** Mariet Espinal

**Telephone:** (809) 221. 7909 ext 3273

**Email:** relacionespublicasidac@gmail.com

**Address:** Avenida Mexico esq. Calle Dr Delgado, Edif  
Gubernamentales bloque A, Santo Domingo, D.R.

## IVI DMC

**Representative:** Ramon Rijo

**Telephone:** (809) 455.2066

**Email:** rrijo@ividmc.travel

**Stand:** 69

## TRANSEKUR

**Representative:** Freddy Rosal

**Telephone:** (809) 333.7999

**Email:** ventas.sd3@transekur.com

**Address:** Calle Frank Félix Miranda no.54, Naco,  
Santo Domingo, D.R.

## BHD LEÓN

**Representative:** Kirsy Rosa

**Telephone:** (809) 243.3287

**Email:** kirsy\_rosa@bhdleon.com.do

**Address:** Torre BHD León, Avenida Winston Churchill esq.  
Avenida 27 de Febrero, Santo Domingo, D.R.

## TROPICALIA

**Representative:** Valentina Mena

**Telephone:** (809) 368.4200 / (829) 257.0299

**Email:** vmena@cisneros.com

**Address:** Torre empresarial Bluemall, Piantini, Santo  
Domingo, D.R.

## ALTICE

**Representative:** Anaimee Acta

**Telephone:** (809) 859.1933

**Email:** aacta@altice.com.do

**Address:** Ave. Núñez de Cáceres no. 8 Bella Vista,  
Santo Domingo, D.R.

## MARSH FRANCO ACRA

**Representative:** Natalia Del Carmen Abreu

**Telephone:** (809) 726.7130

**Email:** natalia.Abreu@marsh.com

**Address:** Ave. Abraham Lincoln #1057, Torre Lincoln Mil57,  
Piantini, Santo Domingo, D.R.

## MAX CORREDORES

**Representative:** María Rojas

**Telephone:** (809) 947.3650

**Email:** mrojas@max.com.do

**Address:** Unicentro Plaza, 5to. Piso, Rampa H,  
Av. 27 de Febrero, Santo Domingo, D.R.



## HOSPITEN

**Representative:** Jairo Isaza

**Telephone:** (809) 686.1414

**Email:** jairo.isaza@hospiten.com

**Address:** Avenida Alma Máter esquina Bolivar, Santo Domingo, D.R.

**Stand:** 2

## SCOTIABANK

**Representative:** Ana Abreu

**Telephone:** (809)545.8494

**Email:** ana.abreu@scotiabank.com

**Address:** Avenida Winston Churchill Esq. Avenida 27 de Febrero, Santo Domingo, D.R.

## LG ELECTRONICS / PLAZA LAMA

**Representative:** Juan José Ureña

**Telephone:** (809) 985.2047

**Email:** jjurena@plazalama.com

**Address:** : Plaza Lama Avenida 27 de Febrero Esquina Avenida Winston Churchill, Santo Domingo, D.R.

## CARDNET

**Representative:** Maireni Mena

**Telephone:** (809) 473.3198

**Email:** mamena@cardnet.com.do

**Address:** Max H. Ureña entre Tiradentes y Lope de Vega, Naco, Santo Domingo, D.R.

## CINTER

**Representative:** Karen Luna

**Telephone:** (809) 620.2603

**Email:** kluna@constructorainteramerica.com

**Address:** Calle Max Henriquez Ureña 46, Santo Domingo, D.R.

## PONS SEGURIDAD

**Representative:** Waldo Pons

**Telephone:** (809) 567.9752

**Email:** info@ponseguridad.com

**Address:** Avenida 27 de Febrero no. 210, Santo Domingo, D.R.

## COWAY

**Representative:** Rafael Flores

**Telephone:** (809) 547.7805

**Email:** rafaelflores@coway.com.do

## RCI

**Representative:** Erica Gause

**Telephone:** (317) 805.8353

**Email:** erica.gause@rci.com

**Address:** 9998 N Michigan Road, Carmel, IN 46032 USA.

## CLARO

**Representative:** Janny Bobea

**Telephone:** (809) 220.2089

**Email:** Janny\_Bobea@claro.com.do

**Address:** Avenida John F. Kennedy no.54, Santo Domingo, D.N.

## CERVEZA CANITA

**Representative:** Glenys Subervi

**Telephone:** (809) 833. 4793

**Email:** glenys@cervezacanita.com

## GRUPO MIX

**Representative:** Luis Burgos

**Telephone:** (809) 466.1821

**Email:** gerentemix@coolflav.com

**Address:** Av. Barceló Km 3.5, Naves del Caribe, Bávaro, D.R.



## PELLERANO & HERRERA

**Representative:** Natalia Villanueva

**Telephone:** (809) 541.5200 ext. 4303

**Email:** n.villanueva@phlaw.com

**Address:** Avenida John F. Kennedy #10, Ensanche  
Miraflores, Santo Domingo, D.R.

## CENTRO DE EXPORTACIÓN E INVERSIÓN DE LA REPÚBLICA DOMINICANA (CEI-RD)

**Representative:** Ariel Fondeur

**Telephone:** 1(809) 530.5505

**Email:** arielfondeur@ceird.gob.do

**Address:** Avenida Winston Churchill Esq. Avenida 27  
de Febrero, Santo Domingo, D.R.

## JUGOS & NÉCTARES BARCELÓ

**Representative:** Juan Barceló

**Telephone:** 1(829 )962.6605

**Email:** : juanbarcelo@citricola.com

**Address:** : Km.1 Carretera Hato Mayor del Rey-Sabana  
de la Mar, D.R.

## BLUEMALL PUNTACANA

**Representative:** Marjorie Osio

**Telephone:** (809 ) 784. 4001

**Email:** : mosio@bluemall.com

**Address:** : Carretera Juanillo, esq. Bv. Turístico  
del Este, Punta Cana D.R.



# SECTION SIX

---

## INTERNATIONAL MEDIA REPRESENTATIVES

## ARGENTINA

**Adrián González** | LADEVI

**Marina Molinari** | Mensajero

**Carlos Massip - Ana Faillace** | Compartiendo

**Ariel Divinsky** | Vivir Viajando (V&V)

## AUSTRIA

**Brigitte Charwat** | Chefredakteurin Traveller

## CANADÁ

**Ann Ruppenstein** | Canadian Travel Press - Travel Courier

**Adele Soutrenon** | Profession Voyages

## CHILE

**Andrés Azuaga** | LADEVI

## SPAIN

**Andrea Alonso** | Cerodosbe.com - Economía Digital

**José Carlos de Santiago** | Preferente

## UNITED STATES

**Ed Wetschler** | Recommend

**Brian Major** | Latin America Travalliance

## ITALY

**Giambattista Marchetto** | Il Sole 24 Ore

**Alessia Trivelli** | Adnkronos.com

**Claudia Cabrini** | TTG Italia

## PUERTO RICO

**Elizabeth Blanc** | Independent media

## RUSSIA

**Maria Margarita Vasílyeva** | OPT Rusia

**Alla Ronzhina** | Red de AAVV Hottours-TBG

**Olga Demina** | Portal 100dorong.ru

**Elena Miagkova** | Véstnik ATOR

**Anastasia Platonova** | Portal Interfax-Tourism



# ASONAHORES YEARLY EVENTS



Initiative developed along with the Dominican Restaurant Association (ADERES) in order to promote the quality of the culinary art of The Dominican Republic. Under this promotional platform, several activities are carried out, such as: The Tenedor de la Gastronomía Dominicana award, a prize to recognize the most outstanding restaurants in different categories; the Restaurant Week, which encourages diners to visit several restaurants to taste a menu specially developed for the occasion; as well as Dinners & Theme parties held privately and / or open to the public, in which several restaurants present their offers in a pleasant and innovative way to the guests. **SDQ Gastronómico** is developed in the month of June and was carried out for the first time in 2017.



Foro Asonahores de  
**INVERSIÓN TURÍSTICA**

Carried out with the objective of presenting **the investment opportunities in the Dominican tourism sector**. The first edition was held in November 2017 with the participation of important exponents of the governmental and tourism sectors at an international level. For the 2018 edition, Asonahores presented a detailed analysis of a successful case developed by diverse financial entities such as a bank, a brokerage firm and pension fund managing firm. Also rewarded the most innovative and major financial transactions for that year.

**EXPOSICIÓN  
COMERCIAL ·  
· · · · ·  
ASONAHORES**

Held annually in September, it is recognized as the flagship activity of ASONAHORES for more than 30 years. **The Commercial Exhibition** is an event aimed at suppliers of goods and services of the national and international tourism industry with the purpose of exhibiting and launching its products, first hand, to buyers and directors of hotels and restaurants in the country, as well as to the range of related companies.



# ASONAHORES

ASOCIACIÓN DE HOTELES Y TURISMO  
DE LA REPÚBLICA DOMINICANA INC.

SANTIAGO DE LOS CABALLEROS | DOMINICAN REPUBLIC.



EXPOSICIÓN  
COMERCIAL  
.....  
ASONAHORES



Foro Asonahores de  
**INVERSIÓN TURÍSTICA**



**ASONAHORES**

ASOCIACIÓN DE HOTELES Y TURISMO  
DE LA REPÚBLICA DOMINICANA INC.

Calle Presidente González esq. Av. Tiradentes, Edificio La Cumbre,  
Piso 8, Ensanche Naco, Santo Domingo, República Dominicana  
**Tel.: 809 368 4676 | Fax: 809 368 5566 [www.asonahores.com](http://www.asonahores.com)**

 @Asonahores  @Asonahores  @Asonahores1  @Asonahores RD