



DATE

DOMINICAN ANNUAL TOURISM EXCHANGE
BY ASONAHORES

DELEGATE **DIRECTORY** ABRIL 11-13 **DOMINICAN
REPUBLIC**



Who is ASONAHORES?

- Since its foundation on June 18, 1962, **The Hotel & Tourism Association of the Dominican Republic**, which was known until 2010 as the National Association of Hotels and Restaurants (ASONAHORES), has had as its purpose to be the leading entity in the Dominican Republic of the tourism industry, having as its main objective, the representation of the different actors of the tourism sector in front of local and international instances; promote the development of the tourism industry; and to seek cohesive action between the Government and the private sector.

Mision

To Contribute effectively to the competitiveness and sustainable development of the tourism sector of the Dominican Republic, exceeding the expectations of service to our members, representing and promoting equitably the different actors that confirm the tourism activity.

Vision

To be the leading entity in the private sector for the positioning of the Dominican Republic as one of the main tourist destinations in the world, through the continuous improvement of a consolidated offer that is competitive, differentiated, sustainable and of high quality.

Values

Representativeness

Integrity

Transparency

Continuity



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- **The Dominican Annual Tourism Exchange.** DATE 2018, is organized by the Hotel and Tourism Association of the Dominican Republic, ASONAHORES, since 1999.

This iconic tourism event gathers the most important and relevant suppliers of the Dominican tourism product, among them mayor national and international hotel chains as well as tour operators, whom participate with over 500 delegates.

DATE was created to provide a professionally organized business exchange environment where International Wholesalers, Tour Operators, Incentive Groups, Airlines, and Charters Operators (Buyers) can conduct business meetings with the Dominican Republic's leading tourism suppliers.

Come and join us yearly at DATE to discover that why Dominican Republic has it all!!!

MONUMENTO A LOS HÉROES DE LA RESTAURACIÓN, SANTIAGO



WELCOME TO THE DOMINICAN REPUBLIC

The Hotel & Tourism Association of the Dominican Republic, ASONAHORES, is grateful for your participation in the nineteenth version of the Dominican Annual Tourism Exchange, DATE 2018, a scenario that has been designed as the ideal space to promote Dominican tourism product and encourage commercial exchange among its participants.

DATE is the most important Dominican business platform for hotels, tour operators, and other tourism activities are annually exhibited.

ASONAHORES greatly promotes this great business exchange to support the development of Dominican tourism and encourage the growth of this sector, which is one of the main engines of our economy. This was evident in the year 2017, when the Dominican Republic reached 6.2 million tourists, and tourism contributed more than 20% of our Gross Domestic Product (GDP) from direct and indirect related product and services demanded.

We wish to extend our gratitude to the local companies, the international delegates, and to the media representatives that have gathered in this fair.

We hope you enjoy the agenda that we have prepared for you all.



Joel Santos
Asonahores President
2016-2018

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Dominican Republic
Has it all

Cayo Levantado
Samaná 

Dear Attendees,

On behalf of the Dominican Republic Ministry of Tourism, it is my pleasure to extend my warmest welcome to you at the 2018 Dominican Annual Tourism Exchange.

This premier tourism event brings together international wholesalers, the country's top tour operators, incentive groups, airlines, charter operators, industry leaders and other stakeholders in an effort to create opportunities that continue to boost the success of the Dominican Republic as the leading tourism destination of the Caribbean.

DATE is an ideal opportunity to meet with others in the tourism industry and create valuable partnerships while enjoying Dominican Republic's diverse beauty, rich culture and welcoming people. From Punta Cana's pristine beaches, La Romana's challenging designer golf courses and Puerto Plata's natural adventures to Samaná's lush jungles, Juan Dolio's charming sea-front communities and Santo Domingo's cosmopolitan streets and rich history, we are certain you will find something to suit your interests.

We look forward to sharing with you the highlights from the past year and our vision for 2018 and beyond.

I wish you a productive time during DATE and enjoyable stay in our country with many opportunities to explore and see the Dominican Republic truly has it all.

Sincerely,



Francisco Javier García
Minister of Tourism Dominican Republic



HUMPBACK WHALES SANCTUARY, SAMANÁ BAY



DELEGATE

Preliminary schedule of events



The Schedule of Events is designed to provide the most flexible environment for conducting business in an efficient manner.

Wednesday April 11, 2018

Official arrival day for all DATE delegates at Barceló Convention Center.

10:00 am – 5:30 pm	-----	Credential Claiming and Supplier booth set-up	-----	BCC
7:00 pm	-----	Welcome Reception - Hosted by Barceló Hotels & Resorts	-----	Salón Mallorca, Barceló Palace Hotel

Thursday April 12, 2018

8:00 am – 5:00 pm	-----	Credential Claiming	-----	BCC
9:00 am – 5:30 pm	-----	Business appointments according to delegate's agenda	-----	BCC
8:30 am – 11:30 am	-----	Press conferences	-----	Salón Santo Domingo, BCC
1:00 pm - 2:30 pm	-----	Working lunch	-----	Salón Punta Cana, BCC
3:00 pm - 5:00 pm	-----	Specialized seminars	-----	Salón Santo Domingo, BCC
6:30 pm	-----	Departure to Cocktail party	-----	Barceló Palace and Beach Hotels lobbies
7:00 pm	-----	White Party Hosted by Paradisus Resorts		

Friday April 13, 2018

9:00 am – 5:30 pm	-----	Business appointments according to delegate's agenda	-----	BCC
9:00 am - 11:30 am	-----	Press conferences	-----	Salón Santo Domingo, BCC
1:00 pm - 2:30 pm	-----	Working lunch	-----	Salón Punta Cana, BCC



BCC: Barceló Convention Center

***Appointment length 20 minutes - 5 minutes to move**



ASONAHORES would like to extend a special thank you to our sponsors for making DATE 2018 possible.



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REPÚBLICA DOMINICANA

Calle Pedro Henríquez Ureña No. 138, Local 303
Torre Empresarial Reyna II, La Esperilla.
Santo Domingo, Rep. Dom.
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Fax: +1 809.549.7732

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2



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C, D AERODOM
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A1 Asociación Hoteles de las Terrenas
P Banco del Progreso
J, K Banco Popular Dominicano
A7 Banesco
C, L Banreservas
F Before Boarding
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H, I CODELPA

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LOMA ISABEL DE TORRES, PUERTO PLATA



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ADVENTURE BOGGIES

Avenida Estados Unidos Plaza Trescenter Local B 15-B16, Bávaro, Dominican Republic

Telephone: 1 809 552 6769

URL: www.adventureboogies.com

EMAIL: contabilidadadventureboogies@gmail.com

Company description:

Our company offers the most exiting tours in Punta Cana, enjoy a private cave, taíno show, and the most beautiful Macao Beach while our boogies driving designed for your satisfaction

Company/organization description:

Tour Operator

Business specialties:

Other: Excursiones en Boogies

Ground operator services:

Tours

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site

Company size:

\$250,000 - \$500,000

Number of passengers handled:

Over 5,000

Delegate(s):

Rigoberto Pimentel, Director General,
rigobertop44@gmail.com

Anaid Fernández, Directora Comercial,
marketing@adventureboogies.com

Ocani King, Asistente Comercial,
mktassist@adventureboogies.com

Stand number(s): 4, 6

AHETSA-CTS

Plaza Pueblo Príncipe Local 41 C, Samaná, Dominican Republic

Telephone: 1 809 538 2129

URL: www.gosamana.do

EMAIL: fanjo_05@hotmail.com

Company description:

La Asociación de Hoteles y Empresas Turísticas de Samaná y el Clúster Turístico de Samaná are non-profit organizations that promote the tourist development of Samaná.

Company/organization description:

Other: Promoción del Destino

Types of accommodations:

5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Cottages/Villas; Resorts; Adventure; Hotel (50 rooms or less); Hotel (51-100 rooms); Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP

Operating locations:

Samaná

Marketing services:

Web Site; Visual Aids (Videos)

Delegate(s):

Fanny Jones

Persy Cortorreal, Asistente Dirección Ejecutiva,
persyestherco@gmail.com



Stand number(s): 7

ALAMO RENT A CAR/ NATIONAL CAR RENTAL (MOTOR PLAN S.A.)

Av. Abraham Lincoln #1056, Edificio Ámbar, 2do Piso, Santo Domingo, 11202, Dominican Republic

Telephone: 1 809 562 1444

URL: www.nationalcar.com.do

EMAIL: mgeara@motorplan.com.do

Company/organization description:

Rent A Car

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions; Technical Tours

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana - Bayahíbe

Marketing services:

Multiple Language Brochure(s); Web Site; Visual Aids (Videos); 24-Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

José Muñiz, Gerente de Ventas y Mercadeo,

j.muniz@grupoambar.com

Rosario Rodríguez, Supervisora Zona,

r.rodriguez@motorplan.com.do

Michelle Geara, Gerente de Mercadeo,

m.geara@motorplan.com.do

Stand number(s): 9



ALSOL HOTELS & RESORTS

Blvd. Zona Hotelera, Marina Cap Cana, Bávaro, Dominican Republic

Telephone: 1 809 469 7680

URL: www.alsol.com

EMAIL: knina@alsol.com

Company description:

Two 5 stars properties located at Marina Cap Cana. All Suites, All Inclusive. 1, 2, 3 Bedroom Suites and Swim Out suites. Family oriented hotels

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Incentives; Other; Bodas

Types of accommodations:

5 Star; Beachfront; Cottages/Villas; Hotel (101-300 rooms); Restaurant on Property; All Inclusive; Meal Plans - EP

Delegate(s):

Karina Nina, knina@alsol.com

Kenneth Martínez, kmartinez@alsol.com

Stand number(s): 11

AMBER WORLD MUSEUM

Arzobispo Meriño #452 Zona Colonial, Santo Domingo, 10210, Dominican Republic

Telephone: 1 809 682 3309

URL: www.amberworldmuseum.com

EMAIL: jorelisc@amberworldmuseum.com

Company description:

Our museums guide through the history of our Dominican treasures amber and larimar. From their origin to the most exclusive handmade jewelry pieces.

Other:

Atracción Cultural

Business specialties:

Individual Travelers: Groups

Operating locations:

Santo Domingo

Marketing services:

Multiple Language Brochure(s); Web Site; Visual Aids (Videos)

Delegate(s):

Jorge Caridad, Presidente

Jorelis Caridad, Gerente

jorelisc@amberworldmuseum.com

Stand number(s): 15

AMHSA MARINA HOTELS & RESORTS

C/ Los Pinos No. 7, La Julia, Santo Domingo, 10109, Dominican Republic

Telephone: 1 809 562 7475 Ext. 315

Fax: 1 809 566 2436

URL: www.amhsamarina.com

EMAIL: fimbert@amhsamarina.com

Company description:

We are a genuinely Dominican hotel chain that manages resorts across the country under the all-inclusive concept since 2000. Our highly qualified staff with more than 1,200 employees.

Company/organization description:

Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions

Types of accommodations:

4 Star; 3 Star; Resorts; Hotel (over 300 rooms); All Inclusive

Operating locations:

Puerto Plata; Samaná

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Floria Imbert, VP Sales & Marketing, fimbert@amhsamarina.com

Karla Sajiun, Directora de Ventas, ksajiun@amhsamarina.com

Tiara de la Rosa, Gerente de Ventas,

tdejarosa@amhsamarina.com

Fabriccio Domínguez, Gerente de Ventas,

fadominguez@amhsamarina.com



Stand number(s): 1, 3, 5

AM RESORTS

7 Campus Blvd. Newtown Square, PA 19072 United States

Telephone: 1 610 359 6500

Fax: 1 610 267 4383

URL: www.amresorts.com

EMAIL: pwoodburn@amresorts.com

Company description:

AM Resorts is a collection of luxury resort destinations, each with its own unique personality.

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; 4 Star; Resorts

Operating locations:

Puerto Plata; Punta Cana; La Romana-Bayahíbe

Marketing services:

Multilingual Staff

Company size:

\$1,000,000 - \$3,000,000

Number of passengers handled:

500 - 1,000

Delegate(s):

Gonzalo Trullen, pwoodburn@amresorts.com

Jennifer Barnfather, pwoodburn@amresorts.com

Yesenia Espinal, pwoodburn@amresorts.com

Ángela Encarnación, pwoodburn@amresorts.com

Ana Laura Moreno, pwoodburn@amresorts.com

Lucia Whorowsky, pwoodburn@amresorts.com

Paige Woodburn, Corporate Events and Conference manager,

pwoodburn@amresorts.com

Stand number(s): 13

AMSTAR DMC

Carretera Bávaro Km 2 1/2 Amstar Business Center, Bávaro, La

Altigracia, 23000, Dominican Republic

Telephone: 1 809 221 6626

Fax: 1 809 455 1490

URL: www.amstardmc.com

EMAIL: mlandais@amstardmc.com

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Event Planning

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Web Site; Visual Aids (Videos)

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Michelle Evans, Inside Sales Specialist Manager,

mevans@amstardmc.com

Robert Taveras, General Operations Manager,

rtaveras@amstardmc.com



Stand number(s): A1

ASOCIACIÓN DE HOTELES DE LAS TERRENAS

Calle Juan Pablo Duarte Las Terrenas, 32000, Dominican Republic

Telephone: 1 809 240 6778

EMAIL: hoteldelpaseo@gmail.com

Delegate(s):

Philippe Gonin, Presidente, hoteldelpaseo@gmail.com

Andrei Mawaski, Gerente Comercial,

comercial@hotelplayacolibri.com

Stand number(s): 49, 51

ASOCIACIÓN DE HOTELES DE SANTO DOMINGO

Calle Presidente González esq. Tiradentes, edif. La Cumbre, Naco, Santo Domingo 10124, Dominican Republic

Telephone: 1 809 227 0306

Fax: 1 809 227 0307

EMAIL: info@ahsd.com

Company description:

Asociación de Hoteles de Santo Domingo - Promoción de destino y representación de miembros.

Company/organization description:

Association

Types of accommodations:

5 Star; 4 Star; 3 Star; Hotel (51-100 rooms); Hotel (101-300 rooms); Hotel (over 300 rooms); Meeting Facilities; Meal Plans - AP

Operating locations:

Santo Domingo

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Web Site; Visual Aids (Videos)

Delegate(s):

Fabeth Martínez, Directora Ejecutiva, director@ahsd.com

Sherei Estévez, Asistente Administrativa, info@ahsd.com.do

María Santana

Janna Ramos

Carol Félix, cfelix@chococlubrd.com



Stand number(s): **Table**

ASOCIACIÓN DE HOTELES LA ROMANA-BAYAHÍBE

Avda. Wayne Fuller Plaza Giussepe 2 Apto. 202, 2º, Dominicanus-Bayahíbe, 22000, Dominican Republic

Telephone: 1 829 986 4115

Fax: 1 809 833 0559

URL: www.explorelaromana.com

EMAIL: direccion@explorelaromana.com

Company/organization description:

Association

Types of accommodations:

Hotel (over 300 rooms)

Operating locations:

La Romana-Bayahíbe

Marketing services:

Web Site; Visual Aids (Videos)

Delegate(s):

Ana García-Sotoca, AHRB/CTRB Executive Director, direccion@explorelaromana.com

Wendy Ramírez

Stand number(s): **S**



ASOCIACIÓN DE HOTELES Y PROYECTOS TURÍSTICOS DEL ESTE PROFUNDO

Ave. España Plaza Brisas, Local 205-206, Bávaro, La Altagracia, 23000, Dominican Republic

Telephone: 1 809 688 0996

Fax: 1 809 552 0105

URL: www.puntacanabavarohotels.com

EMAIL: presidencia@puntacanabavarohotels.com

Company/organization description:

Association

Operating locations:

Punta Cana

Delegate(s):

Ernesto Veloz, President,

presidencia@puntacanabavarohotels.com

Janet Guerrero, Executive Director,

dir@puntacanabavarohotels.com

Risleidy Guzmán, President Assistant,

asistencia@puntacanabavarohotels.com

Stand number(s): 8, 10

ASOCIACIÓN DE HOTELES, RESTAURANTES Y EMPRESAS TURÍSTICAS DEL NORTE INC.

Avenida Luis Ginebra, Puerto Plata Dominican Republic

Telephone: 1 809 261 4441

EMAIL: info@ashonorte.com

Delegate(s):

Tatty Lahoz, Directora Ejecutiva, director@ashonorte.com

Jakaira Cid, Directora, ycid@discoverpuertoplata.com

María Veras

Vileysi Espinal

Stand number(s): 2, 24

BAHÍA PRÍNCIPE HOTELS & RESORT

**Carretera Arena Gorda Macao, Bávaro, 15700,
Dominican Republic**

Telephone: 1 809 552 1444

Fax: 1 809 468 4327

URL: www.bahiaprincipe.com

EMAIL: gerenteventasbpuj@bahia-principe.com

Company/organization description:

Hotel: Resort: Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions; Technical Tours

Types of accommodations:

5 Star; 4 Star; Beachfront; Resorts; Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Puerto Plata; Punta Cana; La Romana-Bayahíbe; Samaná

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Web Site; Overseas Sales Staff; 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Dennis Vondenhoff

Encarna Piñero

Helen Montijano, Contratadora, hmontijano@bahiaprincipe.com

Malena Omoldi, Contratadora, momoldi@bahiaprincipe.com

Gustavo Mesa, gmesabpclubs@bahiaprincipe.com

Luisa Salord

Stand number(s): 25, 27, 48, 50

BARCELÓ HOTELS & RESORTS RD

**Carretera Bávaro KM 1, Punta Cana, RD, Higüey 23000,
Dominican Republic**

Telephone: 1 809 686 5797

Fax: 1 809 686 5220

URL: www.barcelo.com

EMAIL: bavaro.sales@barcelo.com

Delegate(s):

Giovanni Sbrogio, Director Comercial BBBR,

bavaro.sales@barcelo.com

Pedro Sánchez

Rosa Basilio, Europe Sales Executive

Maibeth Cavallo

Belkys Ventura, Asistente Comercial

Miguel Ángel de la Cruz Batista

Josep Brichs, Commercial Director

Juan Pérez

Rick McCauley, Director Comercial CAN

Roberto Marti, Administrador Oficina Canada

Norma Utra

Alejandro García

Fernando Gutiérrez, Director Comercial Suramérica, bavaro.ventas-latam@barcelo.com

ventas-latam@barcelo.com

Norma Eslava, Gerentes de Ventas Colombia

Ángela Martínez, Gerente de Ventas Brasil

Marcia Paes, Gerente de Ventas MICE Brasil

Diego Villanueva, Director Comercial Europa

Yohanny Natera, Channel Manager PDP

Maggi Constanzo, Channel Manager

Ángela Armstrong

Marie Díaz

Joan García, Gerente Servicio al Cliente Vacaciones Barceló RD

Erika Degregori

Natalia Guzmán

María Dolores Barboto

Stand number(s): 17



BE LIVE HOTELS & RESORTS

**Ave. Roberto Pastoriza No. 158, Edif. Air Europa, 4to piso,
Santo Domingo 13172, Dominican Republic**

Telephone: 1 809 563 4848 Ext. 4066

Fax: 1 809 732 3000

URL: www.belivehotels.com

EMAIL: marien.mesa@belivehotels.com

Company description:

The Hotel company Be Live Hotels of the Spanish Group Globalia has 27 hotels in different destinations. You choose the destination; we take care of the rest.

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; 4 Star; Beachfront; Cottages/Villas; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Puerto Plata; Punta Cana; La Romana-Bayahíbe; Boca Chica

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)

Number of passengers handled:

Over 5,000

Delegate(s):

Susanne Roth, Contracting Director America,

susanne.roth@belivehotels.com

Yisel Miranda

Lucía Grullón, Directora de Ventas, lucia.grullon@belivehotels.com

Stand number(s): F

BEFORE BOARDING

Aeropuerto Internacional Las Americas AILA, Santo Domingo, Dominican Republic

Telephone: 1 809 549 0202

URL: www.beforeboarding.com

EMAIL: yajaira@beforeboarding.com

Other: Salas VIP

Other: Gestión de Salas VIP

Operating locations:

Santo Domingo; Puerto Plata; Samaná

Marketing services:

Web Site: 24-Hour Operations

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Yajaira Maldonado

Imad Al-Asmar, Director General, imad@beforeboarding.com

Stand number(s): 20, 22

BEST DAY TRAVEL

Avenida Alemania S/N Playas de Bávaro Edificio NH, Punta Cana, 23000, Dominican Republic

Telephone: 1 809 435 3421

Fax: 1 999 999 7689

URL: www.bestday.com

EMAIL: nescalante@bestday.com

Company description:

Founded in 1984, BD Travel has always held an outstanding position in the market due to the introduction of the PERSONALIZED SERVICE as concept in Mexico and Dominican Republic

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups

Ground operator services:

Group Transfers; Private Transfers; Tours

Operating locations:

Throughout the Island

Marketing services:

Multiple Language Brochure(s); Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Iñigo Onieva, Director General, ionieva@bestday.com

Juan Ignacio Sueyro, Director Comercial, jsueyro@bestday.com

Carlos Cmin, Director Norteamerica, carlos@bestday.com

Rosangel Rodríguez, Gerente Comercial



Stand number(s): 21

BLUE BEACH PUNTA CANA

Carretera Cabeza de Toro, Punta Cana, Dominican Republic

Telephone: 1 829 213 2532

URL: www.bluebeachpuntacana.com

EMAIL: jleonardo@bluebeachpuntacana.com

Company description:

Blue Beach Punta Cana Luxury Resort is the destination for the new generation for the travelers wanting an authentic connection with local customs and nature.

Company/organization description:

Resort

Business specialties:

Individual Travelers

Types of accommodations:

5 Star; Beachfront; Resorts; Hotel (101-300 rooms); Restaurant on Property; Meeting Facilities; All Inclusive; Meal Plans - EP

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

José Luis Leonardo, Gerente General,
jleonardo@bluebeachpuntacana.com

Katherine Roberts, Sales Director,
kroberts@bluebeachpuntacana.com

Jaime Llado, jllado@tycoonmgt.com

Stand number(s): 12

BLUE DIAMOND RESORTS

Playa Arena Gorda, Carr. Macao, Higüey 23000,

Dominican Republic

Telephone: 1 809 221 2121 Ext. 8831

Fax: 1 809 221-2121 Ext. 8831

URL: www.royaltonresorts.com

EMAIL: salespuntacana@royaltonresorts.com

Company description:

Royalton Luxury Resorts with 5 properties in Punta Cana offers everything for an unforgettable experience. Biggest water park, mini golf, Caey Rivers, flow rider and adults only properties.

Company/organization description:

Resort

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; Beachfront; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Erenia Gonzalez, Europe Sales Director,
egonzalez@bluediamondresorts.com

Juan Piliier, Sales Manager,
jpiliier@bluediamondresorts.com

Markus Haack, Director Regional de Ventas,
mhaack@bluediamondresorts.com



Stand number(s): 14, 16

BLUE TRAVEL PARTNER SERVICES

Edificio Gym 22, Segundo Piso, Plaza Punta Cana Shopping Mall, Punta Cana, Dominican Republic

Telephone: 1 809 566 0092

URL: www.bluetps.com

EMAIL: tguerrero@destinationservices.com

Company description:

Qualified professional DMC. Experienced TO committed to service & clients satisfaction! Located everywhere in the Dominican Republic! Solid structure combining business, adapting to market needs and changes.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahíbe; Juan Dolio; Boca Chica; Samaná

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; 24-Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Carles Aymerich, Regional Manager Dominican Republic & Costa Rica, caymerich@destinationservices.com

Leonardo Contreras, Sales Executive, lcontreras@bluetps.com

Tanya Guerrero, Commercial Director, tguerrero@destinationservices.com

Cecile Vonarburg, Contracting, cvonarburg@bluetps.com

Stand number(s): 19

BLUEBAY HOTELS

Calle Juan Bautista Vicini esquina 20 de Diciembre, Boca Chica, Dominican Republic

Telephone: 1 809 412 2001

Fax: 1 809 412 0687

URL: www.bluebayresorts.com

EMAIL: salesrd@grupobluebay.com

Company description:

BlueBay Hotels is currently composed of 52 hotels in 23 destinations.

Company/organization description:

Hotel Chain

Business specialties:

Individual Travelers; Groups

Types of accommodations:

5 Star; 4 Star; 3 Star; Beachfront; Resorts

Operating locations:

Boca Chica

Marketing services:

Multilingual Staff; Web Site; Visual Aids (Videos); 24-Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Francis Rodríguez, Directora Comercial, salesrd@grupobluebay.com

Freddy Leger, Gerente de ventas, salesrd@grupobluebay.com



Stand number(s): 28, 30, 32

CASA DE CAMPO RESORT & VILLAS

Autopista Romana – Bayahíbe, La Romana 140, Dominican Republic

Telephone: 1 809 523 3333

Fax: 1 809 525 8547

URL: www.casadecampo.com.do

EMAIL: m.pumarol@cccampo.com.do

Company description:

Casa de Campo - Luxury Family Resort for the adventure of a lifetime, offers golf, polo, tennis, Shooting, spa, marina, restaurants, luxurious accommodations, villas, exclusive beaches and Altos de Chavón

Company/organization description: Resort

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; Cottages/Villas; Resorts; Adventure; Hotel (101-300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP

Operating locations: La Romana-Bayahíbe

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size: Over \$5,000,000

Number of passengers handled: Over 5,000

Delegate(s):

Jason Kycek, Senior VP Sales & Marketing,
j.kycek@cccampo.com.do

Kirsis Méndez, Directora de Ventas LATAM,
k.mendez@cccampo.com.do

Richard Rodríguez, VP Sales & Marketing NA,
rrodriguez@cccampo.com.do

Marlen Pumarol, Leisure Sales Manager,
m.pumarol@cccampo.com.do

Stand number(s): 34



CASA LINDA RESIDENCIAL

Carretera Sosúa Cabarete, Entrada El Choco, Cabarete, Dominican Republic

Telephone: 1 809 571 1190

URL: www.casalindacity.com

EMAIL: travelplanner@casalindacity.com

Company description:

Villas Residencial we are the largest residential community on the north coast, the perfect place to expend your vacations.

Company/organization description:

Other: Residencial

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives

Types of accommodations:

Cottages/Villas; Restaurant on Property

Operating locations:

Puerto Plata

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

1,000 - 3,000

Delegate(s):

Belén Liebana, Travel Planner, travelplanner@casalindacity.com

Karina Bravo, Rental Manager, icarina@casalindacity.com

Edwin Bravo, Sales, edwin@casalindacity.com

Stand number(s): 56

CENTRO MÉDICO PUNTA CANA - GRUPO RESCUE

Calle Antera Mota esquina Dr. Zafra Edificio Centro Médico Bournigal, Puerto Plata, Dominican Republic

Telephone: 1 809 552 1506

URL: www.gruporescue.com

EMAIL: imojica@gruporescue.com

Company description:

Grupo Rescue, leading healthcare network in the Dominican Republic located in Punta Cana, La Romana, Santo Domingo, Santiago and Puerto Plata with 24 hour call center.

Company/organization description:

Other: Centro de Salud

Business specialties:

Other: Salud

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana- Bayahíbe

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Number of passengers handled:

Over 5,000

Delegate(s):

Irma Mojica, Directora Comercial, imojica@gruporescue.com

Helen Rodríguez, Ejecutiva Comercial,

comercial.cmpc@gruporescue.com

Stand number(s): 29

CHUCHU COLONIAL

Calle El Conde #60, Ciudad Colonial, Santo Domingo, Dominican Republic

Telephone: 1 809 686 2303

URL: www.chuchucolonial.com

EMAIL: chuchucolonial@gmail.com

Company description:

We offer an explanatory panoramic tour by train that covers 500 years of history in 45 minutes.

Company/organization description:

Other: Transporte Turístico

Business specialties:

Individual Travelers; Groups

Operating locations:

Santo Domingo

Marketing services:

Multilingual Staff; Visual Aids (Videos)

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Raisi Lara, Administradora, chuchucolonial@gmail.com

Lady Padilla, Directora

Martha Padilla, Asesora



Stand number(s): U, V

CICOM

Ave. Winston Churchill esq. Max Henríquez Ureña, Santo Domingo, Dominican Republic

Telephone: 1 809 683 3881

Fax: 1 809 563 5215

URL: www.cicom.do

EMAIL: persio@cicom.do

Delegate(s):

Quiterio Cedeño, CICOM

Andrés Lora, Public Relations Director, andreslora@cicom.do

Stand number(s): A3



CLÚSTER DE BARAHONA

Calle Enrique Henríquez No 54 Gazcue, Santo Domingo, Dominican Republic

Telephone: 1 809 623 1396

URL: www.gobarahona.com

EMAIL: clusterprovinciabarahona@yahoo.es

Company/organization description:

Other: ONG

Business specialties:

Other: ONG

Operating locations:

Barahona

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Visual Aids (Videos)

Delegate(s):

Elena Nunziatini, Director,

clusterprovinciabarahona@yahoo.es

María Polanco

Stand number(s): 8, 10

CLÚSTER TURÍSTICO DEL DESTINO PUERTO PLATA

Carretera Luperón Kilometro 4 ½, Playa Dorada, Puerto Plata 57000, Dominican Republic

Telephone: 1 809 320 1259

URL: www.discoverpuertoplata.com

EMAIL: jcid@discoverpuertoplata.com

Company description:

We represent touristic enterprises of Puerto Plata, including: Hotels, Restaurants, attraction and activities. Visit our stand to discover what's new in Puerto Plata.

Company/organization description:

Other: Cluster Turístico

Business specialties:

Other: Promocion y gestion del Destino

Operating locations:

Puerto Plata

Delegate(s):

Anny Mariel Gómez, Directora de Comunicaciones Cluster, info@discoverpuertoplata.com

Stand number(s): 31

COCO BONGO SHOW AND DISCO

Coco Bongo Downtown, Punta Cana Carretera Barceló, Bávaro, Dominican Republic

Telephone: 1 809 466 1111

URL: www.cocobongo.com.do

EMAIL: andrea@cocobongo.com.do

Company/organization description:

Other: Entretenimiento

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Andrea Labadie, Director de Ventas, andrea@cocobongo.com.do
Isabel Geissier, Gerente de Ventas, isabel@cocobongo.com.do
Mónica Ayala, Ventas, andrea@cocobongo.com.do



Stand number(s): 35

COLONIAL TOUR & TRAVEL

**Arzobispo Meriño No. 209, Zona Colonial, Santo Domingo
103535, Dominican Republic**

Telephone: 1 809 688 5285 Ext. 108

Fax: 1 809 682 0964

URL: www.colonialtours.com.do

EMAIL: colonial@colonialtours.com.do

Company description:

Destination Management Company, a receptive tour operator since 1994, branch offices in Punta Cana, La Romana, Samaná, Boca Chica and headquarter in Santo Domingo.

Company/organization description:

Tour Operator; Travel Agent

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions; Technical Tours

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahíbe; Juan Dolio; Boca Chica; Samaná

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Ruth Palermo, colonial@colonialtours.com.do

Livio Alliot, ventas@colonialtours.com.do

Orlando De León Suero, General Manager,

colonial@colonialtours.com.do

Stand number(s): 26

COMING 2 DESTINATION MANAGEMENT

**Arena Gorda S/N Bávaro Punta Cana, Bávaro 23000,
Dominican Republic**

Telephone: 1 809 552 1444

Fax: 1 809 466 1010

URL: www.coming2.com

EMAIL: jgans@coming2.com

Company description:

Coming 2 is part of the Piñero Group, we are an independent DMC that offers B2B services & products such as transportation, excursions/activities, accommodation and onsite representation and assistance.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Incentives; Other: MICE

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Throughout the Island

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Joel Gans, Commercial Director, jgans@coming2.com

Eduardo Zamorano, Director General Coming2,

ezamorano@coming2.com



Stand number(s): 47

CORAL HOSPITALITY CORPORATION

Ave. John F. Kennedy, Plaza Haché Suite 201, Naco, Santo Domingo 10123, Dominican Republic

Telephone: 1 809 540 2008 Ext. 389

Fax: 1 809 562 0660

URL: www.chc.do

EMAIL: cpaulino@chc.do

Company description:

Located 20 minutes away from Las Américas International Airport, and 40 minutes from the historic city of Santo Domingo.

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Incentives; Sports Programs; Meetings; Seminars; Conventions; Other: Negocios

Types of accommodations:

3 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana; Juan Dolio; Samaná

Company size:

\$3,000,000 - \$5,000,000

Number of passengers handled:

1,000 - 3,000

Delegate(s):

Ramón Tejeda, Director de Ventas, cpaulino@chc.do

Carolina Paulino, Sales Coordinator, cpaulino@chc.do

Stand number(s): 103

EDEN ROC AT CAP CANA

Cap Cana, Provincia La Altagracia, Punta Cana 23302, Dominican Republic

Telephone: 1 809 469 7469

Fax: 1 809 469 7470

URL: www.edenroccapcana.com

EMAIL: sales-marketing@edenroccapcana.com

Delegate(s):

Juliana Cordones, sales-marketing@edenroccapcana.com

Willy Hobal Arias



Stand number(s): 39

EITI DMC

Plaza Arrecife local 1B Avenida Barceló, Bávaro,
Dominican Republic

Telephone: 1 809 710 5065

URL: www.eiti.com.do

EMAIL: galmonte@eitidmc.com

Delegate(s):

Genaro Almonte, Director General, galmonte@eitidmc.com

Lidice Almodóvar, Gerente General, lalmodovar@eitidmc.com

Deborah Elliott, Ventas, sales@eitidmc.com

Stand number(s): 41



EXCELLENCE GROUP LUXURY HOTELS & RESORTS

Excellence Playa Mujeres Departamento de Ventas, Cancún,
QROO 77500, México

Telephone: 1 52 99887 8675

URL: www.excellencegroupluxuryresorts.com

EMAIL: nboschi@grupoexcellence.com

Company description:

A family owned & operated business with a primary presence in the Caribbean the groups owns & manages 3 brands with hotels & resorts in Punta Cana, Dominican Republic.

Company/organization description:

Hotel Chain

Business specialties:

Individual Travelers; Groups

Types of accommodations:

5 Star; Beachfront; Hotel (over 300 rooms); All Inclusive

Operating locations:

Punta Cana

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Natalia Boschi, Sales & Marketing Manager,

nboschi@grupoexcellence.com

David Torres, Director of Sales, dtorres@grupoexcellence.com

Alexandra Esquivel, Sales & Contracting Manager,

aesquivel@grupoexcellence.com

Stand number(s): **A8**

FERRER SAMANÁ

Carretera Samaná Las Galeras, Kilómetro 10, Samaná,
Dominican Republic

Telephone: 1 809 815 0577

URL: www.ferrerhotels.com

EMAIL: eiglesias@ferrehotels.com

Delegate(s):

Eduardo Iglesias, Director Comercial, eiglesias@ferrerhotels.com

Stand number(s): **68, 70**

GO CARIBIC, SR.LT

**Luis Ginebra, Plaza Turisol, Local No. 55, Puerto Plata,
Dominican Republic**

Telephone: 1 809 586 4075 Ext. 224

Fax: 1 809 586 4073

URL: www.gocaribic.com

EMAIL: zobeyda.vargas@dertouristik.com.do

Delegate(s):

Zobeyda Musa, Ventas, zobeyda.vargas@dertouristik.com.do

Rolf Eckstein

Johana Nardi

Lilly Almonte



Stand number(s): 23

GRAY LINE DOMINICAN REPUBLIC

**Avenida Estados Unidos PEB, Bávaro, Punta Cana 23000,
Dominican Republic**

Telephone: 1 809 933 3500

URL: www.graylinedr.com

EMAIL: manager@graylinedr.com

Company description:

Gray Line has grown into the most well known consumer brand in sightseeing tours. Its global network of elite providers operates day tours, airport transfers, hop-on hop-off tours, walking tours.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Incentives

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Event Planning

Operating locations:

Throughout the Island

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

\$3,000,000 - \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Anny Núñez, Grupos, anny.nunez@graylinedr.com

Rosangel Rodríguez, Gerente, manager@graylinedr.com

Juan Tomás Díaz, manager@graylinedr.com

Ramón Salvia

Stand number(s): 58

GUSTAZOS

**Calle Manuel de Jesús Troncoso #16 Edificio Málaga IV 4ta
planta Piantini, Santo Domingo 10102, Dominican Republic**

Telephone: 1 809 541 5331

Fax: 1 809 563 0947

URL: www.gustazos.com

EMAIL: isaac.garcia@gustazos.com

Company description:

Gustazos is an international brand that motivates people to live the best experiences in their city with up to 90% off on hotels, adventures, restaurants, services, events and more.

Company/organization description:

Travel Agent

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Meetings, Seminars, Conventions; Other: Experiencias, Belleza, Restaurantes

Types of accommodations:

Beachfront; Cottages/Villas; Resorts; Adventure; Restaurant on Property; All Inclusive

Ground operator services:

Tours; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Throughout the Island

Marketing services:

Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Isaac García, isaac.garcia@gustazos.com

Carlos Villares, CEO, carlos@gustazos.com



Stand number(s): 60

HANDICAP TRAVELERS DR

Avenida Boulevard Turístico del Este, Plaza Boulevard Center Suite #9, Bávaro, Dominican Republic

Telephone: 1 809 552 8709

URL: www.handicaptravelersdr.com

EMAIL: info@handicaptravelersdr.com

Company description:

We are specialist in rentals of motorized mobility scooters, medical equipment, wheelchair, oxygen concentrator & accessible. Shuttle/ services in Punta Cana and all Dominican Republic.

Company/organization description:

Other: Renta y Transporte para viajeros discapacitados y equipos

Business specialties:

Individual Travelers; Groups; Meetings; Seminars; Conventions;

Other: Servicios para viajeros con discapacidad

Ground operator services:

Private Transfers; Tours

Operating locations:

Puerto Plata; Punta Cana; La Romana- Bayahíbe; Juan Dolio; Samaná

Marketing services:

Multiple Language Brochure(s); Web Site; 24-Hour Operations

Company size:

Under \$250,000

Number of passengers handled:

500 - 1,000

Delegate(s):

Deyvi García, Director Comercial,
Deyvi.tiyeis@handicaptravelersdr.com

Yanuaría Batista, Directora Legal,
legaladm@handicaptravelersdr.com

Raúl Díaz, Encargado de Operaciones,
operaciones.pc@handicaptravelersdr.com

Stand number(s): 62, 64

HARD ROCK HOTEL & CASINO PUNTA CANA

Blv. Turístico del Este Km. 28 #74, Macao 23000, Dominican Republic

Telephone: 1 809 731 0000

URL: www.hardrockhotelpuntacana.com

EMAIL: hernandez@hrhpcpuntacana.com

Company description:

Exhilarating nightlife, tantalizing culinary and rooms worth tweeting about. All infused with our legendary Rock and Roll urbe.

Company/organization description:

Hotel; Resort

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; Resorts; Hotel (over 300 rooms); Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Melisa Álvarez, Gerente de Ventas Latam, malvarez@hrhaic.com
Pedro Basto Ávila, Gerente Corporativo Grupos LATAM,
pbasto@rcdhotels.com

Huáscar Hernández, Sales Manager USA/Canadá,
hernandez@hrhpcpuntacana.com

Stand number(s): 66

HOLA TOURS & TRAVEL

Max Henríquez Ureña No. 79, Edificio Elab, Suite 103, Santo Domingo 10147, Dominican Republic

Telephone: 1 809 473 4323

Fax: 1 809 473 4339

URL: www.holatours.com

EMAIL: agoffaux@holatours.com

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Incentives

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service

Operating locations:

Throughout the Island

Marketing services:

Itinerary Planning

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Merlín Candelario, Sales, mcandelario@holatours.com

Anne Goffaux, General Manager, agoffaux@holatours.com

Stand number(s): 67



HOSPITEN DOMINICANA, S.L.

Carretera Higüey - Punta Cana 500 mts, Cruce de Verón, Bávaro - Punta Cana 23000, Dominican Republic

Telephone: 1 809 686 1414

Fax: 1 809 455 1121

URL: www.hospiten.com

EMAIL: bavaro@hospiten.com

Company description:

International network of 19 private hospitals in major tourist centres in Spain, Dominican Republic, México and Jamaica. Providing high-level healthcare services. Over 1K beds and 1M patients every year.

Company/organization description:

Other: Servicios Médicos

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions; Technical Tours

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahíbe; Boca Chica; Samaná

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Jairo Isaza, Commercial Director, jairo.isaza@hospiten.com

Yaneica Durán, Gerente de Mercadeo,

yaneica.duran@hospiten.com

Stand number(s): A2

HOTEL CASA HEMINGWAY

Calle del Sol, Juan Dolio 21000, Dominican Republic

Telephone: 1 809 526 2203

URL: www.hotelcasahemingway.com

EMAIL: rsegura@clubhemingway.com

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions; Other: Weddings

Types of accommodations:

5 Star; Hotel (50 rooms or less); Restaurant on Property; Sports Facilities; Meeting Facilities; Meal Plans - EP

Operating locations:

Juan Dolio

Marketing services:

24-Hour Operations

Delegate(s):

Belén Gómez, Gerente General,

belengomez@clubhemingway.com

Roxana Segura, Director of Sales, rsegura@clubhemingway.com

Stand number(s): 52

HOTEL CROWNE PLAZA SANTO DOMINGO / HOLIDAY INN SANTO DOMINGO

Ave. George Washington 218, Santo Domingo, Dominican Republic

Telephone: 1 809 221 1578

Fax: 1 809 221 1196

URL: www.ihg.com/crowneplazasantodomingo.com

EMAIL: exmin.carvajal@ihg.com

Company description:

Luxury Hotels in Santo Domingo city, one of them located at a modern area and the other one in the front of a spectacular ocean view.

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; Hotel (101-300 rooms); Restaurant on Property; Meeting Facilities; Meal Plans - AP

Operating locations:

Santo Domingo

Marketing services:

Web Site

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Exmin Carvajal, Exmin.Carvajal@ihg.com

Ana Concepción, Coordinadora de Grupos,

ana.concepcion@ihg.com



Stand number(s): 57

HOTEL VILLA TAÍNA

Cabarete Main Road, Cabarete 57000, Dominican Republic

Telephone: 1 809 571 0722

Fax: 1 809 571 0883

URL: www.villataina.com

EMAIL: nicole@villataina.com

Company description:

Beachfront Hotel, Individual Tourism, Sport & Family Hotel, Wind & Kitesurf, Groups, Bed & Breakfast or Halfboard, near to airport, located in Center of Cabarete, Incentive.

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Sports Programs

Types of accommodations:

4 Star; Hotel (51-100 rooms); Meeting Facilities; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP

Operating locations:

Puerto Plata

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

3,000 - 5,000

Delegate(s):

Nicole Friedel, Contracting Manager, nicole@villataina.com
O'Neiell Espinal, General Manager, info@villataina.com

Stand number(s): 36, 38

HOTELES CATALONIA

Cabeza de Toro Higüey, Punta Cana 23000, Dominican Republic

Telephone: 1 809 412 0000

Fax: 1 809 412 0001

URL: www.cataloniacaribbean.com

EMAIL: dominicana.ventas@cataloniahotels.com

Company/organization description:

Resort

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; 4 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Santo Domingo; Punta Cana; La Romana- Bayahíbe

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Smarlin Jiménez, Director Comercial Resorts República Dominicana, dominicana.ventas@cataloniahotels.com
Enrique Borrás, Director Comercial Caribe, enrique.borras@cataloniahotels.com
Josep Puiggros, Commercial Director, josep.puiggros@hoteles-catalonia.es
Gianell Peña, Directora de Ventas Catalonia Santo Domingo



Stand number(s): 73, 75, 96, 98

HOTELES HODELPA

**Ángel Severo Cabral #12, Ensanche Julieta, Santo Domingo
10100, Dominican Republic**

Telephone: 1 809 683 1000

Fax: 1 809 683 2303

URL: www.hodelpa.com

EMAIL: lgomez@hodelpa.com

Company description:

We are a hotel chain Hodelpa Hotels, the one of more presence in the country

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; 4 Star; 3 Star

Operating locations:

Santo Domingo; Puerto Plata; Juan Dolio

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

\$3,000,000 - \$5,000,000

Number of passengers handled:

1,000 - 3,000; Over 5,000

Delegate(s):

Robert Cruz, Ejecutivo E-Commerce, rcruz@hodelpa.com

Enrique Zapata, Director de ventas, ezapata@hodelpa.com

Patricia Pérez, Ejecutiva de Ventas, lgomez@hodelpa.com

Carlos Frías, Ejecutivo de Ventas, cfrias@hodelpa.com

Jessica Aja, lgomez@hodelpa.com

Meicy Díaz, SubDirectora de Ventas Internacionales, ejecutivaventas@hodelpa.com

Luz Gómez, Directora de Mercadeo, lgomez@hodelpa.com

Heldris Báez, Ejecutiva de ventas USA, ebaез@hodelpa.com

Stand number(s): 59, 61

IBEROSTAR HOTELS & RESORTS

**Ave. 27 de Febrero No. 305, Evaristo Morales, Santo Domingo,
Dominican Republic**

Telephone: 1 809 227 9494

Fax: 1 809 227-9413

URL: www.iberostar.com

EMAIL: mercadeo@asonahores.com

Company description:

More than 100 hundreds hotels at world's finest beaches. More than 60 years in tourism industry and with presence in more than 35 countries around the world.

Company/organization description:

Hotel Chain

Business specialties:

Individual Travelers; Groups

Types of accommodations:

5 Star; Beachfront; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Puerto Plata; Punta Cana; La Romana- Bayahíbe

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)

Company size:

Over \$5,000,000

Delegate(s):

Elvira González, Commercial Director

Jhon Long, VIP SALES USA

Mónica Santos, msantos@iberostar-hotels.com



Stand number(s): 63

IMPRESSIVE RESORTS & SPA

**Avenida Alemania # 108, El Cortecito, Higüey,
Dominican Republic**

Telephone: 1 809 841 1416

URL: www.impressiveresorts.com

EMAIL: rmr@impressiveresorts.com

Company/organization description:

Resort

Business specialties:

Individual Travelers; Groups

Types of accommodations:

5 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Radhames Martínez, General Manager,

rmr@impressiveresorts.com

Rafael Ortega, rmr@impressiveresorts.com

Juan Fierro

Jorge García

Stand number(s): 65

INTERCARIBBEAN AIRWAYS

**One Interisland Way Providenciales,
Pls, Turks And Caicos Islands**

Telephone: 1 649 946 4181

URL: www.intercaribbean.com

EMAIL: trevor.sadler@intercaribbean.com

Company description:

Intercaribbean Airways is a 26 years old regional airline operating scheduled service to 9 countries expanding from march 22 on to 5 more destinations flights are booked via phone, web.

Company/organization description:

Airline

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Other: Empresas, gobiernos y charters

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana

Marketing services:

Multilingual Staff; Web Site; Overseas Sales Staff

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Trevor Sadler, C.E.O. trevor.sadler@intercaribbean.com

Jacqueline Gil, Gerente de Reservas,

jacqueline.gil@intercaribbean.com

Lyndon Cardiner, Chairman, lyndon.gardiner@intercaribbean.com



Stand number(s): 78

INTERNATIONAL MEDICAL GROUP

Boulevard Turístico del Este, Bávaro, Dominican Republic

Telephone: 1 809 285 6116

URL: www.img.hospital

EMAIL: cprato@img.hospital

Company description:

International Medical Group (IMG) is a medical health center in the Caribbean. We offer more than 20 medical specialties a comfortable medical spa an executive care unit.

Company/organization description:

Other: Medical Tourism Clinic

Business specialties:

Individual Travelers; Special Interest Trips; Sports Programs

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Company size:

Under \$250,000

Number of passengers handled:

Over 5,000

Delegate(s):

Aime Tejeda, Directora Comercial, atejeda@img.hospital

Adriana Taveras, Ejecutiva Comercial, ataveras@img.hospital

Carlos Prato, Presidente, atejeda@img.hospital

Stand number(s): 69

IVI DMC DOMINICAN REPUBLIC SRL

Avenida Barceló, Plaza C&E, Oficina 3B, Bávaro,

Dominican Republic

Telephone: 1 809 455 2066

URL: www.ividmc.com

EMAIL: rrijo@ividmc.travel

Company description:

We are a full DMC with 30 years of experience in the M&I industry.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Punta Cana

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

\$1,000,000 - \$3,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Ramón Rijo, Gerente de Destino

Laura Mendoza, Planning & Events Manager,

dr.planning2@ividmc.travel



Stand number(s): 87,89

KARISMA HOTELS & RESORTS

Avenida Lope de Vega No. 19, Torre Pisa Suite 301, Santo Domingo, Dominican Republic

Telephone: 1 809 687 2929

Fax: 1 305 445-1075

URL: www.karismahotels.com

EMAIL: dgomez@karismahotels.com

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups

Types of accommodations:

5 Star; Hotel (101-300 rooms); All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site;

Overseas Sales Staff

Number of passengers handled:

500 - 1,000

Delegate(s):

David Black, Director of Sales, dblack@karismahotels.com

Rienk De Jong, Director of Sales, rdejong@karismahotels.com

Gabriel Rodríguez

Jackie Raccuglia

Stand number(s): 80

LE SIVORY PUNTA CANA BY PORTBLUE BOUTIQUE

Sivory Beach, Uvero Alto, Punta Cana 23000, Dominican Republic

Telephone: 1 809 333 0500

Fax: 1 809 334 0500

URL: <https://www.portbluehotels.com/hotel/puntacana/es/sivory>

EMAIL: maite.media@portblue.com

Company description:

Portblue Hotels & Resorts is a Spanish family hotel company focused on customer satisfaction willing to continue growing in other destinations along with our beautiful properties.

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; 4 Star; Beachfront; Adventure; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Delegate(s):

Maité Medina, Directora Comercial Le Sivory,

maite.medina@portblue.com

Jordi Planella, CEO Portblue Hotels, jordi.planella@portblue.com

Javier Vásquez, Director Comercial, javier.vazquez@portblue.com



Stand number(s): 71

LEASING AUTOMOTRIZ DEL SUR, S.A. (EUROPCAR)

Ave. Independencia No.354, Gazcue, Santo Domingo, Dominican Republic

Telephone: 1 809 688 2121

Fax: 1 809 688 0808

URL: www.europcar.com.do

EMAIL: j.brache@europcar.com.do

Company description:

Europcar is the biggest car rental in Europe

In the Dominican Republic has 10 offices located in the main cities and tourist centers of the country

Company/organization description:

Rent A Car

Business specialties:

Individual Travelers; Groups; Incentives; Technical Tours

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana- Bayahíbe; Samaná

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Julio Brache, j.brache@europcar.com.do

Yanany Tejeda, Ejecutiva de Ventas, y.tejeda@europcar.com.do

Luis García, gerenciazonaeste@europcar.com.do

Stand number(s): 18

LEASING DEL ATLÁNTICO LTD (BUDGET CAR & TRUCK RENTAL)

John F. Kennedy KM 6 ½, Santo Domingo 11807, Dominican Republic

Telephone: 1 809 566 6666

URL: www.budget.com.do

EMAIL: g.bencosme@budget.com.do

Company description:

Budget Car Rental with international support is focused on growth by efficiently customer's services who are aware of the values of all their transportations needs.

Company/organization description:

Rent A Car

Business specialties:

Other: Transporte

Operating locations:

Throughout the Island

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; 24 Hour Operations

Number of passengers handled:

Over 5,000

Delegate(s):

Carlos Cedeño, Director Distrito Este, direccionpuntacana@avisbudget.com.do

Gina Bencosme, BUSINESS MANAGER, g.bencosme@budget.com.do



Stand number(s): 92, 94

LIFE DESTINATIONS TOUR OPERATOR

Plaza Bávaro Shopping Center, Local A-1 A-2, Bávaro 23301, Dominican Republic

Telephone: 1 809 552 1232

Fax: 1 809 552 0447

URL: lifetouoperator.com

EMAIL: direccion@lifetouoperator.com

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings; Seminars; Conventions; Technical Tours

Types of accommodations:

5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Cottages/Villas; Resorts; Adventure; Hotel (50 rooms or less); Meeting Facilities; All Inclusive

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana- Bayahíbe; Throughout the Island

Marketing services:

Itinerary Planning; Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Company size:

\$250,000 - \$500,000

Number of passengers handled:

Over 5,000

Delegate(s):

Amelina Lamour, Directora Comercial, comercial1@lifetouoperator.com

Víctor Barrot, Director General, direccion@lifetouoperator.com

Stand number(s): 72, 74, 76

LIFESTYLE HOLIDAYS VACATION RESORT

Cofresí Beach #1, Puerto Plata, Dominican Republic

Telephone: 1 809 970 7777

Fax: 1 809 970 7100

URL: www.lhvcresorts.com

EMAIL: sales@lhvcresorts.com

Company description:

In the enchanting Dominican Republic and all inclusive vacation experience of the high best quality, as a guest your vacation includes: special amenities, services in restaurants, unlimited beverages.

Company/organization description:

Hotel; Resort; Hotel Chain

Types of accommodations:

4 Star; Beachfront; Cottages/Villas; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Puerto Plata; Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Yohani Casilla, Sales Director, sales@lhvcresorts.com

Yngrid Rosario, Asistente de Ventas, ventas@lhvcresorts.com

Markus Wischenbart, President Lifestyle Holidays Vacation Club, anja.krawczyk@lifestyleholidaysvc.com



Stand number(s): 43

LINK TRAVEL / FOUND TRIP TOUR OPERATOR

**AV. Estados Unidos S/N Edif. Parque Empresarial Bávaro
(PTEB) Local 216/17, Bávaro, Provincia La Altagracia, República Dominicana**

Telephone: 1 809 552 0627 Ext. 1002

Fax: 1 809 552 0627

URL: www.foundtriptouoperator.com

EMAIL: foundtrip@foundtriptouoperator.com

Company description:

Quality service, transportation, DMC, XML sistem, Online Web, Customized attentions Suisport, MICE.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions; Technical Tours

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Throughout the Island

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; 24 Hour Operations

Company size:

\$1,000,000 - \$3,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Joaquín B. Cabrera, Director de Producto, joaquinbarrot@foundtriptouoperator.com

Saira Hernández, Directora Comercial, aira.hernandez@foundtriptouoperator.com

Loren Yoseti Alvarado, Supervisora de Servicios, lorenalvarado@foundtriptouoperator.com

Stand number(s): 84, 86

LOPESAN COSTA BAVARO RESORT SPA & CASINO

Playas de Bávaro, IFA Hotels, Bávaro 23301, Dominican Republic

Telephone: 1 809 221 8555 Ext. 207

Fax: 1 809 552 6274

URL: www.ifahotels.com

EMAIL: asist.comercial.villasbavaro@ifahotels.com

Company description:

Localizado en una de las zonas más exclusivas de las paradisíacas playas de Bávaro, Punta Cana, Republica Dominicana. Lopesan Costa Bavaro Resort Spa & Casino.

Company/organization description:

Resort

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; Beachfront; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Elaine Báez, Director of Sales & Marketing, e.baez@ifahotels.com

Andreas Patze, Gerente de Ventas, apatze@ifahotels.com

José Alba, Director Corporativo Comercial de Lopesan, jalba@lopesan.com.

Claritza Aponte, Coordinadora de Ventas



Stand number(s): 82

LORENZILLOS THE LIVE LOBSTER HOUSE & SEAFOOD

**Carretera Verón Bávaro Kilómetro 38, Downtown Punta Cana,
Punta Cana, Dominican Republic**

Telephone: 1 829 249 6343

URL: www.lorenzillosdominicana.com

EMAIL: darlyvillarroel@lorenzillosdominicana.com

Company description:

The perfect holidays and visit to Punta Cana are complemented with gastronomic traditional experience at Lorenzillos Restaurant. The Live Lobster house for a classic lobster and seafood feast.

Company/organization description:

Other: Restaurante

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions; Technical Tours

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Web Site; Visual Aids (Videos)

Company size:

\$1,000,000 - \$3,000,000

Number of passengers handled:

3,000 - 5,000

Delegate(s):

Darly Villarroel, Gerente de Ventas,

darlyvillarroel@lorenzillosdominicana.com

Stand number(s): 88

MAJESTIC RESORTS

Playa Bávaro-Punta Cana, Higüey 23000, Dominican Republic

Telephone: 1 809 221 9898

Fax: 1 809 468 4995

URL: www.majestic-resorts.com

EMAIL: lsantos@majestic-resorts.com

Company description:

All-inclusive 5 stars Resorts all Junior Suites & Suites with Jacuzzi. Family and adults only sections, unlimited a la carte dining for all guests, daily and nightly entertainment.

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions; Other: Bodas

Types of accommodations:

5 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Number of passengers handled:

Over 5,000

Delegate(s):

Ismenia Rodríguez, Gerente de Ventas & Marketing

Latinoamérica, ismenia.rodriguez@majestic-resorts.com

Sandra De la Cruz, Sales & Marketing Europe,

sdelacruz@majestic-resorts.com



Stand number(s): 53

MARRIOTT HOTELS OF SANTO DOMINGO

Ave. George Washington No. 367 Gazcue, Santo Domingo 769-2, Dominican Republic

Telephone: 1 809 221 2222

Fax: 1 809 687 8191

URL: renaissancesantodomingo.com

EMAIL: sandra.bernal@marriott.com

Company description:

Marriott Hotels of Santo Domingo offer 3 different brands for all type of travelers JW Marriott Santo Domingo, Renaissance Santo Domingo Jaragua Hotel & Casino and Courtyard Santo Domingo

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings; Seminars; Conventions; Technical Tours; Other: Corporativo

Types of accommodations:

5 Star; Hotel (101-300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; Meal Plans - AP; Meal Plans - EP

Operating locations:

Santo Domingo

Company size:

Over \$5,000,000

Delegate(s):

Sandra Bernal, Cluster Sales Manager.

sandra.bernal@marriott.com

Xavier Pineda, Director of Sales and Marketing.

xavier.pineda@marriott.com

Stand number(s): 90

MEETING POINT DOMINICANA

Cueva Taína, Calle Estados Unidos, Punta Cana 23301, Dominican Republic

Telephone: 1 809 831 6041

Fax: 1 809 466-1014

URL: www.meeting-point.com

EMAIL: info@meetingpointdominicana.com

Company description:

MPDominicana, open since 2014, subsidiary of MPIInternational, a DMC headquartered in Munich / Germany, 19 offices, 44 destinations with more than 450 partners with unique resources and purchase power.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Incentives; Sports Programs; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; 4 Star; 3 Star; Beachfront; Resorts; Hotel (51-100 rooms); Hotel (101-300 rooms); Hotel (over 300 rooms); Restaurant on Property; Meeting Facilities; All Inclusive; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Throughout the Island

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Venecia Tavarez, Key Account Manager.

kam@meetingpointdominicana.com

Rosa Iris Laureano, Contracting Manager.

rosa.laureano@meetingpointdominicana.com



Stand number(s): 77, 79

MELIÁ HOTELS INTERNATIONAL

Playas de Bávaro, Bávaro 10204, Dominican Republic

Telephone: 1 809 688 5000 Ext. 8205

Fax: 1 809 688 5000 Ext. 8205

URL: www.melia.com

EMAIL: daniel.schuhmacher@melia.com

Company description:

Melia Hotels International. Spanish hotel chain. 370+ hotels, 43 countries. Brands: Melia, Gran Melia; ME by Melia, Paradisus. Inside by Melia, TRYP by Wyndham, Sol Hotels and Circle by Melia.

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions; Technical Tours

Types of accommodations:

5 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Leticia del Rosario

Natalie Rodríguez, E Commerce Manager Meliá Caribe Tropical, natalie.rodriguez@melia.com

Carolina Valentín, Marketing Coordinator Meliá Caribe Tropical, carolina.valentin@melia.com

Aidee Basora, Regional Manager E-Lines Media, aidee.basora@melia.com

Stand number(s): A, B



MINISTERIO DE TURISMO

Ave, Luperón esq. Cayetano Germosén, Santo Domingo, Dominican Republic

Telephone: 1 809 221 4660

URL: www.godominicanrepublic.com

EMAIL: ferias.mitur@godominicanrepublic.com

Company/organization description:

Other: Ministerio de Turismo

Business specialties:

Other: Gubernamental

Operating locations:

Throughout the Island

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)

Delegate(s):

Magaly Toribio, Viceministra de Promoción Internacional, Magalytoribio@sectur.gov.do

Magnolia García, Asistente Ferias

Indhira Jose, Enc. Ferias

Stand number(s): 81

NATURA PARK BEACH ECO RESORT & SPA

Cabeza de Toro, Punta Cana, Dominican Republic

Telephone: 1 809 221 2626

URL: www.blau-hotels.com

EMAIL: blauamerica@rogers.com

Company description:

All inclusive resort for family, couples & singles

Company/organization description:

Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Web Site; Overseas Sales Staff; Visual Aids (Videos)

Number of passengers handled:

Over 5,000

Delegate(s):

Yudelki Tejada, Jefe de Ventas, naturasales@blauhotels.com
José Yudici, Director Expansion, dircomercial@blauhotels.com
Scarleth Ruíz, Gerente de Ventas, naturasales@blauhotels.com

Stand number(s): 83, 85

NEXUS TOURS

Carretera Bávaro, Edificio Nexus Tours entre Hoteles Memories Splash y Royalton Punta Cana, Punta Cana, Higüey, Dominican Republic

Telephone: 1 809 552 0943

Fax: 1 552 0658

URL: www.nexustours.com

Company description:

Leading company in destination services part of Sunwing Travel Group, leading company in Canada and United States with 20 years of experience. Regional leaders in 15 countries and 48 destinations.

Company/organization description:

Tour Operator; Other: DMC

Business specialties:

Individual Travelers; Groups

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Event Planning

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahíbe; Juan Dolio; Boca Chica; Samaná; Barahona; Throughout the Island

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Juan Derudi, Destination Manager DR
Abigail Espinoza, Sales Manager Latam, jfournier@nexustours.com
Ivonne Arriola, Sales Manager, iarriola@nexustours.com



Stand number(s): 100, 102

OCEAN BLUE & SAND

**Carretera Arena Gorda, Playa Bávaro, Higüey 23301,
Dominican Republic**

Telephone: 1 809 476 2326

Fax: 1 809 947 0884

URL: www.oceanhotels.net

EMAIL: info@oceanhotels.net

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars;
Conventions

Types of accommodations:

5 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on
Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual
Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour
Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Virgilio Acosta, Commercial Director, vacosta@oceanhotels.net

Efraín Alvarado, Sales Manager, ealvarado@oceanhotels.net

Miguel Estarellas, Director Comercial H10 Hotels,

miguel.estarellas@h10hotels.com

Anna Jiménez, Sales and Contracting,

annajimenez@oceanhotels.net

Stand number(s): 118

OLYMPUS TOURS

**Boulevard Turístico del Este Avenida Estados Unidos local 113,
Bávaro, Dominican Republic**

Telephone: 1 809 831 6003

URL: www.olympus-tours.com

EMAIL: msalazar@olympus-tours.com

Company description:

Olympus Tours is one of the most prestigious Ground Operators in
the Caribbean, an ISO 9002 Certified Company with its own fleet
of modern vehicles.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars;
Conventions

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Event
Planning

Operating locations:

Puerto Plata; Punta Cana; La Romana- Bayahíbe; Juan Dolio; Boca
Chica

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site;
Overseas Sales Staff; Visual Aids (Videos)

Company size:

\$3,000,000 - \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Fabián Domínguez, Destination Manager,

fdominguez@olympus-tours.com

Miguel Salazar, Director of Sales, msalazar@olympus-tours.com



Stand number(s): 93, 95

OTIUM INTERNATIONAL

Ave. España, Plaza Brisas de Bávaro Local 108, Bávaro, La Altagracia 23000, Dominican Republic

Telephone: 1 809 552 1003

URL: www.otiumtour.com

EMAIL: cesar@otiumtour.com

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Throughout the Island

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; 24 Hour Operations

Company size:

\$1,000,000 - \$3,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Arline María, Asistente de Comercial, comercial3@otiumtour.com

Ivis Gutiérrez, Directora Comercial Brasil,

comercial1@otiumtour.com

Madeleine Rodríguez, Hotelería, otiumhotel@otiumtour.com

Adriana Pedraza, Directora Comercial Corporativa,

Adriana.pedraza@otiumtour.com.

Stand number(s): 104, 106

PALLADIUM HOTEL GROUP

Playa Bávaro, Bávaro, Dominican Republic

Telephone: 1 809 221 8149

URL: www.palladiumhotelgroup.com

EMAIL: info.palladium@palladiumhotelgroup.com

Company description:

Palladium Hotel Group is an Spanish chain with more than 50 hotels around the world.

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Incentives; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Santo Domingo; Punta Cana

Marketing services:

Multiple Language Brochure(s); Web Site; Overseas Sales Staff; Visual Aids (Videos)

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Leslie Zertuche,

subgtecomercial.dominican@palladiumhotelgroup.com

Daniel Quiros

Zarina Montalvo, Gerente de Ventas,

info.palladium@palladiumhotelgroup.com

Simón Romero, Enc. E-Commerce



Stand number(s): 40, 42

PERLA DEL SUR INVESTMENT GROUP

**Calle José López esquina Amelia Francasci, Torre Gampsa IV
Piso 5, Dominican Republic**

Telephone: 1 809 567 6060

URL: www.perladelsur.com

EMAIL: gsone@perladelsur.do

Company description:

Perla del Sur is a tourist and real estate development located in Barahona

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Special Interest Trips

Types of accommodations:

5 Star; Hotel (51-100 rooms); Restaurant on Property; Meal Plans - AP

Operating locations:

Barahona

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos); 24 Hour Operations

Delegate(s):

Daniel Sánchez, Director de Implementación,
dsanchez@perladelsur.do

Gabriela Soñé, Encargada de Relaciones Publicas,
gsone@perladelsur.do

Laura Ricardo, Directora de Mercadeo, lr Ricardo@perladelsur.do

Stand number(s): 114, 116



PLAYA HOTELS & RESORTS

**1560 Sawgrass Corporate Parkway Suite 310, Sunrise, FL 33323,
United States**

Telephone: 1 954 453 4524

URL: www.playaresorts.com

Company description:

Sanctuary Cap Cana is an adults only five starts all inclusive resort situated along stretch of pure white sand beach, located just 15 minutes from Punta Cana International Airport.

Company/organization description:

Resort

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; Beachfront; Cottages/Villas; Resorts; Hotel (101-300 rooms); Restaurant on Property; Meeting Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Debbie Gómez, Director of Sales,
dgomez@sanctuarycapcana.com

Hugh Goodwin, Director Tour Operations,
hgoodwin@playaresorts.com

Marc André

Pilar Arizmendi Stewart

Liliana Puga, E-Commerce Sales Manager,
lpuga@sanctuarycapcana.com

Daysis Vargas

Bethany Ward

Stand number(s): 91

PRINCESS HOTELS & RESORTS

Playas de Bávaro, Higüey 23301, Dominican Republic

Telephone: 1 809 221 2311

Fax: 1 809 552-1628

URL: www.princess-hotels.com

EMAIL: contratos.bavaro@princess-hotels.com

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; 4 Star

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Manuel Serrano, Commercial Director,
m.serrano@princess-hotels.com

Nicole Pérez, Gerente de Ventas de Norte América

Leonardo Casaretto, E Commerce Sales Manager,
contratos.bavaro@princess-hotels.com

Stand number(s): 108

PROHOTELS DR COLLECTION / SLH

5868 Westheimer Road, Suite 488, Houston, TX, United States

Telephone: 1 713 528 7862

URL: www.prohotels.com

EMAIL: isoltero@prohotels.com

Company description:

Prohotel Dominican Republic Collection includes three unique boutique properties: Casas del XVI in Santo Domingo, Sublime Samaná Hotel in Las Terrenas, and Natura Cabana Boutique Hotel & Spa Cabarete.

Company/organization description:

Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives

Types of accommodations:

5 Star; Beachfront; Cottages/Villas; Resorts; Adventure; Hotel (50 rooms or less); Meal Plans - AP; Meal Plans - EP

Operating locations:

Santo Domingo; Puerto Plata; Samaná

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff

Company size:

\$1,000,000 - \$3,000,000

Number of passengers handled:

1,000 - 3,000

Delegate(s):

Ignacio Peñalver

Lucile Coquelin, International Sales Manager,

lcoquelin@prohotels.com

Samir Saab, President Prohotels, ssaab@prohotels.com



Stand number(s): 110

PUERTO PLATA VILLAGE

Playa Dorada, Puerto Plata 57000, Dominican Republic

Telephone: 1 809 320 4012

Fax: 1 809 320 5113

URL: www.puertoplatavillage.com

Company description:

Puerto Plata Village is located in the famous Playa Dorada Complex we are a family all-inclusive hotel with many activities for all family!

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Meetings, Seminars, Conventions

Types of accommodations:

Hotel (over 300 rooms); Restaurant on Property; Meeting Facilities; All Inclusive

Operating locations:

Puerto Plata

Marketing services:

Multilingual Staff; 24-Hour Operations

Number of passengers handled:

Over 5,000

Delegate(s):

Angelina Cocco, Gerente de Ventas,
salesmanager@puertoplatavillage.com

Irma Vásquez, OTA, mercadolocal@puertoplatavillage.com

Stand number(s): 97, 99



PUNTACANA RESORT & CLUB

Playa Blanca at Puntacana Resort & Club, Punta Cana, Higüey, La Altagracia 1083, Dominican Republic

Telephone: 1 809 959 2222

Fax: 1 809 959 2223

URL: www.puntacana.com

EMAIL: ctorres@puntacana.com

Company/organization description:

Hotel; Resort

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings, Seminars, Conventions; Technical Tours

Types of accommodations:

5 Star; 4 Star; Beachfront; Cottages/Villas; Resorts; Hotel (50 rooms or less); Hotel (101-300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)

Company size:

Over \$5,000,000

Delegate(s):

Carmen Rosa de Torres, Directora de Ventas Hospitalidad,
ctorres@puntacana.com

Lorena Lucas, Sales Manager, llucas@puntacana.com

Carla Valbuena, Gerente de ventas internas,

cvalbuena@puntacana.com

Stand number(s): 55

RADISSON SANTO DOMINGO

Calle Presidente González #10 esq. Tiradentes, Santo Domingo 10124, Dominican Republic

Telephone: 1 809 541 6226

URL: www.radisson.com

EMAIL: geli@radissonsantodomingo.com

Company description:

Radisson Santo Domingo is located in the heart of the financial and business district of Santo Domingo. 160 rooms. 9 meeting rooms to accommodate from 6 to 500 people.

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings; Seminars; Conventions; Technical Tours; Other: Salud

Types of accommodations:

4 Star; Hotel (101-300 rooms); Restaurant on Property; Meeting Facilities; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP

Operating locations:

Santo Domingo

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Gina Eli, Directora Comercial, geli@radissonsantodomingo.com
Marileyda Regalado, Ejecutiva de Ventas, mregalado@radissonsantodomingo.com

Stand number(s): 112

RENNY TRAVEL DMC

Avenida Barceló Plaza Meeting Point B-05, Punta Cana, Dominican Republic

Telephone: 1 809 949-0519

URL: www.rennytravel.com

EMAIL: info@rennytravel.com

Company description:

We are one of the best tour operator dedicated 100% for personalized services, weddings, events, incentive and corporate groups, we own and rent our transportation and catamaran tours.

Company/organization description:

Tour Operator

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings; Seminars; Conventions; Other: Bodas

Ground operator services:

Group Transfers; Private Transfers; Tours; Multilingual Guides; Negotiation of Hotel Rates; Hotel Reservation Service; Event Planning

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos)

Company size:

\$1,000,000 - \$3,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Ramón Ávila, Presidente, manager@rennytraveldmc.com
Beatriz Rosales, Gerente de Calidad, quality@rennytraveldmc.com
Jacquelin Rosales, Executive Group Planner, groupplanner@rennytraveldmc.com



Stand number(s): 101

RUNNERS ADVENTURES

**KM 2 Carretera Verón- Bávaro, La Altagracia 23000,
Dominican Republic**

Telephone: 1 809 455 1135

Fax: 1 809 455 1037

URL: www.runnersadventures.com

EMAIL: contact@bavarorunners.com

Company description:

Runners Adventures is the biggest supplier and operator of tours in Dominican Republic, offering more than 46 different excursions. Our experiences range from history and culture to nature and adventure

Company/organization description:

Other: Suplidor de Excursiones

Ground operator services:

Tours

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahíbe; Juan Dolio; Boca Chica; Samaná

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site; Visual Aids (Videos)

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Olivier Levesque, Sales Manager, oliver@bavarorunners.com

Alexandra Mejía, E-Marketing Manager,

contact@bavarorunners.com

Stand number(s): N, O

SAMPLE SRL

**Gustavo Mejía Ricart #110 Las Praderas, Santo Domingo 10135,
Dominican Republic**

Telephone: 1 809 472 2764

EMAIL: albaacosta@sample.com.do

Company description:

We raise your brand to an international target, through the integration with our famous tv networks CNN, ESPN and El Gourmet.

Company/organization description:

Other: Media

Business specialties:

Other: Publicidad

Operating locations:

Throughout the Island

Marketing services:

Web Site; Overseas Sales Staff; Visual Aids (Videos)

Delegate(s):

Rafael García, Vicepresidente, vipmediasa@gmail.com

Alba Acosta, Gerente de Ventas, albaacosta@sample.com.do

María Mercedes, Ejecutiva de Ventas,

mmercedes@sample.com.do



Stand number(s): 105

SCOOTERS DR

Avenida Sarasota 39 Torre Sarasota Center, Suite 401, Bella Vista, Santo Domingo 10147, Dominican Republic

Telephone: 1 809 532 2006 Ext. 103

Fax: 1 809 532 2006

URL: www.scootersdr.com

EMAIL: info@scootersdr.com

Company description:

Scoters DR es una marca registrada de TARGET Consultores de Mercadeo, para renta de equipos (mobility scooters de la marca PRIDE) a personas con movilidad reducida o discapacitados.

Company/organization description:

Other: Scooters DR es una marca de TARGET Consultores de Mercadeo

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana-Bayahíbe; Juan Dolio

Marketing services:

24-Hour Operations

Company size:

\$500,000 - \$1,000,000

Delegate(s):

Teddy De Lara, Manager, teddy@targetconsultores.com

Stand number(s): 46

SERVICOLT CXA (AVIS RENT A CAR)

George Washington Avenue #517, Santo Domingo 10205, Dominican Republic

Telephone: 1 809 535 7191

URL: www.avis.com

EMAIL: d.suncar@avis.com.do

Company description:

We treat people...Like people.

Company/organization description:

Rent A Car

Business specialties:

Individual Travelers; Special Interest Trips; Technical Tours

Operating locations:

Santo Domingo; Puerto Plata; Punta Cana; La Romana- Bayahíbe; Juan Dolio; Boca Chica; Samaná

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

3,000 - 5,000

Delegate(s):

Donnys Suncar, Commercial Director, d.suncar@avis.com.do

Awilda Sanz, Gerente de Negocios, a.sanz@avis.com.do

José Contreras, Station Manager, j.contreras@avis.com.do



Stand number(s): 54

SHERATON SANTO DOMINGO

George Washington #365, Santo Domingo 10205, Dominican Republic

Telephone: 1 809 221 6666

Fax: 1 809 227 1637

URL: www.sheratonsantodomingo.com

Company description:

Our hotel is located in the heart of Santo Domingo the capital and largest city in Dominican Republic close to the airport and the city's historic zone.

Company/organization description:

Hotel; Hotel Chain

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings; Seminars; Conventions

Types of accommodations:

5 Star; Hotel (101-300 rooms); Restaurant on Property; Meeting Facilities; All Inclusive; Meal Plans - AP; Meal Plans - EP; Meal Plans - MAP; Meal Plans - FAP

Operating locations:

Santo Domingo

Marketing services:

Visual Aids (Videos); 24-Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Luis Padilla, General Manager,

lpadilla@sheratonsantodomingo.com

Aurora Sagredo, Gerente de MICE,

asagredo@sheratonsantodomingo.com

Margaret Rymer, Sales Manager,

mrymer@sheratonsantodomingo.com

Stand number(s): 107, 109

SIRENIS HOTELS & RESORTS

Playas Uvero Alto - Macao, Higüey 23301, Dominican Republic

Telephone: 1 809 688 6490 Ext. 712

Fax: 1 809 747 8859

URL: www.sirenishotels.com

EMAIL: ventas.dr@sirenishotels.com

Company description:

Sirenis Punta Cana Resort casino & aquagames is a spectacular five star complex located in the east of the Dominican Republic on the beach of Uvero Alto.

Company/organization description:

Hotel Chain

Business specialties:

Individual Travelers; Groups; Other: Turismo

Types of accommodations:

5 Star; Beachfront; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

África Briones

Dahiana Marte, ventas.dr@sirenishotels.com

Sonia Núñez

Carolina Mezquita, Ecommerce Manager,

ecommerce.mx@sirenishotels.com



Stand number(s): 33

THE BATTLE OF SANTO DOMINGO 4D EXPERIENCE

Calle Padre Billini #52 Esquina Isabel La Católica, Zona Colonial, Santo Domingo, Dominican Republic

Telephone: 1 809 682 4829

URL: www.thecolonialgate.com

EMAIL: cjustiniano@thecolonialgate.com

Company description:

Colonial Gate is a 4D Cinema where visitors can enjoy a physical and visual world of our principal attraction called "The Battle of Santo Domingo".

Operating locations:

Santo Domingo

Company size:

Under \$250,000

Number of passengers handled:

Over 5,000

Delegate(s):

Cristóbal Justiniano, CEO / Founder, justiniano2702@gmail.com

Mahogany Polanco

Suhail Tipa

Stand number(s): 115

TRAVEL SERVICE WEST INDIES S.R.L.

Carretera Bávaro KM 0, Plaza Costa Bávaro Local 102B, Bávaro 23000, Dominican Republic

Telephone: 1 809 552 6220

Fax: 1 809 552 6334

URL: www.travelservice.com.do

EMAIL: info@travelservice.com.do

Company/organization description:

Other: Cooking Classes

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Meetings, Seminars, Conventions

Ground operator services:

Tours; Event Planning

Operating locations:

Punta Cana

Marketing services:

Multilingual Staff; Web Site; Visual Aids (Videos)

Delegate(s):

Nicolás Mantrov, Gerente General, n.mantrov@tainogourmet.do

Natasha Kalinina, Gerente Holding,

n.kalinina@travelservice.com.do

Miguel Abraham, Chef, m.abraham@tainogourmet.do



Stand number(s): 120

VH HOTELS & RESORTS

**Complejo Hotelero Playa Dorada S/N, Hotel Gran Ventana,
Puerto Plata 57000, Dominican Republic**

Telephone: 1 809 320 2111 Ext. 4303

Fax: 1 809 320 4017

URL: www.vhhr.com

EMAIL: sales@vhhr.com

Company/organization description:

Hotel

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives;
Meetings, Seminars, Conventions

Types of accommodations:

5 Star; 4 Star; Beachfront; Resorts; Hotel (50 rooms or less); Hotel
(over 300 rooms); Restaurant on Property; Meeting Facilities; All
Inclusive; Meal Plans - EP

Operating locations:

Puerto Plata

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; 24
Hour Operations

Delegate(s):

Spyros Vazdekis, Commercial Director, spyros@vhhr.com

Naty Marte, Sales Manager, nmarte@vhhr.com

Roberto Casoni, Vice President, rcasoni@vhhr.com

Stand number(s): 117

VIK HOTELS GROUP

White Sands-Arena Gorda, Bávaro, Dominican Republic

Telephone: 1 809 331 6640

Fax: 1 809 221 4649

URL: www.vikhoteles.com

EMAIL: r.petris@vikhoteles.com

Company description:

Further updates at the "charming & distinctive" VIK hotel ARENA
BLANCA and the "boutique & unique" VIK hotel CAYENA BEACH
have been implemented last year.

Company/organization description:

Hotel; Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Meetings, Seminars, Conventions

Types of accommodations:

5 Star; 4 Star; Beachfront; Resorts; Hotel (50 rooms or less); Hotel
(over 300 rooms); Restaurant on Property; Sports Facilities; Meeting
Facilities; All Inclusive

Ground operator services:

Private Transfers

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site;
Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Delegate(s):

Robert Petris, Commercial Director Americas,

r.petris@vikhoteles.com



Stand number(s): 119

VISTA SOL PUNTA CANA

Ave. Alemania, Playa El Cortecito, Bávaro/ Punta Cana 23000, Dominican Republic

Telephone: 1 809 221 2728

URL: www.vistasolpuntacana.com

EMAIL: comercial@vistasolpuntacana.com

Company description:

4 starts beach resort right on the beachfront of Bávaro. Ideal for people of all ages, romantic getaways or young families. Offers incredible spa.

Company/organization description:

Resort

Business specialties:

Individual Travelers

Types of accommodations:

4 Star; Beachfront; Resorts; Hotel (over 300 rooms); Sports Facilities; All Inclusive

Operating locations:

Punta Cana

Marketing services:

Multiple Language Brochure(s); Multilingual Staff

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Jacqueline Bel, Directora Comercial, jbel@vistaoslpuntacana.com

Jianna Castro, E-Commerce, comercial@vistasolpuntacana.com

Joaquín Pérez Vicente, General Manager

Stand number(s): 111, 113

VIVA WYNDHAM RESORTS

Ave. Winston Churchill #1099, Torre Acrópolis Piso 11, Santo Domingo 10148, Dominican Republic

Telephone: 1 809 562 6001

Fax: 1 809 221 6806

URL: www.vivaresorts.com

EMAIL: ventas@vivaresorts.com

Company description:

Viva Wyndham Resorts features all-inclusive properties throughout the Bahamas, Dominican Republic and México. Viva Wyndham Resorts' multilingual staff, tropical settings, extensive amenities and thorough entertainment. A whole all-inclusive experience.

Company/organization description:

Resort; Hotel Chain

Business specialties:

Individual Travelers; Groups; Incentives; Meetings; Seminars; Conventions

Types of accommodations:

4 Star; Beachfront; Cottages/Villas; Resorts; Hotel (over 300 rooms); Restaurant on Property; Sports Facilities; Meeting Facilities; All Inclusive

Operating locations:

Puerto Plata; La Romana-Bayahíbe; Samaná

Marketing services:

Multiple Language Brochure(s); Multilingual Staff; Web Site; Overseas Sales Staff; Visual Aids (Videos); 24 Hour Operations

Company size:

Over \$5,000,000

Number of passengers handled:

Over 5,000

Delegate(s):

Giuliana Carniel

Gina Núñez, Directora de Ventas LA, gina@vivaresorts.com

Gilda Noboa, Directora de Ventas USA/CA,

gnoboa@vivaresortusa.com



Stand number(s): 44

WHALA! HOTELS

Los Corales El Cortecito, Bávaro, Punta Cana, Dominican Republic

Telephone: 1 809 688 1612

EMAIL: dircomercial@hmhotels.net

Company description:

Let me introduce you to Whala! Hotels our new 3 and 4 star hotel brand. The Whala! Hotels are characterized of their excellent location on first and second seafront line

Company/organization description:

Hotel Chain

Business specialties:

Individual Travelers; Groups; Meetings; Seminars; Conventions

Types of accommodations:

4 Star; 3 Star; Hotel (101-300 rooms); All Inclusive; Meal Plans - EP

Operating locations:

Santo Domingo; Punta Cana; La Romana-Bayahíbe; Boca Chica

Marketing services:

Itinerary Planning; Multiple Language Brochure(s); Multilingual Staff; Web Site

Delegate(s):

Diego Buades, Director Comercial, dircomercial@hmhotels.net

Estelle Lavoine

Toni Horrach, Director General, diggeneral@hmhotels.net

Stand number(s): 45

XËLITER SERVICED RESIDENCES

Ave. John F. Kennedy, Santo Domingo, Dominican Republic

Telephone: 1 809 562 6725

Fax: 1 809 562 0660

URL: www.xeliter.com

EMAIL: cpaulino@chc.do

Company description:

Xeliter Vacation Rentals is a luxury brand that handles Luxury properties in the Dominican Republic. Samaná, Las Terrenas, Cap Cana and Juan Dolio.

Company/organization description:

Hotel; Hotel Chain; Other: Condominios

Business specialties:

Individual Travelers; Groups; Special Interest Trips; Incentives; Sports Programs; Meetings; Seminars; Conventions

Types of accommodations:

4 Star; Hotel (51-100 rooms)

Operating locations:

Punta Cana; Juan Dolio; Samaná

Company size:

\$500,000 - \$1,000,000

Number of passengers handled:

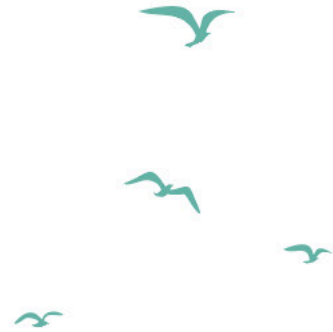
1,000 - 3,000

Delegate(s):

Estela Coiscou, ecoiscou@chc.do

José Castillo





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ADSMUNDO

Address: El Golf 99 Piso -1 Las Condes Santiago, Chile
Telephone: 56 2 387 7107
Fax: 56 2 3877071 Ext. 107
URL: www.adsmundo.cl
EMAIL: lkruise@adsmundo.cl

Company/organization description:

Incentive Company; Meeting Planner; Receptive Operator; Tour Operator; Wholesaler

Primary markets:

Beach; Dive Groups; Groups; Incentives; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (101-300 rooms); Hotels (over 300 rooms)

Services required:

Air Conditioning; Airport Transfers; Banquet Facilities; Children's Programs; Meetings Facilities; Golf; Room Service; Sightseeing/ Guided Tours; Tennis

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

3,000-5,000

Delegate(s):

DELEGATE Luisa Kruise, Product Sub Manager,
lkruise@adsmundo.cl
DELEGATE Héctor Fuentes, Gerente División Nacional
Internacional, hfuentes@adsmundo.cl

AERO SRL

Address: Calle #48 No. 630 Quinto Piso, Oficina F, La Plata, BA
1900, Argentina
Telephone: 54 221 447 0101
Fax: 54 221 4470101
URL: www.aero.tur.ar
EMAIL: luciano.grigera@aerotur.ar

Company/organization description:

Tour Operator

Primary markets:

Beach; Individual Travelers; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront

Services required:

Air Conditioning; Airport Transfers

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Alejandro Javier Camiña, Gerente de Producto,
alejandro.camina@aero.tur.ar



AIR CANADA VACATIONS

Address: 5925 Airport Road, Suite 700 Mississauga,
ON L4V1W1, Canada
Telephone: 1 905 461-7156
Fax: 1 905 405-1327
URL: www.aircanadavacations.com
EMAIL: afacchini@vacv.com

Company/organization description:

Airline

Primary markets:

Beach; Incentives; Individual Travelers; Meetings, Seminars,
Conventions

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (101-300 rooms);
Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Children's Programs; Meetings Facilities; Food &
Beverage; Golf; Handicapped Facilities; Meal Plan Options; Room
Service; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Anna Facchini, Product Buyer, afacchini@vacv.com

AMERICAN AIRLINES VACATION

Address: 4151 Amon Carter Blvd CH-USV Ft. Worth, TX 76155,
United States
Telephone: 1 480 693 8223
Fax: 1 480 693 8939
URL: www.aavacations.com
EMAIL: karen.shute@aa.com

Company/organization description:

Airline

Primary markets:

Beach; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50
rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Resorts

Services required:

Air Conditioning; Children's Programs; Food & Beverage;
Handicapped Facilities; Room Service; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Karen Shute, Product Manager, karen.shute@aa.com



ANEXTOUR SPAIN

Address: Balmes 114, planta 7, Barcelona 08008, Spain
Telephone: 34 931 178279
URL: www.anextour.com
EMAIL: alfonso.nieto@anextour.com

Company/organization description:

Tour Operator

Primary markets:

Beach; Incentives; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Food & Beverage; Meal Plan Options; Room Service

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Dounia Benzerga, Directora de Contratación,
dounia.benzerga@anextour.com

DELEGATE Alfonso Nieto, Director General,
alfonso.nieto@anextour.com

DELEGATE Cem Cekicoglu, Subdirector General,
cem.cekcicoglu@anextour.com

APPLE LEISURE GROUP / APPLE VACATIONS/ TRAVEL IMPRESSIONS/CHEAP CARIBBEAN.COM

Address: 7 Campus Blvd. Newtown Square, PA 19073,
United States

Telephone: 1 215 348 8775 Ext. 1957

Fax: 1 267 895 5182

URL: www.appleleisuregroup.com

EMAIL: mphotoiades@applelg.net

Company description:

Apple Leisure Group comprised of Apple Vacations, a wholesaler and charter operator; Travel Impressions, a leisure tour operators with an extensive global portfolio; and CheapCaribbean.com, an OTA providing luxury packages.

Company/organization description:

Charter Operator; Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Individual Travelers; Meetings, Seminars, Conventions

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Meetings Facilities; Golf; Handicapped Facilities; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Mark Photoiades, Sr. Product Manager,
mphotoiades@applelg.net

DELEGATE Tania Rodríguez, Product Manager,
tania.rodriguez@applelg.net

BEST DAY TRAVEL

Address: Avenida Bonampa kSmz 10 Lt 7, Cancún,
QROO 77500, México
Telephone: 52 849 803-5143
URL: www.bestday.com
EMAIL: giedre.kolosovskyte@bestday.com

Company description:

Best Day Travel Group is #1 Tourism Company in Mexico and one of the biggest in LATAM.

Company/organization description:

Wholesaler

Primary markets:

Beach; Ecotourism; Groups; Individual Travelers; Nature Travel

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Air Conditioning; Children's Programs; Food & Beverage; Meal Plan Options

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Giedre Kolosovskyte, Supply Manager,
giedre.kolosovskyte@bestday.com
DELEGATE Sara Pérez, Supply Associate Director,
sperez@bestday.com
DELEGATE Angie Colon, Key Account Manager,
angie.colon@hoteldo.com

BLUE TRAVEL PARTNER SERVICES

Address: Edificio Gym 22, Segundo Piso Plaza Punta Cana
Shopping Mall, Punta Cana, Dominican Republic
Telephone: 1 809 566-0092
URL: www.bluetps.com
EMAIL: tguerrero@destinationsservices.com

Delegate(s):

DELEGATE Nancy Santana, Contracting Manager,
nsantana@bluetps.com



BOOKING.COM

Address: Torre Corporativo 2010 Av. Abraham Lincoln esq. Gustavo Mejía Ricart, Santo Domingo 10127, Dominican Republic
Telephone: 1 809 622-2301
Fax: 1 849 6222301
URL: www.booking.com
EMAIL: natalia.santanatorres@booking.com

Company/organization description:

Travel Agent Consortium

Primary markets:

Beach; Dive Groups; Ecotourism; Groups; Incentives; Individual Travelers; Meetings; Seminars; Conventions; Technical Groups; Nature Travel; Seniors Groups; Special Interest Travel; Sports Programs; Students Groups; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Natalia Santana, Account Manager,
natalia.santanatorres@booking.com
DELEGATE Giselle Corporán, Account Manager,
giselle.corporan@booking.com
DELEGATE María Fernanda Tirado, Account Manager,
maria.tirado@booking.com
DELEGATE Ámbar Reynoso, Account Manager,
ambar.reynoso@booking.com
DELEGATE Laura Castillo, Account Manager,
laura.castillo@booking.com

BOOKIT.COM

Address: 14251 Panamá City Beach Parkway, Panamá City Beach, FL 32413, United States
Telephone: 1 850 234 8887
Fax: 1 850 236-2054
URL: www.bookit.com
EMAIL: biberly.contreras@bookit.com

Company description:

Online Travel Company

Company/organization description:

Tour Operator

Primary markets:

Beach; Ecotourism; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Federico Alfaro, Market Manager,
federico.alfaro@bookit.com
DELEGATE Biberly Contreras, Market Manager,
biberly.contreras@bookit.com

CACHALDORA TRAVEL GROUP, LLC

Address: 848 Brickell Avenue Suite 200 Miami, FL 33131
United States
Telephone: 1 305 403-6252
Fax: 1 786 953-8117
URL: www.puncana.com
EMAIL: amelia@cachaldoratravel.com

Company description:

Tour Operator Online based in Miami, specialized in charter programs from Miami, Florida and San Juan, Puerto Rico to Punta Cana. Added values include: Summer Concerts Series with Willy Chirino and Gente de Zona, private events all summer at Coco Bongo Punta Cana

Company/organization description:

Charter Operator; Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions; Seniors Groups; Special Interest Travel; Sports Programs

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Room Service; Sightseeing/Guided Tours; Tennis; Watersport

Total clients handled last year:

Under 1,000

Total clients to Dominican Republic last year:

Under 500

Delegate(s):

DELEGATE Amelia Cachaldora, President,
amelia@cachaldoratravel.com

CLASSIC OPERADORA DE TOUR

Address: Carretera Veron Km. 3, Plaza Sol Bávaro Local 7A Bávaro
Dominican Republic
Telephone: 1 552 1771
Fax: 1 552 6980
URL: www.classictour.com.do
EMAIL: alidaclassic@claro.net.do

Company/organization description:

Tour Operator

Primary markets:

Beach; Dive Groups; Ecotourism; Groups; Incentives; Individual Travelers; Nature Travel; Seniors Groups; Special Interest Travel; Students Groups; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Resorts

Services required:

Air Conditioning; Children's Programs; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Room Service

Total clients handled last year:

1,000-3,000

Delegate(s):

DELEGATE Alida Uribe, Directora Comercial,
alidaclassic@claro.net.do
DELEGATE Daniela González, Asistente Comercial,
sales.classic@claro.net.do





CLASSIC VACATIONS

Address: 5893 Rue Ferrari San José, CA 95138 United States
Telephone: 1 408 7943499
Fax: 1 408 7943499
URL: www.classicvacations.com
EMAIL: mmorgan@classicvacations.com

Company description:

Classic Vacations is a full-service resource for Travel Advisors, providing product expertise and superb customer care. Whether discovering a destinations natural beauty, architectural marvels, delicious cuisine, indulgent spas, great golf, local culture, or warm hospitality, Classic makes it easy for Advisors to coordinate the myriad of details that make an unforgettable vacation, including competitive rates for first-class air, the ability to book any category in a collection of exceptional resorts and villas, exciting tours and activities, and our high-touch ground services.

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Incentives; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; Beachfront; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Banquet Facilities; Business Center; Children's Programs; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Room Service; Sightseeing/Guided Tours; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Mie Morgan, Product Manager,
mmorgan@classicvacations.com

COSMO SERVICE

Address: Fidel Oteiza 1941Of. 307 Santiago 7500522 Chile
Telephone: 56 2 3415095
Fax: 56 2 2250764
URL: www.cosmoservice.cl
EMAIL: mmarambio@cosmoservice.cl

Company/organization description:

Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Special Interest Travel

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Resorts

Services required:

Airport Transfers; Banquet Facilities; Business Center; Car Rental; Meetings Facilities; Food & Beverage; Golf; Watersport

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

3,000-5,000

Delegate(s):

DELEGATE Edith Favi, Product Manager, efavi@cosmoservice.cl

DELTA VACATIONS

Address: 700 South Central Ave. Atlanta, GA 30354 United States
Telephone: 1 651 289-8643
Fax: 1 651 367-8500
URL: www.deltavacations.com
EMAIL: sbradley@deltavacations.com

Company description:

Delta Vacations, the official vacation provider of Delta Air Lines, offers convenient, one-stop shopping for packages that bundle flights aboard Delta and its strategic partners â€™ Air France, KLM, Alitalia, Aeromexico and Virgin Atlantic â€™ with stays at more than 4,000 hotels and resorts in more than 300 of the world's top leisure destinations. We also offer car rentals and hundreds of exciting activities, tours and excursions that can be added to vacation packages

Company/organization description:

Wholesaler

Primary markets:

Beach; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Airport Transfers; Children's Programs; Food & Beverage

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Steven Bradley, Product Manager,
sbradley@mltvacations.com
DELEGATE Karen Kammer, Director Product -Caribbean,
kkammer@mltvacations.com
DELEGATE Ashley Parden, Marketing Manager,
aparden@mltvacations.com

DELTA VACATIONS

Address: 495 Castlewood Road Tyrone, GA 30290 United States
Telephone: 404 559-2211
EMAIL: cadams@deltavacations.com

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Children's Programs; Food & Beverage; Handicapped Facilities; Meal Plan Options; Room Service; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Colleen Adams, Product Manager,
cadams@deltavacations.com



DESTINATION WEDDINGS TRAVEL GROUP

Address: 321 Commonwealth Rd. Ste. 303 Wayland, MA 01778
United States
Telephone: 1 508 651 4021
Fax: 1 508 653 6530
URL: www.destinationweddings.com
EMAIL: mvelez@destinationweddings.com

Company description:

Destination Weddings Travel Group is a proven leader in worldwide romance and celebratory travel. The company has planned over 25,000 personalized celebrations since inception in 2004, each tailored for our unique couples.

Company/organization description:

Retail Agent Organizing Groups

Primary markets:

Beach; Groups; Individual Travelers; Special Interest Travel

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Banquet Facilities; Children's Programs; Meetings Facilities; Food & Beverage; Meal Plan Options; Room Service; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Kim Korza, Senior Business Development Manager,
mvelez@destinationweddings.com
DELEGATE Megan Vélez, Vice President, Product,
mvelez@destinationweddings.com
DELEGATE Chelsea-Rose Mullin, Product Manager,
mvelez@destinationweddings.com

DETOUOPER SA DE CV

Address: Calle 9 No. 113 Colonia San Pedro de los Pinos, Ciudad de México, DF 03800, México
Telephone: 52 55 30969722
Fax: 52 55 30969722
URL: www.detouoper.com
EMAIL: csantacruz@detouoper.com

Company/organization description:

Meeting Planner; Retail Agent Organizing Groups; Tour Operator

Primary markets:

Beach; Dive Groups; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Bed and Breakfast; Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Banquet Facilities; Meetings Facilities; Sightseeing/Guided Tours

Total clients handled last year:

1,000-3,000

Total clients to Dominican Republic last year:

Under 500

Delegate(s):

DELEGATE Jaime Lozano, jlozano@detouoper.com

DOM REP TOURS LTD

Address: Dufourstrasse 42 Zurich, ZH 8008, Baden 5400, Switzerland

Telephone: 41 44 515 59 95

Fax: 41 44 515 5995

URL: www.caribbeantours.ch

EMAIL: angelo.rodriquez@caribbeantours.com

Company/organization description:

Incentive Company; Receptive Operator; Tour Operator

Primary markets:

Beach; Ecotourism; Groups; Incentives; Individual Travelers; Nature Travel; Seniors Groups; Special Interest Travel; Sports Programs; Students Groups; Golf Tours

Total clients handled last year:

1,000-3,000

Total clients to Dominican Republic last year:

1,000-3,000

Delegate(s):

DELEGATE **Ángelo Rodríguez**, Head of Product & Contracting, angelo.rodriquez@caribbeantours.ch

DELEGATE **Darinka Cirkovic**, Head of Travel Design, darinka.cirkovic@caribbeantours.ch

ETIGO

Address: ZA de Ravennes les Francs 2, avenue Paul Langevin, Tourgoing 59200, France

Telephone: 33 07 87611019

URL: www.etigo.fr

EMAIL: jgressent@etigo.fr

Delegate(s):

DELEGATE **Thierry De Lesalle**, jgressent@etigo.fr

DELEGATE **Olivia De Lesalles**, jgressent@etigo.fr



EXPEDIA, INC.

Address: Lope de Vega 29 Suite 504, Novo Centro Santo Domingo 10801, Dominican Republic
Telephone: 1 809 227-3028
Fax: 1 809 227-3028
URL: www.expedia.com
EMAIL: mhernandez@expedia.com

Company description:

Expedia is one of the world's leading full-service online travel brands helping travelers easily plan and book travel from the widest selection of vacation packages, flights, hotels, rental cars, rail, cruises, activities, attractions, and services.

Company/organization description:

Tour Operator

Primary markets:

Beach; Dive Groups; Ecotourism; Groups; Individual Travelers; Meetings, Seminars, Conventions; Technical Groups; Nature Travel; Seniors Groups; Special Interest Travel; Sports Programs; Students Groups; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Millas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Ricardo Williams, Market Associate, ricawilliams@expedia.com / **DELEGATE Luz Areche**, Market Manager - Punta Cana, lareche@expedia.com / **DELEGATE Mariel Polanco**, Associate Market Manager, mpolanco@expedia.com / **DELEGATE Leomaris Rosario**, Associate Market Manager, lrosario@expedia.com / **DELEGATE Violeta Vargas**, Associate Market Manager, wargas@expedia.com / **DELEGATE Irausi Rivera**, Associate Market Manager, irivera@expedia.com / **DELEGATE Miriam Hernández**, Area Manager DR & PR, mhernandez@expedia.com / **DELEGATE Jhonny Estrella**, Market Associate, jestrella@expedia.com / **DELEGATE Alexandra Acosta**, Market Associate, alacosta@expedia.com

FIGUEROA GROUP

Address: Centro Comercial Plaza Peñuelas Suite B-60, Peñuelas 00624, Puerto Rico
Telephone: 1 787 453 5990
Fax: 1 787 690 5990
URL: http://www.figueroagrouppr.com/
EMAIL: acisclofigueroa@yahoo.com

Company/organization description:

Wholesaler

Primary markets:

Groups; Individual Travelers; Students Groups

Accommodations required:

All Inclusive

Services required:

Business Center; Room Service

Total clients handled last year:

3,000-5,000

Total clients to Dominican Republic last year:

1,000-3,000

Delegate(s):

DELEGATE Acisclo Figueroa, Presidente, acisclofigueroa@yahoo.com



FLIGHT CENTRE USA

Address: 5 Paragon Drive, Suite 200 Montvale, NJ 07645, United States
Telephone: 1 201 934-3512
Fax: 1 201 934-3541
URL: www.flightcentre.com
EMAIL: torresmar@libgotravel.com

Company/organization description:

Retail Agent Organizing Groups; Tour Operator; Travel Agent Consortium; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions; Seniors Groups; Special Interest Travel; Sports Programs; Students Groups

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Children's Programs; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Room Service; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE María Torres, TorresM3@libgotravel.com

FREE WAY SRL

Address: Maipu 267, Piso 14, Buenos Aires, BA C1084AAS, Argentina
Telephone: 54 11 4130 5600
URL: www.freeway.com.ar
EMAIL: boccardo@freeway.com.ar

Company/organization description:

Tour Operator

Primary markets:

Beach; Individual Travelers; Meetings, Seminars, Conventions

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Resorts

Delegate(s):

Mariano Villella boccardo@freeway.com.ar





GLOBALIA BUSINESS TRAVEL

Address: Carretera Arenal Lluçmajor Km 2.5 Expreso 5 Globalia Pol, Lluçmajor 07620, Spain
URL: www.welcomebeds.com
EMAIL: jose.alarcon@globalia.com

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings; Seminars; Conventions; Nature Travel; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Cottages/Villas; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Airport Transfers; Car Rental; Food & Beverage; Golf; Laundry/Dry Cleaning; Room Service

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

3,000-5,000

Delegate(s):

DELEGATE José Alarcón, Director República Dominicana, jose.alarcon@globalia.com
DELEGATE Franchesca Mateo, Contratación, supplier.do@globalia.com
DELEGATE Tony Pimentel, Encargado de Grupos, gruposdom.rd@globalia.com

GOWAII VACATION DOMINICANA

Address: Parque Turístico Empresarial Bávaro local 11, Bávaro, Dominican Republic
Telephone: 1 809 466-1148
URL: www.gowaii.com
EMAIL: marga.ripoli@gowaii.com

Company/organization description:

Receptive Operator

Primary markets:

Ecotourism; Incentives; Individual Travelers; Meetings; Seminars; Conventions; Technical Groups; Nature Travel; Seniors Groups; Students Groups

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Agustín Pizarro, Director de Contratación, agustin.pizarro@gowaiicorp.com

GRUPO FOUR POINTS

Address: Avenida Paraguay 750 Rosario, SC, Argentina

Telephone: 54 0345 530 8880

EMAIL: martin@fpviajes.com.ar

Company/organization description:

Tour Operator; Travel Agent Consortium

Primary markets:

Beach; Groups; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Resorts; Room Only

Services required:

Air Conditioning; Car Rental; Golf; Room Service

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Martín Hernández, Gerente General,
martinh@fpviajes.com.ar

GTA TRAVEL

Address: Calle María Molina Numero 54, Madrid 28006, Spain

Telephone: 34 91 646 015 380

URL: www.gta-travel.com

EMAIL: ricardo.sarandese@gta-travel.com

Company/organization description:

Tour Operator

Primary markets:

Beach

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

3,000-5,000

Delegate(s):

DELEGATE Ricardo Sarandeses, Market Manager ricardo.
sarandese@gta-travel.com





HOTELBEDS

Address: Edificio Gym #22 Segundo nivel Plaza Punta Cana Shopping Mall, Punta Cana 11444, Dominican Republic
Telephone: 1 809 566 0092
URL: www.hotelbeds.com
EMAIL: gpilarte@hotelbeds.com

Company/organization description:

Tour Operator

Primary markets:

Beach; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Millas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Air Conditioning; Children's Programs; Food & Beverage; Golf; Meal Plan Options; Room Service

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Laura Amo, Regional Manager Hotel Chain, lamo@hotelbeds.com
DELEGATE Gildania Pilarte, Contracting Manager
DELEGATE Ana Muñoz, a.munoz@hotelbeds.com
DELEGATE Lizeth Herrera
DELEGATE Stephanie Morales
DELEGATE Diana Fuentes

INTERTOURS

Address: Cáceres Zorrilla 1037 Casi Papa Juan XXIII Asunción, Central, Paraguay
Telephone: 595 21 607017 Ext. 203
Fax: 595 21 606619
URL: www.intertours.com.py
EMAIL: alejandro@intertours.com.py

Company description:

Intertours is in the top three biggest tours whole sales Operator in Paraguay

Company/organization description:

Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Students Groups; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star

Services required:

Airport Transfers; Car Rental; Room Service

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

500-1,000

Delegate(s):

DELEGATE Alejandro Salza, salza@intertours.com.py
DELEGATE Ronnie Murdoch, Supervisor de Ventas, ronnie@intertours.com.py

ISTE SA TOUR OPERADOR

Address: Av. Nueva Providencia 1945 - Of 807,
Santiago 7500503, Chile
Telephone: 56 22090494
Fax: 56 22090494
URL: www.turismoiste.com
EMAIL: producto@turismoiste.com

Delegate(s):

Delegate Osvaldo Pichardo, Gerente General,
Producto@Turismoiste.Com
Delegate Idania González, Gerente Comercial,
Producto@Turismoiste.Com

JETBLUE GETAWAYS

Address: 27-01 Queens Plaza North Long Island, NY 11101,
United States
Telephone: 1 929 2149393
Fax: 1 929 2149393
URL: www.jetblue.com
EMAIL: Sandy.Santaigo@JetBlue.com

Company/organization description:

Airline

Primary markets:

Beach: Individual Travelers

Accommodations required:

5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Airport Transfers; Car Rental; Children's Programs; Food & Beverage; Golf; Handicapped Facilities; Meal Plan Options; Room Service; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Sandy Santiago, Associate Product Manager –
International, Sandy.Santiago@jetblue.com
DELEGATE Wendy Juengerkes, Product Manager,
wendy.juengerkes@jetblue.com



JETSET VACATIONS

Address: 2A Poole Street Oceanside, NY, NY 11572, United States
Telephone: 1 516 300-1709
Fax: 1 516 726-8262
URL: www.jetsetvacations.com
EMAIL: Karen@jetsetvacations.com

Company description:

Jetset Vacations is a full service tour operator offering leisure vacation packages to the Caribbean, Mexico and Central America

Company/organization description:

Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Air Conditioning; Airport Transfers; Children's Programs; Food & Beverage; Room Service; Sightseeing/Guided Tours; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Jennifer Taylor, VP Product Operations,
jennifer@jetsetvacations.com

JUAN TOSELLI INTERNATIONAL TOURS

Address: Rivadeo 1263 Barrio Cofico, Córdoba,
CBA X5000JEC, Argentina
Telephone: 54 351 414-9621
Fax: 54 351 414-9613
URL: www.juantoselli.com
EMAIL: juan@juantoselli.com

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Individual Travelers; Meetings, Seminars,
Conventions; Special Interest Travel

Accommodations required:

All Inclusive; 5 Star; 4 Star

Services required:

Airport Transfers; Golf

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

3,000-5,000

Delegate(s):

DELEGATE Darío Rodríguez, Desarrollo De Producto,
dario@juantoselli.com



JUMBO TOURS GROUP

Address: Plaza Meeting Point Locales B1 al B6 Bávaro, Punta Cana, Palma de Mallorca 7753, Spain

Telephone: 34 971 211100

Fax: 34 971 211105

URL: www.jumbotours.com

EMAIL: juanjose.leyba@jumbotours.com

Company description:

We are providers of incoming travel services with more than 30 years of experience. Offering our services and product to tour operator and travel agencies from around the world.

Company/organization description:

Airline; Charter Operator; Incentive Company; Meeting Planner; Retail Agent Organizing Groups; Receptive Operator; Tour Operator; Wholesaler

Primary markets:

Beach; Ecotourism; Groups; Incentives; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Bed and Breakfast; Resorts; Room Only

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Manuel Muñoz, Office Manager.
manuel.munoz@jumbotours.com

DELEGATE Juan José Leyba, Contracting Manager.
juanjose.leyba@jumbotours.com

DELEGATE Dilenia Calderón, Jr. contracting Dom Rep.
dilenia.calderon@jumbotours.com

KINGSWAYTOUR.COM

Address: 524 Brighton Beach Ave. Brooklyn, NY 11235, United States

Telephone: 1 718 998 2200

Fax: 1 718 998 3150

URL: www.allinclusive.co

EMAIL: jeff@kingswaytour.com

Company/organization description:

Incentive Company; Retail Agent Organizing Groups; Tour Operator; Travel Agent Consortium; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Airport Transfers; Food & Beverage; Handicapped Facilities; Meal Plan Options; Room Service; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Jeff Malamut, President, jeff@kingswaytour.com



LOGITRAVEL

Address: Calle Paraguay 2141 Oficina 402, Montevideo, Uruguay
Telephone: 809 707 3060
URL: www.logitravel.com
EMAIL: birgitt.heinsen@traveltino.com

Company description:

Grupo español, compuesto por empresas altamente tecnológicas, líderes en la comercialización online de productos turísticos, las cuales permiten a sus clientes organizar unas vacaciones totalmente a la medida y fácilmente en muy pocos pasos desde su página web o aplicación móvil.

Company/organization description:

Tour Operator; Travel Agent Consortium

Primary markets:

Beach; Ecotourism; Groups; Individual Travelers; Special Interest Travel; Sports Programs

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Millas; Resorts; Room Only

Services required:

Air Conditioning; Food & Beverage; Handicapped Facilities; Meal Plan Options; Room Service

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Birgitt Heinsen, Contracting Manager Dominican Republic, birgitt.heinsen@traveltino.com
DELEGATE Amaury Gómez, Supervisor Caribe
DELEGATE Diego Rosales, CEO

LOZADA VIAJES

Address: Lavalleja 785, Córdoba, CBA, Argentina
Telephone: 54 036 1561 1100
URL: www.lozadaviajes.com
EMAIL: karina.pacheco@lozadaviajes.com

Company description:

Lozada viajes es una red de 80 agencias de viajes (franquicias) que cuenta con su propio TTOO y que además está lanzando su B2C

Company/organization description:

Tour Operator; Travel Agent Consortium

Primary markets:

Beach; Groups; Individual Travelers; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (over 300 rooms); Resorts

Services required:

Airport Transfers; Car Rental; Food & Beverage; Golf; Handicapped Facilities; Room Service

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Karina Pacheco, Gerente General, karina.pacheco@lozadaviajes.com



MDC TURISMO

Address: Avenida Córdoba 838Piso 8 Oficina 16,
Caba 1054, Argentina
Telephone: 54 11 4322 0888
URL: www.mdcturismo.com
EMAIL: marialaura@mdcturismo.com

Company description:

Contamos con cupos aéreos confirmados para República Dominicana durante todo el año, dada nuestra excelente relación con Avianca, dado que durante 10 años fuimos operadores oficiales de TACA VACACIONES

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Individual Travelers

Accommodations required:

All Inclusive; 4 Star; Beachfront

Services required:

Airport Transfers; Food & Beverage; Meal Plan Options; Sightseeing/ Guided Tours

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

500-1,000

Delegate(s):

DELEGATE María Andrés, Gerente Comercial,
marialaura@mdcturismo.com

METGLOBAL

Address: 1035 Greenwood Boulevard suite 217 Lake Mary,
FL 32746, United States
Telephone: 52 984 1334544
Fax: 52 984 1334544
URL: www.hotelspro.com
EMAIL: estela.garcia@metglobal.com

Company description:

Here are a few more facts about HotelsPro:

1. One of the strongest wholesalers in Europe, selling B2B
2. We have global agreements with IHG, Hilton, Best Western, and Starwood.
3. Over 500 XML partners which get you in touch with over 18,000 member agencies in over 200 countries.
4. Offices in Istanbul, Dubai, Shanghai, London, Cancun, and Orlando.
5. Workforce of over 500 globally
6. Compatible with Rate Tiger, Travel Click (EZ Yield), Rate Gain and HBSI to name a few.
7. Flexible payment options, which include Virtual Cards or direct billing for every reservation.

Company/organization description:

Tour Operator; Wholesaler

Primary markets:

Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only
Services required:

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Estela García, Head of Contracting Americas,
estela.garcia@metglobal.com
DELEGATE Juan Mi Llompart, VP Sales & Contracting Americas,
juan.llompart@hotelspro.com





MTS-OTS GLOBE

Address: Europa-Strasse 19, 8152, Switzerland
Telephone: 41 52 998 3962173
URL: www.otsglobe.com
EMAIL: jennifer.ponton@otsglobe.com

Company description:

Our strong international distribution network connects you to 27 feeder markets across Europe, North America and the Middle East. We are proud to say that we are able to offer you access to over 250 TT.OO.

Company/organization description:

Wholesaler

Primary markets:

Beach; Individual Travelers

Accommodations required:

All Inclusive; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Airport Transfers

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

500-1,000

Delegate(s):

DELEGATE Jennifer Ponton, Head of Contracting Mexico & Caribbean. jennifer.ponton@otsglobe.com

ONE TRAVEL NET

Address: 5757 Blue Lagoon Suite 425 Miami, FL 33126, United States
Telephone: 1 786 955 5787
EMAIL: arkadys.sans@onetravel.net

Company/organization description:

Charter Operator; Tour Operator; Wholesaler

Accommodations required:

All Inclusive

Services required:

Airport Transfers

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

500-1,000

Delegate(s):

DELEGATE Yosuan Acosta, CEO
DELEGATE Iván García
DELEGATE Arkadys Sans, COO. arkadys.sans@onetravel.net

OTA INSIGHT

Address: Wework Thanksgiving Tower 1801 ELM Street, Dallas, TX 75201, United States

Telephone: 1 469 644 7097

URL: www.otainsight.com

EMAIL: carla@otainsight.com

Company description:

Nuestra empresa OTA Insight trabaja con mas de 10,000 hotels a nivel mundial aumentando su revenue. Hoy en dia tenemos presencia en Europa, y EEUU teniendo gran interes en trabajar con hoteles del Caribe.

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Meal Plan Options

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Under 500

Delegate(s):

DELEGATE Carla Marchena, Gerente Comercial, carla@otainsight.com

PANAMERICANA TURISMO

Address: Av. Los Leones 1071 Providencia, Santiago 7510417, Chile

Telephone: 56 2 24765800

Fax: 56 2 24765850

URL: www.panamericanaturismo.cl

EMAIL: ctenaillon@panamericanaturismo.cl

Company description:

Operador mayorista multidestinos, manejo de charter y cupos confirmados todo el año.

Company/organization description:

Charter Operator; Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Seniors Groups; Special Interest Travel; Students Groups

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Airport Transfers; Children's Programs; Food & Beverage; Golf; Handicapped Facilities; Meal Plan Options; Sightseeing/Guided Tours; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

1,000-3,000

Delegate(s):

DELEGATE Claudia Soto, Gerente de Ventas, csoto@panamericanaturismo.cl

DELEGATE María Cartagena, Gerente de Ventas, mcartagena@panamericanaturismo.cl



PEPXPRESS

Address: In den Wiesen 30, Koblenz, Germany

Telephone: 49 34 620 210 697 Ext. 1

URL: www.pepxpress.com

EMAIL: ingrid@pepxpress.com

Company description:

We are only sell to the Travel Agents themselves we don't sell to final clients like a normal T.T.O.O does, our clients has to do side inspections once the arrive so they can sell the product better once they are back home at there travel agency.

Company/organization description:

Tour Operator

Primary markets:

Beach; Individual Travelers; Special Interest Travel; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Children's Programs

Total clients handled last year:

1,000-3,000

Delegate(s):

DELEGATE Ingrid Bosma, Contracting Manager,
Ingrid@pepxpress.com

PLANET IFE

Address: 125 NE 26th ST Miami, FL 33137, United States

Telephone: 1 954 4555 656 Ext. 221

URL: www.planetife.com

EMAIL: jcarenas@planetife.com

Company/organization description:

Airline

Primary markets:

Beach; Dive Groups; Ecotourism; Individual Travelers; Meetings, Seminars, Conventions; Technical Groups; Nature Travel; Seniors Groups; Special Interest Travel; Sports Programs; Students Groups; Golf Tours

Accommodations required:

All Inclusive

Services required:

Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Food & Beverage; Meal Plan Options; Room Service

Total clients handled last year:

Under 1,000

Total clients to Dominican Republic last year:

Under 500

Delegate(s):

DELEGATE Michael Pereyra, Director de Operaciones,
mpereyra@planetife.com
DELEGATE Juan Camilo Arenas, Gerente de Cuenta Caribe,
jcarenas@planetife.com



PLEASANT HOLIDAYS / JOURNESE

Address: 2404 Townsgate Road, Westlake Village, CA 91361,
United States
Telephone: 1 818 991 3390
Fax: 1 805 744-6223
URL: www.pleasantholidays.com
EMAIL: jeffrey.lee@pleasant.net

Company description:

Pleasant Holidays is one of the leading travel companies to Hawaii, Mexico, Caribbean, Costa Rica, the South Pacific and the Continental United States serving more than 10 million travellers since 1959. The company provides vacation packages through its portfolio of brands: Pleasant Holidays, Journese, Pleasant Activities and Air by Pleasant.

Company/organization description:

Wholesaler

Primary markets:

Beach; Ecotourism; Groups; Incentives; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Airport Transfers; Children's Programs; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Laundry/Dry Cleaning; Meal Plan Options; Room Service; Sightseeing/ Guided Tours; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Jeffrey Lee, Product Director, jeffrey.lee@pleasant.net
DELEGATE Rachel Brodie, Destination Marketing Manager, rachel.brodie@pleasant.net

PRICETRAVEL

Address: Av. Kabah Mza1 Lote 3-01 Sm13 Cancún,
QROO 77504, Mexico
Telephone: 52 998 1933660
Fax: 52 998 1933936
URL: www.pricetravel.com.mx
EMAIL: relaciones.publicas@pricetravel.com

Company description:

PriceTravel Holding is the most innovative OTA and wholesaler, with an ample portfolio of options to travel around the world. The company has important and exclusive business partnerships with national and international airlines, cruise liners, car rental companies, more than 154,000 hotels in more than 22,000 cities around the world, a wide range of tours and excursions, and different options of bus lines for land transportation tickets in Mexico and Colombia. PriceTravel Holding products are sold through its websites www.tiquetesbaratos.com or www.pricetravel.com, in more than 150 points of sale located in the main shopping centers, department stores, and convenience stores in Mexico and Colombia, and through the B2BTravel Program for affiliate sites and Travelinn, which offers exclusive service for travel agencies. The company recently added the brand TagTravel, focused on offering the best support in ground services (DMC) and BTC, specialized in business tourism.

Company/organization description:

Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

Rosana Rachitoff, Product Director, rosana.rachitoff@pricetravel.com
Natalia Sierra, Senior Product Manager, nataliasierra@pricetravel.com
Ana Vergara, Product Manager, ana.vergara@pricetravel.com



RAINMAKER

Address: 4550 North Point Pkwy Suite 400, Alphareha, GA 30022, United States

Telephone: 1 678 578 5700

URL: www.letitrain.com

EMAIL: vferguson@letitrain.com

Company/organization description:

Wholesaler

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

Under 500

Delegate(s):

DELEGATE Vianney Ferguson, Sales Director,

vferguson@letitrain.com

DELEGATE Kristi White, VP Sales Engineer,

kwhite@letitrain.com

RESTEL HOTELS

Address: Paseo Chichén Itzá Retorno 3 Lotes 12 y 13 Villas Pakal, Playa del Carmen, QROO 77710, México

Telephone: 52 1 984 181 2468

URL: www.restelhotels.com

EMAIL: btorres@restel.es

Delegate(s):

DELEGATE Bernardo Torres, Contracting Manager,

btorres@restel.es

DELEGATE Diego Israel López Cano



RISA TRAVEL

Address: 8103 Coral Way, Miami, FL 33155, United States

Telephone: 1 305 306 2222

Fax: 1 305 728 0607

URL: www.risatravel.com

EMAIL: mariela@risatravel.com

Company description:

Somos RISA Travel, uno de los turoperadores más importantes de Miami, Estados Unidos en cuanto a emisión de turistas a Punta Cana.

Organizamos desde hace años una operación charter MIA-PUJ-MIA. Además hemos producido 12 conciertos de primer nivel exclusivos para nuestros clientes en Punta Cana.

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Individual Travelers

Accommodations required:

5 Star; 4 Star; Beachfront; Resorts

Services required:

Air Conditioning; Airport Transfers; Car Rental; Meetings Facilities

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Mariela González, CEO, maria@risatravel.com

DELEGATE Frank Estevanell, VP Operations, frank@risatravel.com

DELEGATE Iraida González, CEO, mariela@risatravel.com

DELEGATE Frank Estevanell, VP Operations, frank@risatravel.com

SABRE HOSPITALITY SOLUTIONS

Address: Calle 100 #13-21 Piso Bogotá, Colombia

Telephone: 1 57 314 488 6468

URL: www.sabre.com

EMAIL: edwin.arbelaez@sabre.com

Company description:

Ofrecemos soluciones de distribución, operaciones y marketing para la industria hotelera.

Accommodations required:

All Inclusive

Delegate(s):

DELEGATE Edwin Arbeláez, Sales Manager,

edwin.arbelaez@sabre.com

SOL BOOKING SPAIN SL

Address: Avenida La Innovación N. 15 Edificio Pitágoras PITA, Retamar 04131, Spain
Telephone: 34 678 501301
URL: www.solbooking.com
EMAIL: sacarrascosa@solbooking.es

Company description:

SolBooking es un portal de reservas especializado en product vacacional en todo el mundo y con la comisión del hotel más baja del mercado. Somos la única OTA con integración directa con Amazon.

Company/organization description:

Travel Agent Consortium

Primary markets:

Beach; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Airport Transfers

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Under 500

Delegate(s):

DELEGATE Sergio Carrascosa, CEO, scarrascosa@solbooking.es

SOLWAYS TOURS

Address: Maipú 471 piso 9 Buenos Aires, CF 1006, Argentina
Telephone: 54 11 4320-9300
Fax: 54 11 4320-9355
URL: <http://www.solways.com.ar>
EMAIL: hfontenla@solways.com.ar

Company description:

Somos un operador mayorista multidestino con una presencia en el Mercado argentino emisivo de más de una década, siendo los destinos del Caribe los más comercializados. Ofrecemos a nuestros clientes una atención de excelencia y calidad.

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Individual Travelers

Accommodations required:

All Inclusive; Resorts

Services required:

Children's Programs; Meetings Facilities; Meal Plan Options

Total clients handled last year:

3,000-5,000

Total clients to Dominican Republic last year:

500-1,000

Delegate(s):

DELEGATE Nancy Reschinga, Jefe Dpto. Producto, nancy.reschinga@solways.com.ar

DELEGATE Damián Rodríguez, Jefe Dpto. Operaciones, damian.rodriguez@solways.com.ar



STR

Address: 735 East Main Street Hendersonville, TN Hendersonville, TN 37075, United States

Telephone: 1 615 824-8664 Ext. 3339

Fax: 1 615 824-3848

URL: www.str.com

EMAIL: fthompson@str.com

Company description:

STR provides clients from multiple market sectors with premium, global data benchmarking, analytics and marketplace insights. Founded in 1985, STR maintains a presence in 16 countries with a corporate North American headquarters in Hendersonville, Tennessee, and an international headquarters in London, England. For more information, please visit str.com.
Company/organization description:

Accommodations required:

All Inclusive: 5 Star; 4 Star; 3 Star; 2 Star; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Delegate(s):

DELEGATE Fátima Thompson, Associate Director of Business Development, Hotels - Caribbean and México, fthompson@str.com

STS TRAVEL GROUP

Address: 2431 Solomon's Island Rd. Suite 302 Annapolis, MD 21401, United States

Telephone: 1 410 787 9500

Fax: 1 410 787 9584

URL: www.stsvacations.com

EMAIL: jeff@ststravel.com

Company/organization description:

Charter Operator; Incentive Company; Meeting Planner; Retail Agent Organizing Groups; Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions; Students Groups

Accommodations required:

All Inclusive: 5 Star; 4 Star; Cottages/Villas; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Total clients handled last year:

3,000-5,000

Total clients to Dominican Republic last year:

1,000-3,000

Delegate(s):

DELEGATE Jeffrey Jacobsen, President, jeff@ststravel.com



SUN COUNTRY AIRLINES

Address: 1300 Corporate Center Curve Eagan, MN 55121,
United States
Telephone: 1 651 900 8410
Fax: 1 651 681 3970
URL: suncountry.com
EMAIL: Katie.Bellows@suncountry.com

Company/organization description:

Airline; Wholesaler

Primary markets:

Beach; Individual Travelers

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

3,000-5,000

Delegate(s):

DELEGATE Katie Bellows, Market Development Manager,
Katie.Bellows@suncountry.com

SUNHOTELS

Address: Calle Calçat 6 Polígono Son Valentí, Palma de Mallorca
07011, Spain
Telephone: 34 971 734 944
Fax: 34 971 281 460
URL: www.sunhotels.com
EMAIL: michael.hahn@sunhotels.com

Delegate(s):

DELEGATE Michael Hahn, Contracting Manager,
michael.hahn@sunhotels.com



THE GUEST BOOK

Address: 8560 Sunset Blvd#500 West Hollywood, CA 90069,
United States

Telephone: 1 917 588 6787

Fax: 1 917 917 2044

URL: www.theguestbook.com

EMAIL: pepi@theguestbook.com

Company description:

Allow me to present to you The Guestbook:

The Guestbook is the world's largest, simplest and fastest cash rewards program for independent & Boutique hotels with up to 25% increase in direct booking conversions and 4 - 7x ROI. Over 600 hotels in 54 countries and 600,000 active members

Company/organization description:

Incentive Company; Travel Agent Consortium

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions; Nature Travel; Special Interest Travel

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Pepi Cunmulaj, Relationship Manager,
pepi@theguestbook.com

THE MARK TRAVEL CORPORATION

Address: 8907 N. Port Washington Rd. Milwaukee, WI 53217
United States

Telephone: 1 414 934 1738

Fax: 1 414 934 2384

URL: www.marktravel.com

EMAIL: ssschuldt@marktravel.com

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Individual Travelers

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms)

Services required:

Air Conditioning; Children's Programs; Food & Beverage; Laundry/ Dry Cleaning; Room Service; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Sara Schuldt, Senior Manager Destination Strategy
Buying, ssschuldt@marktravel.com



TRADEFIRST

Address: 6400 N. Andrews Ste. 520, Ft. Lauderdale, FL 33309,
United States
Telephone: 1 248 544 1350
Fax: 1 248 544 1546
URL: www.tradefirst.com
EMAIL: travel@tradefirst.com

Company description:

TradeFirst is an organization of business owners. We would like to add Caribbean resorts, for our travel division to offer to our members.

Company/organization description:

Association; Incentive Company; Meeting Planner

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions

Accommodations required:

All Inclusive; 5 Star; 4 Star; Hotels (up to 50 rooms); Hotels (51-100 rooms); Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts; Room Only

Services required:

Air Conditioning; Food & Beverage; Golf; Meal Plan Options; Room Service

Total clients handled last year:

5,000-10,000

Total clients to Dominican Republic last year:

Under 500

Delegate(s):

DELEGATE Kerri Khalasawi, Travel Director, travel@tradefirst.com
DELEGATE Stephen Schroeder, Media Director, sschroeder@tradefirst.com

TRANSAT TOURS CANADA

Address: 300 Leo Pariseau Suite 800 Montreal,
QC H2X 4C2, Canada
Telephone: 1 514 987 1616
Fax: 1 514 987 1022
URL: transat.com
EMAIL: brenda.mcinerney@transat.com

Company description:

Transat Tours Canada is one of Canada's oldest and most reputable tour operators doing business as Transat and offering charters on Air Transat to destinations in the Caribbean, Dominican Republic, Cuba, Mexico, Jamaica, South/Central America and Europe.

Company/organization description:

Tour Operator

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions; Students Groups

Services required:

Air Conditioning; Airport Transfers; Banquet Facilities; Business Center; Children's Programs; Meetings Facilities; Food & Beverage; Golf; Handicapped Facilities; Meal Plan Options; Room Service; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Caroline Lussier, Product Buyer, caroline.lussier@transat.com
DELEGATE Brenda Mc Inerney, Product Director, brenda.mcinerney@transat.com

TRAVEL WITH SEARS-POP CORN TOURS

Address: 1007 Muñoz Rivera Avenue Darlintong Building, Río Piedras, Puerto Rico
Telephone: 1 787 765 1776
EMAIL: caribe@tours.travel

Company description:

Somos un mayorista con mas de 50 años en la industria con 14 agencias alrededor de la isla que compran a nuestra mayorista y son asociadas bajo el nombre de Travel with Sears.

Company/organization description:

Travel Agent Consortium; Wholesaler

Primary markets:

Beach; Ecotourism; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions; Technical Groups; Nature Travel; Special Interest Travel

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; Beachfront; Bed and Breakfast; Cottages/Villas; Hotels (over 300 rooms); Resorts

Services required:

Airport Transfers; Banquet Facilities; Business Center; Car Rental; Children's Programs; Meetings Facilities; Food & Beverage; Golf; Meal Plan Options; Room Service; Sightseeing/Guided Tours; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Lis López, Coordinadora del Caribe, caribe@twts.travel

TURASER VENEZUELA

Address: Avenida Sojo Torre Onix Piso 5 Caracas 1060, Venezuela
Telephone: 58 212 9537474
URL: www.turaser.com
EMAIL: aalberti@turaser.com

Company/organization description:

Charter Operator; Incentive Company; Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Meetings, Seminars, Conventions; Golf Tours

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (over 300 rooms); Resorts

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

Alejandro Alberti, Presidente, aalberti@turaser.com
Eduardo Alberti, Director, ealberti@turaser.com



TURISMO TONY PÉREZ

Address: Calle San Jorge 167 Santurce 00911, Puerto Rico
Telephone: 1 787 725 7300
URL: www.turismotonyperéz.travel
EMAIL: accounting@ttp.travel

Company description:

Operador #1 de Puerto Rico con charters a Dominicana moviendo sobre 16.000 pax de mayo a Agosto.

Company/organization description:

Charter Operator; Retail Agent Organizing Groups; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Seniors Groups; Students Groups

Accommodations required:

All Inclusive; 5 Star; 4 Star; Beachfront; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Airport Transfers; Meetings Facilities; Food & Beverage; Handicapped Facilities; Room Service; Watersport

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Karolis Gasot, Gerente de Reservasiones,
reservasiones@ttp.travel
DELEGATE Olga Maldonado, Gerente General,
accounting@ttp.travel
DELEGATE Antonio Pérez, Presidente,
tonyperez@aol.com

VACATION STORE OF MIAMI

Address: 4201 SW 11th Street Miami, FL 33134 United States
Telephone: 1 305 774 0040
Fax: 1 305 774 0044
URL: www.vacationstoremiami.com
EMAIL: rosanna@vacationstoremiami.com

Company/organization description:

Tour Operator; Wholesaler

Primary markets:

Beach; Groups; Incentives; Individual Travelers; Students Groups

Accommodations required:

All Inclusive; 5 Star; 4 Star; 3 Star; 2 Star; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Airport Transfers; Children's Programs; Food & Beverage; Golf; Handicapped Facilities; Meal Plan Options; Room Service; Tennis; Watersport

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Rosanna Metz-Méndez,
rosanna@vacationstoremiami.com

VIA CLUB

Address: Dr. Barros Borgoño 236 Of 1104 Providencia Santiago, Chile 7500000

Telephone: 56 2 2754 4327

Fax: 56 2 2244 2001

URL: www.viaclub.cl

EMAIL: b.gepp@viaclub.cl

Delegate(s):

Freddy Gepp, Director, f.gepp@viaclub.cl

VIAJES FALABELLA

Address: Moneda 970, piso 12, Santiago 832-0238, Chile

Telephone: 56 2 2399 5961

Fax: 56 2 2399 5961

URL: www.viajesfalabella.com

EMAIL: bherrera@falabella.cl

Delegate(s):

DELEGATE Mariano González, Subgerente de Productos, mlugonzalez@falabella.cl



WORLD2MEET

Address: 7471 Pleasant Hill Drive Dubai, FL 33810 United States
Telephone: 1 809 221 6500 ext. 6340
URL: w2m.travel
EMAIL: tania.meza@w2m.travel

Company description:

W2M is a global ON and Offline provider of travel services in more than 175 countries, providing hotel accommodation, transfers, excursions and tours, and handling services. Our main clients are tour operators, travel wholesalers, OTAs, bed banks and travel agencies. Now expanding worldwide to the most important leisure destinations with own offices and local presence, also growing in the most relevant city destinations with top selling products.

Service and partnership, competitiveness and commitment are the pillars of the W2M family, a family of professionals, a family of people in a people's business. Meet us!

Company/organization description:

Tour Operator; Wholesaler

Primary markets:

Beach; Individual Travelers

Accommodations required:

All Inclusive; Resorts; Room Only

Total clients handled last year:

Over 10,000

Total clients to Dominican Republic last year:

Over 5,000

Delegate(s):

DELEGATE Mario Klemm, Regional Director Caribbean,
mario.klemm@w2m.travel

DELEGATE Tania Meza, Head of Contracting Dominican Republic,
tania.meza@w2m.travel

DELEGATE Ana Ramírez, Contracting Executive DR,
ana.ramirez@w2m.travel

DELEGATE Segismundo Morey, Destination Manager Dominican Republic,
segismundo.morey@iberdom.com

XL AIRWAYS

Address: 3er Place de Berlin Continental Square, Paris, France
Telephone: 33 06 63 74 85 37
EMAIL: karine.kiared@xlairways.fr

Company description:

We are looking for crew accommodation

Company/organization description:

Airline

Primary markets:

Groups

Accommodations required:

5 Star; 4 Star; Hotels (101-300 rooms); Hotels (over 300 rooms); Resorts

Services required:

Air Conditioning; Business Center; Food & Beverage; Room Service

Delegate(s):

DELEGATE Karine Kiared, karine.kiared@xlairways.fr





SECTION THREE

Specialized Media's Companies Profiles



Stand number(s): **TABLE**

EDICIONES CABRER, S.A.

**Max Henriquez Ureña, Edif. In Tempo,
Suite 303, Santo Domingo, Dominican Republic**

Telephone: 1 809 566 0051

Fax: 1 809 227 3801

EMAIL: cristina@lacotica.com

Delegate(s):

Reynaldo Caminero

Rosa Veras

Elin Capellán

Stand number(s): **TABLE**

TRAVALLIANCE MEDIA

593 Rancocas Road, Westampton, NJ 08060, United States

Telephone: 1 856 505-1455

URL: <http://www.travalliancemediacom/>

EMAIL: krames@travalliance.com

Delegate(s):

Karen Rames, Regional Director of Sales,

krames@travalliance.com

Stand number(s): **TABLE**

WEDDING WIRE

**2 Winsconsin Circle 3rd Floor, Chevy Chase, MD 20815,
United States**

Telephone: 1 301 231-9473 Ext. 2594

Fax: 1 877 520-9294

URL: www.weddingwire.com

EMAIL: mtrak@weddingwire.com

Delegate(s):

Margo Trak, Director of Sales, mtrak@weddingwire.com

Stand number(s): **TABLE**

GRUPO DE MEDIOS EB

**Carretera Verón Punta Cana, Edificio Grupo
de Medios EB, Verón, Dominican Republic**

Telephone: 1 809 959-9021

EMAIL: tayamathiss@gmail.com

Delegate(s):

María Octavia de Mathiss, Directora, tayamathiss@gmail.com

Stand number(s): **TABLE**

TRAVELCLICK INC.

Santo Domingo, Dominican Republic

Telephone: 1 809 543-7152

URL: www.travelclick.com

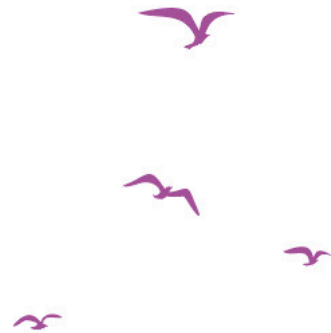
EMAIL: wsanchez@travelclick.com

Delegate(s):

Wendy Sánchez, Director for DR, wsanchez@travelclick.com







SECTION FOUR

Sponsors Contact Information



Stand number(s): **C, D**

AERODOM

Address: Aeropuerto Internacional de las Américas
Telephone: 1 809 412 5888
URL: www.aerodom.com

Stand number(s): **G, L**

BANCO DE RESERVAS

Address: Calle Presidente Gonzalez #22,
Edificio La Cumbre
Telephone: 1 809 993 0021
URL: <https://www.banreservas.com/>

Stand number(s): **J, K**

BANCO POPULAR DOMINICANO

Address: Ave. John F. Kennedy #20, Santo Domingo 1441,
Dominican Republic
Telephone: 1 809 544-8177
URL: www.popularenlinea.com

Stand number(s): **20, 22**

BD TRAVEL

Address: Avenida Alemania S/N Playas de Bávaro Edificio NH
Telephone: 809 435 3421
URL: www.bestday.com

BANCO BHD LEÓN

Address: Avenida John F. Kennedy esquina 27 de Febrero
Telephone: 1 809 243 5000
URL: <https://www.bhdleon.com.do>

Stand number(s): **P**

BANCO DEL PROGRESO

Address: Avenida John F. Kennedy
Telephone: 1 809 331 4000
URL: <https://www.progreso.com.do/>

Stand number(s): **A7**

BANESCO

Address: Avenida Abraham Lincoln 1021
Telephone: 1 829 893 8200
URL: <https://banesco.com.do/>

Stand number(s): **14, 16**

BLUE TRAVEL PARTNER SERVICE

Address: Edificio Gym #22 Segundo Piso,
Plaza Punta Cana Shopping Mall
Telephone: 1 809 566 0092
URL: www.bluetps.com



CLARO DOMINICANA

Address: Avenida John F. Kennedy
Telephone: 1 809 220 1111
URL: <http://www.claro.com.do>

CONSORCIO DOMINICANO DE TARJETAS (CARDNET)

Address: Calle Max Henriquez Ureña #6 Naco
Telephone: 1 809 473 3200
URL: <https://www.cardnet.com.do/>

Stand number(s): **39**

EITI DMC

Address: Plaza Arrecife Local 1B
Telephone: 1 809 710 5065
URL: www.eiti.com.do

Stand number(s): **67**

HOSPITEN

Address: Carretera Higüey Punta Cana,
a 500 metros del Cruce de Verón
Telephone: 1 809 686 1414
URL: www.hospiten.com

Stand number(s): **H, I**

CODELPA

Address: Avenida Gustavo Mejía Ricart #113
Telephone: 1 809 567 0047
URL: <http://codelpa.com/>

Stand number(s): **E**

CONSORCIO ENERGÉTICO PUNTA CANA-MACAO

Address: Avenida Abraham Lincoln
Edificio Caribalico Piso 3
Telephone: 1 809 549 7659
URL: <http://cepm.com.do/contacto/>

Stand number(s): **23**

GRAY LINE DOMINICAN REPUBLIC

Address: Avenida Estados Unidos
Parque Empresarial Bávaro
Telephone: 1 809 933 3500
URL: www.graylinedr.com

HUMANO

Address: Avenida Lope de Vega #44
Telephone: 1 809 476 3535
URL: <https://www.humano.com.do/>



Stand number(s): **69**

IVI DMC

Address: Avenida Barceló Plaza C&E Oficina 3B
Telephone: 1 809 455 2066
URL: www.ividmc.com

NESTLÉ PROFESSIONAL

Address: Avenida Abraham Lincoln #118 Edificio Nestlé
Telephone: 1 809 508 5000
URL: <https://www.nestle.do>

Stand number(s): **N, O**

SAMPLE

Address: Avenida Gustavo Mejía Ricart #110
Telephone: 1 809 472 2764

Stand number(s): **M, Q, R**

THERRESTRA

Address: Avenida Pedro Henríquez Ureña #138
Telephone: 1 809 567 5667
URL: <http://therrestra.com>

MACROFINANZAS

Address: Calle Freddy Gatón Arce #2
Telephone: 1 809 566 8320
URL: <http://www.macrofinanzas.com.do>

Stand number(s): **83, 85**

PARADISUS RESORTS

Address: Hotel Paradisus Palma Real
Telephone: 1 809 688 5000
URL: www.melia.com

SCOTIABANK

Address: Avenida Estados Unidos Parque
Empresarial Bávaro
Telephone: 1 809 933 3500
URL: www.graylinedr.com

Stand number(s): **T**

UNIVERSAL DE SEGUROS

Address: Avenida Winston Churchill #1100, Torre Universal
Telephone: 1 809 544 7111
URL: <https://www.universal.com.do>



A S O N A H O R E S Y E A R L Y E V E N T S



Initiative that is developed together with the Dominican Restaurant Association (ADERES) with the objective of promoting the quality of the culinary art of Santo Domingo. Under this promotional platform, several activities are carried out, such as: the El Tenedor de la Gastronomía Dominicana award, a prize awarded to the most outstanding restaurants in different categories; the Restaurant Week, which encourages diners to visit several restaurants to taste a menu specially developed for the occasion; as well as Dinners & Theme parties held privately and / or open to the public, in which several restaurants present their offers in a pleasant and innovative way to the guests. SDQ Gastronómico is developed in the month of June and was carried out for the first time in 2017.



Foro Asonahores de
INVERSIÓN TURÍSTICA

Activity carried out with the objective of presenting the investment opportunities in the tourism sector in the Dominican Republic. The first edition was held in November 2017 with the participation of important exponents of the governmental sector and tourism at an international level.

EXPOSICIÓN COMERCIAL · · · · · · A S O N A H O R E S

Held annually in September, it is recognized as the flagship activity of ASONAHORES for more than 30 years. The Commercial Exhibition is an event aimed at suppliers of goods and services of the national and international tourism industry with the purpose of exhibiting and launching its products, first hand, to buyers and directors of hotels and restaurants in the country, as well as to the range of related companies.



ASONAHORES



**EXPOSICIÓN
COMERCIAL ·
· · · · ·
A S O N A H O R E S**



Calle Presidente González esq. Av. Tiradentes, Edificio La Cumbre, Piso 8,
Ensanche Naco, Santo Domingo, República Dominicana
Tel.: 809 368 4676 | Fax: 809 368 5566
www.asonahores.com

